

# FlowReps

Marketing through Distributors

Paul Stack - Cell: 704-502-5882, Paul.Stack@FlowReps.com  
 Preston Stack - Cell 704-458-8589, Preston.Stack@FlowReps.com  
 Office Ph: 704-376-6556  
 Ship: 1421 Orchard Lake Drive, Suite A, Charlotte, NC 28270  
 Mail/Remit: P.O. Box 2250, Matthews, NC 28106

6/2026

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**EMPIRE INDUSTRIES, INC.**

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**MATCO-NORCA**  
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 HENRY PRATT AWWA VALVES  
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 BPE & Process Balls, Sanitary Ball & Butterfly

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**Lined Pipe & Fittings**

MD NC SC VA  
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| <b>1</b>               | <b>EMPIRE INDUSTRIES</b><br>CALL: 800-243-4844<br>SHIPS from: Manchester, CT & Birmingham, AL<br>WEBSITE: www.EmpireIndustries.com; Send RFQs or POs to: Quotes@EmpireIndustries.com; Orders@EmpireIndustries.com  | <b>Pipe Hangers &amp; Supports, Strut Accessories</b><br>Drew Mercure: DrewMercure@EmpireIndustries.com<br>Dominic Pescosolito: DPescosolito@empireindustries.com<br>Ian Swale: ISwale@EmpireIndustries.com<br>Brandon Tkac (Regional SM): BTkac@EmpireIndustries.com |   |   |
| <b>2</b>               | <b>ENGINEERED FLEX PRODUCTS</b><br>CALL: 877-769-8262<br>SHIPS from: Rogers, MN<br>WEBSITE: www.EngineeredFlex.com   | <b>Metal Hose, Expansion Joints, Specialty Hoses</b><br>Christopher Wolff (Acct Mgr): ChrisW@EngineeredFlex.com<br>Cory Waskey (National SM): CoryW@EngineeredFlex.com<br>Dave Vance (Technical Sales): DaveV@EngineeredFlex.com                                      |   |   |
| <b>3</b>               | <b>IDEAL TRIDON</b><br>CALL: 800-251-3220<br>SHIPS from: Smyrna, TN & Brownsville, TX<br>WEBSITE: www.IdealTridon.com/aftermarket/hub-couplings/   | <b>NO-HUB Couplings &amp; WORM-GEAR Clamps</b><br>Vicki Brdar: VBrdar@IdealTridon.com; D: 615-223-1548<br>Carlton Estes (Regional SM): CEstes@IdealTridon.com   |   |   |
| <b>4</b>               | <b>MATCO-NORCA</b><br><b>CALL: 800-935-5456 (Houston) OR call your M-N Rep below (based on company name) OR, as backup, call 800-431-2082 (HQ in NY)</b><br>(A-E) Barbara W. • 713-589-6024 • BarbaraW@Matco-Norca.com (NY: A-M) Debbie K. • 845-259-8053 • DebbieK@Matco-Norca.com<br>(F-K) Genesis B. • 713-300-1190 • Genesis.Bonilla@Matco-Norca.com (NY: N-Z) Diana S. • 845-259-8054 • DianaS@Matco-Norca.com<br>(L-Q) Melanie R. • 713-589-6030 • MelanieR@Matco-Norca.com (Dallas) Antoinette T. • 469-237-3772 • AntoinetteT@Matco-Norca.com<br>(R-Z) Erica H. • 713-902-5003 • EricaH@Matco-Norca.com (Houston) Quotes: John T. • 713-589-6032 • JohnT@Matco-Norca.com |   |   |   |
| <b>5</b>               | <b>PRATT IND./HENRY PRATT/MILLIKEN/SINGER</b><br>CALL: 620-208-8100<br>SHIPS from: Emporia, KS<br>WEBSITE: www.PrattIndl.com   | <b>Butterfly/AWWA/Eccentric Plug/Pressure Control Valves</b><br>Primary - Chris Roth: CRoth@PrattIndl.com<br>Backup - Daniel Cates: DCates@PrattIndl.com<br>Jim Tomlin (Regional Sales Mgr): JTomlin@PrattIndl.com  |   |   |
| <b>6</b>               | <b>HENRY PRATT</b><br>CALL: 360-225-1230<br>SHIPS from: Kimball, TN<br>www.HenryPratt.com  | <b>Knife Gate Valves</b><br>Email to:QuoteMeKGV@MuellerWP.com<br>Robert Nye: RNye@MuellerWP.com<br>Doug Hodges: DHodges@MuellerWP.com   | <b>HYDRO GATE</b><br>CALL: 800-678-8228<br>SHIPS from: Kimball, TN<br>www.HydroGate.com | <b>Slide/Sluice Gates</b><br>Spencer M.:SMagladry@MuellerWP.com<br>Ian M. (NSM):IMcFadden@MuellerWP.com |
| <b>7</b>               | <b>FLUID LINE TECHNOLOGY</b><br>For Charlotte inventory, CALL: 704-376-6556<br>CALL: 818-998-8848<br>SHIPS from: Simi Valley, CA; WEBSITE: www.FluidLineTech.com   | <b>Vent, Bleed, Sample, Diaphragm, Pinch Valves, Thermowell Elbows, Instrumentation Ftgs</b><br>Efrain Trujillo: insidesales2@FluidLineTech.com<br>Jake Orchard (National Sales Mgr): jorchard@fluidlinetech.com  |   |   |
| <b>8</b>               | <b>SVF FLOW CONTROL</b><br>CALL: Dave, 440-554-2824; SVF Factory, CALL: 800-263-8251<br>SHIPS from: GA/TX/NY/CA; Engineered Valves from CA<br>WEBSITE: www.SVF.net   | <b>BPE Ball Valves &amp; Process Ball Valves</b><br>Sanitary Ball & Butterfly Valves<br>Primary - Dave Reulbach: 440-554-2824; DReulBach@SVF.net<br>Backup - John Southworth: 513-675-5323; JSouthworth@SVF.net   |   |   |
| <b>9</b>               | <b>VAC - Valve Accessories &amp; Controls</b><br>CALL: 843-206-3549<br>SHIPS from: Charlotte or Chelsea, AL (suburb of Birmingham)<br>WEBSITE: www.VACaccessories.com  | <b>Valve Positioners</b><br>Paul Stack: Paul.Stack@FlowReps.com; cell 704-502-5882<br>Preston Stack: Preston.Stack@FlowReps.com; cell 704-458-8589  |   |   |
| <b>10</b><br><b>11</b> | <b>OSWAL INDUSTRIES LIMITED</b><br>WEBSITES: www.OswalValves.com;<br>www.MetalForgeIndia.com; www.OswalEnergies.com  | <b>BELLOSEAL VALVES</b><br>WEBSITE: www.BellowSeal.com  |   |   |

*For More Details about Shipping/Insurance/Freight/Customs/Tariffs/Delivery to Final Destination, Call:  
 Paul Stack: Paul.Stack@FlowReps.com; cell 704-502-5882 or Preston Stack: Preston.Stack@FlowReps.com; cell 704-458-8589*

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| <b>Freight Options</b> | <b>EXW (Ex Works):</b><br><b>CIF (Cost/Insurance/Freight):</b><br><b>DDP (Delivered, Duty Paid):</b> | Seller makes the product available at factory. From there the Buyer arranges and pays for the rest.<br>Seller get it insured and shipped to the destination port. Buyer handles import duties tariffs customs and delivery from port to facility.<br>Seller handles nearly the whole trip and all import costs, and delivers it to the named destination. Specifics can still be clarified in writing. |
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