



Sage Estimating

Better estimates by every measure.

A new day in construction has dawned

It's tougher than ever out there. Margins are razor thin. Schedules are ultra-aggressive. You compete against more firms on every bid. To win more work and ensure the profitability of every project, you have to build estimates with more speed and precision than ever before. One thing is certain: Yesterday's estimating methods will no longer cut it.

Smarter, faster, and better estimates

Sage Estimating provides a smarter, automated way to estimate. Takeoffs are faster. Final proposals are more professional. Plus it works in tandem with Sage business management software, so once a bid is accepted, information flows automatically to accounting and job cost. By eliminating redundant data-entry and error-prone processes, Sage Estimating helps projects run efficiently from initial estimate to project completion. Quite simply, it's better estimates by every measure.

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Sage Estimating

Put your best bid forward



Fast, accurate

Sage Estimating is powered by trade-specific cost databases, enabling you to turbo-charge takeoffs and final proposals. Input your own costs into a prebuilt database or choose a database prepopulated with costs.

Five ways Sage Estimating makes you faster:

- Slashes takeoff time by 50% or more versus manual or generic spreadsheets methods
- Automates the process of cost item updates, eliminating the grind associated with pricing items manually
- Generates dimensions and takeoff quantities automatically using your choice of several integrated electronic takeoff solutions
- Provides a smart way to organize and report on estimates—with fast and easy access
- Shortens the learning curve by adapting to your preferred way of working

And integrated

Share data between estimating, accounting, and job cost with no data reentry or associated errors. When your proposal is accepted, information flows automatically to Job Cost in Sage business management software, eliminating redundant tasks, data entry errors, and omissions.

Five ways Sage Estimating connects your entire business:

- Shares data across estimating, job cost, and accounting functions—with no data reentry
- Smooths the transition from estimating to job cost, ensuring projects stay on track
- Makes it easier to schedule, communicate, and confirm all project details across your team
- Provides estimators access to historical “estimated vs. actual” figures, helping improve accuracy on future bids
- Gives management fast access to cross-operational reports for informed decision making

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Sage Estimating

Profitability with precision

Replace error-prone spreadsheets
with fast, accurate estimates.

Five ways Sage Estimating improves accuracy:

- Uses up-to-date, trade-specific cost databases for final numbers you can trust
- Eliminates manual calculations and reduces the risk of overlooked items—some of the most common causes of errors
- Enables you to make last-minute changes with quick precision
- Standardizes the bid process across multiple estimators without forfeiting individual styles and flexibility
- Removes spreadsheet liabilities—such as hidden cells and broken formulas

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Make every bid a winner

“We have cut the costs involved in generating a complex estimate by 50% and increased the efficiency of the estimating process by at least 75%.”

Chris Rowe
President, Echo Pacific Construction



Targeted estimates that hit the mark

The fate of every project hinges on the estimate. Bid high and your proposal will be ignored. Bid low or make a mistake and cost overruns will erode your profits or ruin your company's reputation. Sage Estimating helps you find the sweet spot while ensuring precise calculations and costs across all aspects of your estimate: labor, supplies, subcontractor bids, materials, equipment, and even overhead and profit. When you think of Sage Estimating, one word ought to come to mind: bull's-eye.

Accuracy

Your profitable project starts with takeoff. Several methods are available to fit your preferred style. Trade-specific databases, smart assemblies, and electronic plan takeoff support do the heavy lifting for you—guiding you through as the system calculates materials, equipment, and labor prices. Automation helps eliminate costly errors such as mistyped values, mistakenly deleted formulas, and misplaced decimals.

Flexibility

Do you lose your cool on bid day if you're asked to proportionately slash the total estimate by 4%? With Sage Estimating, you can handle these kind of adjustments in a snap, on the fly, and with precision. Plus, you can easily review, modify, or undo adjustments or make side-by-side comparisons right on screen.

Uniformity

When you have multiple estimators, inconsistency can be an issue—particularly if each is using a different personalized spreadsheet. With Sage Estimating, estimators have flexibility in the way they work, but the methodology is predictably consistent, eliminating pricing variations between estimators that can easily result in eroded profits.



Quickly and easily build estimates by taking off entire construction systems at once.

Speed comes easily

Sage Estimating eliminates the drudgery associated with complex calculations and manual, repetitive, and routine estimating tasks. Fire it up and the first thing you notice is the intuitive interface with familiar bid worksheets that make building estimates easy. You'll also find literally thousands of built-in report options. Before you know it, you'll be executing processes, pricing items, refining data, and taking off a project with ease and speed. As you finalize your proposal, you'll wonder to yourself, "How can a few entry points and a series of clicks accomplish what used to take me days?" That's the power of Sage Estimating. That's putting your best bid forward, faster.

Potent

Takeoffs are turbo-charged. Choose from a variety of takeoff methods. Then simply pull individual or groups of items from a variety of industry-specific databases directly into your bid worksheet. Enter dimensions manually or use one of several electronic takeoff tools available for use with Sage Estimating. Don't blink, because quantities and prices are instantly tabulated.

Powerful

Sage Estimating is a welcome replacement for underpowered estimating solutions and generic spreadsheets. Under the hood, it's powered by a Microsoft SQL Server® database, which stores all your data in one place and processes it quickly. For starters, this means faster response time, better security, and more insightful reports.

Professional

The software makes it quick and easy to present reports and final proposals that are professional and well-organized. In other words, precisely what management and clients are looking for. Your professionalism will set your firm apart from the competition—and unlevel the playing field in your favor.



Get projects on the fast track by connecting estimating with the rest of your business.

The ability to ensure continuity of your projects from initial estimate to project completion sets Sage Estimating apart from other estimating software. It works in tandem with accounting and operations management software from Sage to establish a seamless connection among everyone who works on a project—from estimators and project managers to accountants. The results? You spend less time moving information around and more time ensuring your projects and your overall business are moving smartly ahead.

Connectivity

When a bid is won and project responsibility shifts hands, is the transition smooth? Does information need to be rekeyed? With the integration between Sage Estimating and your accounting software, the appropriate data feeds from estimating to accounting for job cost reporting. No data loss. No redundant entry. Nothing left to chance.

Continuity

By aligning estimating with operations, Sage Estimating keeps all team members on the same page, looking at the most current data. This helps everyone make well-informed decisions and move projects through the lifecycle from start to finish, ensuring project profitability.

Confidence

With a complete view of the business close at hand, including historical data from accounting, estimating, and job cost tracking, you can considerably improve your estimating accuracy as well as win/loss ratios. In addition, the ability to compare estimated versus actual costs in a real-time scenario can help you make quicker, well-informed decisions, keeping your projects on track and profitable.



Accordant

Creating harmony between people, business, and technology. Accordant is a Platinum Sage Business Partner, supporting over 5,000 clients since 2005. We know software, and the industries we support. Contact us:

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