



● 14 CPD Hours | Intermediate

A Focus On Marine Cargo, Marine Liabilities & Freight Forwarders' Liabilities

[Register Here](#)



9 & 10 October 2025



9.00 a.m. to 5.00 p.m.



Face-to-Face Training

Programme Highlights

This two-day programme covers marine cargo insurance types, coverage, and underwriting, along with marine liability policies including Ship Repairer's, Charterers, Freight Forwarder's, and Bailee's Liability. It examines evolving roles and liabilities, underwriting requirements, and policy exclusions. Case studies and claims scenarios are used to enhance practical understanding.



For Whom

- Direct and Reinsurance Underwriters, Brokers and Claims Practitioners.
- Ship operators, charterers, cargo owners, surveyors and maritime financial organisations wishing to expand or reinforce their knowledge of the insurance aspects of the maritime industries.
- Business Development and Marketing Executives.
- Shippers, Freight Forwarders, Carriers and those wishing to know more about Marine Cargo and Marine Liabilities insurance.

Key Learning Objectives

At the end of the programme, participants should be able to:

- Understand the types & coverage of Marine Cargo Insurance policies and the responsibilities of the seller and buyer as governed by the INCOTERMS
- Know the basis of valuation of Cargo Insurance and the different risks that different types of cargo present
- Know how different types of cargo should be adequately protected in tandem with the underwriting factors in assessing cargo risk exposures
- Understand the basic mechanics and techniques in arranging Marine Cargo insurance.
- Know the types of Marine Liability Insurance such as Ship Repairer's Liability and Charterers Liability
- Understand how the roles and responsibilities of the freight forwarder/bailee have changed as well as the various services that are provided by a freight forwarder/bailee
- Explain the liabilities imposed on freight forwarders/bailee by their customers and the management of these liabilities.
- Understand the role of international conventions and laws in limiting carriers' liability.
- Know the policy coverage and exclusions that are applicable to Freight Forwarders Liability/Bailee cover as well as the information that is required to underwrite such covers

Programme Outline

- The types of cargo insurance policies
- INCOTERMS: responsibilities of the seller and buyer
- Cargo Insurance: basis of valuation
- Coverage and packing required for different types of cargoes.
- The scope of cover provided by the various Institute Cargo Clauses
- The extensions available to the standard cover and their implications
- Underwriting information needed to adequately assess cargo risk exposures.
- Arranging Marine Cargo Insurance: essential elements
- Marine Liability Insurance: Ship repairer's Liability and Charterers Liability
- Changing roles of the Freight Forwarder/Bailee
- Liabilities imposed on a Freight Forwarder/Bailee
- Conventions/Laws that limit the liability of the Freight Forwarder/Bailee
- Scope of cover and exclusions under a Freight Forwarder's/Bailee liability cover.
- Underwriting Factors to be considered.
- Case studies/Exercises

Programme Leader

Colin Lincoln who previously served as the Manager of Underwriting (Cargo) at QBE Insurance (International) Limited, played a significant role in corporate training initiatives at QBE before his retirement. With over 40 years of experience in the insurance industry, his expertise is primarily in Marine Cargo Insurance and Transport Liability insurances. Following his retirement, Colin continues to contribute to the field as a part-time lecturer at the Singapore College of Insurance, where he has been teaching for many years

Programme Fee

Full Course Fee: S\$827.31 (incl. of 9% GST)

Funding to be advised.

SINGAPORE COLLEGE OF INSURANCE

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Period Of PEI Registration: 26-09-2023 to 25-09-2027

For enquiries, please contact: Singapore College of Insurance

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Information presented on this marketing material is correct at the time of publishing. However, changes to the programme contents, dates, time, duration, venue and faculty members can occur owing to unforeseen circumstances. Every effort will be made to inform all participants of such changes on a timely basis.

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