

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER
STATEMENT OF REVENUES EXPENSES
September 30, 2020

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
OPERATING REVENUE	1,464,848	1,384,969	79,879	3,934,715	4,154,907	(220,192)	94.70%
Expenditures							
PERSONNEL							
Salaries	619,007	700,394	81,387	1,989,838	2,101,182	111,344	94.70%
Fringe	183,086	210,804	27,718	569,954	632,412	62,458	90.12%
Total PERSONNEL	802,092	911,198	109,105	2,559,792	2,733,594	173,802	93.64%
OCCUPANCY							
Repairs & Maintenance	26,381	19,057	(7,324)	61,835	57,170	(4,665)	108.16%
Insurance Property	2,056	1,845	(211)	6,168	5,534	(634)	111.46%
Bldg Leases	4,687	5,358	671	14,600	16,074	1,474	90.83%
Utilities	10,258	11,138	880	31,708	33,413	1,705	94.90%
Total OCCUPANCY	43,382	37,397	(5,985)	114,311	112,192	(2,119)	101.89%
OPERATIONS							
Postage & Printing	1,653	4,224	2,571	6,091	12,672	6,581	48.07%
Prof Liab Insur	7,213	4,866	(2,347)	24,530	14,598	(9,932)	168.04%
Office Supplies	7,674	3,306	(4,368)	13,015	9,918	(3,097)	131.23%
Dues, Fees & Licenses	2,034	2,336	302	14,341	7,008	(7,333)	204.64%
Recruiting & Hiring	0	3,078	3,078	5,240	9,234	3,994	56.75%
Vehicle, Fuel & Maint	15,318	8,424	(6,894)	27,275	25,272	(2,003)	107.93%
Travel, Conf & Staff Dev	11,502	15,349	3,847	13,453	46,047	32,594	29.22%
Advertising	3,483	8,771	5,288	8,735	26,313	17,578	33.20%
Publications & Subscriptions	0	125	125	0	375	375	0.00%
Computers <\$2k	8,095	14,191	6,096	46,983	42,573	(4,410)	110.36%
Internet	(6,009)	5,456	11,465	1,507	16,368	14,861	9.21%
Uniforms	1,483	250	(1,233)	1,483	750	(733)	197.73%
Leases	16,784	17,084	300	50,462	51,252	790	98.46%
Telephone	6,882	7,960	1,078	22,151	23,880	1,729	92.76%
Total OPERATIONS	76,112	95,420	19,308	235,268	286,261	50,994	82.19%
CLIENT EXPENSE							
Medical Services	0	250	250	0	750	750	0.00%
Prescription Drugs (Client Meds)	104,488	144,173	39,685	300,161	432,518	132,357	69.40%
Other	19,545	15,387	(4,158)	55,804	46,162	(9,642)	120.89%
Total CLIENT EXPENSE	124,033	159,810	35,777	355,965	479,430	123,465	74.25%
PROFESSIONAL FEES							
Consultants	6,504	12,751	6,247	23,826	38,252	14,426	62.29%
Legal Fees	1,000	2,621	1,621	2,840	7,862	5,022	36.12%
Audit	3,110	3,391	281	9,331	10,174	843	91.71%
Other	5,336	3,253	(2,083)	39,266	9,758	(29,508)	402.40%
Total PROFESSIONAL FEES	15,951	22,015	6,065	75,263	66,046	(9,217)	113.96%
ADMIN EXPENSE							
Administration	108,262	128,529	20,267	346,639	385,587	38,948	89.90%
Sycare withhold	20,417	20,417	0	61,250	61,251	1	100.00%
Total ADMIN EXPENSE	128,679	148,946	20,267	407,889	446,838	38,949	91.28%
Total Expenditures	1,190,249	1,374,786	184,537	3,748,488	4,124,360	375,873	90.89%
Total Revenue over(under) Expens	274,599	10,183	264,417	186,227	30,547	155,680	0.0381

San Luis Valley Mental Health Center
Financial Narrative
September 30, 2020

Statement of Revenue and Expenses

Revenue

Revenue - September revenue was \$1.4M MTD and \$3.9M YTD, unfavorable to budget by \$79k MTD and unfavorable to budget \$-220k YTD. 94.70% of the budget. This reflects the \$186,913 Covid Relief Fund received from US HHS (United States Health and Human Services). We also received the Compass funds (\$100k) that was recorded as a receivable at the end of the fiscal year.

Expenses

Personnel - Salaries and benefits \$802k MTD and \$2.5M YTD, favorable to budget by \$109k MTD and favorable to budget by \$173k YTD. We are at 93.64% of the budget

Occupancy – \$43k MTD and \$114k YTD unfavorable to budget by \$6k and \$2k YTD. Installed a new window in San Luis. Repaired and installed gutters in South Fork and Del Norte. Gutters are a one time expense and should trend out. Carpets were cleaned in the admin side of the building. We are at 101.89% of the budget.

Operations – \$76k MTD and \$235k YTD, favorable to budget \$19k MTD and \$50k YTD. Professional liability did not include medical coverage for our medical staff. The overage is attributed to covering the premium for medical staff. Art frames for the Ft Garland office, Amazon first aid kits and desks for the CLR were purchased under office supplies. Dues are paid upfront and will trend out. Overage on the vehicle line item is due to two fender benders on our vehicles. Had to replace the snow plow on the truck and a windshield on another vehicle. Zoom licenses, Amazon switches, Apple I pads, Amazon video cameras, budget printer made up the overage on the computer line item. These were Covid necessities, we will receive funding for this. Staff polo shirts were purchased under the uniform line item, this will trend out. We are at 82.19% of the budget.

Client Expense - \$124k MTD and \$355k YTD, favorable to budget by \$35k MTD and \$123k YTD. We are at 74.25% of the budget.

Professional Fees – \$15k MTD and \$75k YTD, favorable to budget by \$6k MTD and unfavorable to budget \$-9k YTD. Palocity add ons for Covid Survey costs. Medicus \$17k carry over from last fiscal years budget. Increase in staff software licenses. We are at 113.96% of the budget. These costs will also trend out as some expenses are a onetime expense.

Administrative – Administrative expense \$128k MTD and \$407k YTD, favorable to budget by \$20k MTD and \$39k YTD. At 91.28% of budget.

Total Expenses- Expenditures of \$1.1M MTD and \$3.7M YTD, expenses are favorable to budget by \$185k MTD and \$376k YTD. Total expenses are 90.89% of budget.

Total Revenue Over Expenses – \$275k MTD and \$186k YTD and .0381% of Revenue over Expenses

SAN LUIS VALLEY ASSET MANAGEMENT
STATEMENT OF REVENUES EXPENSES
September 30, 2020

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
OPERATING REVENUE	17,222	73,289	(56,067)	370,092	219,866	150,226	168.33%
Expenditures							
PERSONNEL							
Salaries	7,698	8,325	627	26,805	24,975	(1,830)	107.33%
Fringe	2,212	2,362	150	7,035	7,086	51	99.28%
Total PERSONNEL	9,910	10,687	777	33,840	32,061	(1,779)	105.55%
OCCUPANCY							
Repairs & Maintenance	4,484	36,375	31,891	10,212	109,125	98,913	9.36%
Building Lease	0	583	583	0	1,749	1,749	0.00%
Utilities	3,390	3,417	27	10,009	10,251	242	97.64%
Total OCCUPANCY	7,875	40,375	32,501	20,221	121,125	100,904	16.69%
OPERATIONS							
Office Supplies	1,589	1,667	78	1,670	5,000	3,331	33.40%
Dues, Fees & Licenses	275	833	558	1,306	2,500	1,193	52.24%
Recruiting & Hiring	0	4	4	40	13	(27)	307.69%
Travel, Conf & Staff Dev	0	42	42	0	125	125	0.00%
Advertising	0	0	0	188	0	(188)	0.00%
Internet	44	40	(4)	131	120	(11)	109.17%
Uniforms	0	25	25	0	75	75	0.00%
Total OPERATIONS	1,908	2,611	703	3,335	7,832	4,498	42.58%
CAFE							
Cafe Food	5,475	7,083	1,608	16,334	21,250	4,916	76.87%
Cafe Non-Food Items	686	1,250	564	2,196	3,750	1,555	58.56%
Total CAFE	6,161	8,333	2,173	18,530	25,000	6,470	74.12%
PROFESSIONAL FEES							
Legal Fees	0	42	42	160	126	(34)	126.98%
Total PROFESSIONAL FEES	0	42	(42)	160	126	(34)	126.98%
Total Expenditures	25,854	62,048	36,195	76,086	186,144	110,059	40.87%
Total Revenue over(under)							
Expenses	(8,631)	11,241	(19,872)	294,007	33,723	260,286	127.45%

San Luis Valley Asset Management
Financial Narrative
September 30, 2020

Statement of Revenue and Expenses

Revenue

Revenue - September revenue was \$17k MTD and \$370k YTD, unfavorable to budget by \$-56k MTD and \$150 YTD. Currently at 168.33% of the budget. There was a market share decrease in our LPL investment account of \$68k

Expenses

Personnel - \$9k MTD and \$33k YTD, favorable to budget by \$777. MTD and unfavorable by \$(1,779) YTD. Our current month is within budget the year to date is slightly off due to the 3 payrolls in July. We are at 105.55% of budget.

Occupancy – \$7k MTD and \$20k YTD, favorable to budget by \$32k MTD and \$100k YTD. Ft. Garland is a work in process invoices are slow in coming. We are at 16.69% of budget.

Operations – \$1.9k MTD and \$3.3k YTD, favorable to budget by \$703k MTD and \$4.4k YTD. We are at 42.58% of the budget

Cafe – Café expenses \$6k MTD and \$18k YTD, favorable to budget by \$2k MTD and \$6k YTD. We are at 74.12% of the budget.

Professional Fees - \$0 expense MTD and \$160 YTD, (eviction notice) didn't change from last month favorable to budget by \$42 MTD and unfavorable \$-34 YTD. We are at 128.00 % of the budget.

Total Expenses - \$25k MTD and \$76k YTD, favorable to budget by \$36k.MTD and \$110k. We are at 40.88% of the budget.

Total Revenue over Expenses – \$-8,631k MTD and \$294k YTD, and at 127.45 % of revenue over expense for the year.

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP

CONSOLIDATED

STATEMENT OF REVENUES EXPENSES

September 30, 2020

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
OPERATING REVENUE	1,482,070	1,458,258	23,812	4,304,808	4,374,774	(69,966)	98.40%
Expenditures							
PERSONNEL							
Salaries	706,957	794,399	87,442	2,268,669	2,383,197	114,528	95.19%
Fringe	201,550	233,897	32,347	628,320	701,691	73,371	89.54%
Total PERSONNEL	908,506	1,028,296	119,790	2,896,989	3,084,888	187,899	93.91%
OCCUPANCY							
Repairs & Maintenance	31,526	56,233	24,707	74,076	168,699	94,623	43.91%
Insurance Property	2,242	2,019	(223)	6,726	6,057	(669)	111.05%
Bldg Leases	4,687	5,942	1,255	14,600	17,826	3,226	81.90%
Utilities	14,540	15,609	1,069	44,432	46,827	2,395	94.89%
Total OCCUPANCY	52,994	79,803	26,809	139,835	239,409	99,574	58.41%
OPERATIONS							
Postage & Printing	1,732	4,570	2,838	6,375	13,709	7,334	46.50%
Prof Liab Insur	7,646	5,327	(2,319)	25,831	15,980	(9,851)	161.65%
Office Supplies	9,720	5,556	(4,164)	15,416	16,668	1,252	92.49%
Dues, Fees & Licenses	2,662	3,870	1,208	16,699	11,609	(5,090)	143.85%
Recruiting & Hiring	0	3,415	3,415	5,280	10,246	4,966	51.53%
Vehicle, Fuel & Maint	16,145	10,165	(5,980)	34,225	30,496	(3,729)	112.23%
Travel, Conf & Staff Dev	13,047	20,474	7,427	15,626	61,422	45,796	25.44%
Advertising	3,483	8,771	5,288	8,923	26,312	17,389	33.91%
Publications & Subscriptions	0	267	267	287	800	513	35.88%
Computers <\$2k	8,095	15,538	7,443	50,074	46,614	(3,460)	107.42%
Internet	(6,201)	6,221	12,422	2,759	18,662	15,903	14.78%
Uniforms	1,483	275	(1,208)	1,483	825	(658)	179.76%
Leases	17,848	17,917	69	53,545	53,752	207	99.61%
Telephone	7,719	9,183	1,464	25,330	27,548	2,218	91.95%
Total OPERATIONS	83,380	111,548	28,169	261,854	334,645	72,791	78.25%
CLIENT EXPENSE							
Medical Services	0	250	250	0	750	750	0.00%
Prescription Drugs (Client Meds)	104,488	144,173	39,685	300,161	432,519	132,358	69.40%
Other	19,545	15,387	(4,158)	55,804	46,161	(9,643)	120.89%
Total CLIENT EXPENSE	124,033	159,810	35,777	355,965	479,430	123,465	74.25%
PROFESSIONAL FEES							
Consultants	6,616	14,357	7,741	24,141	43,071	18,930	56.05%
Legal Fees	1,000	2,788	1,788	3,000	8,364	5,364	35.87%
Audit	3,375	3,712	337	10,125	11,136	1,011	90.92%
Other	9,621	7,771	(1,850)	52,886	23,313	(29,573)	226.85%
Total PROFESSIONAL FEES	20,612	28,628	8,016	90,151	85,883	(4,267)	104.97%
CAFE							
Cafe Food	5,475	7,083	1,608	16,334	21,250	4,916	76.87%
Cafe Non-Food Items	686	1,250	564	2,196	3,750	1,554	58.56%
Total CAFE	6,161	8,333	2,173	18,530	25,000	6,470	74.12%
ADMIN EXPENSE							
Administration	0	0	0	0	0	0	0.00%
Sycare withhold	20,417	20,417	0	61,250	61,251	1	100.00%
Total ADMIN EXPENSE	20,417	20,417	0	61,250	61,251	1	100.00%
Total Expenditures	1,216,103	1,436,835	220,733	3,824,574	4,310,504	485,933	88.73%
Total Revenue over(under) Expenses	265,968	21,423	244,545	480,234	64,270	415,964	9.67%

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP
CONSOLIDATED BALANCE SHEET

September 30, 2020

	SLV Community Mental Health Center	SLV Asset Management Corporation	San Luis Valley Behavioral Health Group, Inc	Total
Assets				
Current Assets				
Cash & Cash Equivalents	5,369,017	(6,369)	(148,674)	5,213,974
Accounts Receivable	(1,378,053)	3,310,603	0	1,932,550
Prepaid Expenses	110,204	0	14,388	124,592
Total Current Assets	4,101,168	3,304,234	(134,286)	7,271,116
Long-term Assets				
Property & Equipment	0	8,034,504	0	8,034,504
Long-term Investments	1,152,778	3,920,208	17,611,704	22,684,690
Total Long-term Assets	1,152,778	11,954,711	17,611,704	30,719,193
Total Assets	5,253,946	15,258,945	17,477,418	37,990,310
Liabilities				
Short-term Liabilities				
Accounts Payable	320,150	2,166,649	46,379	2,533,178
Deferred Revenue	75,254	0	0	75,254
Other Short-term Liabilities	0	0	0	0
Total Short-term Liabilities	395,404	2,166,649	46,379	2,608,432
Long-term Liabilities				
Long-term Liabilities	0	0	0	0
Other Long-term Liabilities	0	0	0	0
Total Long-term Liabilities	0	0	0	0
Total Liabilities	395,404	2,166,649	46,379	2,608,432
Net Assets				
Total Net Assets	4,858,542	13,092,296	17,431,039	35,381,878
Total Liabilities and Net Assets	5,253,946	15,258,945	17,477,418	37,990,310

BOARD EXPENSES

September 30,2020

EXPENSE	<u>Current Month</u>			<u>Year to Date</u>			
	Actual	Budget	\$Variance	Actual	Budget	\$Variance	%
Benefits	533	453	(80)	1,254	1,360	106	92.2%
OPERATIONS							
Cell Phones	279	0	(279)	279	0		
Office Supply	427	83	(344)	427	250	(177)	170.80%
Internet	67	417	350	652	1,250	598	52.16%
Local Travel	0	250	250	0	750	750	0.00%
Meeting Expense	2,100	792	(1,308)	1,150	2,375	1,225	48.42%
Training Expense	0	0	0	550	0	(550)	0.00%
Total OPERATIONS	<u>2,873.00</u>	<u>1,542.00</u>	<u>(1,332.00)</u>	<u>3,059.00</u>	<u>4,625.00</u>	<u>1,846.00</u>	<u>66.14%</u>
Total Expenses	3,407.00	1,995.00	(1,412.00)	4,313.00	5,985.00	1,952.00	0.72

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP
STATEMENT OF EXPENSES
September 30, 2020

	<u>CURRENT MONTH</u>			<u>YEAR TO DATE</u>			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
Expenditures							
PERSONNEL							
Salaries	80,252	85,680	5,428	252,026	257,039	5,013	98.05%
Fringe	16,252	20,731	4,479	51,331	62,194	10,862	82.53%
Total PERSONNEL	96,504	106,411	9,908	303,357	319,234	15,875	95.03%
OCCUPANCY							
Repairs & Maintenance	661	802	141	2,030	2,406	376	84.37%
Insurance Property	186	175	(11)	558	525	(33)	106.29%
Utilities	891	1,054	163	2,715	3,162	446	85.86%
Total OCCUPANCY	1,738	2,031	294	5,303	6,092	789	87.05%
OPERATIONS							
Postage & Printing	79	346	267	283	1,037	755	27.29%
Prof Liab Insur	433	461	28	1,300	1,382	82	94.07%
Office Supplies	456	583	127	732	1,750	1,017	41.83%
Dues, Fees & Licenses	352	700	348	1,052	2,100	1,048	50.10%
Recruiting & Hiring	0	333	333	0	1,000	1,000	0.00%
Vehicle, Fuel & Maint	827	1,742	915	6,950	5,225	(1,726)	133.01%
Travel, Conf & Staff Dev	1,546	5,083	3,537	2,173	15,250	13,076	14.25%
Publications & Subscriptions	0	142	142	287	425	139	67.53%
Computers <\$2k	0	1,347	1,347	3,092	4,041	949	76.52%
Internet	(235)	725	960	1,121	2,175	1,054	51.54%
Leases	1,064	833	(231)	3,083	2,500	(584)	123.32%
Telephone	837	1,222	385	3,178	3,667	489	86.66%
Total OPERATIONS	5,359	13,517	8,159	23,251	40,552	17,301	57.34%
PROFESSIONAL FEES							
Consultants	112	1,607	1,495	315	4,820	4,505	6.54%
Legal Fees	0	125	125	0	375	375	0.00%
Audit	265	321	56	794	963	169	0.00%
Other	4,285	4,518	233	13,619	13,554	(64)	100.48%
Total PROFESSIONAL FEES	4,661	6,571	1,909	14,728	19,712	4,984	74.72%
ADMIN EXPENSE							
Administration	(108,262)	(128,529)	(20,267)	(346,639)	(385,588)	(38,949)	89.90%
Total ADMIN EXPENSE	108,262	128,529	(20,267)	346,639	385,588	38,949	89.90%
Total Expenditures	0	0	0	0	0	0	0
Total Revenue over(under) Expenses	0	0	0	0	0	0	0