

Lamberti Partners with Tesisquare to Transform Its Supply Chain

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Lamberti S.p.A., the Italian chemical company specialising in the development, production and sale of speciality chemicals, is accelerating the transformation of its supply chain through the Tesisquare platform, fully digitalising its procurement and supplier management processes.

By adopting integrated SRM (Supplier Relationship Management) and TMS (Transport Management System) solutions, fully connected to its SAP environment, Lamberti has centralised the entire supplier qualification and management process within a shared Digital Supplier Register. This ensures full visibility, enhanced control and structured governance across departments.

Tesisquare confirms its role as a technology partner capable of enabling an end-to-end vision of the supply chain. Tesisquare confirms its role as a technology partner capable of enabling a true end-to-end vision of the supply chain. The platform's scalability allows digital processes to be progressively extended without disrupting day-to-day operations, while the "ONE PARTNER" approach reduces project complexity and promotes effective collaboration among all teams involved.

Giuseppe Pacotto, Founder and Chairman of Tesisquare, commented:

"We are proud that Lamberti has chosen to entrust us with the integrated, E2E digitalisation of its supply chain. For Tesisquare, digitalisation does not simply mean automation; it means creating transparency, reducing risk and freeing up

internal resources so they can focus on higher-value strategic activities. This is how technology becomes a genuine enabler of competitiveness."

Gianmarco Guacci, Global Supply Chain Manager at Lamberti S.p.A., also added: *"For Lamberti, this project represents efficiency, transparency and digital acceleration. We are convinced that Tesisquare is the right technology partner to support us on the transformation journey we have embarked upon, driving innovation while minimising environmental impact."*

The Project

Lamberti's supplier management system, previously fragmented between an external qualification portal and manual, off-system workflows for contract documentation, has now been fully modernised. Operational bottlenecks have been eliminated, and information is accessible in a fully integrated and transparent manner across all business functions.

Interoperability between TMS, ERP (Enterprise Resource Planning) and WMS (Warehouse Management System) has made processes smoother and more traceable.

The TMS module of the Tesisquare platform, managed in Italian facilities and operating globally, enables the monitoring of more than 15,000 annual shipments. The *Optimal Carrier* functionality rapidly identifies the most suitable carrier based on predefined indicators, including delivery times, costs and



environmental impact. Automated costing and reconciliation between shipment data, contractual conditions and accounting documentation have eliminated discrepancies and undue payments.



Integration with the SAP ecosystem now enables full automation of procurement, sales and logistics processes, ensuring complete end-to-end visibility over shipments and definitively replacing separate portals and manual workflows. The accounts payable cycle has also been fully digitalised, with automatic transmission of valued pre-invoices and direct generation of purchase orders within SAP.

ABOUT TESISQUARE® – founded in 1995 by Giuseppe Pacotto in Cuneo, Italy, Tesisquare is a leading provider of technology solutions for the supply chain, designed to optimise performance across large and complex corporate networks. The company ensures operational excellence throughout the entire value chain and for all stakeholders, including producers, distributors, consumers, and others. In 2024, the company reported consolidated revenues of €61.8 million, with operations in more than 40 countries and a customer retention rate of 99%. Tesisquare continually invests in the development of innovative platforms and solutions, dedicating around 9% of its turnover to R&D. Tesisquare counts among its clients some of the leading companies in the fashion, large-scale retail, and logistics sectors, both in Italy and internationally. For more information, please visit www.tesisquare.com – or follow Tesisquare on LinkedIn.

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The Lamberti Group is a global producer of specialty chemicals, headquartered in Italy, with production facilities and subsidiaries across North America, Latin America, Europe, India and the Asia Pacific region. Leveraging its core technologies, including oleochemicals, natural and synthetic polymers, and surfactants, Lamberti develops a wide range of solutions to enhance formulations and bio-efficacy, while simultaneously reducing environmental impact. For more information, please visit: Lamberti.com