we win

WWL/CS/2026-27/043

Date: 13th August 2026

National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra- Kurla Complex, Bandra (E) Mumbai-400051 **NSE Symbol: WEWIN**	**BSE Limited** Floor 25, P.J Towers, Dalal Street, Fort, Mumbai- 400001 **BSE Scrip Code: 543535**

Sub: - Presentation on the Un-audited Financial Results for the Quarter ended June 30, 2026.

Ref: - Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulation"), we hereby enclose a copy of the Presentation on the Un-audited Financial Results for the Quarter ended June 30, 2026.

The aforesaid presentation is also available at the website of the Company at **https://www.wewinlimited.com/investor-relations/financial-results.**

Kindly take the same on your records and acknowledge the receipt of the same.

Thanking you,

For We Win Limited

ASHISH SONI
Digitally signed by ASHISH SONI
Date: 2026.08.13 17:15:29 +05'30'

WE WIN LIMITED BHOPAL

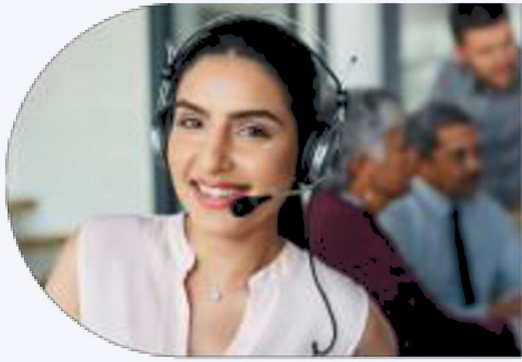
Ashish Soni
Company Secretary & Compliance Officer

We Win Limited
www.wewinlimited.com
(CIN: L74999MP2007PLC019623)
Plot No. C-6, IT Park
Badwai, Bhopal - 462038 Madhya Pradesh, India
Contact : +91 6232330333
Email : contact@wewinlimited.com

WE WIN LIMITED

NSE: WEWIN | BSE: 543535

Investor Presentation | Q1 FY 2027



AI-Powered Software • GovTech • Global Capability Center Enablement
Bhopal, Madhya Pradesh, India | Incorporated: 2007 | Main Board Listed: 2022

MESSAGE TO SHAREHOLDERS

Q1 FY 2027 UPDATE

"We enter FY 2026-27 in the middle of a deliberate transformation — from a customer experience company to a technology enterprise spanning AI, Software and Global Capability Centre (GCC) services. Q1 FY27 revenue grew 15.8% year-on-year to ₹23.55 Cr, building on a base year in which revenue rose 19.3% and profit more than doubled. We are continuing to invest in our expanding software portfolio, and are evaluating a planned entry into GCC-style AI enablement and data engineering services. We are not abandoning what built this Company — two decades of enterprise trust in CRM. We are building on it, to earn our place in Software, AI and GCC enablement."

Abhishek Gupta
Managing Director, We Win Limited

Financial Performance

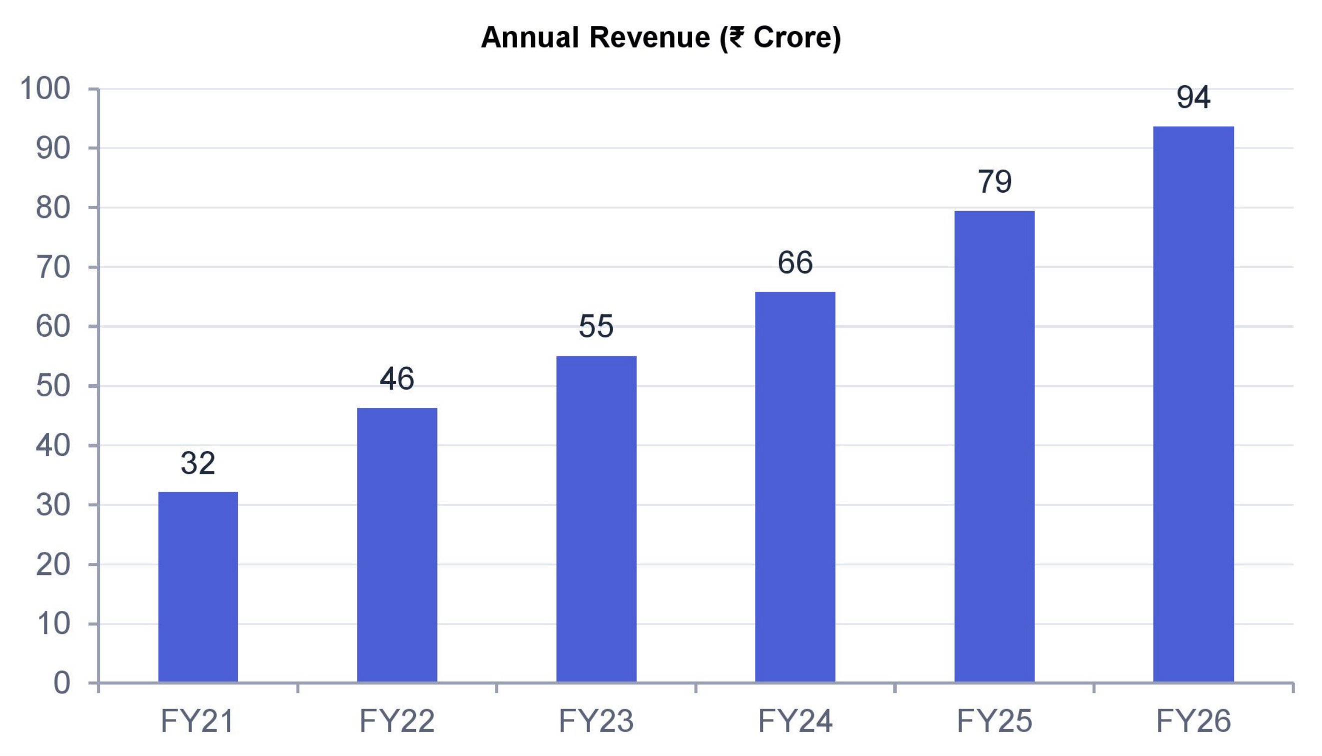
₹93.6 Cr
Revenue FY26
+19.3% YoY

₹4.50 Cr
Net Profit FY26
+172.7% YoY

₹30.6
Book Value/Share
FY26

12.06%
ROCE
FY26

15.16%
ROE
FY26



Latest quarter: Q1 FY27 (Apr-Jun 2026) revenue was ₹23.55 Cr, up 15.8% YoY — included in the quarterly trend.

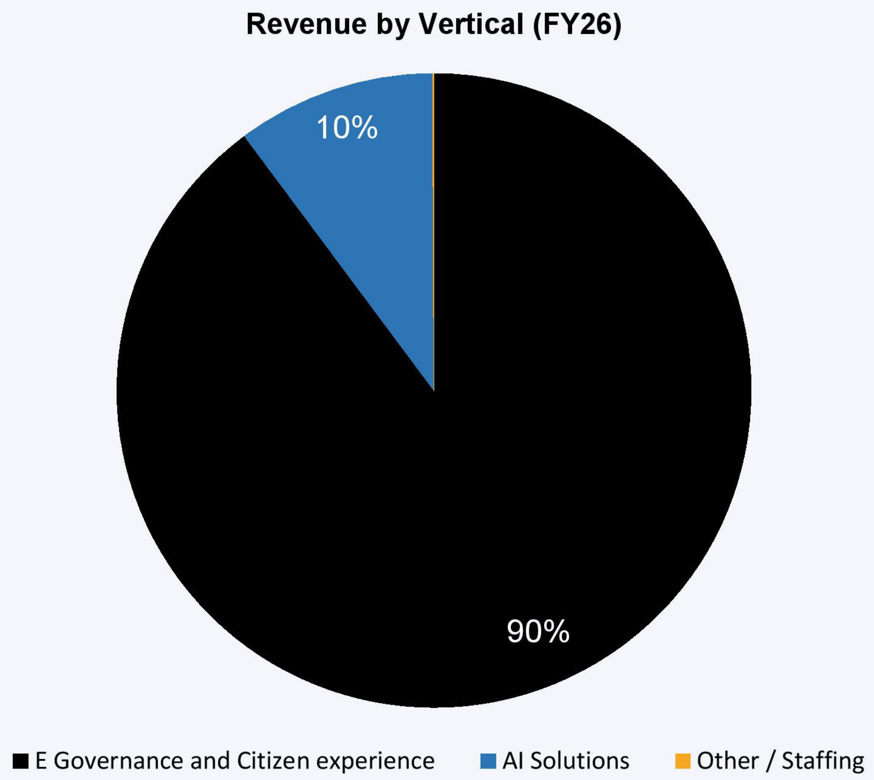
Quarterly Financial Results

Standalone | Figures in ₹ Crore

Particulars	Dec 2024	Mar 2025	Jun 2025	Sep 2025	Dec 2025	Mar 2026	Jun 2026
Sales	19.27	20.29	20.34	20.76	21.78	30.77	23.55
Expenses	18.61	17.49	18.75	19.90	19.86	29.32	22.39
Operating Profit	0.66	2.80	1.59	0.86	1.92	1.45	1.16
OPM %	3.43%	13.80%	7.82%	4.14%	8.82%	4.71%	4.94%
Profit Before Tax	-0.32	2.00	0.82	0.71	1.16	0.94	0.45
Net Profit	-0.29	1.09	0.59	1.79	1.17	0.95	0.46

Key Insight: Q1 FY27 (Jun 2026) revenue was ₹23.55 Cr, up 15.8% YoY. FY26 net profit rose 173% to ₹4.50 Cr, aided in part by a tax credit.

Revenue by Vertical



FY26 Revenue Breakdown

E Governance and Citizen Experience	₹84.11 Cr (89.81%)
AI Solutions	₹9.47 Cr (10.12%)
Staffing & Other Support	₹0.07 Cr (0.08%)
Total FY26 Revenue	₹93.65 Cr

E Governance and Citizen Experience remains the core revenue engine at 89.81% of FY26 revenue. AI Solutions contributed 10.12%, concentrated in Q4. The remaining 0.08% is Staffing Services and other support work.

Quarterly Revenue & YoY Growth

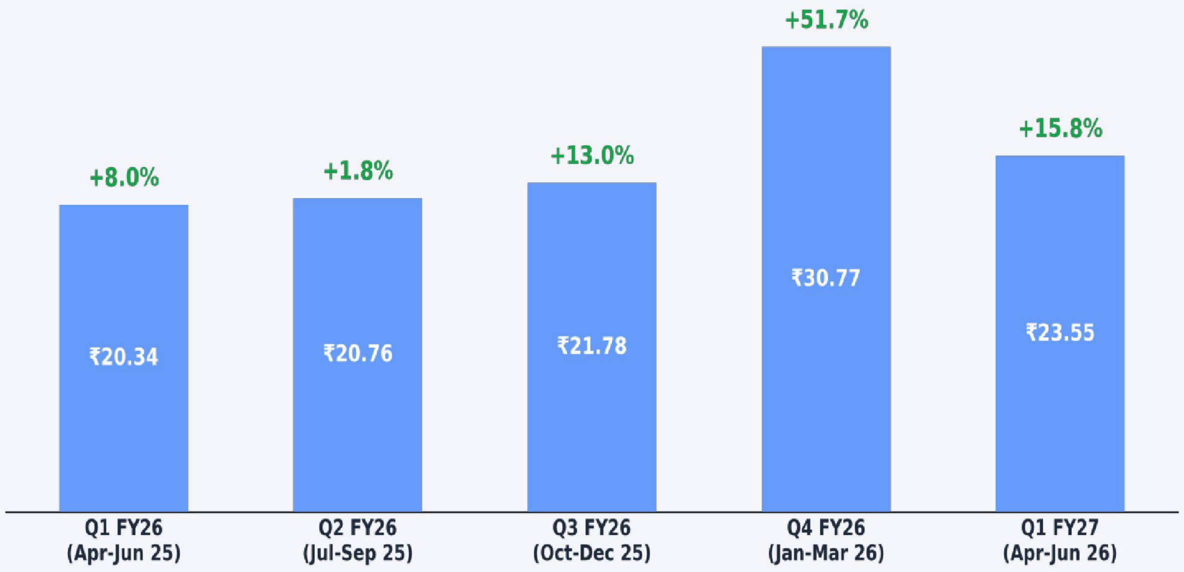
Highlights

5 Qtrs
Straight of YoY growth

+51.7%
Q4 FY26 peak YoY growth

+173.02%
FY26 net profit growth

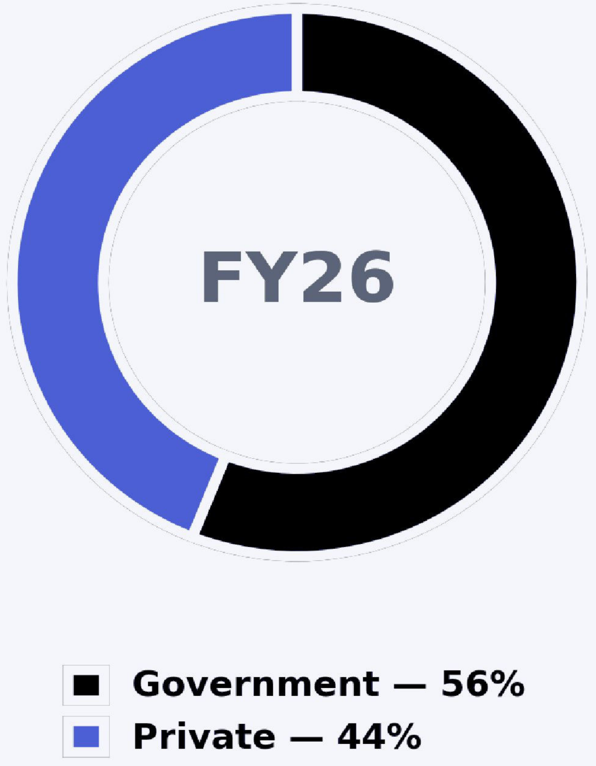
73%
Debt reduction in FY26



FY26 SNAPSHOT

Revenue Mix & Customer Metrics

- **Revenue from Top 10 Customers** — 80% of FY26 revenue, reflecting the Company's government and enterprise relationships
- **Customer Retention Ratio** — 96%, underscoring the durability of long-tenured client relationships

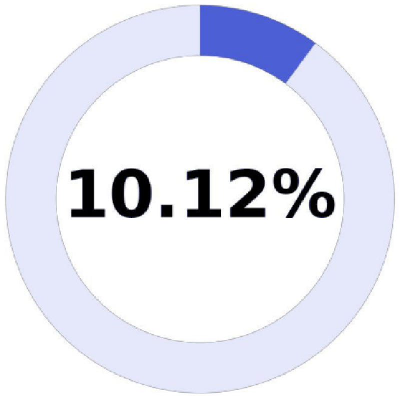


AI Solutions & GovTech Services

Our two live verticals today — a high-margin, license-oriented software layer and our established citizen-services base.

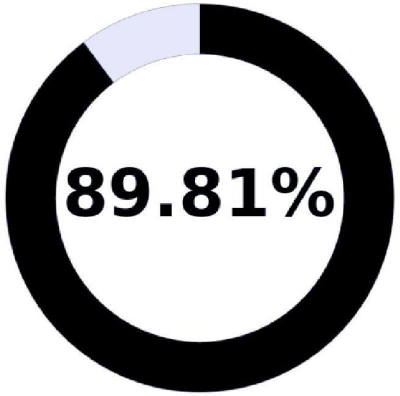
AI Solutions

AI Helpdesk (live) · Biometrics Engine — C-DAC · OCR Document-Extraction, license-oriented



of FY26 company revenue — ₹9.47 Cr

E Governance and Citizen Experience



of FY26 company revenue — ₹84.11 Cr

we win

COMING IN FY27

Global Capability Center for AI Enablement & Data Engineering

We Win's Third Vertical:

- **Retained-Team Model** — Clients embed a dedicated pod with us, not a one-off deliverable
- **Private-Enterprise Exposure** — Diversifies beyond our government-linked revenue base
- **Recurring Revenue Basis** — Improves revenue predictability and customer-type diversification

FY27

Planned launch, subject to Board approval and execution readiness.

Our Intelligent AI Product Suite

Explore our intelligent AI-powered product suite designed to enhance customer experience, automate operations, and optimize business performance across all functions. Software Services is now a separately reported revenue segment — ₹9.47 Cr in FY26, entirely booked in Q4.

WinCX Cloud - Customer Experience Suite

Unify every customer touchpoint — chat, voice, WhatsApp, and social — with AI Agents that connect, assist, audit, and resolve.

WinConnect
Unified Omnichannel Dashboard

WinAssist
Conversational AI Agent

WinAudit
Quality & Compliance AI Agent

WinResolve
Grievance & Ticket Automation Agent

WinOps Cloud - Enterprise Operation Suite

Transform GCC IT, HR, and business workflows with AI automation, reducing manual work and improving enterprise visibility.

WinFlow
IT Service Automation Agent

WinHRMS
People Operations AI Agent

WinERP
Business Process Automation Agent

WinGCC
Global Capability Center Suite — AI-driven GCC setup & operations

Industry Verticals & Geographic Presence

Industries Served

E Governance and Citizen Experience

Non-emergency grievance management across 8 states; CDAC biometric projects

Banking & Financial Services

Customer onboarding, debt collection, compliance support & back-office operations

Telecom

Customer helpdesk, HR support and enterprise service management for L&T business units.

Healthcare & Life Sciences

Patient support, appointment scheduling & medical back-office services

IT & Professional Services

GCC setup, ERP migration, cloud transition & workforce analytics

Retail, E-Commerce & Travel

Abandoned cart recovery, social media management, customer helpdesks

Industry Verticals & Geographic Presence

Geographic & Operational Footprint Served

8 Major States of India	**30+** Business Clients
10 Languages Supported	**1,28,000 sqft** BPO Facility (Bhopal HQ)

Key States: Uttar Pradesh • Madhya Pradesh • Himachal Pradesh • Assam • Chhattisgarh • Punjab • New Delhi • Uttarakhand

Competitive Strengths

we win

1 **Long-term Government Contracts**

Embedded in GovTech across 8 states, providing revenue visibility and barriers to entry

2 **AI-First Product Suite**

WinCX & WinOps Cloud suites powered by AI agents; Software Services is now a standalone P&L segment (₹9.47 Cr FY26 revenue)

3 **Market Leadership**

World's largest Non-Emergency Integrated Grievance Management provider; entrenched in government contracts

4 **Debt Reduction**

Total borrowings cut from ₹12.4 Cr (FY25) to ₹3.4 Cr (FY26) — a 73% reduction, improving financial health

5 **Working Capital Efficiency**

Working capital days improved further to 27.7 in FY26 (from 29.0 in FY25) — lean operations

6 **Revenue Growth**

~21% CAGR in revenue over the past 5 years, growing from ₹32 Cr to ₹93.6 Cr in FY26

Key Government Contracts & Client Portfolio

we win

Government Contracts

CM Helpline – Madhya Pradesh

ACTIVE

Value: Multi-year

Operates the Chief Minister's Helpline (181) for MP — one of India's largest state-level citizen grievance systems. Handles complaints across all departments and government schemes.

CM Helpline & Complaint Management – Chhattisgarh

NEW WIN

Value: ₹19.44 Cr

Awarded contract (March 2026) for implementation of CM Helpline & Complaint Management System for Chhattisgarh state government. Project duration: 4 years.

CM Helpline – Uttar Pradesh

ACTIVE

FY26 revenue: ₹22.3 Cr

Operates the Uttar Pradesh Chief Minister's Helpline — the company's single largest contract by billed revenue in FY26 (₹22.3 Cr).

Biometric Face & Iris Engine – C-DAC Kolkata

ACTIVE

Value: ₹27.95 Cr

Supply, installation and commissioning of biometric identity verification systems at Centre for Development of Advanced Computing (C-DAC), Kolkata, West Bengal.

UP Police Helpline – 112

ACTIVE

FY26 revenue: ₹21.6 Cr

Operates the UP Police emergency helpline (112) — the company's second-largest contract by billed revenue in FY26 (₹21.6 Cr).

Key Government Contracts & Client Portfolio

Enterprise Client Portfolio

Paytm (One97 Communications)

Fintech / Payments

Customer support and grievance management for one of India's leading digital payments platforms.

Swiggy (Bundl Technologies)

FoodTech / E-Commerce

Customer support, order management and escalation resolution for one of India's largest food delivery platforms.

LTIMindtree Limited

Engineering / Infrastructure

Customer helpdesk, HR support and enterprise service management for L&T business units.

Building Trust for

Mutual Growth

C-6, IT Park, Badwai Road, Bhopal – MP 462038

sales@wewinlimited.com

+91 6232330333

www.wewinlimited.com

Disclaimer & Important Notice

we win

General Information

This investor presentation ('Presentation') has been prepared by or on behalf of We Win Limited ('the Company', 'WEWIN') solely for informational purposes. The Presentation is based on publicly available information, company filings with SEBI, NSE, and BSE, and data sourced from financial data providers. The information contained herein does not purport to be complete or comprehensive.

Not an Offer or Solicitation

This Presentation does not constitute or form part of any offer, invitation, or recommendation to buy, sell, or subscribe to any securities of the Company, nor shall it or any part of it form the basis of any contract or commitment. Nothing in this Presentation should be construed as financial, investment, legal, tax, or accounting advice. Recipients should conduct their own due diligence and seek independent professional advice before making any investment decision.

Forward-Looking Statements

This Presentation may contain forward-looking statements, projections, and estimates that involve known and unknown risks and uncertainties. Words such as 'expects', 'anticipates', 'intends', 'plans', 'believes', 'estimates', and similar expressions are intended to identify forward-looking statements. Actual results, performance or achievements could differ materially from those expressed or implied by such statements. The Company makes no representation, warranty, or undertaking, expressed or implied, as to the accuracy or completeness of the information contained herein.

Past Performance

Past performance of the Company's share price, revenue, profitability, or dividends is not indicative of future results. Market prices of securities can and do fluctuate significantly. Investors may lose all or part of their investment. The Company is not responsible for any loss arising from the use of or reliance upon the information contained in this Presentation.

Regulatory Compliance

We Win Limited is listed on the National Stock Exchange of India (NSE: WEWIN) and BSE Limited (BSE: 543535) and is subject to SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. All material price-sensitive disclosures are made through the stock exchanges in accordance with SEBI regulations. This Presentation is not a prospectus and has not been filed with or approved by SEBI or any other regulatory authority.

Accuracy of Information

While reasonable care has been taken to ensure the accuracy and fairness of information presented, no representation or warranty, express or implied, is made as to the accuracy, completeness, or fairness of the information and opinions contained in this Presentation. The financial data used in this document is sourced from publicly available exchange filings, annual reports, and third-party financial data providers. The Company, its directors, employees and advisors accept no liability for any loss or damage howsoever arising from the use of this Presentation.