

# Certus Core Pilot Partnership Program

No-Risk Collaboration Designed to Accelerate Innovation

## Why a Pilot?

**Innovation happens fastest when organizations work together.**

The Pilot Partnership Program provides a flexible, no-risk way to experience IBIS™ in action, unlock actionable insights from across your data sources, and demonstrate real-world impact – all in just 2 months.

You collect the data.  
We make it actionable.  
**Together we prove the value.**

## Program Structure

**Duration:** 2 months – fast proof of value

### Pilot Pricing

**Pay a deposit fee** to secure your spot in the Pilot Program

**If you subscribe annually after the pilot:**

Your deposit is applied toward the subscription cost, plus you receive an additional 20% discount for the rest of the year

**If you don't subscribe after the pilot:**

Your deposit is fully refunded, making the pilot completely free

### Customer Criteria for Pilot (i.e., Who is this for?)

**Unstructured, structured data or both**

**Under 2TB**, no more than 3 sources or schemas for structured data

**Sensing, Due Diligence, or Logistics** related data problem

### Deliverables

**Full integration of your data** into the IBIS™ platform within days of receipt

**Full access to the IBIS™ platform** hosted by Certus Core, featuring self-serve data fusion and natural language query functionality (3 named user accounts)

**Full data ownership** and export rights upon project completion

### Partner Commitment

**Provide pilot data** for integration and testing within 7 days of kick-off

**Participate in 4 scheduled meetings:** kick-off, scoping, check-in, and final review

**Share structured feedback** throughout the pilot via chat (Slack or Signal)

**Participate in a case study** or serve as a reference if results are positive

Please note: Failure to provide data, participate in meetings, or provide feedback, will result in forfeiture of any refund or discount on annual subscription.

## Benefits for You

### No risk adoption

Validate IBIS™ without a long-term subscription

### Accelerate impact

Demonstrate integrated intelligence to your customers in weeks or months, not years

### Expand possibilities

Move from “data collector” to “Intelligence partner”

## Outcomes

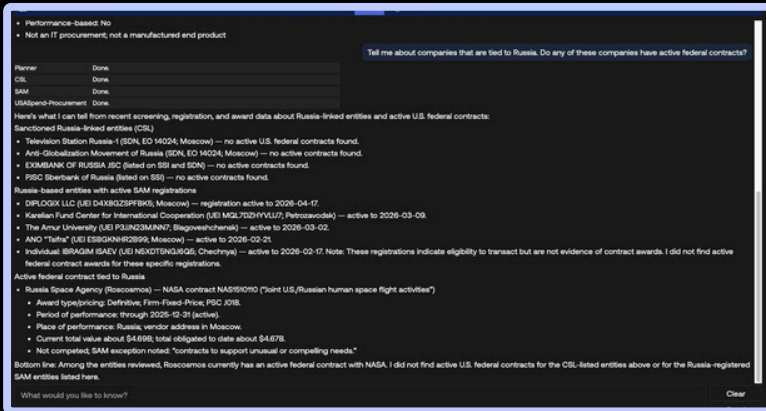
At the end of your pilot, you'll have:

- Real-world results and demos for your customers
- Confidence in IBIS™ as your data fusion and intelligence partner
- A clear pathway to long-term integration and partnership

## Sample Agent Query

**Use Case: Using enterprise data for vendor threat mitigation research**

*“Tell me about companies that are tied to Russia. Do any of these companies have active federal contracts?”*



Performance-based: No  
Not an IT procurement, not a manufactured end product

Tell me about companies that are tied to Russia. Do any of these companies have active federal contracts?

Planner Done  
CSL Done  
SAM Done  
USAspend Procurement Done

Here's what I can tell from recent screening, registration, and award data about Russia-linked entities and active U.S. federal contracts:

Sanctioned Russia-linked entities (CSL)

- Television Station Russia-1 (SDN, EO 14024, Moscow) — no active U.S. federal contracts found.
- Anti-Globalization Movement of Russia (SDN, EO 14024, Moscow) — no active contracts found.
- EXIMBANK OF RUSSIA JSC (listed on SSI and SDN) — no active contracts found.
- PRSG (State Bank of Russia) (listed on SSI) — no active contracts found.

Russia-based entities with active SAM registrations

- DIPLOX LLC (UEI D4X8G23P8K5, Moscow) — registration active to 2026-04-17.
- Karelian Fund Center for International Cooperation (UEI MQL7D2HVVU7, Petrozavodsk) — active to 2026-03-09.
- The Amur University (UEI PLJUNZCMANK7, Blagoveshchensk) — active to 2026-03-02.
- AND "Tethys" (UEI E5304N492599, Moscow) — active to 2026-02-21.
- Individual: IBRAGIM (SAEV) (UEI NE6XDT9NGQ26, Chechnya) — active to 2026-02-17. Note: These registrations indicate eligibility to transact but are not evidence of contract awards. I did not find active federal contract awards for these specific registrations.

Active federal contract tied to Russia

- Russia Space Agency (Roscosmos) — NASA contract NAS510310 ("Joint U.S./Russian human space flight activities")
  - Award type/contract: Definitive, Firm Fixed Price, PSC J26.
  - Period of performance: through 2025-12-31 (active).
  - Place of performance: Russia, vendor address in Moscow.
  - Current total value about \$4.69B, total obligated to date about \$4.67B.
  - Not completed SAM exception noted: "Contracts to support unusual or compelling needs"

Bottom line: Among the entities reviewed, Roscosmos currently has an active federal contract with NASA. I did not find active U.S. federal contracts for the CSL-listed entities above or for the Russia-registered SAM entities listed here.

What would you like to know? Clear

### Summarized Results:

- 4 sanctioned Russian entities (CSL) - No active U.S. federal contracts found
- 5 Russia-based entities with active SAM registrations - No contract awards found despite being eligible to bid
- 1 active federal contract - Russia Space Agency (Roscosmos) has \$4.69B NASA contract through 2025
- Bottom line - Only Roscosmos has active federal contracts; all other Russia-tied entities showed no current awards