

Kiota Product Newsletter | W32-2023

In the latest email, we shared our commitment to enhancing the onboarding and the results have been fantastic! But guess what? We're hungry for more! Our next big challenge is **tailoring the platform for each user profile** (VCs, BAs, Accelerators and BA Networks). We're all about matching the needs and workflow.

Want to try it yourself? We will be delighted!

En el último mail te contamos nuestro objetivo de mejorar el onboarding de la plataforma y los resultados están siendo fantásticos. ¡Y queremos más! Nuestro próximo desafío es adaptar la plataforma para cada perfil de usuario (VCs, BAs, aceleradoras y Red de BAs) simplificando su flujo de trabajo. ¿Quieres probarlo tú mismo? ¡Estaremos encantados!



Try Kiota
for FREE

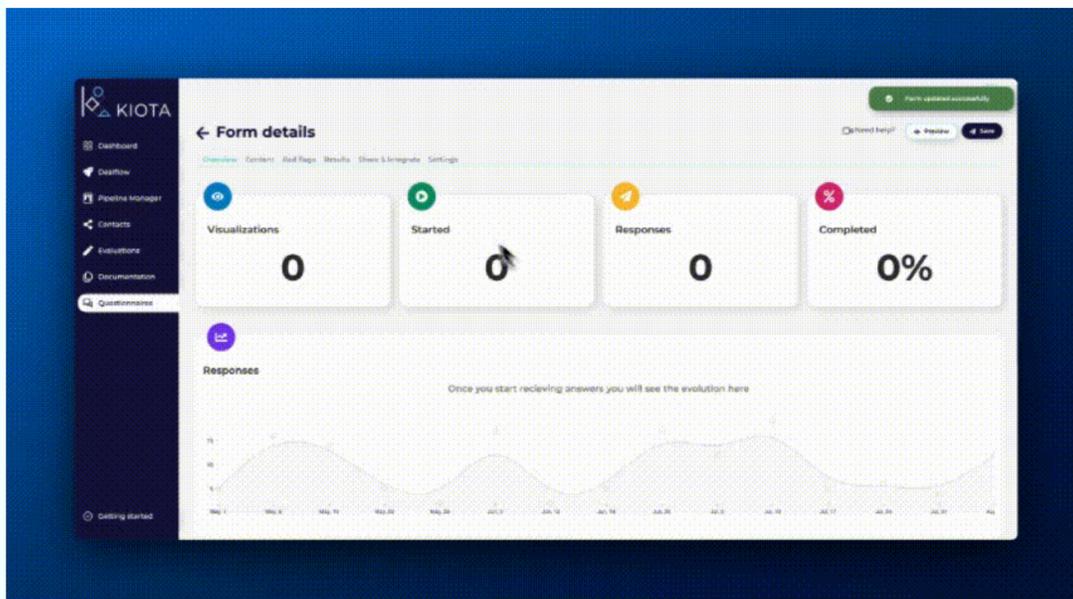
Features and updates

Save time, analyze faster: Profile autocomplete 🚀

Time to work some magic! ✨ We've got your back when it comes to application forms for startups. Once the startup sends in their application, abracadabra! A fully-fledged profile pops up in our CRM as if by magic.

No more treating startups like a bunch of data points! They come to life with their own importance. Our system whips up a profile for all their info. You can check it out, compare answers, ask for more details...

Facilitamos la obtención y gestión de tu dealflow. Cuando la startup aplica a tu formulario, aparece su perfil completo en nuestro CRM como por arte de magia. Deja de tratar a la startups como datos inconexos, dándoles vida e importancia propia: consulta su información, compara respuestas, solicita detalles...





Goal management

Set targets for the startups and keep tabs on their progress periodically.

Gestión de objetivos. Marca objetivos y realiza su seguimiento.

[Discover more →](#)



Reminder management

Toss in some reminders for yourself or your startups: info requests, videocalls, emails, etc.

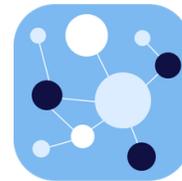
Gestión de recordatorios: Añade recordatorios para ti o tus startups: Solicitud de información, videollamadas, emails, etc.

[Discover more →](#)

Soon: Share dealflow

Add your contacts and dish out dealflow with ease. Pick the startup, pick the info, and share away!

Compartir dealflow. Añade tus contactos y comparte dealflow fácilmente. ¡Elige la startup, la información y compártela!



Our growing ecosystem



The legal firm of startups and entrepreneurs.

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You are receiving this email because we are increasing our transparency. We are sharing features that were launched at least 6 to 8 weeks ago. Contact us if you want priority access to new features. Please, if you consider that this information is not relevant to you, click unsubscribe.

Has recibido este mail porque estamos aumentando nuestra transparencia. Estamos compartiendo funciones que se lanzaron hace al menos 6 u 8 semanas. Ponte en contacto con nosotros si deseas acceso prioritario a nuevas funcionalidades. Por favor, si consideras que esta información no es relevante para ti, haz clic en unsubscribe.

Raúl & Cristian Estrada



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Kiota improves dealflow access, analysis and management of early stage projects.



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