

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER
STATEMENT OF REVENUES EXPENSES
October 31, 2020

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	
OPERATING REVENUE	1,184,060	1,384,969	(200,909)	5,124,175	5,539,876	(415,701)	92.50%
Expenditures							
PERSONNEL							
Salaries	621,944	700,394	78,450	2,611,782	2,801,576	189,794	93.23%
Fringe	178,309	210,804	32,495	748,262	843,214	94,952	88.74%
Total PERSONNEL	800,253	911,198	110,945	3,360,044	3,644,791	284,746	92.19%
OCCUPANCY							
Repairs & Maintenance	13,005	19,057	6,052	74,796	75,893	1,097	98.55%
Insurance Property	2,033	1,845	(188)	8,201	7,379	(822)	111.14%
Bldg Leases	4,687	5,358	671	19,287	21,433	2,146	89.99%
Utilities	10,597	11,138	541	42,305	44,551	2,246	94.96%
Total OCCUPANCY	30,322	37,397	7,075	144,589	149,256	4,667	96.87%
OPERATIONS							
Postage & Printing	5,036	4,224	(812)	11,171	17,230	6,059	64.83%
Prof Liab Insur	4,792	4,866	74	29,322	19,465	(9,857)	150.64%
Office Supplies	13,959	3,306	(10,653)	26,974	13,224	(13,750)	203.98%
Dues, Fees & Licenses	1,958	2,336	378	16,300	9,345	(6,955)	174.42%
Recruiting & Hiring	2,530	3,078	548	7,770	12,311	4,541	63.11%
Vehicle, Fuel & Maint	7,358	8,424	1,066	34,632	33,696	(936)	102.78%
Travel, Conf & Staff Dev	6,931	15,349	8,418	20,384	61,396	41,012	33.20%
Advertising	4,134	8,771	4,637	12,869	35,084	22,215	36.68%
Publications & Subscriptions	0	125	125	0	500	500	0.00%
Computers <\$2k	7,419	14,191	6,772	54,401	56,764	2,363	95.84%
Internet	4,741	5,456	715	6,248	21,824	15,576	28.63%
Uniforms	(192)	250	442	1,291	1,000	(291)	129.10%
Leases	16,788	17,084	296	67,250	68,336	1,086	98.41%
Telephone	7,049	7,960	911	29,201	31,840	2,639	91.71%
Total OPERATIONS	82,502	95,420	12,917	317,814	382,015	64,201	83.19%
CLIENT EXPENSE							
Medical Services	0	250	250	0	1,000	1,000	0.00%
Prescription Drugs (Client Meds)	89,938	144,173	54,235	390,099	576,690	186,591	67.64%
Other	327	15,387	15,060	56,131	61,550	5,419	91.20%
Total CLIENT EXPENSE	90,265	159,810	69,545	446,230	639,240	193,010	69.81%
PROFESSIONAL FEES							
Consultants	6,186	12,751	6,565	30,011	51,003	20,992	58.84%
Legal Fees	1,000	2,621	1,621	3,840	10,483	6,643	36.63%
Audit	2,884	3,391	507	12,215	13,565	1,350	90.05%
Other	4,273	3,253	(1,020)	43,539	13,011	(30,528)	334.63%
Total PROFESSIONAL FEES	14,342	22,015	7,672	89,606	88,062	(1,544)	101.75%
ADMIN EXPENSE							
Administration	120,987	128,529	7,542	467,626	514,116	46,490	90.96%
Sycare withhold	20,417	20,417	0	81,667	81,668	1	100.00%
Total ADMIN EXPENSE	141,404	148,946	7,542	549,293	595,784	46,491	92.20%
Total Expenditures	1,159,088	1,374,786	215,696	4,907,576	5,499,147	591,571	89.24%
Total Revenue over(under) Expens	24,972	10,183	14,790	216,599	40,730	175,870	0.0325

San Luis Valley Mental Health Center
Financial Narrative
October 31, 2020

Statement of Revenue and Expenses

Revenue

Revenue - October revenue was \$1.1M MTD and \$5.1M YTD, unfavorable to budget by \$200k MTD and unfavorable to budget \$-415k YTD. 92.50% of the budget. We have experienced a slight decrease in revenue in Medicaid, third party insurance and injectibles.

Expenses

Personnel - Salaries and benefits \$800k MTD and \$3.3M YTD, favorable to budget by \$110k MTD and favorable to budget by \$284k YTD. We are at 92.19% of the budget

Occupancy – \$30k MTD and \$144k YTD favorable to budget by \$7k and \$5k YTD. We are in line with the budget at 96.87% ytd. budget.

Operations – \$82k MTD and \$317k YTD, favorable to budget \$13k MTD and \$64k YTD. As stated last month professional liability for our medical staff was not budgeted. That will be adjusted. The overage in office supplies is related to Covid necessities which will be refunded. Dues are paid at the beginning of the fiscal year and will trend out. The ytd overage on the vehicle line item is due to two fender benders from prior month. Staff polo shirts were purchased under the uniform line item, this will trend out. The credit in that line item is due to staff purchasing extra polo shirts and reimbursing the agency. We are at 83.19% of the budget.

Client Expense - \$90k MTD and \$446k YTD, favorable to budget by \$69k MTD and \$193k YTD. Client injectibles is down from the prior year, this expense is a pass through which in turn affects our revenue. We are at 69.81% of the

Professional Fees – \$14k MTD and \$89k and YTD, favorable to budget by \$8k MTD and unfavorable to budget \$-2k YTD. Included in this expense is Medicus \$17k carry over from last fiscal years budget. These costs will also trend out as some expenses are a onetime expense. We are at 101.75% of the budget.

Administrative – Administrative expense \$141k MTD and \$549k YTD, favorable to budget by \$6k MTD and \$46k YTD. At 92.20% of budget.

Total Expenses- Expenditures of \$1.1M MTD and \$4.9M YTD, expenses are favorable to budget by \$216k MTD and \$592k YTD. Total expenses are 89.24% of budget.

Total Revenue Over Expenses – \$25k MTD and \$217k YTD and .0325% of Revenue over Expenses

SAN LUIS VALLEY ASSET MANAGEMENT
STATEMENT OF REVENUES EXPENSES
October 31,2020

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
OPERATING REVENUE	46,901	73,289	(26,388)	416,994	293,155	123,838	142.24%
Expenditures							
PERSONNEL							
Salaries	7,831	8,325	494	34,635	33,300	(1,335)	104.01%
Fringe	2,090	2,362	272	9,125	9,448	323	96.58%
Total PERSONNEL	9,921	10,687	766	43,761	42,748	(1,013)	102.37%
OCCUPANCY							
Repairs & Maintenance	7,289	36,375	29,086	17,501	145,500	127,999	12.03%
Building Lease	0	583	583	0	2,332	2,332	0.00%
Utilities	3,333	3,417	84	13,343	13,668	325	97.62%
Total OCCUPANCY	10,622	40,375	29,753	30,843	161,500	130,657	19.10%
OPERATIONS							
Office Supplies	70	1,667	1,597	1,740	6,667	4,928	26.10%
Dues, Fees & Licenses	372	833	461	1,678	3,333	1,654	50.35%
Recruiting & Hiring	112	4	(108)	152	17	(135)	894.12%
Travel, Conf & Staff Dev	0	42	42	0	167	167	0.00%
Advertising	99	0	(99)	287	0	(287)	0.00%
Internet	44	40	(4)	175	160	(15)	109.38%
Uniforms	164	25	(139)	164	100	(64)	164.00%
Total OPERATIONS	862	2,611	1,750	4,196	10,443	6,247	40.18%
CAFE							
Cafe Food	5,815	7,083	1,268	22,150	28,333	6,183	78.18%
Cafe Non-Food Items	478	1,250	772	2,674	5,000	2,327	53.48%
Total CAFE	6,293	8,333	2,041	24,824	33,333	8,510	74.47%
PROFESSIONAL FEES							
Legal Fees	0	42	42	160	167	7	95.81%
Total PROFESSIONAL FEES	0	42	(42)	160	167	7	95.81%
Total Expenditures	27,698	62,048	34,351	103,784	248,191	144,407	41.82%
Total Revenue over(under) Expenses	19,203	11,241	7,962	313,210	44,964	268,245	100.43%

San Luis Valley Asset Management
Financial Narrative
October 31, 2020

Statement of Revenue and Expenses

Revenue

Revenue - October revenue was \$47k MTD and \$417k YTD, unfavorable to budget by \$-26k MTD and \$124 YTD. There was a market share decrease in our LPL investment account in the amount of \$18k. We are at 142.24% of the budget.

Expenses

Personnel - \$10k MTD and \$43k YTD, favorable to budget by \$766. MTD and unfavorable by \$(1,013) YTD. Our current month is within budget the year to date is slightly off due to the 3 payrolls in July. This will trend out. We are at 102.37% of budget.

Occupancy – \$11k MTD and \$31k YTD, favorable to budget by \$30k MTD and \$162k YTD. Ft. Garland is a work in process invoices are slow in coming. We are at 19.10% of budget.

Operations – \$862k MTD and \$4k YTD, favorable to budget by \$2k MTD and \$6.2k YTD. We are at 40.18% of the budget

Cafe – Café expenses \$6k MTD and \$25k YTD, favorable to budget by \$2k MTD and \$9k YTD. We are at 74.47% of the budget.

Professional Fees - \$0 expense MTD and \$160 YTD, (eviction notice) didn't change from last month favorable to budget by \$42 MTD and favorable \$7 YTD. We are at 95.81 % of the budget.

Total Expenses - \$28k MTD and \$104k YTD, favorable to budget by \$34k MTD and \$144k. We are at 41.82% of the budget.

Total Revenue over Expenses – \$19k MTD and \$313k YTD, and at 100.43 % of revenue over expense for the year.

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP

CONSOLIDATED

STATEMENT OF REVENUES EXPENSES

October 31, 2020

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
OPERATING REVENUE	1,230,961	1,458,258	(227,297)	5,541,169	5,833,032	(291,863)	95.00%
Expenditures							
PERSONNEL							
Salaries	720,941	794,399	73,458	2,989,610	3,177,596	187,987	94.08%
Fringe	196,542	233,897	37,355	824,862	935,588	110,724	88.17%
Total PERSONNEL	917,482	1,028,296	110,814	3,814,471	4,113,184	298,712	92.74%
OCCUPANCY							
Repairs & Maintenance	20,924	56,233	35,309	94,956	223,600	128,644	42.47%
Insurance Property	2,217	2,019	(198)	8,943	8,077	(866)	110.72%
Bldg Leases	4,687	5,942	1,255	19,287	23,767	4,480	81.15%
Utilities	14,851	15,609	758	59,284	62,434	3,151	94.95%
Total OCCUPANCY	42,679	79,803	37,125	182,470	317,878	135,408	57.40%
OPERATIONS							
Postage & Printing	5,657	4,570	(1,087)	12,075	19,612	7,537	61.57%
Prof Liab Insur	5,225	5,327	102	31,056	21,307	(9,749)	145.75%
Office Supplies	14,242	5,556	(8,686)	29,658	22,224	(7,434)	133.45%
Dues, Fees & Licenses	2,886	3,870	984	19,586	15,478	(4,107)	126.54%
Recruiting & Hiring	3,073	3,415	342	8,353	13,661	5,308	61.14%
Vehicle, Fuel & Maint	8,965	10,165	1,200	43,189	40,661	(2,528)	106.22%
Travel, Conf & Staff Dev	7,486	20,474	12,988	23,112	81,896	58,784	28.22%
Advertising	4,233	8,771	4,538	13,156	35,083	21,927	37.50%
Publications & Subscriptions	0	267	267	287	1,067	780	26.90%
Computers <\$2k	7,536	15,538	8,002	57,610	62,153	4,543	92.69%
Internet	5,507	6,221	714	8,267	24,883	16,617	33.22%
Uniforms	62	275	213	1,545	1,100	(445)	140.45%
Leases	17,848	17,917	69	71,393	71,669	277	99.61%
Telephone	7,926	9,183	1,257	33,256	36,731	3,474	90.54%
Total OPERATIONS	90,646	111,548	20,902	352,544	447,527	94,983	78.78%
CLIENT EXPENSE							
Medical Services	0	250	250	0	1,000	1,000	0.00%
Prescription Drugs (Client Meds)	89,938	144,173	54,235	390,099	576,692	186,591	67.64%
Other	327	15,387	15,060	56,131	61,548	5,419	91.20%
Total CLIENT EXPENSE	90,265	159,810	69,545	446,230	639,240	193,010	69.81%
PROFESSIONAL FEES							
Consultants	6,295	14,357	8,062	30,435	57,428	26,993	53.00%
Legal Fees	1,000	2,788	1,788	4,000	11,152	7,150	35.87%
Audit	3,167	3,712	545	13,292	14,848	1,557	89.52%
Other	8,541	7,771	(770)	61,427	31,084	(30,344)	197.62%
Total PROFESSIONAL FEES	19,003	28,628	9,625	109,154	114,512	5,356	95.32%
CAFE							
Cafe Food	5,815	7,083	1,268	22,150	28,333	6,184	78.18%
Cafe Non-Food Items	478	1,250	772	2,674	5,000	2,326	53.48%
Total CAFE	6,293	8,333	2,041	24,824	33,333	8,510	74.47%
ADMIN EXPENSE							
Administration	0	0	0	0	0	0	0.00%
Sycare withhold	20,417	20,417	0	81,667	81,667	0	100.00%
Total ADMIN EXPENSE	20,417	20,417	0	81,667	81,667	0	100.00%
Total Expenditures	1,186,785	1,436,835	250,051	5,011,359	5,747,339	735,979	87.19%
Total Revenue over(under) Expenses	44,177	21,423	22,754	529,810	85,693	444,116	7.80%

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP
CONSOLIDATED BALANCE SHEET

October 31, 2020

	SLV Community Mental Health Center	SLV Asset Management Corporation	San Luis Valley Behavioral Health Group, Inc	Total
Assets				
Current Assets				
Cash & Cash Equivalents	5,197,681	6,608	(91,504)	5,112,785
Accounts Receivable	(1,265,154)	3,306,603	0	2,041,449
Prepaid Expenses	172,370	0	16,112	188,482
Total Current Assets	4,104,897	3,313,211	(75,392)	7,342,716
Long-term Assets				
Property & Equipment	0	8,021,428	0	8,021,428
Long-term Investments	1,152,778	3,901,728	17,611,704	22,666,210
Total Long-term Assets	1,152,778	11,923,155	17,611,704	30,687,637
Total Assets	5,257,675	15,236,366	17,536,312	38,030,354
Liabilities				
Short-term Liabilities				
Accounts Payable	303,790	2,170,601	105,273	2,579,664
Deferred Revenue	64,972	0	0	64,972
Other Short-term Liabilities	0	0	0	0
Total Short-term Liabilities	368,762	2,170,601	105,273	2,644,636
Long-term Liabilities				
Long-term Liabilities	0	0	0	0
Other Long-term Liabilities	0	0	0	0
Total Long-term Liabilities	0	0	0	0
Total Liabilities	368,762	2,170,601	105,273	2,644,636
Net Assets				
Total Net Assets	4,888,913	13,065,765	17,431,039	35,385,718
Total Liabilities and Net Assets	5,257,675	15,236,366	17,536,312	38,030,354

San Luis Valley Behavioral Health Group
BOARD EXPENSES
October 31, 2020

EXPENSE	<u>Current Month</u>			<u>Year to Date</u>			
	Actual	Budget	\$Variance	Actual	Budget	\$Variance	%
Benefits	533	453	(80)	1,787	1,813	26	98.6%
OPERATIONS							
Cell Phones	37	0	(37)	316	0	(316)	
Office Supply	1,280	83	(1,197)	427	333	(94)	128.23%
Internet	67	417	350	720	1,667	947	43.19%
Local Travel	0	250	250	0	0	0	0.00%
Computers <\$2k	29	0	(29)	29	0	(29)	0.00%
Meeting Expense	0	792	792	2,980	4,167	1,186	71.51%
Training Expense	0	0	0	0	0	0	0.00%
Total OPERATIONS	<u>1,413.00</u>	<u>1,542.00</u>	<u>128.00</u>	<u>4,472.00</u>	<u>6,167.00</u>	<u>1,695.00</u>	<u>72.51%</u>
Total Expenses	1,947.00	1,995.00	48.00	6,259.00	7,980.00	1,721.00	0.78

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP
STATEMENT OF EXPENSES
October 31, 2020

	<u>CURRENT MONTH</u>			<u>YEAR TO DATE</u>			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
Expenditures							
PERSONNEL							
Salaries	91,166	85,680	(5,486)	343,192	342,719	(473)	100.14%
Fringe	16,143	20,731	4,588	67,474	82,926	15,451	81.37%
Total PERSONNEL	107,310	106,411	(897)	410,666	425,646	14,978	96.48%
OCCUPANCY							
Repairs & Maintenance	630	802	172	2,660	3,207	547	82.94%
Insurance Property	184	175	(9)	742	698	(44)	106.30%
Utilities	921	1,054	133	3,636	4,217	580	86.22%
Total OCCUPANCY	1,735	2,031	297	7,037	8,122	1,085	86.64%
OPERATIONS							
Postage & Printing	621	346	(275)	904	1,382	479	65.41%
Prof Liab Insur	433	461	28	1,734	1,842	108	94.14%
Office Supplies	303	583	280	1,034	2,333	1,298	44.32%
Dues, Fees & Licenses	556	700	144	1,608	2,800	1,192	57.43%
Recruiting & Hiring	431	333	(98)	431	1,333	902	32.33%
Vehicle, Fuel & Maint	1,607	1,742	135	8,557	6,967	(1,591)	122.82%
Travel, Conf & Staff Dev	555	5,083	4,528	2,728	20,333	17,604	13.42%
Publications & Subscriptions	0	142	142	287	567	281	50.62%
Computers <\$2k	117	1,347	1,230	3,209	5,388	2,179	59.56%
Internet	722	725	3	1,843	2,900	1,057	63.55%
Leases	1,061	833	(228)	4,143	3,333	(811)	124.30%
Telephone	877	1,222	345	4,056	4,889	833	82.96%
Total OPERATIONS	7,283	13,517	6,235	30,534	54,069	23,535	56.47%
PROFESSIONAL FEES							
Consultants	109	1,607	1,498	424	6,426	6,002	6.60%
Legal Fees	0	125	125	0	500	500	0.00%
Audit	283	321	38	1,077	1,284	207	0.00%
Other	4,268	4,518	250	17,888	18,072	185	98.98%
Total PROFESSIONAL FEES	4,659	6,571	1,911	19,388	26,282	6,893	73.77%
ADMIN EXPENSE							
Administration	(120,987)	(128,529)	(7,542)	(467,625)	(514,117)	(46,491)	90.96%
Total ADMIN EXPENSE	120,987	128,529	(7,542)	467,625	514,117	46,491	90.96%
Total Expenditures	0	0	0	0	0	0	0
Total Revenue over(under) Expenses	0	0	0	0	0	0	0