

CHIEF EXECUTIVE OFFICER'S REPORT

November 2018

Del Norte – The building purchase was final on November 9, 2018. Manuel Martinez our Maintenance Supervisor is coordinating the renovation effort. The ADA concerns related to the entrances and the bathrooms are the priority. The ceiling tiles will be replaced to meet the fire code and a small break room will be added. We have asked the contractors to finish their work before the Christmas Holidays are upon us. We hope to be operational in January 2019.

Health Colorado – Alonzo did well in his interview/evaluation to retain his employment. He has been asked to prepare a report that outlines his plan to move Health Colorado forward, including replacement for Sandy's position. I am still concerned with the funding formula related to units and hope we take the time to develop one that is friendlier to small centers that cannot meet a consistency unit production to insure a steady cash flow. Tina has reported that during the first draft review of our rates for Jan – June 2019 they were successful in negotiating a 9% increase in our rates. This translates into about \$6.1 million annually depending on membership. The rates are for the remainder of FY 2018-19. The six months left on the contract estimates the increase at \$3.1 million. There is still some checking to be done, but a final answer will be in the next week. This is absolutely great news given that we do not know how the membership is going to trend. Either way the rate increase will benefit us on both sides of the up or down trend.

CBHC – We just came off the quarterly CEO Retreat at Southeast Mental Health. JC was a great host and we had great attendance. The core issue that was dealt with has to do with keeping CBHC intact given what has been witnessed with the new contracts. Now that the dust has settled with our new reality that insurance companies are owners of the majority on behavioral health contracts, we have seen the early attempt to dismantle our association. Arnold presented the new political landscape of Colorado with the Democrats controlling all three powers of government. The transition teams have been established and behavioral health representation is absent given that the new rules exclude any one who has a contract with the state. There is a lot of effort going into the orientation of new legislators about behavioral health. It is rumored that Margarita Salazar has her application in to be considered for a cabinet position. If she is selected it would be a great milestone for her and rural Colorado. We wish her the very best.

Valley Wide Health Services – I recently met with Gigi and she was after a donation from us to consider one of three levels that Share the Magic offers. I took the opportunity to ask about her health and her replacement. She reports that her health care is taking more time than she likes and that it is time for her to move on to other interests. She further reports that the candidate pool is now down to 6 and a decision will be made sometime in December. We discussed other operational matters, but she was not well versed in order for discussion to continue.

SyCare – With Sandy's departure from Health Colorado, we now have to deal with the management of SyCare. It is my understanding that we will be discussing this matter at our next meeting. Both Joe and Sandy are employees of SyCare. We have agreed that Joe will be employed

at Solvista and share in the cost of his position given that all the centers use him to do mental health center work.