

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER, INC.

BUDGET YEAR: JULY 1, 2022 - JUNE 30, 2023

STATEMENT OF OPERATIONS

Final Version for Board Approval 06/27/2022

ACCOUNT DESCRIPTION	OUTPATIENT	CRISIS	COMMUNITY	HOUSING	ADMIN	MAINTENANCE	CAFÉ	FY 22-23 BUDGET
REVENUE								
Medicaid Encounters	9,300,000	-	-	-	-	-	-	9,300,000
Medicaid Fee-For-Service	150,000	-	-	-	-	-	-	150,000
Medicare Fee-For-Service	60,000	-	-	-	-	-	-	60,000
Third-Party Insurance	600,000	-	-	-	-	-	-	600,000
Other Agency Fee-For-Service	35,000	-	-	-	-	-	-	35,000
Self Pay	120,000	-	-	-	-	-	-	120,000
Health Colorado Contract	100,000	400,000	-	-	-	-	-	500,000
OBH Contracts	1,560,000	75,000	-	-	-	-	-	1,635,000
Signal Contracts	950,000	-	-	-	-	-	-	950,000
Government Grants and Contracts	575,000	-	300,000	25,000	-	-	-	900,000
Other Grants and Contracts	400,000	-	-	-	-	-	-	400,000
Other Operating Revenue	25,000	-	-	90,000	-	-	-	115,000
Café Sales	-	-	-	-	-	-	210,000	210,000
Café Cost of Goods Sold	-	-	-	-	-	-	(115,000)	(115,000)
TOTAL NET REVENUE	\$ 13,875,000	\$ 475,000	\$ 300,000	\$ 115,000	\$ -	\$ -	\$ 95,000	\$ 14,860,000
EXPENSES								
PERSONNEL								
Salaries and Wages	6,600,000	630,000	185,000	95,000	1,500,000	165,000	75,000	9,250,000
Payroll Taxes - FICA	504,900	48,195	14,153	7,268	114,750	12,623	5,738	707,627
Payroll Taxes - FAMILI	14,850	1,418	416	214	3,375	371	169	20,813
Health Insurance	1,027,459	98,076	28,800	14,789	233,514	25,686	11,676	1,440,000
Dental Insurance	50,659	4,836	1,420	729	11,514	1,266	576	71,000
Life Insurance	10,702	1,022	300	154	2,432	268	122	15,000
Disability Insurance	53,514	5,108	1,500	770	12,162	1,338	608	75,000
401(k) Contributions	214,500	20,475	6,000	3,075	48,750	5,360	2,400	300,560
Other Employee Benefits	21,406	2,043	600	308	4,865	535	243	30,000
Unemployment Insurance	32,108	3,065	900	462	7,297	803	365	45,000
Workers Compensation Insurance	32,108	3,065	900	462	7,297	803	365	45,000
TOTAL PERSONNEL	\$ 8,562,206	\$ 817,303	\$ 239,989	\$ 123,231	\$ 1,945,956	\$ 214,053	\$ 97,262	\$ 12,000,000

81%

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CLIENT								
Medical Supplies	18,000	-	-	-	-	-	-	18,000
PBM Fees	6,000	-	-	-	-	-	-	6,000
Client Assistance	18,000	-	-	-	-	-	-	18,000
Client Program Supplies	36,000	-	-	-	-	-	-	36,000
Client Transportation - Vehicle Lease	25,000	-	-	-	-	-	-	25,000
Client Transportation - Vehicle Gas	12,000	-	-	-	-	-	-	12,000
Client Transportation - Vehicle R & M	6,000	-	-	-	-	-	-	6,000
Client Transportation - Contracted Service	-	100,000	-	-	-	-	-	100,000
Testing Materials	4,000	-	-	-	-	-	-	4,000
TOTAL CLIENT	\$ 125,000	\$ 100,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 225,000
OPERATIONS EXPENSE								
Membership Dues	30,000	-	-	-	-	-	-	30,000
Licenses and Fees	26,000	-	-	1,000	20,000	-	1,000	48,000
Publications and Subscriptions	5,000	-	-	-	3,000	-	-	8,000
Bank Service Fees	15,000	-	-	-	-	-	5,000	20,000
Payroll Service Fees	-	-	-	-	57,000	-	-	57,000
Employee Recruitment	30,000	-	-	-	-	-	-	30,000
Advertising	-	-	-	-	30,000	-	-	30,000
Marketing	-	-	-	-	8,000	-	-	8,000
Promotional Items	-	-	-	-	4,000	-	-	4,000
Donations	-	-	-	-	3,000	-	-	3,000
Employee Gifts	-	-	-	-	6,000	-	-	6,000
General Liability Insurance	60,000	-	-	-	30,000	-	-	90,000
Professional Liability Insurance	20,000	-	-	-	-	-	-	20,000
Office Supplies	30,000	1,000	-	-	5,000	-	-	36,000
Furniture and Office Equipment	160,000	-	-	-	-	-	-	160,000
Computer Equipment	50,000	-	-	-	10,000	-	-	60,000
Computer Software and Support	120,000	-	-	2,000	8,000	-	-	130,000
Intercompany Lease - Furniture and Equipment	16,000	-	-	-	30,000	-	2,000	48,000
Repairs & Maintenance - Equipment	-	-	-	-	-	-	5,000	5,000
Postage	15,000	-	-	-	5,000	-	-	20,000
Shredding Service	-	-	-	-	2,000	-	-	2,000

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Printing and Copying	9,000	-	-	-	-	-	-	9,000
Telephone	45,000	-	-	-	-	-	-	45,000
Cell Phone	36,000	7,500	-	-	15,000	1,500	-	60,000
Internet	32,000	3,000	-	-	10,000	-	-	45,000
Travel - Airfare	5,000	-	-	-	7,000	-	-	12,000
Travel - Hotel	30,000	-	-	-	25,000	-	-	55,000
Travel - Rental Car	2,000	-	-	-	3,000	-	-	5,000
Travel - Meals	15,000	-	-	-	15,000	-	-	30,000
Travel - Ground Transportation	500	-	-	-	500	-	-	1,000
Travel - Other	500	-	-	-	500	-	-	1,000
Mileage Reimbursement	36,000	-	-	-	4,000	-	-	40,000
Staff Training and Development	36,000	-	-	-	14,000	-	-	50,000
Business Meals	3,000	-	-	-	4,000	-	-	7,000
Meeting Expense	6,000	-	-	-	5,000	-	-	11,000
Intercompany Lease - Vehicles	25,000	-	-	-	28,000	7,000	-	60,000
Vehicle - Lease	60,000	8,000	-	-	-	8,000	-	76,000
Vehicle - Gas	30,000	1,000	-	-	18,000	9,000	-	58,000
Vehicle - Repairs and Maintenance	30,000	1,000	-	-	6,000	5,000	-	42,000
Vehicle - Insurance	18,000	1,000	-	-	3,500	2,500	-	25,000
Vehicle - License	5,000	-	-	-	3,000	2,000	-	10,000
Café Supplies	-	-	-	-	-	-	15,000	15,000
SyCare - EHR	180,000	-	-	-	-	-	-	180,000
SyCare - Operating Expenses	-	-	-	-	48,000	-	-	48,000
TOTAL OPERATIONS EXPENSE	\$ 1,181,000	\$ 22,500	\$ -	\$ 3,000	\$ 430,500	\$ 35,000	\$ 28,000	\$ 1,700,000
OCCUPANCY EXPENSE								
Janitorial Service	125,000	9,000	-	-	-	-	-	134,000
Janitorial and Cleaning Supplies	18,000	-	-	-	-	-	-	18,000
Snow Removal	8,000	-	-	-	-	-	-	8,000
Landscape Maintenance	24,000	-	-	-	-	-	-	24,000
Tools and Minor Equipment	-	-	-	-	-	5,000	-	5,000
Repairs & Maintenance	120,000	15,000	-	-	-	-	5,000	140,000
Property Insurance	21,000	3,000	-	-	-	-	-	24,000
Building Rent	3,000	-	-	-	-	-	-	3,000

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Building Rent - Intercompany	185,000	-	-	-	65,000	-	-	250,000
Utilities - Electric / Gas	115,000	5,000	-	-	-	-	-	120,000
Utilities - Water / Sewer	14,500	500	-	-	-	-	-	15,000
Trash Service	31,500	1,500	-	-	-	-	-	33,000
Cable Service	1,000	-	-	-	-	-	-	1,000
TOTAL OCCUPANCY EXPENSE	\$ 666,000	\$ 34,000	\$ -	\$ -	\$ 65,000	\$ 5,000	\$ 5,000	\$ 775,000
PROFESSIONAL FEES								
Audit and Tax Fees	-	-	-	-	40,000	-	-	40,000
Legal Fees	15,000	-	-	-	15,000	-	-	30,000
Consultants	-	-	-	-	90,000	-	-	90,000
TOTAL PROFESSIONAL FEES	\$ 15,000	\$ -	\$ -	\$ -	\$ 145,000	\$ -	\$ -	\$ 160,000
TOTAL EXPENSE	\$ 10,549,206	\$ 973,803	\$ 239,989	\$ 126,231	\$ 2,586,456	\$ 254,053	\$ 130,262	\$ 14,860,000
OPERATING INCOME (LOSS)	\$ 3,325,794	\$ (498,803)	\$ 60,011	\$ (11,231)	\$ (2,586,456)	\$ (254,053)	\$ (35,262)	\$ -