



Intermediate Level

Marine Insurance: Principles, Practices & Claims

Enrol now and save!

10% Early Bird Discount (valid until 15 January 2026)

10% Discount for GIA/IUMI Members

Only one discount may be applied.



16 – 18 March 2026



21 CPD hours



9.00 a.m. – 5.00 p.m.



Singapore College of Insurance (SCI)

Register Now

This intermediate-level course offers an in-depth exploration of marine insurance — focusing on the principles, practices, and claims processes that underpin this specialised field of insurance.

Delivered in person at SCI by **Andrew Mackenzie**, a seasoned UK-based Chartered Insurer and marine insurance expert, this programme is designed to help participants enhance their professional understanding of underwriting, claims, and policy interpretation across cargo, hull, P&I, and war risks.

Over three days, participants will engage in a blend of technical learning, practical applications, and case studies, enriched by insights from guest speakers — including a maritime lawyer, claims/loss adjusting professional, and P&I or broking expert — to provide a diversity of real-world perspectives.

An experiential visit to a maritime-related facility is also included to connect classroom theory with industry practice.

Upon completing and passing an open-book assessment at the end of the programme, participants may qualify for the SCI Certificate of Completion In Marine Insurance.



Target Audience

This course is ideal for:

- Marine underwriters, brokers, and claims professionals seeking to strengthen their technical knowledge.
- Insurance and legal practitioners handling marine insurance.
- Reinsurers and reinsurance brokers specialising in marine treaties and facultative placements.
- Marine claims surveyors and adjusters.
- Legal, compliance, and risk specialists supporting marine or trade clients.
- Shipping, logistics, and trade finance professionals looking to understand marine insurance in practice.



Key Learning Outcomes

By the end of this course, participants will be able to:

- Understand the legal, regulatory, and economic frameworks shaping marine insurance.
- Identify and assess key underwriting and risk considerations across different classes of marine business.
- Interpret and apply standard marine policy clauses in real-world contexts.
- Analyse and manage complex marine claims scenarios through practical examples.
- Appreciate the interplay between maritime law, international trade, and insurance practices.
- Demonstrate applied understanding through an open-book assessment leading to SCI certification.

Programme Outline

Day 1 Maritime Risks, Regulation & Trade

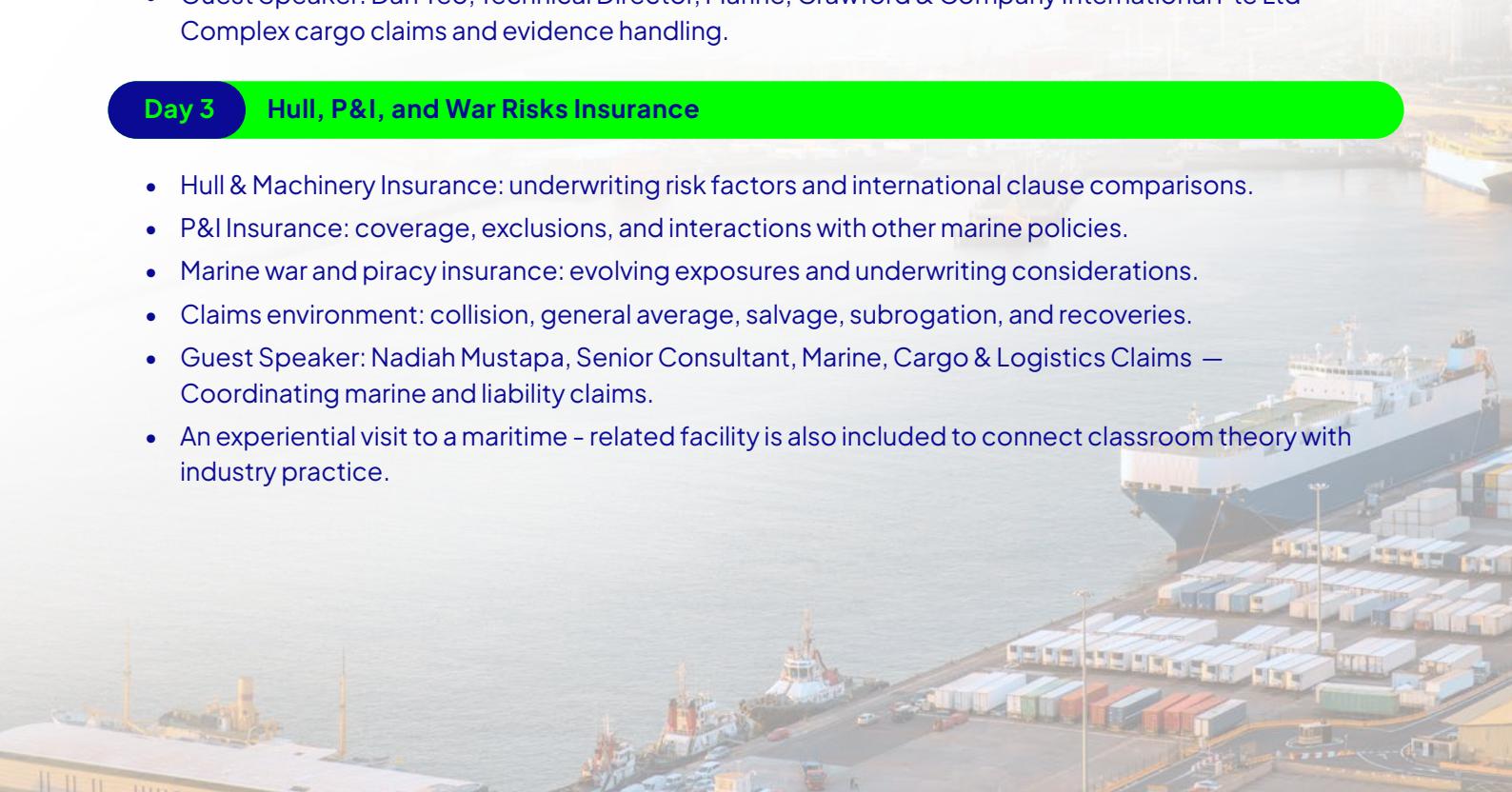
- International conventions and frameworks (IMO, SOLAS, MARPOL, Hague-Visby, Rotterdam Rules).
- Marine Insurance Law and practice: insurable interest, utmost good faith, warranties, indemnity.
- International trade environment: INCOTERMS and key trade documents.
- Overview of global marine insurance markets and their structure.
- Guest Speaker: Leong Lu Yuan, Director, Clasis LLC — Legal aspects of contracts of carriage and liability regimes.

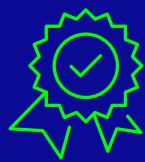
Day 2 Marine Cargo Insurance: Coverage & Claims

- Cargo policy structures: open cover vs. single shipment.
- Institute Cargo Clauses (A), (B), (C), and special clauses (war, strikes, commodity).
- Cargo claims handling: process, indemnity, prevention, and recoveries.
- Case studies: cargo loss, damage, and misdelivery scenarios.
- Guest Speaker: Dan Yeo, Technical Director, Marine, Crawford & Company International Pte Ltd — Complex cargo claims and evidence handling.

Day 3 Hull, P&I, and War Risks Insurance

- Hull & Machinery Insurance: underwriting risk factors and international clause comparisons.
- P&I Insurance: coverage, exclusions, and interactions with other marine policies.
- Marine war and piracy insurance: evolving exposures and underwriting considerations.
- Claims environment: collision, general average, salvage, subrogation, and recoveries.
- Guest Speaker: Nadiah Mustapa, Senior Consultant, Marine, Cargo & Logistics Claims — Coordinating marine and liability claims.
- An experiential visit to a maritime - related facility is also included to connect classroom theory with industry practice.





Assessment & Certification

20 Multiple Choice Questions (Open Book)

1 hour

55% Passing Mark

SCI Certificate of Completion In Marine Insurance



Programme Fee

Net Course Fee* (incl. of 9% GST and after 50% MCF funding) for Singapore Citizens and Singapore Permanent Residents: **S\$885.00**

Full Course Fee (incl. of 9% GST): **S\$1,635.00**

- 10% Early Bird Discount (valid until 15 January 2026)

- 10% Discount for GIA/IUMI Members

Only one discount may be applied.

*Eligible participants are required to pay the net course fee only upon registration.

Please click [here](#) for information on the MCF Training Grant.



Programme Leader

Andrew Mackenzie

*Head of Claims
Clearwater UW Limited*

Andrew Mackenzie, MA, FCII, is a Chartered Insurer of the Chartered Insurance Institute (CII) and an Associate of the Association of Average Adjusters.

With over 13 years of experience in marine insurance claims within the Lloyd's and London market, including as Head of Claims for a Lloyd's Managing General Agent, Andrew brings deep expertise across marine hull, war, cargo, and liability classes.

He is a co-author of the CII textbooks M98: Marine Hull and Associated Liabilities and M90: Cargo and Goods in Transit Insurances, and contributes to the CII as an examiner and question writer.

Andrew is currently pursuing an Executive PhD in Actuarial Science at Bayes Business School, researching sustainability, autonomous vessels, and maritime cyber risks.

An award-winning claims professional, he has received the Insurance Insider Honours Young Claims Professional of the Year (2019) and the CII Rutter Medal (2022) for excellence in marine insurance research.



Guest Speaker

Leong Lu Yuan

Director
Clasis LLC

Leong Lu Yuan is a Director in the Energy, Marine and Natural Resources practice of Clasis LLC (associated with Clyde & Co). Her primary focus is shipping, international trade and marine insurance disputes, acting for insurers, P&I Clubs, shipowners, charterers, cargo interests and logistics services providers in disputes before the Singapore Courts and in local and international arbitration.

Lu Yuan is a Senior Accredited Specialist in Maritime and Shipping Law (Singapore Academy of Law), an Associate Mediator on the Maritime Panel of the Singapore Mediation Centre, and a Fellow of the Singapore Institute of Arbitrators, and has been ranked as a Litigation Star (Singapore: Shipping) by Benchmark Litigation.



Guest Speaker

Dan Yeo

Technical Director, Marine
Crawford & Company International

Dan Yeo is an accomplished insurance professional with over 30 years of experience across claims management, loss adjusting, underwriting, and broking in the Asia-Pacific region. Currently Technical Director (Marine) at Crawford & Co International, he leads a team managing transportation, logistics, and marine cargo losses.

He has held senior positions including Managing Director at Charles Taylor Adjusting, Head of Claims at Sompo Singapore, and Regional Marine Claims Manager at both Chubb and AIG. Legally trained with an LL.B (Hons) from the National University of Singapore, Dan is also an ACII, Chartered Insurance Practitioner, and certified WSQ ACLP trainer.

A specialist in complex Property & Casualty and Marine Liability claims, Dan is passionate about developing the next generation of claims professionals. As an active industry trainer and mentor, he continues to share his extensive experience through seminars and workshops across the region.



Guest Speaker

Nadiah Mustapa

Senior Consultant
Marine, Cargo & Logistics Claims

Nadiah Mustapa is a Senior Consultant in Marine, Cargo and Logistics Claims at Marsh, with over 11 years of experience handling P&I, Hull and Machinery and marine liability claims across Asia. She has worked with shipowners, insurers, and brokers on complex marine casualties including collisions, machinery damage, cargo, pollution and wreck removal claims, and regularly advises on claims strategy, recoveries and best practice claims handling.