



Singapore College
of Insurance

Intermediate Level

Marine Cargo Insurance: Underwriting, Claims & Risk Management In Dry & Liquid Bulk

Register for

In Person Session

Or

Virtual Access



1 & 2 October 2026



14 CPD hours



9.00 a.m. – 5.00 p.m.
(Singapore Time)



Hybrid Mode
(Singapore College of Insurance / Virtual Mode)



In this two-day programme, participants will have a good understanding of liquid & dry bulk; its characteristics, its peculiar behaviours and the rigours they go through when being shipped from origin to destination. The programme will equip participants with the required knowledge in order to better underwrite such goods. The presentations will also engage participants in claims aspects and risk management.

Participants will have an opportunity to see this class of business through an underwriter's and a marine loss control engineer's eyes. This is particularly valuable as such engineers have the necessary seafaring experience and are familiar with the processes involved in the shipment of such cargoes, which puts them in good stead to perform underwriting and risk management in this area.



Target Audience

- Underwriters and Claims Practitioners in Insurance and Reinsurance companies; as well as Insurance and Reinsurance Brokers, with more than 2 years of work experience in Cargo Insurance.
- Loss Adjusters and Risk Surveyors dealing with such risks.
- Other practitioners from the shipping, commodity trading business wishing to better understand or reinforce their knowledge in Cargo Insurance.



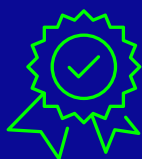
Key Learning Outcomes

By the end of this programme, participants will be able to:

- Be conversant with the characteristics of dry & liquid bulk.
- Be familiar with Cargo Operation & Processes at Load & Discharge.
- Be aware of Modes of Measurement and Its Limitations.
- Be able to Formulate a Contract of Insurance on such goods.
- Be competent in handling dry & liquid bulk claims.
- Be conversant with the regulatory requirements & prohibitions.
- Be familiar with risk management of such goods.

Programme Topics

- Types & characteristics of dry & liquid bulk.
- Construction of vessels and the tanks' preparations.
- Calibration, Sampling & Measurement.
- Loading & Discharge preparations & procedures.
- Underwriting – Policy conditions & rating levels.
- Importance of Sanction & Limitation Clause.
- Paper Loss & its Challenges.
- Claims Procedure & Process.
- Risk Management/Marine Loss Control Engineering in dry & liquid bulk.
- Comparison of Underwriting such Goods in the 90s and Now.



Assessment & Certification

20 Multiple Choice
Questions (Open Book)

1 hour

55% Passing Mark

SCI Certificate of Completion in Bulk Cargo Insurance (Dry & Liquid)



Programme Fee

In Person Session

S\$827.31 (inclusive of 9% GST)

Net Course Fee*: S\$447.81 (incl. of 9% GST and after 50% MCF funding)

for Singapore Citizens and Singapore Permanent Residents

*Eligible participants are required to pay the net course fee only upon registration.
Please click [here](#) for information on the MCF Training Grant.

Virtual Mode

Singapore-based Participant: S\$620.21 (inclusive of 9% GST)

Overseas-based Participant: S\$569.00

A 10% Group Discount is also applicable for organisations registering a minimum of three participants for either mode.

Programme Leader

Mr. Said Khan

Said Khan has been in shipping and insurance since the 1980s, having started his career as a navigating/deck officer before he went on to adjusting/surveying for the shipping and insurance industries.

