

# From Clinical to Career Freedom

YOUR PATH FORWARD

The smartest route for clinicians seeking high-impact non-clinical roles with clarity, speed, and confidence.

86%

of clients land non-clinical roles
within 6 months

72%

of roles secured are remote and flexible

78%

of salaries landed are between \$80k to \$170k

# Why Clinicians Need Strategic Support



### The Challenge

Most clinicians attempt career transitions without proper guidance:

- **59% try DIY approaches** (resume writers, certifications, solo applications)
- 88% lack network access to hiring managers in health tech
- 100% need resume optimization to get past ATS filters
- 94% need skills translation from clinical to business language

### The MatchDay Difference

#### We provide what DIY can't:

- Advanced AI tools: Learn cutting-edge resume tailoring and job sourcing tools (reduce 2 hours to 15 minutes)
- Skills translation: Transform clinical experience into business value
- Strategic positioning: Director-level roles, not entry-level
- Expert guidance: 1-on-1 coaching from industry veterans, mindset support specialists, and medical professionals who have successfully pivoted to nondirect patient care roles

# From Clinical to Career Freedom: The Smartest Route



### **Clinical Background**

Your experience is valuable, but needs translation for non-clinical roles



### **Strategy + Positioning**

Identify your unique value and target the right opportunities



### **Networking**

Gain access to the hidden job market through strategic connections



### **Interview Mastery**

Learn to communicate your value clearly and confidently



### **High-Impact Role**

Land a position that values your expertise and offers career growth

## What You Know vs. What You Don't Know

### What You Think You Know

- · Resume formatting
- LinkedIn profile basics
- Applying to online job boards

### What You Need to Know

- · Market positioning and narrative crafting
- Advanced AI tools for job sourcing and resume tailoring
- Strategic networking and application techniques
- Converting clinical expertise to business value

It's not that you're not qualified. It's that you're invisible.

# Why DIY Rarely Works

### The Numbers

- 100-200+ applications submitted by most DIY job seekers
- **2-3% interview rate** from online applications
- **75-80% resumes** rejected by ATS before human review
- **95% of clinicians** have barely used AI tools effectively for job search

### The Solution

- Advanced AI resume tailoring tools (beyond ChatGPT) to optimize for ATS
- Job sourcing and application efficiency (reduce 2 hours to 15 minutes)
- Strategic positioning that gets you noticed
- Expert guidance at every step

# How People Actually Get Hired

If you are taking the same resume and applying to everything - you are doing it wrong.

**The truth about career transitions:** Most healthcare professionals don't have the tools, strategy, or support needed to successfully transition to non-clinical roles. That's exactly what MatchDay provides.

We provide job discovery, resume ATS optimization, rebranding, advanced AI tool training, strategic networking, job board access, interview prep, salary negotiation, and post-placement support.

## Who We Work With



MatchDay serves ALL healthcare professionals - not just physicians. Our fellows include:

- **Physical Therapists (PTs)** & Occupational Therapists (OTs)
- Registered Nurses (RNs) NICU, ICU, Med-Surg, Specialty
- Nurse Practitioners (NPs) & Physician Assistants (PAs)
- Respiratory Therapists

- Social Services Directors & Case Managers
- Pharmacists & Pharmacy Technicians
- **Physicians** (Internal Medicine, Family Medicine, etc.)
- Allied Health Professionals (SLP, Dietitians, etc.)

If you have healthcare experience and hit a career ceiling, we can help translate your skills to high-impact non-clinical roles.

# Real Roles Landed by MatchDay Fellows



#### Legal Ops Analyst - \$73,500

Former Nurse Practitioner → Indeed (8 weeks)

### Clinical Operations – \$72,000

Former Physician Assistant → Athelas

# Clinical Informatics – \$170,000

Former Physician → eClinicalWorks

#### Medical Writer - \$95,000

Former RN → Medical Writing (10 weeks)

# Marketing Manager – \$105,000

Former Pharmacist → Health Tech Marketing

#### Operations Manager – \$115,000

Former Physical Therapist → Health Tech Ops

# Common Job Titles + Salary Ranges

### Operations & Strategy

Roles: Project Manager, Operations Manager,

Clinical Program Manager Salary Range: \$90K-\$130K

### Tech/Clinical Hybrid

**Roles:** Clinical Informatics Specialist, Product Specialist, Implementation Consultant

Salary Range: \$100K-\$160K

### Non-Clinical Care

Roles: Case Manager, Quality Reviewer, Utilization

Management

Salary Range: \$65K-\$90K

### Content/Education

Roles: Medical Writer, Training Specialist, Marketing

Manager

Salary Range: \$85K-\$120K

## Your Path to Career Freedom Starts Now



### The DIY Reality

- Less than 2% success rate for DIY approaches
- **59% who try alone** end up coming to us anyway
- **6-18 months wasted** on resume writers, certs, applications
- 95% lack AI tool expertise for efficient job searching

### MatchDay Results

- Strategic positioning in 2 weeks
- Advanced AI tools reduce job search time from 2 hours to 15 minutes
- Roles with **better work-life balance** and out of direct patient care
- Most fellows land roles in 4-6 months

# Ready to Transform Your Clinical Career?

Take our free career assessment to discover which non-clinical paths align with your unique profile.

### **Take Free Career Assessment**

This assessment measures your career interests, work values, skills confidence, and work preferences to match you with the non-clinical career paths that best fit your unique profile.

Your responses are confidential.

Visit matchday.health to learn more

# Program Structure at a Glance

## Job Discovery & Strategy

- Career assessment and goal setting
- Market value positioning
- Target role identification
- · Access to job boards

### Resume & Rebranding

- Resume ATS optimization
- LinkedIn optimization
- Professional narrative crafting
- Advanced AI tool training

## Application & Interview

- AI-powered sourcing and tailoring
- Strategic application strategy
- Interview preparation and practice
- Salary negotiation training

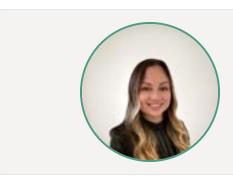
## **Ongoing Support**

- Specialist coaching sessions
- Coursera access for upskilling
- Post-placement support

# Meet Your Career Team (Specialists)









## What Fellows Say

"Their expertise helped me translate my clinical experience into valuable business skills, refine my career direction, and ultimately land a role that aligns with my passion for healthcare in a new way."

- Kish L., Project Manager

"As a nurse, going from bedside to an operations role I can't recommend MatchDay enough. They helped take my already existing skills and help me tell my story and reframe my career identity."

- Stephanie S., Operations

"I came to MatchDay after trying so many other career coaching programs, and I can honestly say this one is different. From day one, my coach had a clear plan and real action steps—not just talk or vague theories."

- Jasmin O.

"The coaches are very dedicated to their clients. I learned a lot about making myself a more marketable candidate. I admire the commitment the whole coaching team made in making sure I found a role that aligned with my values."

- Golda N., Clinical Writing

"They truly understand how to navigate the unknowns of pivoting from clinical patient-facing positions to health tech roles that utilize my skillset to be part of the innovation that the health tech field offers."

- Shana G., Provider Operations Specialist

"The certification wasn't just a credential — it was validation that I had the tools and strategy to succeed outside of clinical practice."

— Sarah T., RN to Clinical Program Manager

# MatchDay Fellowship Benefits

Upon completion, you'll be equipped with a results-driven strategy, industry-backed assets, and a new professional identity.

#### **Coursera Access**

Upskill with access to professional development courses

#### **Alumni Network Access**

Join a community of successful healthcare professionals

# Who Succeeds in the Fellowship



## You're a Great Fit If You:

- 5+ years healthcare experience (RN, PT, OT, MD, allied health)
- Leadership background (director, preceptor, committee member, teaching)
- Hit a career ceiling (no promotions in 2+ years)
- Want growth OR flexibility OR both
- Can commit 4-6 hours/week for 6 months
- Ready to be coached (open to feedback)

## Our Typical Fellow Profile:

- Average 10.2 years healthcare experience
- 76% have leadership roles (director, preceptor, committee)
- **71% hold advanced degrees** (Master's, MBA, MD)
- **53% teach or mentor** other healthcare professionals
- **88% cite career ceiling** as primary reason for transition
- 87% successfully place within 6 months