

— WEBINAR · OCTOBER 14, 2026

Streamlining Compliance Training & Management

Save time. Stay audit-ready. Reduce busywork.



Peter Greczner

Engineering & Product, Affinity

© Featuring Cora, Affinity's AI suite



Reminder sent in Slack

Due Friday · 3 learners

Wednesday, October 14, 2026

⌘+K

Affinity

Getting Started Guide

Complete these steps to set up your organization.

8 of 9 steps completed

Next: Chat with Cora

Try out your AI assistant for help and insights

Quick Actions



Create Assignment



Add Learners



Export Reports



Create Campaign

Sc



Annual training scheduled

Assigns on each learner's anniversary



Courses Due Soon ⓘ

108

0% complete



Active Lear

169

66 inactive
+29 last 30



Board report delivered

Monthly PDF · 4 recipients

Streamlining compliance training & management

A practical tour of how Affinity takes the busywork out of running compliance training.



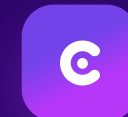
Admin tools that do the work

Every tool that makes administering training easy, from onboarding to reminders.



Always audit-ready

Reporting that runs on schedule, and trainings tailored to your policies and people.



The Cora AI suite

Intelligent course administration, plus AI course creation and editing.



Policy management

Review workflows, version history and attestations in one place.



OUR GOAL

See how Affinity can streamline any training program, so you **save time and stay audit-ready.**

— YOUR HOST

Peter Greczner

Leads engineering & product at Affinity



15 years in fintech & financial services

Working for and with fintechs and financial services companies.



NYC metro area

Lives with his wife and their two kids, a 7-year-old boy and a 5-year-old girl, who keep him busy.



Off the clock

Movies, running, dad jokes and puzzles.



BANK TRAINERS CONFERENCE

See you in Nashville

I'll be there in two weeks. Stop by the Affinity booth and say hi!

DAD JOKE BREAK

Why don't auditors ever get lost?

They always follow the paper trail.

The platform should work for you, not the other way around

Four things every training program deserves from its platform.

01



It works for you

Automations handle onboarding, assignments, reminders and reporting, so your team can focus on the program.

02



You can see what's happening

Live insight into every learner, course and deadline, without building spreadsheets.

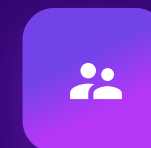
03



You're in control

Do what you want, when you want, with flexible settings and an AI assistant ready to help.

04



Your organization helps too

Managers get their own dashboard, nudges and reports, so you're not the only one following up.

What I'll show you today

01 Platform automations

Set it and forget it: onboarding, assignments, nudges, reports

02 Custom trainings

Generate with Cora, build your own, or clone and customize

03 Intuitive tracking

Campaigns, new-hire progress and audit-grade settings

04 Cora Admin Assistant

Your AI teammate for everyday admin work

05 Learner experience

Clear dashboards, instant answers and built-in help

06 Managers on your side

Team dashboards, nudges and reporting

07 ⌘K quick menu

Jump to any page or record in seconds

08 Onboarding Guide

A step-by-step path to a fully set-up program

09 Policies & Cora documents

Policy workflows, and answers grounded in your policies

 Bonus: training your partners

01

— PLATFORM AUTOMATIONS

Set it and forget it

Onboarding, new-hire and annual training, reminders and reporting run on their own.

Onboarding

Auto-assignment

Nudges

Reporting

Start Date	End Date	Next Run Date	Last Run Date
09/29/2026	08/29/2027	September 29, 2026 at 11:00 AM EDT	September 29, 2026 at 11:00 AM EDT
Assignment Timing	Cadence	# Events	Due Date Offset
Fixed Schedule Date	Every 1 month	13	30
Assign to All Learners	Manager Audience	Add to Existing Trainings	Add New Learners
-	Learners matching selected criteria	-	-
Departments	Excluded Departments	Divisions	Excluded Divisions
Engineering, Product & Engineering	-	-	-
Titles	Excluded Titles	States/Regions	Excluded States/Regions
-	-	-	-
Is Excluding Recently Trained	-	-	-

Nudge Schedule

Send nudges on these days **before due date** :

0 (due date) 1 2 3 4 5 7 10 15 28 29 30

Send nudges on these days **past due date** :

1 2 3 8

Use 0 to send nudges on the due date.

Learners arrive automatically, with the details your rules need

 HRIS integration

Onboards and offboards people automatically as your HR system changes

 Okta (SCIM)

Provision learners straight from your identity provider

 CSV upload

Load your whole roster, managers included, in one file

 API

Connect your own systems and keep everything in sync

 Add manually

Add a single person in seconds

 Ask Cora

Tell Cora who to add, and it's done

FIELDS THAT POWER YOUR AUTOMATIONS

- Department
- Division
- Title
- State
- Start date
- Anniversary
- Manager(s)

 Your roster stays current on its own, so every assignment, reminder and report stays accurate.

 Dates drive new-hire & annual training



Add Learner



Customer Support

 Bulk upload

Division

Operations

Title

Support Specialist

State

New York

Start Date *

10/14/2026

Anniversary

MM/DD/YYYY

SUBMIT

New-hire and annual training, on autopilot

- ✓ **Start-date triggers** enroll new hires automatically, while anniversary or fixed-date schedules handle annual training
- ✓ **Any cadence:** repeat every set number of days, weeks, months, quarters or years
- ✓ **Include or exclude** by department, division, title or state, and target managers, non-managers or everyone
- ✓ **Built-in guardrails:** skip the recently hired or recently trained, and preview who's eligible before it runs



Build your training calendar once. Affinity runs it, year after year.

TIMING & CADENCE

Assignment Timing *

Fixed schedule date

Repeat Every * Period *

1 Years

Select the period

Execution Time * Timezone *

10:00 AM America/New York (EDT)

The time of day when the schedule will run. This is based on the selected timezone.

NEW-HIRE RULES

☐ Schedule based on join date

☒ Ignore Recently Hired

Ignore Recently Hired Offset

30

How many days prior from the date that the schedule runs should we skip learners who had just joined. ie if you enter '30', this will ignore all learners who have a Start Date in the past 30 days.

WHO GETS IT

Manager Audience

All learners

Effective audience: Learners matching selected criteria

☒ Assign to specific departments

☐ None

☐ Legal

☐ Product

☒ Operations

☐ Marketing

☐ Sales

☐ Executive

ALSO BUILT IN

- ✓ Preview eligible learners
- ✓ Pause, resume or run with Cora
- ✓ Full run history and CSV export

Reminders that go out on their own

- ✓ **Choose the days** to remind learners before and after a due date
- ✓ **Reach people where they work** with email and Slack direct messages
- ✓ **Loop in managers** when their team is nudged, and give admins one grouped summary
- ✓ **Need it now?** Nudge everyone who's behind in one click



Stop chasing people down.
Affinity follows up for you.

NUDGE SCHEDULE

Nudge Schedule

Send nudges on these days before due date :

0 (due date)

1

2

3

4

5

7

10

15

28

29

30

Send nudges on these days past due date :

1

2

3

8

Use 0 to send nudges on the due date.

EMAIL & MANAGER NOTIFICATIONS

Notification Settings		
☒	Send Invite Emails	Notify a learner when they are invited to your organization via email.
☒	Send Training Assignment Emails	Notify a learner when they are assigned a new training via email.
☒	Send Nudge Emails	Notify a learner when they are nudged to complete a training via email.
☒	Notify Managers on Nudges	When enabled, managers will be notified via email and Slack when their direct reports are nudged.
☒	Notify Admins on Nudges	When enabled, admins receive grouped in-app, Slack, and email notifications when any learner or group of learners is nudged on the selected days.

SLACK

What events should trigger slack notifications?

☒

Learner Assigned

Notify a learner when they have been assigned a new training

☒

Learner Nudged

Notify a learner when they have been nudged

☒

Learner Invited

Notify a learner when they have been invited to join Affinity as a learner

Reports that deliver themselves

Set up a report once, and Affinity sends it to the right people on schedule, inside and outside your organization.

1

Pick a report

Detailed, summary, learner, question-level or notification reports, as CSV or PDF

Name *

Q4 Board Compliance Report

Description

Required training completion across all departments for the Q4 board packet

Report type *

Summary

Date Range *

Current Year (2026)

2

Filter it

By status, schedule, department, division, role or region

Advanced Filters

You can select specific advanced filter data here. By default all data in the filter criteria will be included.

Status

ALL

Recurring Schedules

ALL

Departments

ALL

Divisions

ALL

Roles

ALL

States/Regions

ALL

3

Schedule & send

Daily to yearly, to admins, managers (for their teams) and outside recipients like auditors or partner banks

Recipients Based On Roles

Admin

All Admins

Specific Admins

Managers

Managers receive the report for the groups they manage.

All Managers

Specific Managers

Other Recipients

If you want to add recipients who are not part of the organization, you can add their email addresses here.

02

CUSTOMIZE TRAININGS

Build exactly what you need

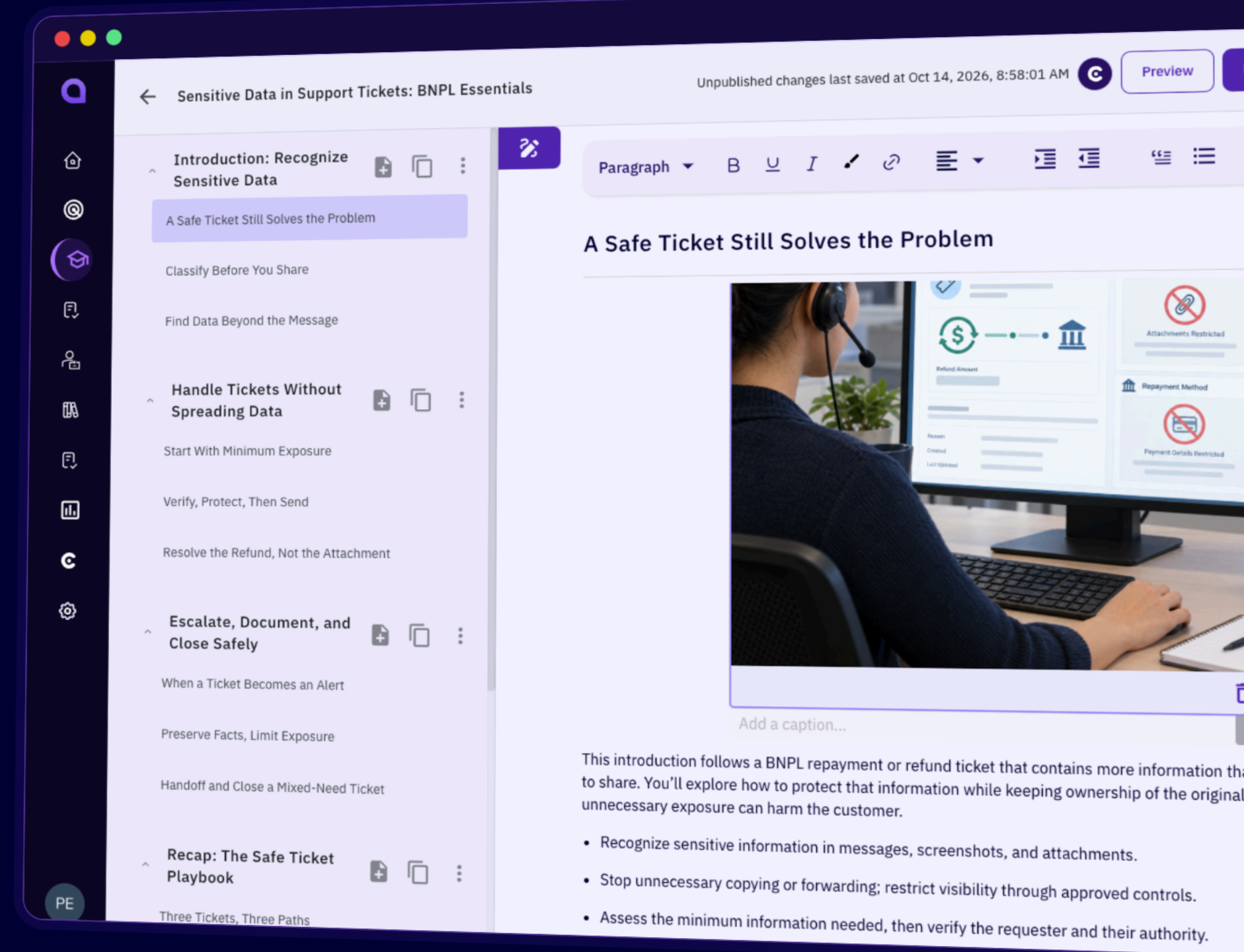
Generate a course with AI, build it by hand, or start from our library and make it yours.

 Cora Imagine

 Cora Co-Pilot

Course editor

Clone & customize



Describe a course. Cora Imagine builds it.

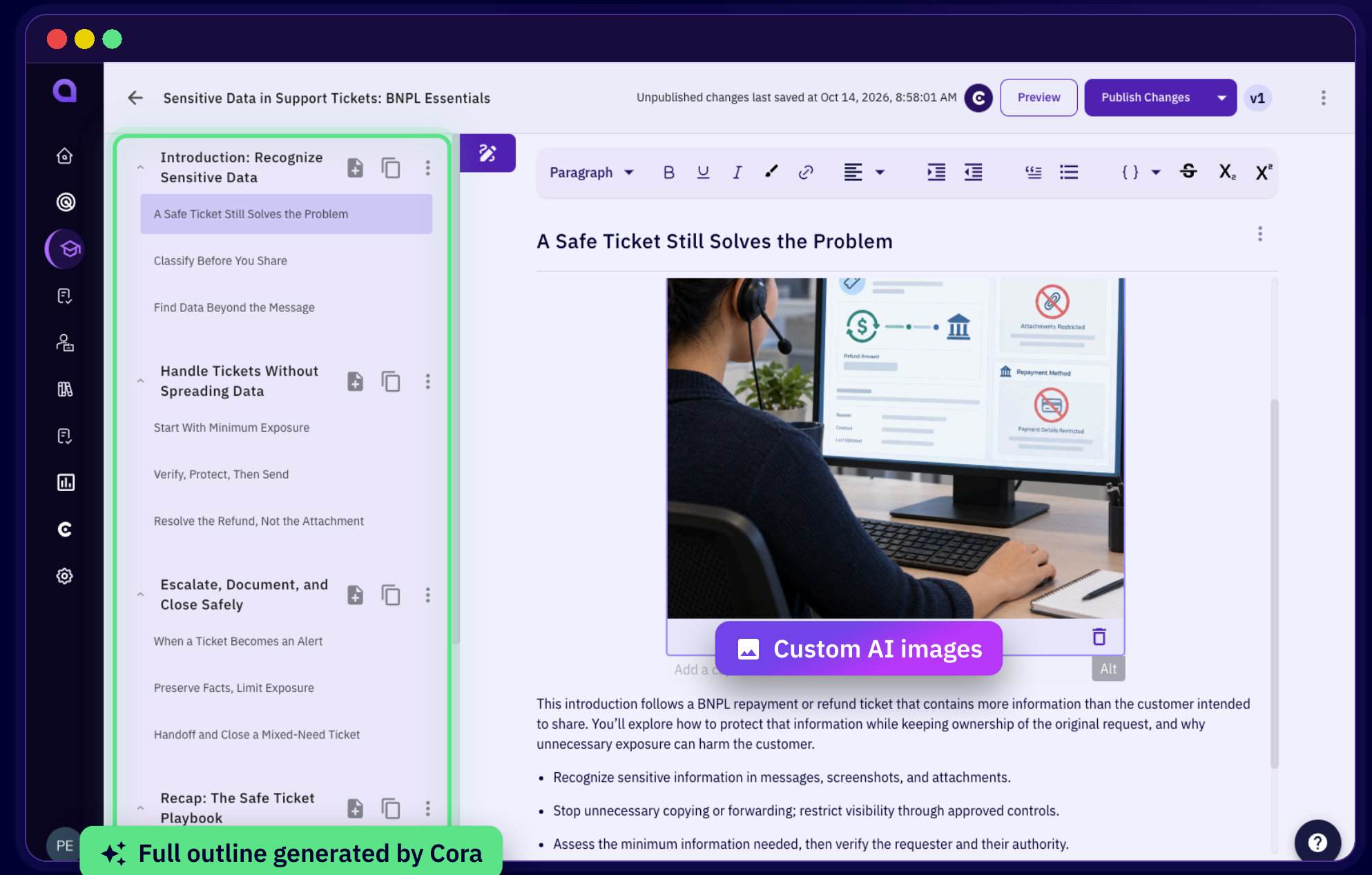
THE PROMPT

“How to handle sensitive data submitted through a support ticket. Targeted at new hires in support and operations roles at a US BNPL located in New York City.”

WHAT CORA DELIVERED

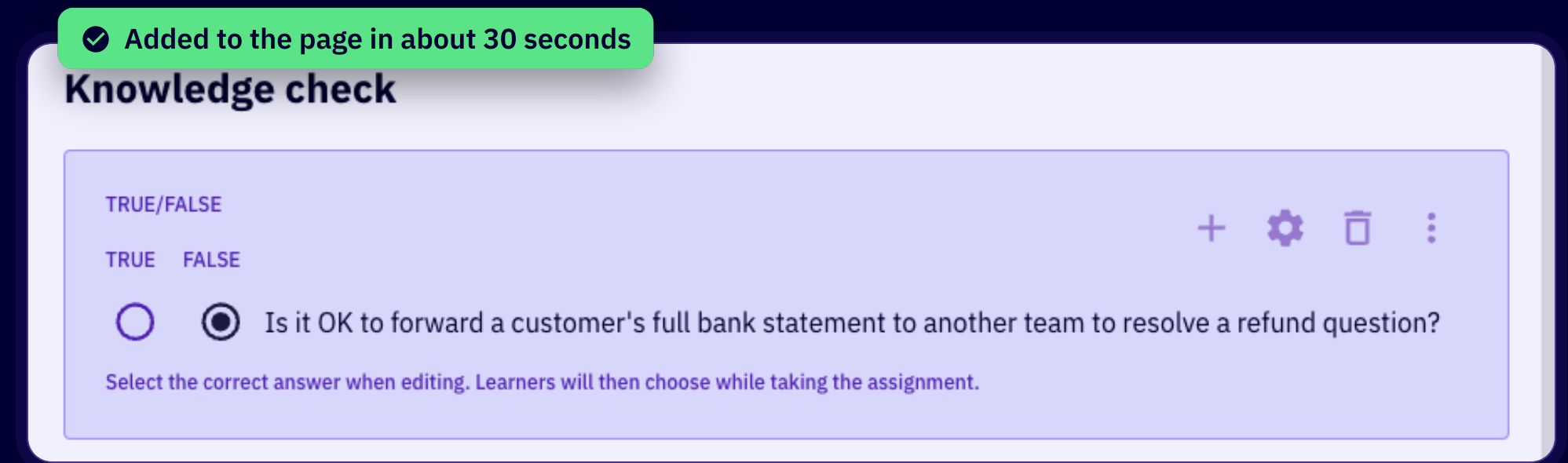
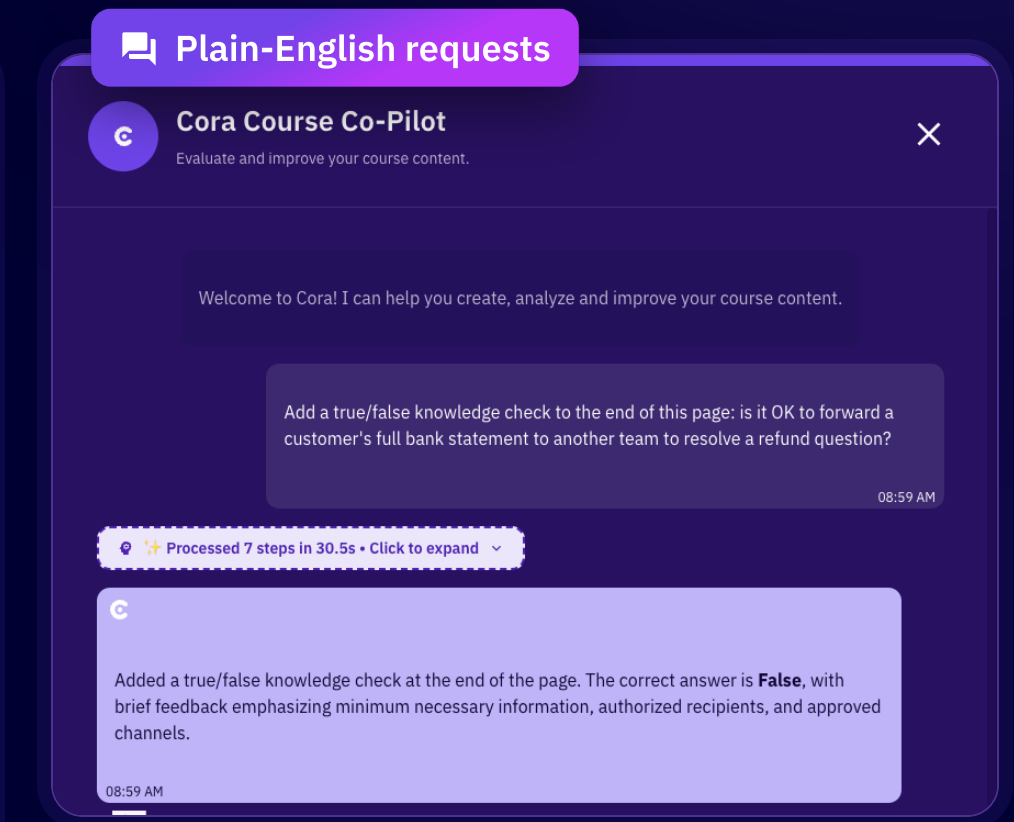
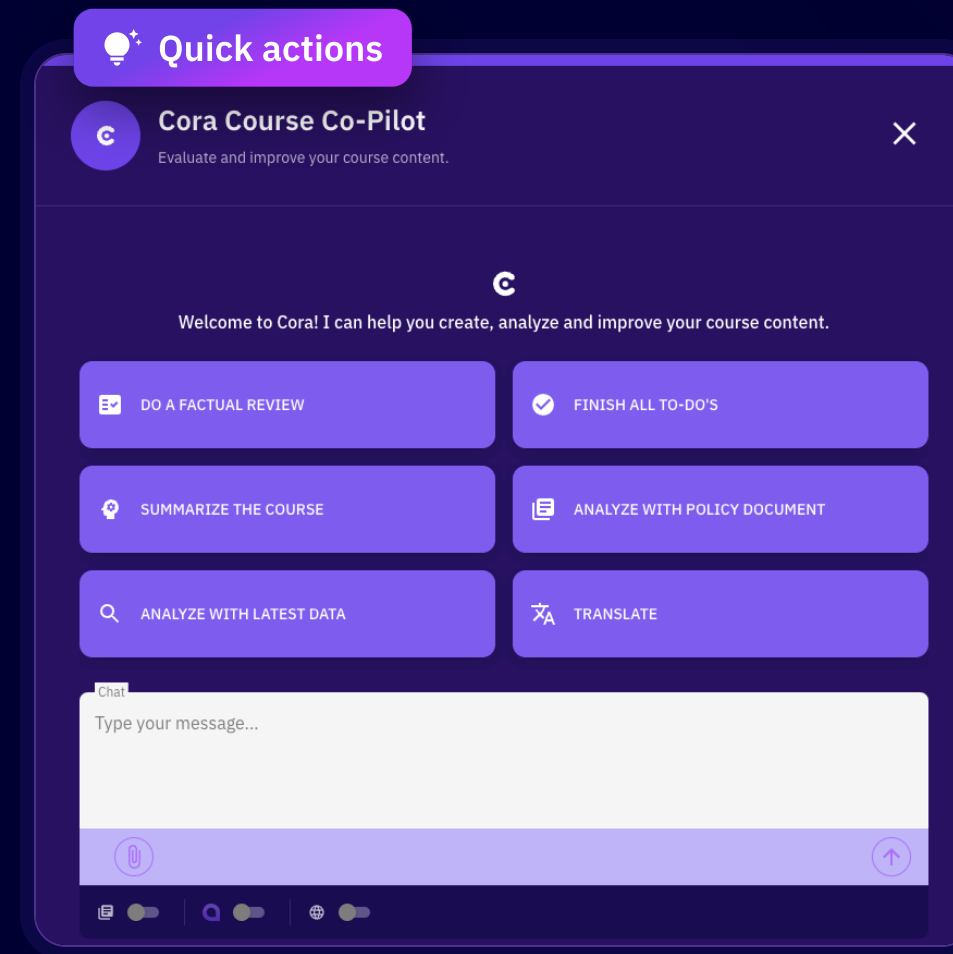
- ✓ A complete, editable course: 5 sections, 3 lessons each, plus a final quiz
- ✓ Written for the audience you described, with custom images
- ✓ Ready in minutes, and Cora emails you when it's done

You choose the depth (simple, regular, advanced or fully custom), skill level, key topics, your own source documents and optional web research.



Refine any course with Cora Co-Pilot

- ✓ **One-click reviews:** fact-check content, finish to-dos or summarize a course
- ✓ **Stay aligned** by checking a course against your policy documents or the latest data
- ✓ **Translate** pages into Spanish, French, German, Italian or Japanese
- ✓ **Just ask** for changes in plain English, like adding a knowledge check



Build it yourself, or start from our library

Build your own

- ✓ An intuitive editor with interactive, drag-and-drop blocks
- ✓ Personalize with each learner’s name, department and role, plus your company name
- ✓ Import existing SCORM courses

Multiple choice

True / false

Dropdown

Sequence ordering

Checkbox set

Step by step

Flip cards

Expandable sections

Tables

Images

Video

Knowledge check

TRUE/FALSE

TRUE FALSE

☐

☒

Is it OK to forward a customer's full bank statement to another team to resolve a refund question?

Select the correct answer when editing. Learners will then choose while taking the assignment.

Clone & customize

- ✓ Start from Affinity’s ready-made catalogue: BSA/AML, OFAC, UDAAP and more
- ✓ Clone any course and tailor it to your policies and procedures
- ✓ Export as PDF or SCORM whenever you need to

Affinity Guidance: Share your details

Answer a few quick questions to receive tailored training plan options and a rollout guide. Takes 2 minutes.

Assigned Available

BSA

Financial Services

BSA/AML for Business

Unit - AML/BSA Overview

Copy of BSA/AML Overview

BSA/AML Comprehensive

Question Data

Clone Training

Download PDF

Export SCORM 1.2

03

— INTUITIVE TRACKING

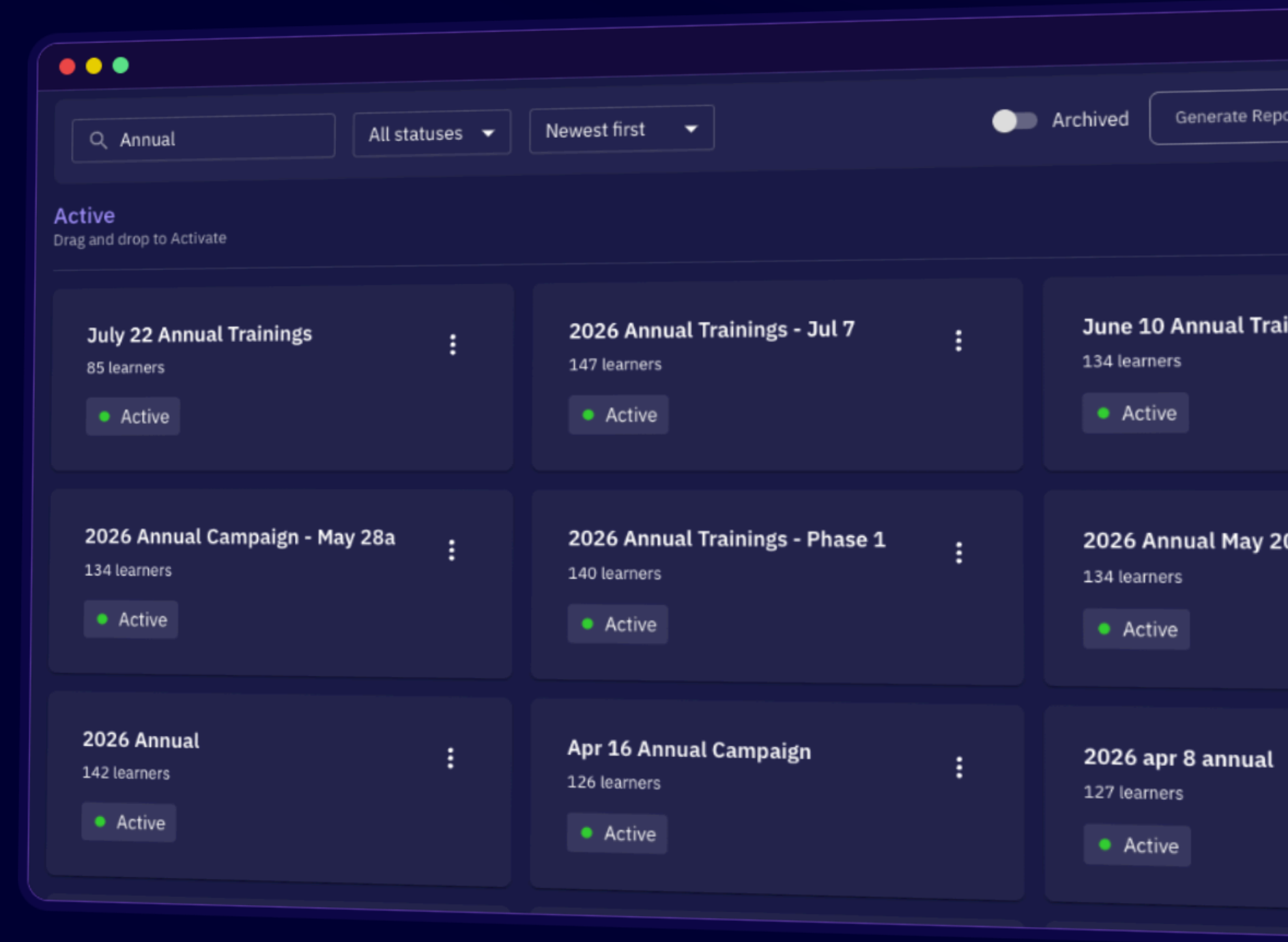
Know where everyone stands

Organize training into campaigns, follow every new hire, and set the rules that make completions count.

Campaigns

New Hire Progress

Tracking settings

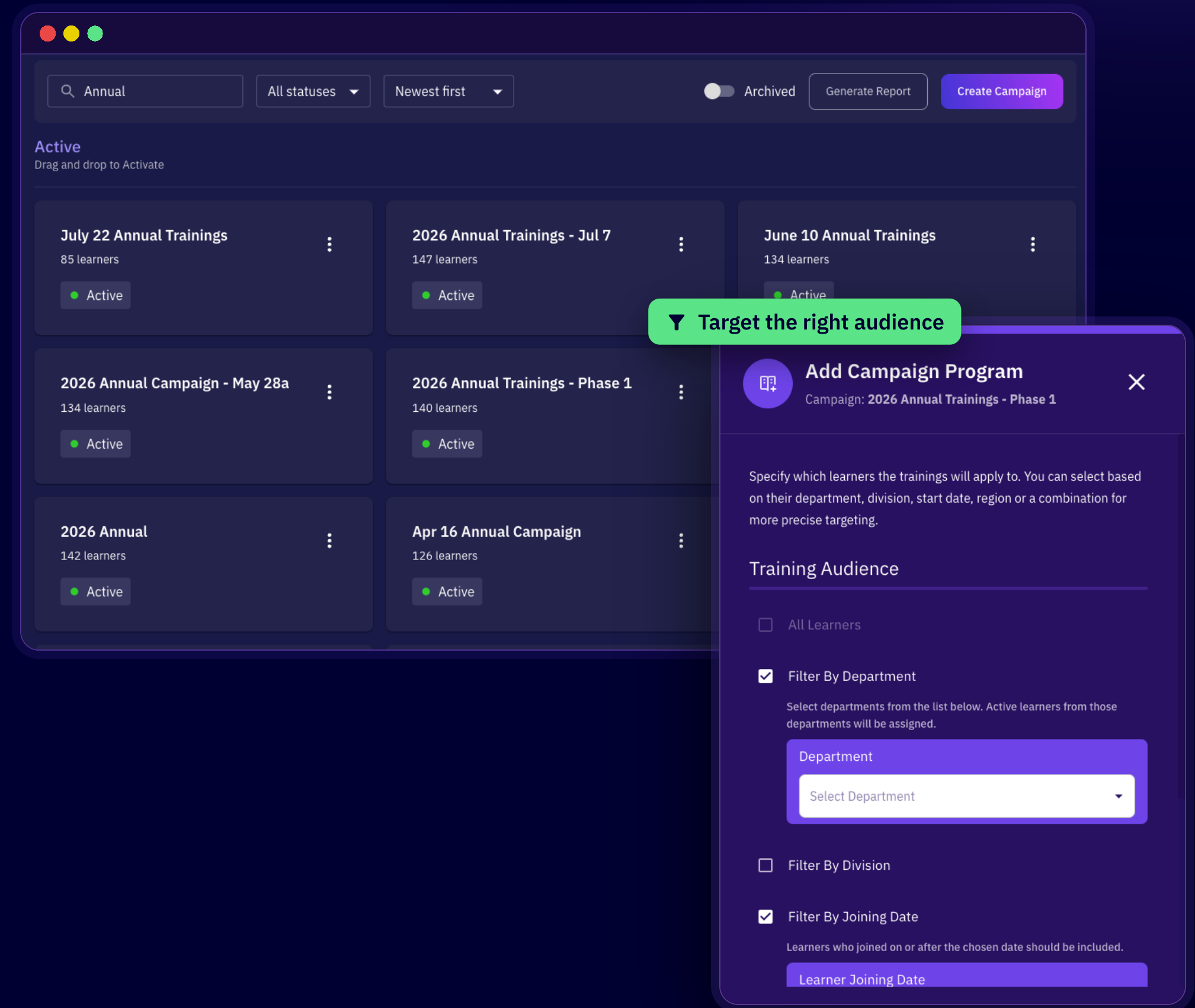


Campaigns organize training **the way you run it**

- ✓ **Bundle trainings** into campaigns with names learners recognize
- ✓ **Set a start date**, and the campaign activates automatically
- ✓ **Target precisely** by department, division, start date or state, or choose people directly
- ✓ **Leave out** anyone recently trained or recently hired



Every initiative gets its own audience, timeline and report.



See how every new hire is doing

- ✓ Everyone hired in the last 30 days in one view, right on your dashboard
- ✓ Flags courses that are overdue or due within 7 days
- ✓ Filter by hire date, status or timing
- ✓ Nudge anyone with one click

New Hire Progress

Track training progress for recently hired employees.

Hire dates: 09/14/2026 - 10/14/2026 | Status: Assigned, Started | Within 7 days before due OR at least 0 days overdue

Found 27 new hires

Actions	Employee Name	Department	Division	Start Date	Courses Needing Atten...	Course Details
🔔	[blurred]	-	-	10/05/2026	2	OFAC Sanctions OFAC Sanctions
🔔	[blurred]	-	-	10/05/2026	2	OFAC Sanctions OFAC Sanctions
🔔	[blurred]	-	-	10/05/2026	2	OFAC Sanctions OFAC Sanctions
🔔	[blurred]	-	-	10/05/2026	1	OFAC Sanctions
🔔	[blurred]	Engineering	-	10/05/2026	1	OFAC Sanctions
🔔	[blurred]	-	-	10/01/2026	5	OFAC Sanctions OFAC Sanctions
🔔	[blurred]	-	-	10/01/2026	5	OFAC Sanctions OFAC Sanctions
🔔	[blurred]	-	-	10/01/2026	4	OFAC Sanctions OFAC Sanctions

🔔 One-click nudge

🕒 Courses needing attention

Learner names blurred for privacy.



New hires get up to speed, and nobody slips through the cracks.

Settings that prove **real engagement**

- ✓ **Passing percentage**, set org-wide or per course
- ✓ **Minimum time** a learner must spend before completing
- ✓ **Attempt limits** on knowledge checks
- ✓ **Retake cool-off** and a **maximum number of failed attempts**, with an admin reset when someone needs another chance

Settings

Training Settings

Billing

Connected Organizations

Course Settings

These settings will be applied to all courses in your organization.

Course passing percentage

60

The minimum score required to pass the course.

Course Minimum Time Requirement

0-600

Optional. Set a minimum time (0-600 minutes) required to complete the course.

The minimum number of minutes a learner must spend in the course before completion is allowed.

Max attempts for Knowledge Based Assessments

5

The maximum number of attempts allowed for knowledge based questions. After this number of attempts, the question will be marked as incorrect.

☒ Allow out of order page and section navigation

If enabled, learners can navigate to any page or section in the course in any order.

Course Retake Cool Off
Time (minutes)

(Optional)

2

The minimum number of minutes a learner must wait before restarting the course after a failure attempt.

Maximum Failed Attempts Allowed

(Optional)

2

The maximum number of failed attempts a learner is allowed before they are locked out of the course. The admin can manually reset failed attempts to allow further attempts.

WHAT LEARNERS SEE

- ✓ The minimum time required
- ✓ A countdown before they can retake
- ✓ A clear message if they're locked out



Show auditors that people learned the material, not just clicked through it.

Meet Cora, *your* AI admin assistant

Ask in plain English. Cora takes action across Affinity and shows you exactly what it did.



Onboard a new learner

Please onboard a new learner: Jordan Lee (jordan.lee@example.com), Support Specialist in the Customer Support department, Operations division, based in New York, starting today.

08:51 AM

🧠 ⚡ Processed 8 steps in 21.6s • Click to expand ▾



Created [Jordan Lee's learner account](#).

Field	Value
Email	jordan.lee@example.com
Title	Support Specialist
Department	Customer Support
Location	New York
Start date	October 14, 2026
Status	Active



Create and launch a campaign

Use Information Security - My Company.

08:53 AM

🧠 ⚡ Processed 7 steps in 29.1s • Click to expand ▾



Created and activated [Q4 2026 New Hire Onboarding](#).

Setting	Details
Required trainings	BSA/AML Comprehensive; Information Security - My Company
Audience	35 active learners who started August 15–October 14, 2026
Training start	Monday, October 19, 2026
Due date	November 18, 2026, at 11:59 PM ET

Enrollment covers the current eligible learners; future new hires will not be added automatically.

08:54 AM

Cora asked which security course to include, then picked the trainings, audience and dates, and activated the campaign.

Answers and reports, without digging

Cora pulls the data you need and explains how your program is set up, in seconds.

Build a data report

Create a CSV export for the Q4 2026 New Hire Onboarding campaign with each learner, their department, start date, assigned trainings and due dates.

08:55 AM

Processed 7 steps in 26.8s • Click to expand

Created the CSV export for **Q4 2026 New Hire Onboarding: 35 learners, 2 trainings each, 70 rows.**

[Download the CSV export](#)

Includes learner name and email, department, **Learner Hire Date** (employment start date), training name, and due date, plus standard reporting fields. Blank departments reflect missing profile data. All assigned trainings are due **November 18, 2026.**

The download link expires in **24 hours.**

[View Q4 2026 New Hire Onboarding](#)

08:56 AM

Cora also builds charts and executive summaries, and can draft your annual training plan.

Explain how a schedule works

Walk me through how our "Monthly BSA/AML Comprehensive - All Learners" recurring schedule is set up: who it targets, when it runs next, and how due dates are set.

08:56 AM

Processed 7 steps in 24.9s • Click to expand

Here's how **Monthly BSA/AML Comprehensive - All Learners** is currently set up.

1. Who it targets

Despite "All Learners" in the name, it is not organization-wide. It targets active learners in either of these departments:

- Engineering
- Product & Engineering

Managers and non-managers are both included. There are no additional division, location, or job-title restrictions, and no exclusions for recently hired or recently trained learners.

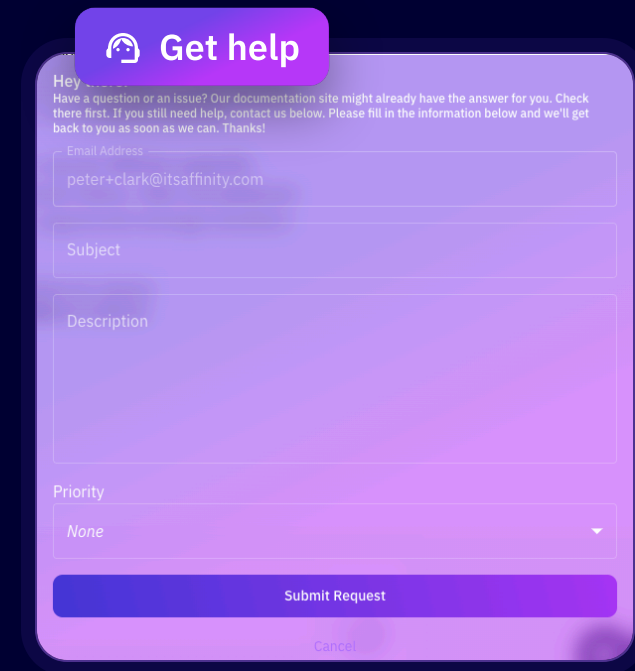
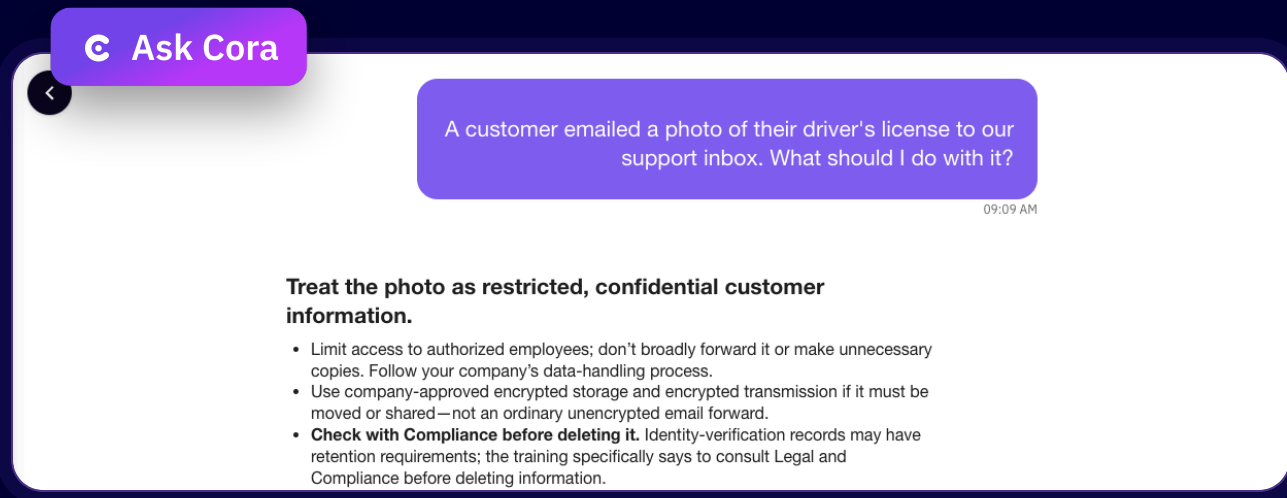
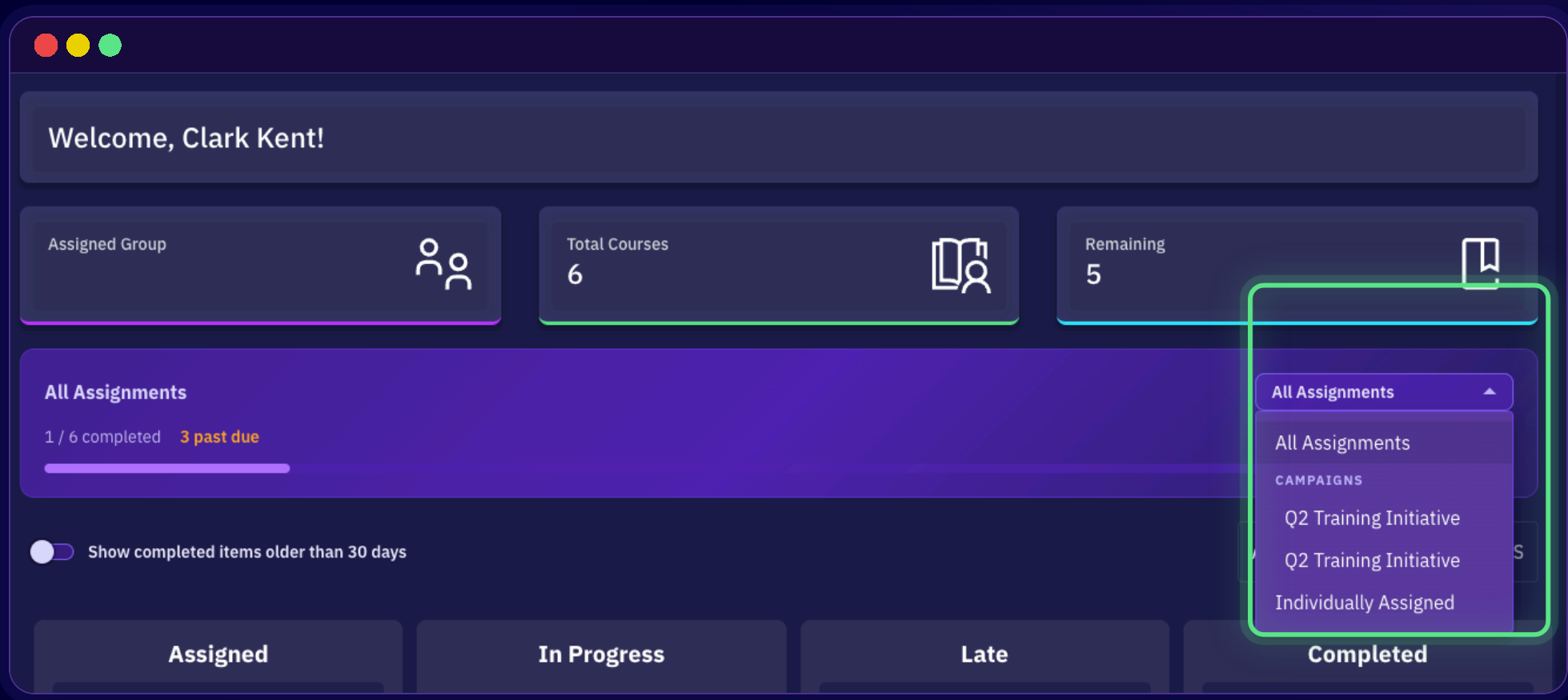
2. When it runs

Setting	Current configuration
Status	Active

Cora even noticed that a schedule named "All Learners" actually targets only two departments.

Clear for learners. Help when they need it.

-  **One clear dashboard**
What's assigned, in progress, late and complete
-  **Filter by campaign**
Learners focus on what you need from them right now
-  **Ask Cora**
Instant answers based on your training and policies
-  **Help built in**
Learners can reach our support team, and admins can unblock anyone who's stuck



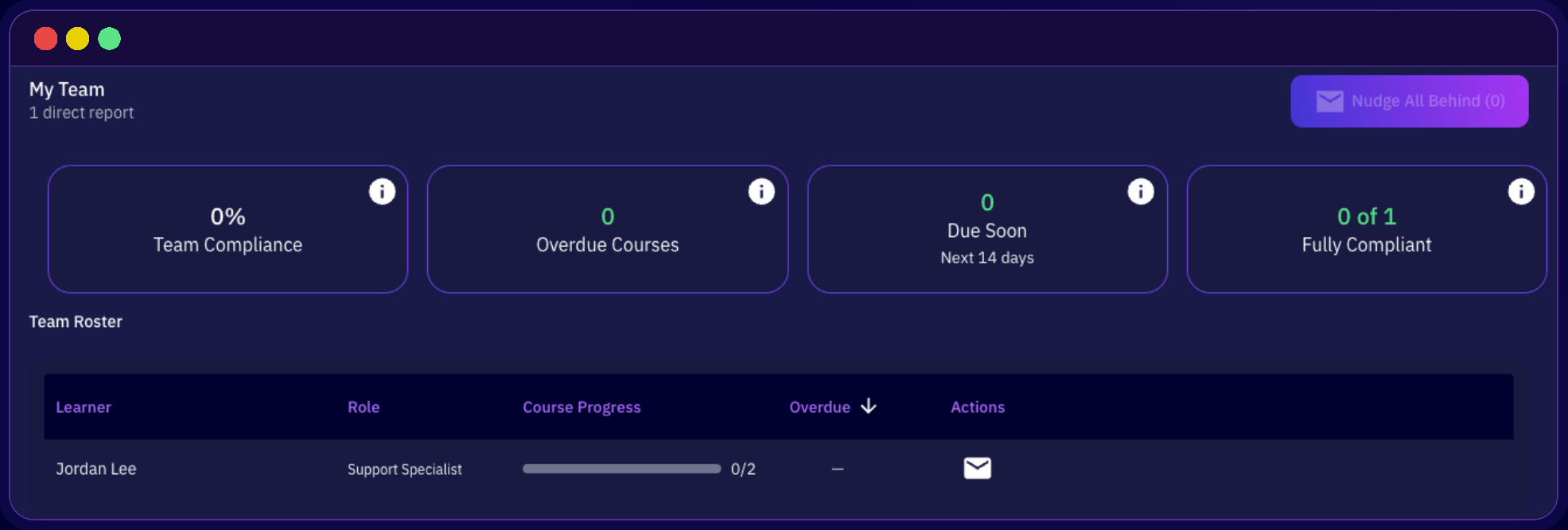
Put managers to work for you

- ✓ **Manager hierarchy:** each learner can have one or more managers
- ✓ **Manager dashboard** with team compliance, overdue and due-soon courses, and a full roster
- ✓ **One-click nudges** for everyone on the team who's behind
- ✓ **Kept in the loop:** managers hear when their team is nudged and can get scheduled reports for their groups



Accountability is shared, so compliance doesn't rest on one person.

MANAGER DASHBOARD



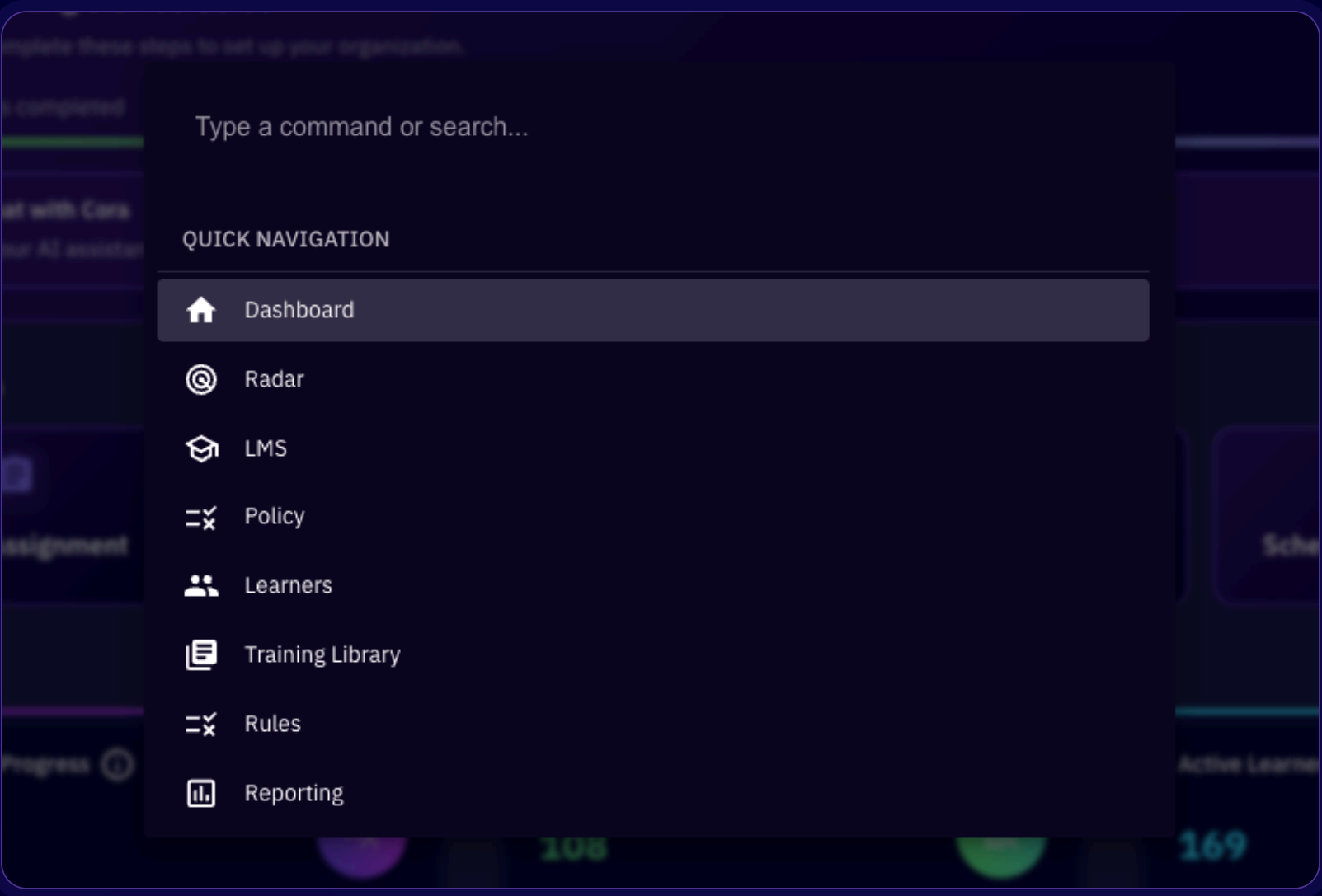
MANAGER NOTIFICATIONS

Notification Settings		
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☒	Notify Managers on Nudges	When enabled, managers will be notified via email and Slack when their direct reports are nudged.
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Get anywhere fast. Set up with confidence.

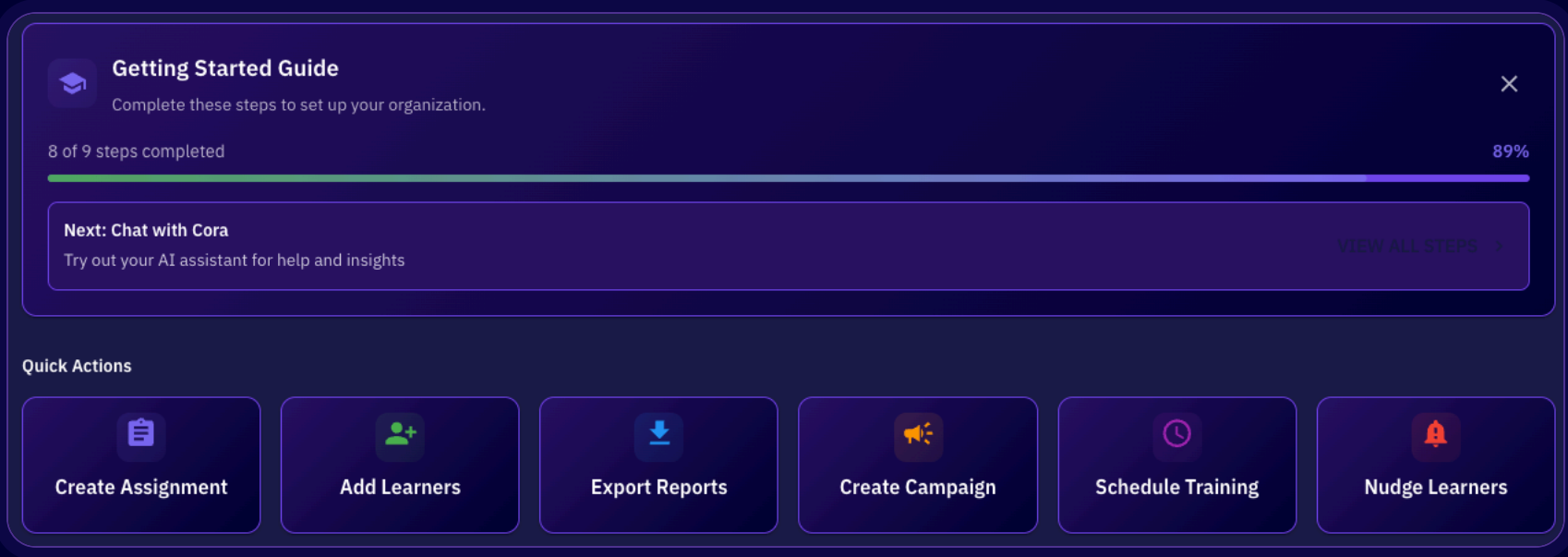
⌘K quick menu

Press ⌘K (Ctrl+K on Windows) from anywhere to jump to any page, or search learners, departments, campaigns and trainings.



Onboarding Guide

A step-by-step checklist that tracks your setup progress and suggests what to do next.



- ✓ Invite your admin team
- ✓ Add learners
- ✓ Create training assignments
- ✓ Set up recurring schedules
- ✓ Create campaigns and reports
- ✓ Turn on Cora and try it out

Teach Cora *your policies*

Cora learns from your internal policies, procedures and training materials, so its answers reflect how your organization works.

- ✓ **Upload** PDF, Word, PowerPoint, Markdown, text or HTML files
- ✓ **Sync** from Google Drive, Microsoft 365 (OneDrive and SharePoint) and Confluence
- ✓ **Control access** with groups for specific departments or people
- ✓ **Answers cite their sources**, in Affinity or in Slack

INTEGRATIONS

SettingsDocumentsImagineIntegrations

Available Integrations
Connect external platforms to sync and manage documents for AI workflows.

G

Google Drive

Connect your Google Drive to sync and import documents

2 connections

Microsoft

Connect Microsoft 365 to sync documents from OneDrive and SharePoint

1 connection

Confluence

Sync content from Confluence spaces

1 connection

DOCUMENT CONTROLS

SettingsDocumentsImagineIntegrations

DOCUMENTSGROUPS

Configure the documents you wish to use in your Cora enabled embedded workflows.

Ask Cora

Manage Cora Documents

Add Document

Search by name
Policy

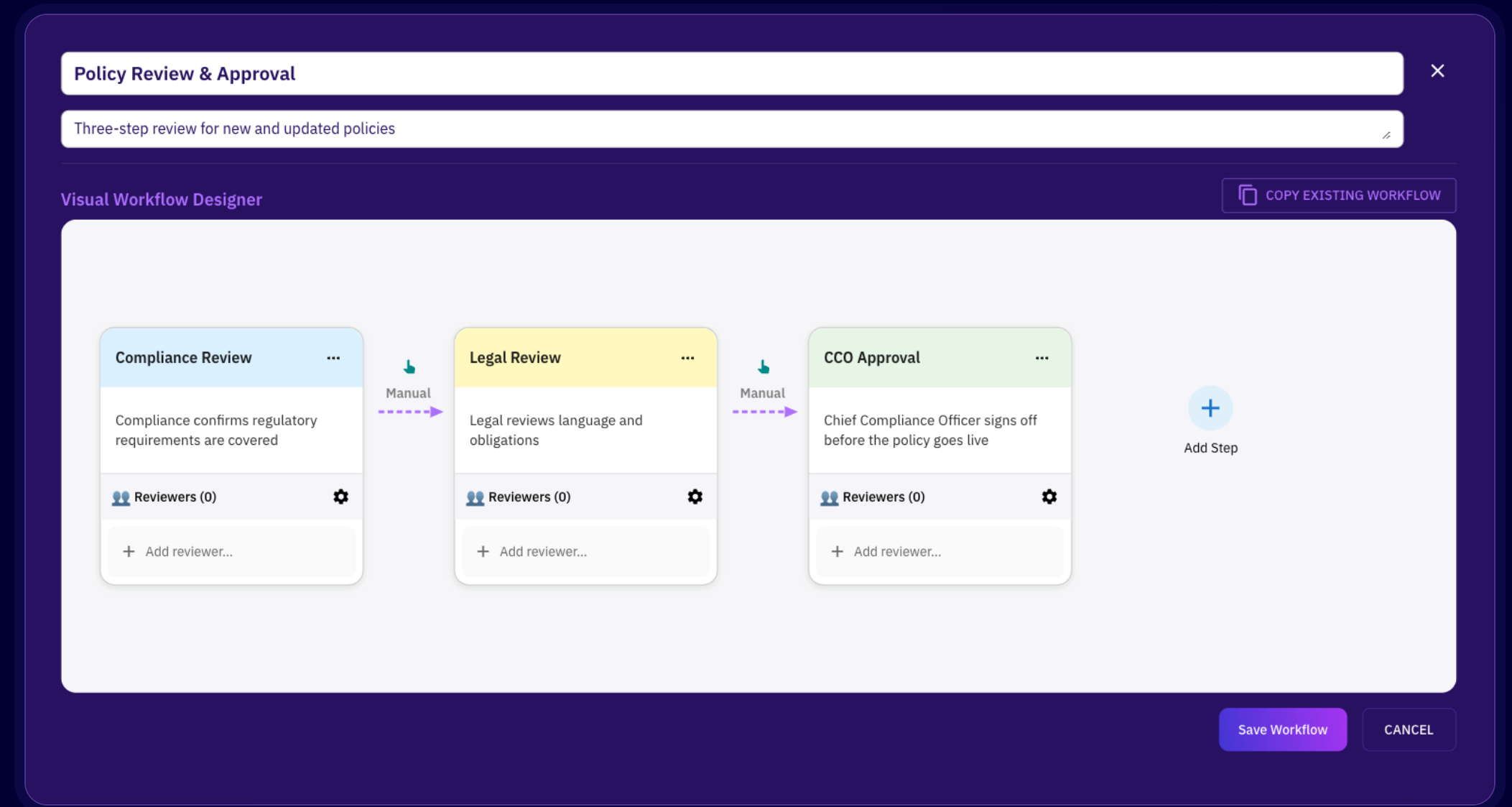
Integration Source

Group

Document Name	Integration Source	Added By	Group	AI Enabled	Actions
FinAmaze_IPO_Grade_OFAC_and_KYC_Policy_2028_V3	Direct Upload	Unknown	ALL	Yes	
Tracking Policy	Direct Upload	Unknown	ALL	Yes	
Affinity Policy Lab	Google Drive	Unknown	ALL	Yes	

From first draft to signed attestation

- 1 Import**
Bring in existing policies one at a time or in batches
- 2 Review**
Route each policy through your workflow. Reviewers approve, reject or request changes.
- 3 Publish**
Go live with full version history and AI-written change logs
- 4 Attest**
Learners read and acknowledge policies in their Policy Library
- 5 Prove it**
Download a policy audit document, and set review schedules so nothing goes stale

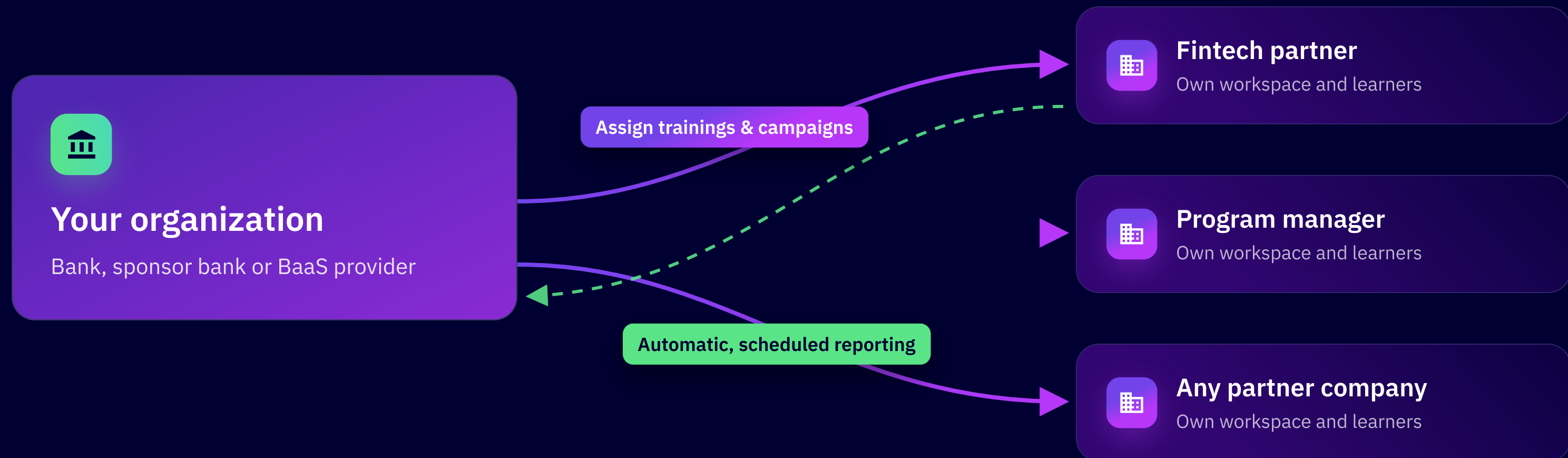


The **Visual Workflow Designer** lets you build multi-step reviews with the right reviewers at each step.

— BONUS

Train your **partners**, too

Built for banks with fintech programs, BaaS providers and anyone accountable for a partner's compliance.



➤ Assign trainings and campaigns to each partner

🔗 Get completion reports from partners on a schedule

✓ Show oversight of partner training to examiners

— RECAP

Thank you!

Streamlined compliance training: automated, customized, tracked, and powered by Cora.



Automate

Onboarding, assignments, nudges and reports run on their own



Customize

Generate, build or clone courses that fit your organization



Track

Campaigns, new-hire progress and audit-grade settings



Ask Cora

An AI assistant for admins and learners, grounded in your policies

See Affinity with your own training program

Reach out to book a personalized demo.

itsaffinity.com →