

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER
STATEMENT OF REVENUES EXPENSES
October 31,2019

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
OPERATING REVENUE	1,335,992	1,195,312	140,680	5,175,577	4,781,248	394,329	108.24%
Expenditures							
PERSONNEL							
Salaries	561,390	619,503	58,113	2,364,850	2,478,011	113,161	95.43%
Fringe	158,107	179,852	21,746	655,064	719,409	64,345	91.05%
Total PERSONNEL	719,497	799,355	79,858	3,019,914	3,197,420	177,506	94.45%
OCCUPANCY							
Repairs & Maintenance	22,085	12,875	(9,210)	96,958	51,501	(45,457)	188.26%
Insurance Property	1,773	1,855	82	7,302	7,421	119	98.39%
Bldg Leases	4,687	4,800	113	20,247	19,200	(1,047)	105.45%
Utilities	9,570	9,883	313	39,470	39,533	63	99.84%
Total OCCUPANCY	38,115	29,414	(8,701)	163,977	117,655	(46,321)	139.37%
OPERATIONS							
Postage & Printing	1,473	1,979	506	12,757	7,916	(4,841)	161.15%
Prof Liab Insur	5,119	4,860	(259)	16,186	19,439	3,252	83.26%
Office Supplies	4,931	3,629	(1,302)	18,174	14,517	(3,658)	125.19%
Dues, Fees & Licenses	1,307	7,417	6,111	14,171	29,670	15,499	47.76%
Recruiting & Hiring	1,495	1,083	(412)	4,135	4,333	198	95.42%
Vehicle, Fuel & Maint	8,242	8,642	400	40,241	34,567	(5,674)	116.41%
Travel, Conf & Staff Dev	27,003	26,758	(244)	98,552	107,032	8,481	92.07%
Advertising	1,816	2,667	850	22,842	10,667	(12,175)	214.14%
Publications & Subscriptions	519	113	(407)	519	450	(69)	115.33%
Computers <\$2k	2,289	9,078	6,789	39,095	36,313	(2,781)	107.65%
Internet	5,090	5,417	327	15,489	21,667	6,178	71.48%
Uniforms	0	125	125	0	500	500	0.00%
Leases	10,906	10,919	14	44,292	43,678	(614)	101.40%
Telephone	6,907	6,318	(588)	26,315	25,273	(1,041)	104.11%
Total OPERATIONS	77,096	89,005	11,910	352,768	356,021	3,254	99.09%
CLIENT EXPENSE							
Medical Services	85	417	331	171	1,667	1,496	10.24%
Prescription Drugs (Client Meds)	115,568	93,533	(22,034)	442,737	374,133	(68,604)	118.33%
Other	31,462	34,331	2,869	100,895	137,325	36,430	73.47%
Total CLIENT EXPENSE	147,115	128,281	(18,834)	543,803	513,125	(30,678)	105.98%
PROFESSIONAL FEES							
Consultants	21,999	13,042	(8,957)	65,897	52,167	(13,730)	126.31%
Legal Fees	356	917	561	1,738	3,667	1,929	47.39%
Audit	4,279	3,583	(696)	15,369	14,333	(1,035)	107.22%
Other	6,071	3,500	(2,571)	9,533	14,000	4,467	68.09%
Total PROFESSIONAL FEES	32,705	21,042	(11,664)	92,537	84,167	(8,370)	109.94%
ADMIN EXPENSE							
Administration	109,696	121,560	11,864	467,008	486,242	19,234	96.04%
Sycare withhold	18,750	15,417	(3,333)	75,000	61,667	(13,333)	121.62%
Total ADMIN EXPENSE	128,446	136,977	8,531	542,008	547,908	5,900	98.92%
Total Expenditures	1,142,974	1,204,074	61,100	4,715,006	4,816,296	101,291	97.90%
Total Revenue over(under) Expen	193,018	(8,762)	201,780	460,571	(35,048)	495,619	0

San Luis Valley Mental Health Center
Financial Narrative
October 31, 2019

Statement of Revenue and Expenses

Revenue

Revenue - October revenue \$1.3m MTD and \$5.1m YTD, favorable to budget by \$140k MTD and favorable to budget by \$394k YTD. This is due to quarterly billing.

Expenses

Personnel - Salaries and benefits \$719k MTD and \$3.0m YTD, favorable to budget by \$79k MTD and \$177k YTD.

Occupancy – \$38k MTD and \$163k YTD, unfavorable to budget by \$8k MTD and unfavorable to budget by \$46k YTD. This is due to the La Jara, Del Norte, Center refurbishing

Operations – \$77k MTD and \$352k YTD, unfavorable to budget by \$11k MTD and \$3k YTD.

Client – Client expenses \$147k MTD and \$543k YTD, unfavorable to budget by \$18k MTD and \$30k YTD. Unfavorable due to prescription drugs and client medical supplies which we will have on hand when we start the MAT program, and those expenses will be reimburse.

Professional Fees – Professional fees of \$32k MTD and \$92k YTD, unfavorable to budget by \$11k MTD and favorable to budget \$8k YTD, unfavorable due to consultants Arnold, Joe Loyal, Ann Noon, and other contracted ex-staff. Veraci Tek (business intelligence for EHR customization)

Administrative – Administrative expense \$128k MTD and \$542k YTD, favorable to budget by \$8k MTD and unfavorable by \$5k YTD.

Total Expenses- Expenditures of \$1.1m MTD and \$4.7m YTD, expenses are favorable to budget by \$61k MTD

Total Revenue Over Expenses – \$193k MTD and \$460k YTD

SAN LUIS VALLEY
ASSET MANAGEMENT
STATEMENT OF REVENUES EXPENSES
October 31,2019

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
OPERATING REVENUE	118,449	37,928	80,521	418,104	151,713	266,391	275.6%
Expenditures							
PERSONNEL							
Salaries	7,056	7,830	774	31,510	31,320	(189)	100.60%
Fringe	1,865	1,404	(462)	7,788	5,615	(2,173)	138.69%
Total PERSONNEL	8,921	9,234	313	39,298	36,936	(2,362)	106.40%
OCCUPANCY							
Repairs & Maintenance	5,476	6,200	724	13,941	24,800	10,859	56.21%
Insurance Property	0	250	250	0	1,000	1,000	0.00%
Utilities	3,127	3,417	290	12,267	13,667	1,400	89.75%
Total OCCUPANCY	8,603	9,867	1,263	26,208	39,467	13,259	66.40%
OPERATIONS							
Office Supplies	9,495	1,167	(8,328)	11,014	4,667	(6,347)	236.00%
Dues, Fees & Licenses	1,199	550	(649)	5,496	2,200	(3,296)	249.81%
Recruiting & Hiring	0	8	8	0	33	33	0.00%
Travel, Conf & Staff Dev	0	91	91	0	363	363	0.00%
Advertising	70	0	(70)	70	0	(70)	0.00%
Uniforms	0	33	33	0	133	133	0.00%
Total OPERATIONS	10,764	1,849	(8,915)	16,580	7,396	(9,184)	224.17%
CAFE							
Cafe Food	7,193	6,917	(277)	28,344	27,667	(677)	102.44%
Cafe Non-Food Items	2,102	1,250	(852)	4,014	5,000	986	80.27%
Total CAFE	9,296	8,167	(1,129)	32,357	32,667	309	99.05%
PROFESSIONAL FEES							
Legal Fees	60	50	(10)	200	200	0	100.00%
Total PROFESSIONAL FEES	60	50	(10)	200	200	0	100.00%
DEPRECIATION							
Depreciation	37,324	0	(37,324)	152,513	0	(152,513)	0.00%
Total Expenditures	74,968	29,166	(45,801)	267,155	116,665	(150,490)	228.99%
Total Revenue over(under) Expenses	43,481	8,762	34,719	150,949	35,048	115,901	47%
Actual Revenue over(under)	80,805			303,462			

San Luis Valley Asset Management
Financial Narrative
October 31, 2019

Statement of Revenue and Expenses

Revenue

Revenue - October revenue was \$118k MTD and \$418k YTD, favorable to budget by \$80k MTD and \$266k YTD. Increase is due to interest income, Valley Wide and Pharmacy rent and \$42k in Rjames

Expenses

Personnel - \$8k MTD and \$39k YTD, favorable to budget by \$313 MTD and unfavorable by \$2k YTD due to unexpected increase in staff benefits.

Occupancy – \$8k MTD and \$26k YTD, favorable to budget by \$1k MTD and \$13k YTD.

Operations – \$10k MTD and \$16k YTD, unfavorable to budget by \$8k MTD and unfavorable by \$9k. YTD, due to

Cafe – Café expenses \$9k MTD and \$32k YTD, unfavorable to budget by \$1k MTD and \$309 YTD.

Professional fees - \$60 MTD and \$200 YTD, unfavorable by \$10 MTD and \$0 YTD.

Depreciation - \$37k MTD and \$152k YTD, depreciation was not budgeted due to it being a non-cash item.

Total Expenses - \$74k MTD and \$267k YTD, unfavorable to budget by \$45k MTD and \$150k YTD.

Total Revenue over Expenses – \$43k MTD and \$150k YTD, favorable to budget by \$34k MTD and \$115k YTD

Actual Revenue - adding back the depreciation \$80k MTD and \$303K YTD.

SLVBHG - CONSOLIDATED
STATEMENT OF REVENUES EXPENSES
October 31,2019

	CURRENT MONTH			YEAR TO DATE			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
OPERATING REVENUE	1,454,441	1,233,240	221,200	5,593,681	4,932,961	660,720	1.1339
Expenditures							
PERSONNEL							
Salaries	644,965	709,311	64,346	2,724,130	2,837,245	113,115	0.9601
Fringe	175,359	200,951	25,591	729,352	803,803	74,451	0.9074
Total PERSONNEL	820,324	910,262	89,938	3,453,482	3,641,048	187,566	0.9485
OCCUPANCY							
Repairs & Maintenance	28,129	19,075	(9,054)	113,533	76,301	(37,232)	1.4880
Insurance Property	1,928	2,105	178	8,016	8,421	405	0.9519
Bldg Leases	4,687	4,800	113	20,247	19,200	(1,047)	1.0545
Utilities	13,509	13,300	(209)	55,486	53,200	(2,287)	1.0430
Total OCCUPANCY	48,253	39,280	(8,972)	197,282	157,122	(40,160)	1.2556
OPERATIONS							
Postage & Printing	1,544	1,979	435	13,207	7,916	(5,291)	1.6684
Prof Liab Insur	5,566	4,860	(707)	17,795	19,439	1,644	0.9154
Office Supplies	14,549	5,296	(9,253)	30,535	21,183	(9,352)	1.4415
Dues, Fees & Licenses	2,807	8,512	5,706	20,852	34,050	13,198	0.6124
Recruiting & Hiring	1,789	1,133	(656)	4,429	4,533	104	0.9771
Vehicle, Fuel & Maint	10,103	9,965	(138)	44,661	39,860	(4,801)	1.1204
Travel, Conf & Staff Dev	31,549	33,557	2,008	119,354	134,228	14,874	0.8892
Advertising	1,886	2,667	780	22,912	10,667	(12,246)	2.1479
Publications & Subscriptions	519	173	(346)	886	692	(194)	1.2803
Computers <\$2k	3,565	9,078	5,513	43,430	36,313	(7,117)	1.1960
Internet	5,583	6,317	733	17,814	25,267	7,453	0.7050
Uniforms	0	158	158	0	633	633	0.0000
Leases	12,572	12,586	14	50,959	50,345	(614)	1.0122
Telephone	7,939	7,710	(229)	30,917	30,840	(77)	1.0025
Total OPERATIONS	99,972	103,991	4,019	417,752	415,966	(1,787)	1.0043
CLIENT EXPENSE							
Medical Services	85	417	331	171	1,667	1,496	0.1026
Prescription Drugs (Client Meds)	115,568	93,533	(22,034)	442,737	374,133	(68,604)	1.1834
Other	31,462	34,331	2,869	100,895	137,325	36,430	0.7347
Total CLIENT EXPENSE	147,115	128,281	(18,834)	543,803	513,125	(30,678)	1.0598
PROFESSIONAL FEES							
Consultants	22,117	17,292	(4,826)	66,370	69,167	2,796	0.9596
Legal Fees	416	967	551	1,938	3,867	1,929	0.5012
Audit	4,667	3,583	(1,083)	16,917	14,333	(2,583)	1.1803
Other	9,708	6,000	(3,708)	24,746	24,000	(746)	1.0311
Total PROFESSIONAL FEES	36,908	27,842	(9,066)	109,971	111,367	1,396	0.9875
CAFE							
Cafe Food	7,193	6,917	(277)	28,344	27,667	(677)	1.0245
Cafe Non-Food Items	2,102	1,250	(852)	4,014	5,000	986	0.8028
Total CAFE	9,296	8,167	(1,129)	32,357	32,667	309	0.9905
ADMIN EXPENSE							
Administration	0	0	0	0	0	0	0.00%
Sycare withhold	18,750	15,417	(3,333)	75,000	61,667	(13,333)	1.2162
Total ADMIN EXPENSE	18,750	15,417	(3,333)	75,000	61,667	(13,333)	1.2162
DEPRECIATION							
Depreciation	37,324	0	(37,324)	152,513	0	(152,513)	0.00%
Total Expenditures	1,217,942	1,233,240	15,299	4,982,161	4,932,961	(49,200)	1.0100
Total Revenue over(under) Expenses	236,499	0	236,499	611,520	0	611,520	0.1240

37,324

152,513

San Luis Valley Behavioral Health Group
Consolidated Financial Narrative
October 31, 2019

STATEMENT OF REVENUE & EXPENSES

Revenue - October revenue was \$1.4m MTD and \$5.5m YTD, favorable to budget by \$221k MTD and \$660k YTD. 1.13% of the budget

Expenses

Personnel - Salaries and benefits \$820k MTD and \$3.4 YTD, favorable by \$89k MTD and \$187k YTD. 94% of the overall budget.

Occupancy – \$48k MTD and \$197k YTD, unfavorable to budget by \$8k MTD and \$40k YTD. Due to unbudgeted renovations in Del Norte, La Jara, and South Fork

Operations – \$99k MTD and \$417k YTD, favorable to budget \$4k MTD and unfavorable to budget by \$1k YTD. Due to CBHC Conference, license plates, program curriculum, spend down on programs.

Client Expense - \$147k MTD and \$543k YTD, unfavorable to budget by \$18k MTD and \$30k YTD. Due to prescriptions drugs and client medical supply spend down for the MAT van.

Professional Fees – \$36k MTD and \$109k YTD, unfavorable to budget by \$9k MTD and favorable to budget by \$1k YTD, 98% of the budget

Cafe Expense - \$9k MTD and \$32k YTD, unfavorable to budget by \$1k MTD and \$309.00 YTD, 99% of the budget

Admin Expense - \$18k MTD and \$75k YTD, unfavorable to budget by \$3k MTD and \$13k YTD, this is due to Sycare's final budget increasing by \$40k more than we had budgeted, we are at 121% of the budget.

Depreciation Expense - \$37k MTD and \$152k YTD, unbudgeted expense due to it being a non-cash item.

Total Expenses - October expenses \$1.2m MTD and \$4.9m YTD favorable to budget by \$15k MTD and unfavorable \$49k YTD, 1.01% over budget YTD.

Total Revenue over Expenses - \$236k MTD and \$612k YTD, it is a consolidated balanced budget. Overall revenue over expenses is 1

SAN LUIS VALLEY CONSOLIDATED BALANCE SHEET

October 31, 2019

	SLV Community Mental Health Center	SLV Asset Management Corporation	San Luis Valley Behavioral Health Group, Inc	Total
Assets				
Current Assets				
Cash & Cash Equivalents	3,141,865	272,270	(50,023)	3,364,112
Accounts Receivable	751,350	1,206,000	0	1,957,350
Prepaid Expenses	293,794	0	16,929	310,724
Total Current Assets	4,187,009	1,478,270	(33,093)	5,632,186
Long-term Assets				
Property & Equipment	0	7,889,202	0	7,889,202
Long-term Investments	852,778	3,702,902	16,940,045	21,495,725
Total Long-term Assets	852,778	11,592,104	16,940,045	29,384,927
Total Assets	5,039,787	13,070,374	16,906,952	35,017,113
Liabilities				
Short-term Liabilities				
Accounts Payable	313,498	16,248	99,864	429,610
Deferred Revenue	103,639	0	0	103,639
Other Short-term Liabilities	0	0	0	0
Total Short-term Liabilities	417,136	16,248	99,864	533,248
Long-term Liabilities				
Long-term Liabilities	0	176,539	0	176,539
Other Long-term Liabilities	0	0	0	0
Total Long-term Liabilities	0	176,539	0	176,539
Total Liabilities	417,136	192,787	99,864	709,787
Total Net Assets	4,622,651	12,877,586	16,807,088	34,307,325
Total Liabilities and Net Assets	5,039,787	13,070,374	16,906,952	35,017,113

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER
BOARD EXPENSES
October 31,2019

EXPENSE	<u>Current Month</u>			<u>Year to Date</u>		
	Actual	Budget	\$Variance	Actual	Budget	\$Variance
Benefits	453	112	(342)	1,813	447	(1,367)
OPERATIONS						
Office Supply	278	83	(194)	278	333	56
Internet	68	417	349	1,771	1,667	(104)
Local Travel	0	250	250	725	1,000	275
Meeting Expense	2,309	792	(1,517)	5,665	3,167	(2,498)
Training Expense	0	583	583	(127)	2,333	2,460
Airfare	0	133	133	327	533	207
Lodging	2,951	667	(2,285)	3,627	2,667	(961)
Ground	0	292	292	1,904	1,167	(737)
Meals (Per Diem)	152	217	65	2,622	867	(1,755)
Total OPERATIONS	5,757	3,433	(2,324)	16,791	13,733	(3,057)
Total EXPENSE	6,211	3,545	(2,666)	18,604	14,180	(4,424)

SAN LUIS VALLEY BEHAVIORAL HEALTH GROUP

STATEMENT OF REVENUES EXPENSES

October 31, 2019

	<u>CURRENT MONTH</u>			<u>YEAR TO DATE</u>			
	ACTUAL	BUDGET	\$Variance	ACTUAL	BUDGET	\$Variance	%
Expenditures							
PERSONNEL							
Salaries	76,519	81,979	5,459	327,771	327,915	144	99.95%
Fringe	15,387	19,695	4,307	66,500	78,778	12,278	84.41%
Total PERSONNEL	91,906	101,673	9,767	394,271	406,693	12,422	96.95%
OCCUPANCY							
Repairs & Maintenance	568	0	(568)	2,634	0	(2,634)	0.00%
Insurance Property	154	0	(154)	714	0	(714)	0.00%
Utilities	812	0	(812)	3,750	0	(3,750)	0.00%
Total OCCUPANCY	1,534	0	(1,534)	7,098	0	(7,098)	0.00%
OPERATIONS							
Postage & Printing	71	0	(71)	450	0	(450)	0.00%
Prof Liab Insur	448	0	(448)	1,609	0	(1,609)	0.00%
Office Supplies	123	500	377	1,347	2,000	653	67.37%
Dues, Fees & Licenses	301	545	244	1,185	2,180	995	54.35%
Recruiting & Hiring	294	42	(253)	294	167	(128)	176.61%
Vehicle, Fuel & Maint	1,861	1,323	(538)	4,420	5,293	873	83.50%
Travel, Conf & Staff Dev	4,546	6,708	2,162	20,803	26,833	6,031	77.52%
Publications & Subscriptions	0	60	60	367	242	(125)	151.88%
Computers <\$2k	1,276	0	(1,276)	4,335	0	(4,335)	0.00%
Internet	494	900	406	2,325	3,600	1,275	64.57%
Leases	1,667	1,667	0	6,667	6,667	0	100.00%
Telephone	1,032	1,392	360	4,603	5,567	964	82.68%
Total OPERATIONS	12,113	13,137	1,024	48,405	52,548	4,143	92.11%
PROFESSIONAL FEES							
Consultants	118	4,250	4,132	474	17,000	16,526	2.78%
Audit	387	0	(387)	1,548	0	(1,548)	0.00%
Other	3,637	2,500	(1,137)	15,213	10,000	(5,213)	152.12%
Total PROFESSIONAL FEES	4,143	6,750	2,607	17,234	27,000	9,766	63.83%
ADMIN EXPENSE							
Administration	(109,696)	(121,560)	(11,864)	(467,008)	(486,241)	(19,233)	96.04%
Total ADMIN EXPENSE	(109,696)	(121,560)	(11,864)	(467,008)	(486,241)	(19,233)	96.04%
Total Expenditures	0	0	0	0	0	0	
Total Revenue over(under) Expenses	0	0	0	0	0	0	