

DRAFT - BOARD PRESENTATION 04/30/24

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER
BUDGET YEAR: JULY 1, 2024 - JUNE 30, 2025
STATEMENT OF OPERATIONS

ACCOUNT DESCRIPTION	100 OUTPATIENT	110 CRISIS	120 COMMUNITY	200 HOUSING	225 TRANSPORTATION	900 ADMIN	980 MAINTENANCE	990 CAFÉ	FY 24-25 BUDGET	FY 23-24 BUDGET	ESTIMATED FY23-24 ACTUAL
REVENUE											
Medicaid Encounters	10,200,000	-	-	-	-	-	-	-	10,200,000	10,500,000	
Medicaid Fee-For-Service	60,000	-	-	-	300,000	-	-	-	360,000	480,000	
Medicare Fee-For-Service	72,000	-	-	-	-	-	-	-	72,000	72,000	
Third-Party Insurance	600,000	-	-	-	-	-	-	-	600,000	600,000	
Other Agency Fee-For-Service	18,000	-	-	-	-	-	-	-	18,000	30,000	
Self Pay	90,000	-	-	-	-	-	-	-	90,000	90,000	
Health Colorado Contract	90,000	396,000	-	-	-	-	-	-	486,000	534,000	
BHA Contracts	1,473,000	96,000	-	-	-	-	-	-	1,569,000	1,902,500	
Signal Contract	420,000	-	-	-	-	-	-	-	420,000	630,000	
Government Grants and Contracts	432,000	45,000	276,000	105,000	30,000	-	-	-	888,000	1,422,000	
Other Grants and Contracts	-	-	-	-	-	-	-	-	-	180,000	
Rental Income	-	-	-	204,000	-	-	-	-	204,000	168,000	
Other Operating Revenue	18,000	-	-	-	-	-	-	-	18,000	10,500	
Café Sales	-	-	-	-	-	-	-	180,000	180,000	192,000	
Café Cost of Goods Sold	-	-	-	-	-	-	-	(105,000)	(105,000)	(114,000)	
TOTAL NET REVENUE	\$ 13,473,000	\$ 537,000	\$ 276,000	\$ 309,000	\$ 330,000	\$ -	\$ -	\$ 75,000	\$ 15,000,000	\$ 16,697,000	\$ 17,300,000
EXPENSES											
PERSONNEL											
Salaries and Wages	6,300,000	780,000	177,000	96,000	204,000	1,740,000	240,000	78,000	9,615,000	10,395,000	
Payroll Taxes - FICA	481,980	59,760	13,680	7,380	15,600	133,140	18,600	6,000	736,140	795,420	
Payroll Taxes - FAMILY	28,380	3,540	840	420	960	7,860	1,200	360	43,560	46,860	
Health Insurance	1,260,000	186,000	42,000	27,000	42,000	288,000	42,000	12,000	1,899,000	1,680,000	
Dental Insurance	45,000	5,400	1,200	1,800	1,200	15,000	1,500	1,200	72,300	72,300	
Life Insurance	9,600	1,200	600	600	600	1,800	600	300	15,300	15,600	
Disability Insurance	54,000	6,000	1,680	1,800	1,800	13,200	1,800	660	80,940	79,740	
Workers Compensation Insurance	45,000	4,200	1,800	1,800	1,800	9,000	1,800	720	66,120	58,800	
Unemployment Insurance	33,000	4,200	1,200	1,200	1,800	9,000	1,500	600	52,500	44,000	
401(k) Contributions	240,000	24,000	7,800	6,000	6,240	72,000	8,100	1,500	365,640	367,800	
Other Employee Benefits	-	-	-	-	-	16,500	-	-	16,500	16,480	
TOTAL PERSONNEL	\$ 8,496,960	\$ 1,074,300	\$ 247,800	\$ 144,000	\$ 276,000	\$ 2,305,500	\$ 317,100	\$ 101,340	\$ 12,963,000	\$ 13,572,000	\$ 12,900,000
CLIENT											
Medical Supplies	6,000	-	-	-	-	-	-	-	6,000	15,000	
Pharmacy Benefit Management Fees	6,000	-	-	-	-	-	-	-	6,000	6,000	
Client Assistance	12,000	-	3,000	6,000	-	-	-	-	21,000	54,000	
Program Supplies	39,000	-	6,000	-	-	-	-	-	45,000	60,000	
Translation Services	6,000	-	-	-	-	-	-	-	6,000	12,000	
TOTAL CLIENT	\$ 69,000	\$ -	\$ 9,000	\$ 6,000	\$ -	\$ -	\$ -	\$ -	\$ 84,000	\$ 147,000	\$ 125,000

DRAFT - BOARD PRESENTATION 04/30/24

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER

BUDGET YEAR: JULY 1, 2024 - JUNE 30, 2025

STATEMENT OF OPERATIONS

ACCOUNT DESCRIPTION	100 OUTPATIENT	110 CRISIS	120 COMMUNITY	200 HOUSING	225 TRANSPORTATION	900 ADMIN	980 MAINTENANCE	990 CAFÉ	FY 24-25 BUDGET	FY 23-24 BUDGET	ESTIMATED FY23-24 ACTUAL
OPERATIONS EXPENSE											
Membership Dues	37,000	-	-	-	-	16,000	-	-	53,000	52,000	
Licenses and Fees	51,000	-	500	-	-	16,000	300	-	67,800	98,000	
Publications and Subscriptions	-	-	-	-	-	4,000	-	-	4,000	10,000	
Bank Service Fees	-	-	-	-	-	15,000	-	4,800	19,800	16,800	
Payroll Service Fees	-	-	-	-	-	60,000	-	-	60,000	60,000	
Employee Recruitment	-	-	-	-	-	18,000	-	-	18,000	21,000	
Community Events	-	-	-	-	-	5,000	-	-	5,000	4,000	
Advertising	-	-	-	-	-	25,000	-	-	25,000	25,000	
Marketing	-	-	-	-	-	18,000	-	-	18,000	12,000	
Promotional Items	-	-	-	-	-	5,000	-	-	5,000	5,000	
Donations	-	-	-	-	-	5,000	-	-	5,000	5,000	
Employee Gifts	-	-	-	-	-	6,000	-	-	6,000	8,000	
General Liability Insurance	-	-	-	-	-	78,000	-	-	78,000	82,000	
Professional Liability Insurance	42,000	-	-	-	-	-	-	-	42,000	15,000	
Office Supplies	39,000	-	-	-	-	6,000	-	-	45,000	48,000	
Furniture and Office Equipment	6,000	-	-	-	-	10,000	-	-	16,000	50,000	
Computer Equipment	129,000	-	-	-	-	39,000	-	-	168,000	89,000	
Computer Software and Support	12,000	-	-	-	-	108,000	-	-	120,000	210,000	
Repairs & Maintenance - Equipment	-	-	-	-	-	-	-	4,000	4,000	4,000	
Postage	15,000	-	-	-	-	600	-	-	15,600	18,000	
Shredding Service	-	-	-	-	-	3,000	-	-	3,000	3,000	
Printing and Copying	9,000	-	-	-	-	-	-	-	9,000	6,000	
Telephone	51,000	-	-	-	-	-	-	-	51,000	45,000	
Cell Phone	36,000	9,600	1,800	2,700	2,400	15,000	2,700	-	70,200	64,800	
Internet	24,000	3,600	-	1,500	-	9,000	-	1,200	39,300	42,900	
Travel - Airfare	-	-	-	-	-	8,000	-	-	8,000	16,000	
Travel - Hotel	20,000	-	900	-	-	30,000	-	-	50,900	58,000	
Travel - Meals	15,000	-	1,000	-	-	14,000	-	-	30,000	25,000	
Travel - Ground Transportation	-	-	-	-	-	1,000	-	-	1,000	2,000	
Travel - Other	1,500	-	-	-	-	1,500	-	-	3,000	3,000	
Mileage Reimbursement	36,000	-	7,200	-	-	6,000	-	-	49,200	52,500	
Staff Training and Development	31,500	-	700	-	-	20,000	-	-	52,200	70,500	
Business Meals	6,000	-	-	-	-	13,500	-	-	19,500	16,000	
Meeting Expense	3,000	-	-	-	-	9,000	-	-	12,000	18,000	
Vehicle - Lease	-	4,200	-	-	-	-	-	-	4,200	115,800	
Vehicle - Gas	27,000	1,500	-	500	12,000	9,000	9,000	-	59,000	87,000	
Vehicle - Repairs and Maintenance	24,000	1,200	-	75	9,000	3,000	6,000	-	43,275	48,000	
Vehicle - Insurance	36,000	900	-	225	6,000	3,000	6,000	-	52,125	38,700	
Vehicle - License	5,000	-	-	-	2,600	500	1,000	-	9,100	5,000	
Café Supplies	-	-	-	-	-	-	-	6,000	6,000	9,000	
Electronic Health Record	360,000	-	-	-	-	-	-	-	360,000	290,000	
Purchased Services	-	30,000	-	-	-	-	-	-	30,000	-	
TOTAL OPERATIONS EXPENSE	\$ 1,016,000	\$ 51,000	\$ 12,100	\$ 5,000	\$ 32,000	\$ 580,100	\$ 25,000	\$ 16,000	\$ 1,737,200	\$ 1,849,000	\$ 1,850,000

DRAFT - BOARD PRESENTATION 04/30/24

SAN LUIS VALLEY COMMUNITY MENTAL HEALTH CENTER
BUDGET YEAR: JULY 1, 2024 - JUNE 30, 2025
STATEMENT OF OPERATIONS

ACCOUNT DESCRIPTION	100 OUTPATIENT	110 CRISIS	120 COMMUNITY	200 HOUSING	225 TRANSPORTATION	900 ADMIN	980 MAINTENANCE	990 CAFÉ	FY 24-25 BUDGET	FY 23-24 BUDGET	ESTIMATED FY23-24 ACTUAL
OCCUPANCY EXPENSE											
Janitorial Service	54,000	9,600	-	-	-	-	-	-	63,600	75,000	
Janitorial and Cleaning Supplies	24,000	-	-	-	-	-	-	-	24,000	24,000	
Landscape Maintenance	9,500	-	-	2,000	-	-	-	-	11,500	30,500	
Tools and Minor Equipment	-	-	-	-	-	-	3,000	-	3,000	3,000	
Repairs & Maintenance - Facilities	96,000	3,000	-	51,000	-	-	-	9,600	159,600	156,000	
Property Insurance	24,000	1,800	-	3,600	-	-	600	-	30,000	30,000	
Building Rent	-	-	-	-	-	-	-	-	-	7,200	
Utilities - Electric / Gas	120,000	4,800	-	27,000	-	-	3,300	-	155,100	158,400	
Utilities - Water / Sewer	24,000	300	-	7,800	-	-	600	-	32,700	24,300	
Trash Service	33,000	1,800	-	12,000	-	-	1,800	-	48,600	44,400	
Cable Service	1,500	-	-	-	-	-	-	-	1,500	1,200	
TOTAL OCCUPANCY EXPENSE	\$ 386,000	\$ 21,300	\$ -	\$ 103,400	\$ -	\$ -	\$ 9,300	\$ 9,600	\$ 529,600	\$ 554,000	\$ 500,000
PROFESSIONAL FEES											
Audit and Tax Fees	-	-	-	-	-	75,000	-	-	75,000	70,000	
Legal Fees	12,000	-	-	1,200	-	15,000	-	-	28,200	30,000	
Consultants	-	-	-	-	-	120,000	-	-	120,000	150,000	
TOTAL PROFESSIONAL FEES	\$ 12,000	\$ -	\$ -	\$ 1,200	\$ -	\$ 210,000	\$ -	\$ -	\$ 223,200	\$ 250,000	\$ 275,000
INTERCOMPANY LEASE EXPENSE											
Intercompany Lease - Building	180,000	10,500	-	12,000	-	63,000	28,800	-	294,300	285,000	
Intercompany Lease - Vehicles	39,000	-	-	-	51,000	21,000	2,700	-	113,700	40,000	
TOTAL INTERCOMPANY LEASE EXPENSE	\$ 219,000	\$ 10,500	\$ -	\$ 12,000	\$ 51,000	\$ 84,000	\$ 31,500	\$ -	\$ 408,000	\$ 325,000	\$ 350,000
TOTAL EXPENSE	\$ 10,198,960	\$ 1,157,100	\$ 268,900	\$ 271,600	\$ 359,000	\$ 3,179,600	\$ 382,900	\$ 126,940	\$ 15,945,000	\$ 16,697,000	\$ 16,000,000
OPERATING INCOME (LOSS)	\$ 3,274,040	\$ (620,100)	\$ 7,100	\$ 37,400	\$ (29,000)	\$ (3,179,600)	\$ (382,900)	\$ (51,940)	\$ (945,000)	\$ -	\$ 1,300,000