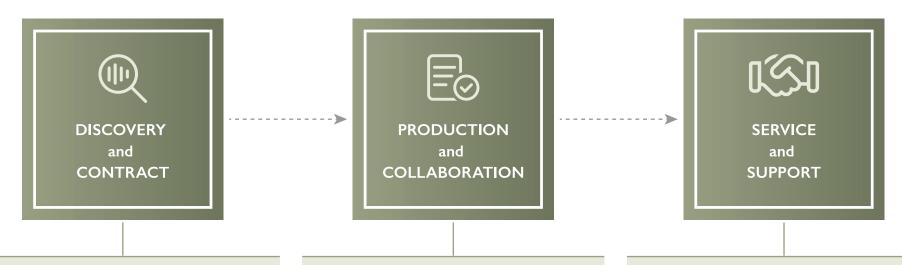


### **Our Process**

The Integration Controls process is unique to our business; we take a curated approach to home technology, customized to your space, for your family, and with your experience in mind.



# Initial Meeting & Scope Development:

Collect all information to determine if we're a good fit for you and your specific needs

#### Discovery & Design:

Recruit design and field team into the process to align scope with your space and discuss findings

## Proposal Presentation & Acceptance:

Review recommendations with you to talk through proposed project plans, and finalize pricing and project scope

#### Hand-off & Intro:

Sales team hands off your project to the production team to execute the scope of work

#### **Project Execution:**

Create drawings, implement project per specifications, collaborate with you along the way

### **Project Closing & Training:**

Ensure scope has been delivered, review substantial completion certificate, final client education to confirm ease of use

#### Service Team Intro:

Once the project has closed, the service team remains for ongoing after care 24/7/365

#### Service Memberships:

Guaranteed response times and VIP perks for those who want faster service any time of day

#### **Complimentary Tech Reviews:**

Memberships come with a complimentary tech review, or you can request one at any time to ensure your system is up-to-date and working as expected

