



Singapore College
of Insurance

Introductory Level

Motor Fleet Insurance Fundamentals Workshop

[Register Now](#)



30 September 2026



3 CPD hours



2.00 p.m. to 5.00 p.m.



Virtual Instructor-Led Training



During this engaging half-day online seminar, a comprehensive introduction to motor fleet insurance will be offered, including essential insights and updates. The latest legal and technological advancements influencing policy modifications and coverage will be delved into. Additionally, the exploration will cover the methodologies used by insurers in determining premiums for motor fleet insurance and strategies for securing optimal terms for clients. The seminar culminates in a comparative analysis of UK and Singapore legal frameworks and practices.



Target Audience

- Underwriters and brokers seeking to know more about motor fleet insurance
- Insurance marketing personnel and agents seeking to develop motor fleet insurance business
- Insurance claims handlers, adjusters and surveyors handling motor fleet claims



Key Learning Outcomes

At the end of the programme, participants should be able to:

- Understand the latest legal changes affecting motor fleet insurance policies.
- Explain the standard protections included in motor fleet insurance plans.
- Explain the factors influencing the cost of insuring motor fleet risks.
- Know how motor fleet rating benefit clients.
- Understand strategies for effective management of motor fleet claims through technological advancements.
- Explain actions that motor fleet managers can implement to minimize potential risks and enhance the management of claims.
- Understand the differences between the legal frameworks and practices of the UK and Singapore as they pertain to motor fleet insurance.

Programme Topics

- The latest legal changes affecting motor fleet insurance policies.
- The standard protections included in motor fleet insurance plans.
- The factors influencing the cost of insuring motor fleet risks.
- How motor fleet rating benefit clients.
- Strategies for effective management of motor fleet claims through technological advancements.
- Actions that motor fleet managers can implement to minimize potential risks and enhance the management of claims.
- The differences between the legal frameworks and practices of the UK and Singapore as they pertain to motor fleet insurance.



Programme Fee

S\$218.00 (inclusive of 9% GST)

A 10% Group Discount is also applicable for organisations registering a minimum of three participants.

Programme Leader

Mr. Neil Park

Neil Park MA MBA FCII has over twenty years of experience as an international insurance broker in London and North America with WTW and Aon, before founding his own training consultancy. Specializing in professional indemnity in North America and a variety of insurances in the UK, he now primarily delivers training in the UK insurance market and internationally. He educates new insurance market entrants, trains brokers, aids in CII exam preparation, and led a cyber insurance research study published in 2022. Neil offers in-person training, virtual workshops, and webinars for firms including the Institute of Risk Management and the Lloyd's Market Association.

Singapore College of Insurance

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