

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER
STATEMENT OF REVENUES EXPENSES
July 31, 2020

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	
OPERATING REVENUE	1,168,235	1,287,939	(119,704)	1,168,235	1,287,939	(119,704)	90.71%
Expenditures							
PERSONNEL							
Salaries	741,461	669,114	(72,347)	741,461	669,114	(72,347)	110.81%
Fringe	192,325	200,627	8,302	192,325	200,627	8,302	95.86%
Total PERSONNEL	933,786	869,741	(64,045)	933,786	869,741	(64,045)	107.36%
OCCUPANCY							
Repairs & Maintenance	22,253	14,339	(7,914)	22,253	14,339	(7,914)	155.19%
Insurance Property	1,852	1,767	(85)	1,852	1,767	(85)	104.81%
Bldg Leases	5,227	5,278	51	5,227	5,278	51	99.03%
Utilities	11,379	10,547	(832)	11,379	10,547	(832)	107.89%
Total OCCUPANCY	40,711	31,931	(8,779)	40,711	31,931	(8,780)	127.50%
OPERATIONS							
Postage & Printing	1,600	3,055	1,455	1,600	3,055	1,455	52.37%
Prof Liab Insur	12,526	6,527	(5,999)	12,526	6,527	(5,999)	191.91%
Office Supplies	2,323	3,443	1,120	2,323	3,443	1,120	67.47%
Dues, Fees & Licenses	10,639	6,115	(4,524)	10,639	6,115	(4,524)	173.98%
Recruiting & Hiring	3,066	3,328	262	3,066	3,328	262	92.13%
Vehicle, Fuel & Maint	6,096	8,661	2,565	6,096	8,661	2,565	70.38%
Travel, Conf & Staff Dev	(1,106)	21,597	22,703	(1,106)	21,597	22,703	-5.12%
Advertising	1,785	4,604	2,819	1,785	4,604	2,819	38.77%
Publications & Subscriptions	0	125	125	0	125	125	0.00%
Computers <\$2k	18,437	14,305	(4,132)	18,437	14,305	(4,132)	128.89%
Internet	4,069	5,455	1,386	4,069	5,455	1,386	74.59%
Uniforms	0	1,083	1,083	0	1,083	1,083	0.00%
Leases	16,840	14,496	(2,344)	16,840	14,496	(2,344)	116.17%
Telephone	8,016	7,141	(875)	8,016	7,141	(875)	112.25%
Total OPERATIONS	84,291	99,935	15,644	84,291	99,935	15,645	84.35%
CLIENT EXPENSE							
Medical Services	0	417	417	0	417	417	0.00%
Prescription Drugs (Client Meds)	102,931	120,160	17,229	102,931	120,160	17,229	85.66%
Other	6,692	8,610	1,918	6,692	8,610	1,918	77.72%
Total CLIENT EXPENSE	109,623	129,187	19,564	109,623	129,187	19,564	84.86%
PROFESSIONAL FEES							
Consultants	13,136	16,823	3,687	13,136	16,823	3,687	78.08%
Legal Fees	840	1,667	827	840	1,667	827	50.39%
Audit	3,110	3,098	(12)	3,110	3,098	(12)	100.39%
Other	19,128	19,788	660	19,128	19,788	660	96.66%
Total PROFESSIONAL FEES	36,214	41,376	5,162	36,214	41,376	5,162	87.52%
ADMIN EXPENSE							
Administration	124,658	119,233	(5,425)	124,658	119,233	(5,425)	104.55%
Sycare withhold	20,417	20,417	0	20,417	20,417	0	100.00%
Total ADMIN EXPENSE	145,075	139,650	(5,425)	145,075	139,650	(5,425)	103.88%
Total Expenditures	1,349,700	1,311,821	(37,879)	1,349,700	1,311,821	(37,880)	102.89%
Total Revenue over(under) Expenditures	(181,465)	(23,883)	(157,583)	(181,465)	(23,883)	(157,582)	-12.18%

San Luis Valley Mental Health Center
Financial Narrative
July 31, 2020

Statement of Revenue and Expenses

Revenue

Revenue - July revenue was \$1.1M MTD and \$1.1M YTD, unfavorable to budget by \$119k MTD and \$119k YTD. 90.7% of the budget. The majority of the decrease is due the initial preliminary budget for HCI/MCD. The initial budget amount was \$9.2M was reduced to \$8.7M.

Expenses

Personnel - Salaries and benefits \$933k MTD and same YTD, unfavorable by \$64 MTD and same for YTD. 107.36% of the overall budget. Due to having 3 pay periods in July.

Occupancy – (Building related expenses) \$40k MTD and same YTD, unfavorable to budget by \$8k MTD and same YTD. Non monthly expenses landscaping for Bldg A \$4k, testing of all fire extinguishers for every facility \$2k and seamless gutters for Ft Garland \$1.6k. We are at 127% of the preliminary budget.

Operations – \$84k MTD and same YTD, favorable to budget \$15k MTD and same YTD. There was a credit for the CBHC conference for \$1k. We are at 84% of the budget.

Client Expense - \$109k MTD and same YTD, favorable to budget by \$19k MTD and same for YTD. We are at 84.86% of the budget.

Professional Fees – \$36k MTD and same YTD, favorable to budget by \$5k MTD and same YTD. We are at 87.52% of the budget.

Administrative – Administrative expense \$145k MTD and same YTD, unfavorable to budget by \$5k MTD and same YTD. At 103.88% of budget.

Total Expenses- Expenditures of \$1.3M MTD and same YTD, expenses are unfavorable to budget by \$36k MTD and same YTD. Total expenses is 102.89% of budget.

Total Revenue Over Expenses – (\$181k) MTD and same YTD and (12.05)% of Revenue over Expenses

SAN LUIS VALLEY ASSET MANAGEMENT
STATEMENT OF REVENUES EXPENSES
July 31,2020

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
OPERATING REVENUE	178,978	55,178	123,800	178,978	55,178	123,800	324.36%
Expenditures							
PERSONNEL							
Salaries	11,348	8,325	(3,023)	11,348	8,325	(3,023)	136.31%
Fringe	2,609	2,357	(252)	2,609	2,357	(252)	110.69%
Total PERSONNEL	13,957	10,682	(3,275)	13,957	10,682	(3,275)	130.66%
OCCUPANCY							
Repairs & Maintenance	3,418	4,308	890	3,418	4,308	890	79.34%
Insurance Property	0	667	667	0	667	667	0.00%
Building Lease	0	583	583	0	583	583	0.00%
Utilities	3,340	3,475	135	3,340	3,475	135	96.12%
Total OCCUPANCY	6,758	9,033	2,275	6,758	9,033	2,275	74.81%
OPERATIONS							
Office Supplies	0	1,667	1,667	0	1,667	1,667	0.00%
Dues, Fees & Licenses	342	833	491	342	833	491	41.06%
Recruiting & Hiring	0	4	4	0	4	4	0.00%
Travel, Conf & Staff Dev	0	42	42	0	42	42	0.00%
Advertising	0	0	0	0	0	0	0.00%
Internet	44	40	(4)	44	40	(4)	0.00%
Uniforms	0	25	25	0	25	25	0.00%
Total OPERATIONS	386	2,611	2,225	386	2,611	2,226	14.78%
CAFE							
Cafe Food	5,185	7,083	1,898	5,185	7,083	1,898	73.20%
Cafe Non-Food Items	705	1,250	545	705	1,250	545	56.40%
Total CAFE	5,890	8,333	2,444	5,890	8,333	2,443	70.68%
PROFESSIONAL FEES							
Legal Fees	160	42	(118)	160	42	(118)	380.95%
Total PROFESSIONAL FEES	160	42	118	160	42	(118)	380.95%
Total Expenditures	27,151	30,701	3,551	27,151	30,701	3,551	88.44%
Total Revenue over(under)							
Expenses	151,827	24,477	127,350	151,827	24,477	127,351	235.93%

San Luis Valley Asset Management
Financial Narrative
July 31, 2020

Statement of Revenue and Expenses

Revenue

Revenue - July revenue was \$178k MTD and same YTD, favorable to budget by \$123kk MTD and same YTD. Currently at 324.36% of the budget

Expenses

Personnel - \$13k MTD and same YTD, unfavorable to budget by \$3kk. MTD and unfavorable by \$3k YTD please note that it is related to 3 pay periods in the month of July. We are at 130.66% of budget.

Occupancy – \$6k MTD and same YTD, favorable to budget by \$2k MTD and same \$7k YTD. We are at 74.81% of budget.

Food and Beverage - \$15k MTD and same YTD, unfavorable to budget by \$10k MTD and same YTD. We are at 14.78% of the budget

Cafe – Café expenses \$5k MTD and same YTD, favorable to budget by \$2k MTD and same YTD. We are at 70.68% of the budget.

Total Expenses - \$27k MTD and same YTD, favorable to budget by \$3k. We are at 88.44% of the budget.

Total Revenue over Expenses – \$151k MTD and same YTD, and at 235.93% of the budget.

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP
CONSOLIDATED
STATEMENT OF REVENUES EXPENSES
July 31, 2020

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
<u>OPERATING REVENUE</u>	1,347,212	1,343,118	4,094	1,347,212	1,343,118	4,094	100.30%
Expenditures							
PERSONNEL							
Salaries	844,315	757,042	(87,273)	844,315	757,042	(87,273)	111.53%
Fringe	213,255	221,976	8,721	213,255	221,976	8,721	96.07%
Total PERSONNEL	1,057,571	979,018	(78,552)	1,057,571	979,018	(78,553)	108.02%
OCCUPANCY							
Repairs & Maintenance	26,324	19,296	(7,028)	26,324	19,296	(7,028)	136.42%
Insurance Property	2,019	2,601	582	2,019	2,601	582	77.62%
Bldg Leases	5,227	5,862	635	5,227	5,862	635	89.17%
Utilities	15,641	14,906	(735)	15,641	14,906	(735)	104.93%
Total OCCUPANCY	49,211	42,665	(6,545)	49,211	42,665	(6,547)	115.34%
OPERATIONS							
Postage & Printing	1,704	3,325	1,621	1,704	3,325	1,621	51.25%
Prof Liab Insur	12,959	6,986	(5,973)	12,959	6,986	(5,973)	185.50%
Office Supplies	2,452	5,693	3,241	2,452	5,693	3,241	43.07%
Dues, Fees & Licenses	11,330	7,832	(3,498)	11,330	7,832	(3,498)	144.66%
Recruiting & Hiring	3,066	3,332	266	3,066	3,332	266	92.02%
Vehicle, Fuel & Maint	6,814	9,891	3,077	6,814	9,891	3,077	68.89%
Travel, Conf & Staff Dev	(1,566)	26,722	28,288	(1,566)	26,722	28,288	-5.86%
Advertising	1,785	4,604	2,819	1,785	4,604	2,819	38.77%
Publications & Subscriptions	287	267	(20)	287	267	(20)	107.49%
Computers <\$2k	21,529	15,583	(5,946)	21,529	15,583	(5,946)	138.16%
Internet	4,791	6,220	1,429	4,791	6,220	1,429	77.03%
Uniforms	0	1,108	1,108	0	1,108	1,108	0.00%
Leases	17,848	15,329	(2,519)	17,848	15,329	(2,519)	116.43%
Telephone	9,211	8,303	(908)	9,211	8,303	(908)	110.94%
Total OPERATIONS	92,210	115,195	22,983	92,210	115,195	22,986	80.05%
CLIENT EXPENSE							
Medical Services	0	417	417	0	417	417	0.00%
Prescription Drugs (Client Meds)	102,931	120,160	17,229	102,931	120,160	17,229	85.66%
Other	6,692	8,610	1,918	6,692	8,610	1,918	77.72%
Total CLIENT EXPENSE	109,623	129,187	19,564	109,623	129,187	19,564	84.86%
PROFESSIONAL FEES							
Consultants	13,235	18,326	5,091	13,235	18,326	5,091	72.22%
Legal Fees	1,000	1,708	708	1,000	1,708	708	58.55%
Audit	3,375	3,375	0	3,375	3,375	0	100.00%
Other	24,318	24,291	(27)	24,318	24,291	(27)	100.11%
Total PROFESSIONAL FEES	41,928	47,700	5,772	41,928	47,700	5,773	87.90%
CAFE							
Cafe Food	5,185	7,083	1,898	5,185	7,083	1,898	73.20%
Cafe Non-Food Items	705	1,250	545	705	1,250	545	56.40%
Total CAFE	5,890	8,333	2,442	5,890	8,333	2,443	70.68%
ADMIN EXPENSE							
Administration	0	0	0	0	0	0	0.00%
Sycare withhold	20,417	22,500	2,083	20,417	22,500	2,083	90.74%
Total ADMIN EXPENSE	20,417	22,500	2,083	20,417	22,500	2,083	90.74%
Total Expenditures	1,376,850	1,344,598	(32,253)	1,376,850	1,344,598	(32,251)	102.40%
Total Revenue over(under) Expenses	(29,638)	0	(29,638)	(29,638)	0	(29,638)	-2%

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP
CONSOLIDATED BALANCE SHEET

July 31, 2020

	SLV Community Mental Health Center	SLV Asset Management Corporation	San Luis Valley Behavioral Health Group, Inc	Total
Assets				
Current Assets				
Cash & Cash Equivalents	5,832,951	(417,913)	(83,125)	5,331,913
Accounts Receivable	(1,422,083)	3,318,603	0	1,896,520
Prepaid Expenses	183,794	0	18,282	202,076
Total Current Assets	4,594,662	2,900,690	(64,843)	7,430,509
Long-term Assets				
Property & Equipment	0	8,081,656	0	8,081,656
Long-term Investments	852,778	3,851,787	16,940,045	21,644,610
Total Long-term Assets	852,778	11,933,443	16,940,045	29,726,265
Total Assets	5,447,440	14,834,133	16,875,202	37,156,775
Liabilities				
Short-term Liabilities				
Accounts Payable	433,548	2,165,826	115,822	2,715,196
Deferred Revenue	96,770	0	0	96,770
Other Short-term Liabilities	0	0	0	0
Total Short-term Liabilities	530,318	2,165,826	115,822	2,811,966
Long-term Liabilities				
Long-term Liabilities	0	0	0	0
Other Long-term Liabilities	0	0	0	0
Total Long-term Liabilities	0	0	0	0
Total Liabilities	530,318	2,165,826	115,822	2,811,966
Net Assets				
Total Net Assets	4,917,122	12,668,307	16,759,380	34,344,809
Total Liabilities and Net Assets	5,447,439	14,834,134	16,875,203	37,156,775

BOARD EXPENSES

July 31,2020

EXPENSE	<u>Current Month</u>			<u>Year to Date</u>			
	Actual	Budget	\$Variance	Actual	Budget	\$Variance	%
Benefits	188	345	157	188	345	157	54.5%
OPERATIONS							
Office Supply	0	83	83	0	83	83	0.00%
Internet	517	417	(100)	517	417	(100)	123.98%
Local Travel	0	250	250	0	250	250	0.00%
Meeting Expense	0	792	792	0	792	792	0.00%
Training Expense	(1,550)	583	2,133	(1,550)	583	2,133	-265.87%
Airfare	0	133	133	0	133	133	0.00%
Lodging	0	667	667	0	667	667	0.00%
Ground	0	292	292	0	292	292	0.00%
Meals (Per Diem)	0	217	217	0	217	217	0.00%
Total OPERATIONS	(1,033.00)	3,433.00	4,467.00	(1,033.00)	3,433.00	4,467.00	-30.09%

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP
STATEMENT OF EXPENSES
July 31, 2020

	<u>CURRENT MONTH</u>			<u>YEAR TO DATE</u>			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
Expenditures							
PERSONNEL							
Salaries	91,507	79,603	(11,904)	91,507	79,603	(11,904)	114.95%
Fringe	18,321	18,992	671	18,321	18,992	672	96.47%
Total PERSONNEL	109,828	98,595	(11,232)	109,828	98,595	(11,232)	111.39%
OCCUPANCY							
Repairs & Maintenance	654	649	(5)	654	649	(5)	0.00%
Insurance Property	168	168	0	168	168	0	0.00%
Utilities	922	883	(39)	922	883	(39)	0.00%
Total OCCUPANCY	1,744	1,700	(43)	1,744	1,700	(44)	102.59%
OPERATIONS							
Postage & Printing	104	270	166	104	270	166	0.00%
Prof Liab Insur	433	458	25	433	458	25	0.00%
Office Supplies	129	583	454	129	583	454	22.13%
Dues, Fees & Licenses	348	883	535	348	883	535	39.41%
Recruiting & Hiring	0	0	0	0	0	0	0.00%
Vehicle, Fuel & Maint	718	1,230	512	718	1,230	512	58.37%
Travel, Conf & Staff Dev	(461)	5,083	5,544	(461)	5,083	5,544	-9.07%
Publications & Subscriptions	287	142	(145)	287	142	(145)	202.11%
Computers <\$2k	3,092	1,278	(1,814)	3,092	1,278	(1,814)	0.00%
Internet	678	725	47	678	725	47	93.52%
Leases	1,009	833	(176)	1,009	833	(176)	121.13%
Telephone	1,195	1,161	(34)	1,195	1,161	(34)	102.93%
Total OPERATIONS	7,532	12,646	5,115	7,532	12,646	5,113	59.56%
PROFESSIONAL FEES							
Consultants	100	1,504	1,404	100	1,504	1,404	6.65%
Audit	265	277	12	265	277	12	0.00%
Other	5,190	4,502	(688)	5,190	4,502	(688)	115.28%
Total PROFESSIONAL FEES	5,555	6,283	728	5,555	6,283	728	88.41%
ADMIN EXPENSE							
Administration	(124,658)	(119,223)	5,435	(124,658)	(119,223)	5,435	104.56%
Total ADMIN EXPENSE	124,658	119,223	5,435	124,658	119,223	(5,435)	104.56%
Total Expenditures	0	0	0	0	0	0	0
Total Revenue over(under) Expenses	0	0	0	0	0	0	0