

**San Luis Valley Community Mental Health Center
Income Statement (Unaudited)**

October 31, 2018

Current Month			Year to Date			
Actual	Budget	\$ Variance		Actual	Budget	\$ Variance
\$ 1,031,077	\$ 1,072,230	\$ (41,153)	OPERATING REVENUE	\$ 4,421,034	\$ 4,288,920	\$ 132,114
			EXPENSES			
			PERSONNEL			
470,483	544,347	73,864	Salaries	1,928,834	2,177,388	248,554
121,386	148,441	27,055	Benefits	496,161	593,764	97,603
591,869	692,788	100,919	Total Personnel	2,424,995	2,771,152	346,157
			OCCUPANCY			
20,898	-	(20,898)	Repairs & Maintenance	95,242	-	(95,242)
8,765	-	(8,765)	Property Insurance	14,784	-	(14,784)
7,878	100,123	92,245	Building Leases	31,514	400,492	368,978
9,377	292	(9,085)	Utilities	35,907	1,168	(34,739)
46,919	100,415	53,496	Total Occupancy	177,447	401,660	224,213
			OPERATIONS			
1,271	1,585	314	Postage Printing & Reproduction	7,517	6,340	(1,177)
1,539	3,837	2,298	Professional Liability Insurance	15,047	15,348	301
1,533	1,523	(10)	Office Supplies	12,422	6,092	(6,330)
8,599	5,037	(3,562)	Dues, Fees & Licenses	16,437	20,148	3,711
1,100	7,083	5,983	Recruiting & Hiring	6,362	28,332	21,970
6,650	-	(6,650)	Vehicle, Fuel & Maintenance	28,580	-	(28,580)
26,932	14,988	(11,944)	Travel, Conference & Staff	99,518	59,952	(39,566)
1,082	2,750	1,668	Advertising	4,762	11,000	6,238
-	121	121	Publications & Subscriptions	115	484	369
2,471	11,242	8,771	Computers <\$2k	18,048	44,968	26,920
6,001	11,156	5,155	Internet	19,954	44,624	24,671
13,381	13,771	390	Leases	54,377	55,084	707
5,770	6,592	822	Telephone	24,978	26,368	1,390
76,330	79,685	3,355	Total Operations	308,117	318,740	10,624
			CLIENT			
-	417	417	Medical Services	165	1,666	1,501
79,683	38,750	(40,934)	Prescription Drugs (Client Meds)	300,765	154,998	(145,767)
9,863	8,383	(1,480)	Other	91,335	33,532	(57,803)
89,547	47,549	(41,998)	Total Client	392,265	190,196	(202,069)
			PROFESSIONAL FEES			
-	1,583	1,583	Legal Fees	1,040	6,332	5,292
1,520	40,040	38,520	Consultants	39,464	160,161	120,697
1,875	2,500	625	Computer Support	23,114	10,000	(13,114)
-	3,558	3,558	Audit	11,403	14,232	2,829
3,395	47,681	44,286	Total Professional Fees	75,022	190,725	115,704
			ADMINISTRATIVE			
115,554	132,940	17,387	Administration	513,858	531,761	17,903
-	26,689	26,689	Sycare withhold	78,611	106,756	28,145
115,554	159,629	44,076	Total Admin	592,469	638,517	46,048
923,613	1,127,748	204,135	Total Expenses	3,970,314	4,510,990	540,676
\$ 107,464	\$ (55,518)	\$ 162,982	Net Income	\$ 450,720	\$ (222,070)	\$ (408,562)