### cabbacis.com

Investor Relations MZ North America Main: 949-259-4987 CABl@mzgroup.us

# OTCQB: CABI <sup>1</sup>

Share Price <sup>1</sup>	\$5.00
Market Cap¹	\$35.4 M
Cash & Cash Equivalents <sup>2</sup>	\$0.65 M
Shares Outstanding	7.2 M
Float	0.9 M
Headquarters	Niagara Falls, NY

1. As of December 6, 2025

Cabbacis is a tobacco product manufacturer focused on commercializing harm-reduction products – led by the flagship iBlend™ brand of cigarettes and vaporizer pods

## **Investment Highlights**

- Developing flagship iBlend™ products (cigarettes & vaporizer pods) containing both reduced-nicotine tobacco and hemp to assist smokers to smoke less, reduce nicotine dependence and exposure, and increase quit attempts
  - Hemp is not intoxicating (≤0.3% THC) and is legal nationwide under the 2018 Farm Bill
  - iBlend™ nicotine level reduced by 95%
- Clinical Trial Results: iBlend™ was highly rated and significantly reduced cravings for usual brand all 4 Cabbacis cigarette types were rated higher for satisfaction on the standardized mCEQ questionnaire than has been previously reported in the literature with other 95 percent reduced-nicotine cigarettes.
- Large Addressable Market: Tobacco is an accelerating \$1 Trillion worldwide market, across 1 Billion smokers, with almost half of U.S. adult smokers seeking to quit each year.
- Significant Regulatory Tailwinds: FDA's plan to significantly reduce nicotine levels in all cigarettes in the U.S. creates compelling market advantage, and if implemented, will force the tobacco industry to seek new alternatives.
- **Broad Intellectual Property Moat:** Owns 35 issued product patents (7 in the U.S.) covering reduced-nicotine cigarettes and vaporizer pods.
- **Proven Management Team:** Has established history of value creation in the tobacco space and public markets.
- Established Production Capacity: Licenses and facilities are in place for significant annual revenue capacity which can easily be expanded.



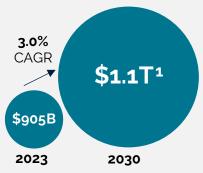






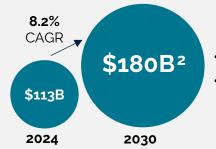
# **Market Opportunity**

### **Global Tobacco Market**



- Cigarettes are ~85% of market (\$800B)
- 1.1B tobacco/ nicotine users
- 5T cigarettes annually including heated tobacco units (e.g., HeatSticks for IQOS®)

#### **U.S. Tobacco Market**



- 28M adult smokers
- 200B cigarettes annually

#### Market driven by

- · Increasing demand for reduced-risk products
  - Innovations like flavored e-cigarettes and heated tobacco products (e.g., IQOS®) support broader adoption of reduced-risk products
- · Strong distribution networks
- Rising disposable incomes in developing regions

#### Market driven by

- Interest in reduced-risk products for reducing smoking, transitioning to less harmful products and/or quitting
- Smoking Cessation & Nicotine De-Addiction Product Market:
  - \$34.0B in 2025 and expected to grow at a CAGR of 9.7% to \$53.9B by 2030<sup>3</sup>
- Almost half of adult cigarette smokers in the U.S. attempt to quit each year, but less than 10 percent are successful

# FDA Plan for Maximum Nicotine Level in Cigarettes

- January 15, 2025: The U.S. Food and Drug Administration issued a proposed rule 4 that, if finalized, would limit the level of nicotine in all cigarettes and certain other combusted tobacco products in the U.S.
- This rule would cap nicotine at 0.7 milligrams per gram of tobacco, a ~95%
   reduction from the average of 17.2 mg/g found in popular cigarette brands today
- FDA's goal is to help smokers quit and prevent future generations from becoming addicted to nicotine
- Other countries are expected to follow FDA policy, which could drive an overnight shift in the dynamics of the global cigarette and tobacco products market

### Solution: iBlend™ Botanical Blends

iBlend™ predominately contains tobacco and includes non-intoxicating hemp

Low Nicotine Tobacco

Nicotine content reduced by ~95%

Company contracts

directly with farmers to grow



V∈ No

**Hemp**Very-Low THC &
No-THC Cannabis



THC content ≤ 0.3%

Company contracts directly with farmers & sources from third parties

- Hemp became legal in the U.S. under the 2018 Farm Bill
- Desirable characteristics appeal to smokers seeking alternatives
- Various formulations for Cigarettes and Pods with different blends and percentages of hemp and reduced-nicotine tobacco are being developed
- Uses of products and desirable sensory characteristics to users dictate formulations

### iBlend™ Product Focus Areas

# Reduced-Nicotine Cigarettes



- Assists smokers to transition to less harmful smoke-free products
- May assist marijuana smokers smoke less marijuana

# Vaporizers Pods 5



- Alternative to e-cigarettes or IQOS®
- May assist marijuana smokers/ vapers use less marijuana

# **Growth Strategy**

Potential to Become a Major Player in the Global Tobacco Harm-Reduction Movement

# U.S. Market Pathway (PMTA Submissions):

- Targeting submission of two U.S. Premarket Tobacco Applications (PMTAs) in Q1 2026:
  - iBlend™ cigarettes (reducednicotine tobacco with hemp)
- 2. Reduced-nicotine cigarettes without hemp (as a hedge to regulatory risk)
- Anticipate FDA review process taking as short as 1 year with U.S. regulatory approval targeted as early as Q4 2026

# International Market Launch (Near-Term Revenue Focus):

- Production for select foreign markets in 2026
- Plan to initiate commercial rollout in mid-2026
  - Enables early revenue generation and brand validation ahead of U.S. entry
- Prioritize 2–3 countries with lower regulatory barriers as test markets

#### **Strategic Global Expansion:**

Actively exploring licensing and partnership opportunities in international markets during U.S. regulatory review phase and positioning Cabbacis to scale efficiently once U.S. regulatory approvals are secured

cabbacis.com

Switching to less harmful products will become a necessity for some if the FDA's product standard of capping nicotine content for all combustible cigarettes is implemented, as the FDA has already announced.

## **Experienced Management Team**

Joseph Pandolfino

Founder & CEO

- Inventor of the company's patents and leads the strategic direction of Cabbacis
- Founder, and was the first CEO, of 22nd Century Group, Inc. (Nasdag: XXII)

# Michael R. Moynihan, PhD

**R&D Director** 

 30+ years' experience in all aspects of plant biotechnology, ranging from molecular genetics to development of novel consumer products

#### John C. Manley, Jr. CPA Chief Financial Officer

 Entrepreneurial CPA, business coach, and strategist with auditing experience at Deloitte.

4) <u>U.S. FDA Press Release, January 15, 2025</u> 5) Three exemplary vaporizers and pods, which are capable of utilizing blends of reduced-nicotine tobacco and hemp, are shown above: IQOS® is a registered trademark of Philip Morris Products S.A; PAX® is a registered trademark of PAX Labs, Inc.; OMURA® is a registered trademark of Flat Planet LLC

DISCLAIMER: This information is published solely for informational purposes and is not to be construed as a solicitation or an offer to buy any security or related financial instrument or to participate in any trading strategy. This summary may include "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Exchange Act of 1934 and are intended to be covered by the safe harbor provisions for forward-looking statements. Factors that could cause actual results to differ materially are described in "Risk Factors" in our Regulation A Offering Circular qualified by the SEC on November 24, 2025 and in our Annual Report on Form 1-K for the period ended December 31, 2024 filed with the SEC. The information herein is supplied from sources we believe to be reliable, but we cannot guarantee accuracy. This document has been furnished to you solely for your information. See all of the company's SEC filings.