

CHIEF EXECUTIVE OFFICER'S REPORT

September 2017

ICHP - We continue to work towards the closing of the company, which will occur at the end of June 2018. As we get closer to the closing date, we have determined that cash reserves for operating the company can be lowered to three months from the current six months target. This resulted in a cash payout to the partner for \$200,000. We are expecting a similar payout, but the amount is yet to be determined. Upon closing of the company, the distribution of assets of each partner will be in the range of \$350,000 to \$450,000. At this stage in the process, the final amount cannot be pin pointed.

Health Colorado - We are currently in the process of reviewing the By-Laws and we are having discussions regarding Beacon having risk in the IPN. This will be a first if Beacon agrees to this proposal. There are many items in the by-laws that will have to be addressed before we can construct a service agreement for the partnership. On June 30, 2018, a cash call of \$800,000 will take place for each of the partners with the exception of Valley Wide. The exception has to do with behavioral health risk and since Valley Wide is primary health, risk does not apply. It is anticipated that the first week in October the announcement will be posted on who are the winners.

CBHC - There is a lot of restructuring going on as the administrative staff try to anticipate what the right structure is for the organization. The type of committees are being discussed and how to do business differently given the short fall in revenue when the BHO (CHP) leave CBHC. Doyle and her staff are very proactive in reviewing any new initiative related to new funding sources for the group. They will be very active in the new legislative session and are already tracking legislation that may impact behavioral health. CBHC is also offering Cost Reporting training as it relates to the State audit. This audit will come to our agency sometime in late October or early November.

Agency Annual Audit - Ron Farmer is conducting the annual audit and will be at the facility for approximately two weeks. We will place him on the agenda once he is ready to present to the Board of Directors.

New Opportunities - We recently had a meeting with the Department of Housing on new funding opportunities. They will be receiving 15 million each year for the foreseeable future to improve housing for Colorado's indigent populations and rural areas will be one of their priorities. We have been encouraged to apply for housing vouchers that will be attached to our apartment. This is a big advantage for our need to keep all our units full. The vouchers that we had in the past were attached to the individual. This meant that if the individual moved we would lose access to the voucher and what is being proposed is just the opposite. Victoria is in the process of applying for this type of voucher. We have also been encouraged to locate existing apartment structures that can be purchased with the same expansion dollar. We will also be applying for dollars to purchase 20 to 30 additional apartments that a voucher will be attached to. We will target our clients to fill the vouchers that we control once the awarded is made.

The second opportunity is related to Crisis Expansion dollars. We are being encouraged to use the dollars to create an overnight crisis bed in Alamosa. We have asked Crossroads to be a partner with this opportunity and they are very interested. Given that they are already, a 24-hour facility we are interested in expanding the detox facility to meet the space demand for this type of program. This is not a done deal yet and we are looking for additional clarification before we can say we have the green light necessary to move forward. We expect to get our questions answered by the end of this month.