



CITY OF ATLANTA

DEPARTMENT OF PROCUREMENT
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Andre Dickens
Mayor

Jaideep Majumdar
Chief Procurement Officer

Excellence in VALUE CREATION through Partnership, Collaboration, and Innovation

MEMORANDUM

TO: Jan Lennon, Interim Airport General Manager

FROM: Jaideep Majumdar, Chief Procurement Officer 

RE: Notice of Emergency Request for **EP/PS/DOA/2408-1250022**
Name of Project: **Cardiac Monitor and Automated External Defibrillators (AED)**

DATE: August 12, 2024

Pursuant to Atlanta City Code Section 2-1192, the Chief Procurement Officer may initiate a procurement above the small purchase amount specified in Section 2-1190 where he determines that an unusual or unique situation exists that makes the application of all requirements of competitive sealed bidding or competitive sealed proposals contrary to the public interest. Any Emergency Procurement under this Section is conducted with such competition as practicable under the circumstances. The Chief Procurement Officer in the contract file shall include a written determination of the basis for the procurement and for the selection of the contractor.

This **Emergency Procurement Request** is to engage **Zoll Medical Corporation (ZOLL)**, to provide services on behalf of the City of Atlanta's ("City") Department of Aviation ("DOA"):

An investigation has been conducted of the available sources regarding the materials, goods and/or services stipulated herein pursuant to § 2-1192 of the City of Atlanta Code of Ordinances, Emergency Procurement, and my findings are the following:

1. The current Automated External Defibrillators (AEDs) and cardiac monitoring equipment used by the Atlanta Fire Rescue Department (AFRD) have reached the end of their useful lifespan. The AED's and cardiac monitors are key components that assist first responders in providing adequate assistance to individuals in critical situations. These AED's and cardiac monitors will be utilized for patients during sudden cardiac arrest emergencies.

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2. The AFRD’s Aviation division operates cardiac monitors and AEDs that are not compatible with those used by their Mutual Aid partners, who utilize the Zoll X Series Cardiac Monitor/Defibrillator. This lack of compatibility forces first responders to switch equipment which disrupts patient care. Streamlining equipment to ensure compatibility is essential for seamless patient care continuity from start to finish.

3. The Department of Procurement (“DOP”) faced challenges in procuring new cardiac monitoring equipment through formal procurement IFB/CORP/CITYWIDE/2401-1240213/Cardiac Monitoring Equipment. The process resulted in multiple exceptions from suppliers regarding product specifications, leading to the cancellation of the project. A request for an emergency procurement was submitted to DOP.

4. Despite the procurement challenges, the decision was made to award this emergency procurement to Zoll Medical Corporation. Zoll is already used by AFRD’s Mutual Aid partners, ensuring compatibility and continuity of care. Zoll also guarantees delivery of products within 30 days, which is crucial for maintaining operational efficiency and effective patient care. This decision was influenced by the immediate need for up-to-date operational equipment.

5. **The cost of services:** This Emergency request cost of services with **ZOLL** shall not exceed the amount of Seven Hundred Seventy-Five Thousand Three Hundred Eighty Dollars and Seventeen Cents (**\$775,380.17**). The Emergency Authorization is for a period of twelve (12) months with zero (0) renewal options.

If you have any questions, please email your Category Specialist Seana Nash, via email sanash@atlantaga.gov.

I, Jaideep Majumdar, by the authority vested in me pursuant to § 2-1192 of the City of Atlanta Code of Ordinances, do hereby approve, direct, and authorize the Emergency Procurement for professional services to be provided by **Zoll Medical Corporation (ZOLL)**.

Sincerely,

DocuSigned by:
Jaideep Majumdar
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Jaideep Majumdar
Chief Procurement Officer

cc: Danika S. Fanner, Category Manager DSF
Tapika Howard, Deputy Chief Procurement Officer TH