# GOODS UNITE US

# We are Spearheading a New Movement

Goods Unite Us is fighting money in politics by monetizing and democratizing federal political contribution data.



Since the November 2024 election, the company and its data platforms have become a national movement and have had over 2 million users.



Just search for "Goods Unite Us" on any social media platform, and you'll see thousands of posts and mentions.



Raising up to \$2M with first close at \$500K (priced round) to bring new SaaS tools to market & to scale the business.



We believe a company's & its senior executives' political contributions — which are available through the Federal Election Commission (FEC) — are the best indicator of a company's values, not "squishy" ESG scores.



Combined ARR (including index fund revenue) is approx. \$400K & growing.

## WE ARE DEMOCRATIZING + MONETIZING POLITICAL DATA



# Goods Unite Us Web & App (iOS & Android)

Provide customers with free political contribution data on thousands of brands and companies; premium version launches soon



## **IndexAlign**

New fintech SaaS platform designed for RIAs, fund managers, and institutional investors



## **ETFs**

License data to & own a majority stake in the DEMZ ETF; other ETFs planned



# **Consumer Research Reports**

Deep company-specific reports assessing political activities & risks, with corrective action recommendations

## **REACH**



## **User Explosion**

- 2 million users since Nov. 2024
- All user growth since the election has been organic

## **Socials**

- Tiktok: ~3.5 million views, 115K followers
- Instagram: 11K+ followers
- Twitter: 5.6K followers

#### **Networks**

- Intentional Endowments Network (IEN)
- National Association of Securities Professionals (NASP)
- Investment Diversity Advisory Council (IDAC)
- · CFA Institute
- United Negro College Fund (UNCF)

# INDEXALIGN

A new subscription-based platform designed to evaluate political contributions from companies, tracking the trail of money from companies all the way down to the issues the politicians who receive the money support.



## **GOODS UNITE US TEAM**



# **Brian Potts**Founder & Board Chair

- Business & Litigation Partner, Husch Blackwell LLP
- Founded two prior startups
- J.D. Vermont Law School
- L.L.M Berkeley
- Former Contributor, Forbes



Abigail Wuest Founder, CEO, & Board Member

- Attorney and former politician in Madison
- Former White House intern
- Held elected office as Dane County Board Supervisor



Jason Britton
Chief Investment Advisor

- Former Chair, Sustainable Investment Committee, US Trust
- Advised on \$3B+ in ESG assets
- · Currently \$5B AUA
- · Yale MBA
- Professor of Impact Investing at College of Charleston

## AN EXCITING FUTURE FOR GOODS

Launched the first premium version of the app in late April 2025\*

\*1% user adoption of premium would increase ARR by approx. \$750K

Working to bring the NAACP's ETF (ticker: NACP) into the Goods' portfolio; expected to close Q2/Q3 2025

In discussions with BlackRock about them using our IndexAlign data for their impact-investing SMA clients

Once IndexAlign hits a critical mass (appx. 100 premium users) and/or Goods premium adoption crosses 5,000 users, the company will likely hit a valuation inflection point & initiate a larger fundraise

There are numerous potential exit strategies (various impact data providers are unicorns)

\$2M raise provides Goods with runway of 2+ years



## THANK YOU!

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(Appendix Follows)

## **APPENDIX**

## **Business Lines**

#### **Goods App**

- In-app ad revenue
- Ad-free premium option
- · Expedited company research

#### IndexAlign

- · Subscription-based fintech platform
- \$20/m for individuals (stock & politician screeners)
- \$100/m per seat for small businesses & RIAs
- Custom pricing for enterprise and API access

#### pH Ratings

- · Currently provided w/IndexAlign subscription
- · Pricing still TBD

#### **ETFs**

- · Goods owns 50%+ of Blue ETFs, the holding company for DEMZ & obtains \$50K/yr as a licensing fee
- Talking to various investors & partners about launching a GOP version now
- · Can also license data to third-party funds & ETFs

#### **Custom Research Products**

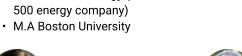
- · Detailed company reports priced
- · Talking to multiple institutional research providers about reselling and repackaging our reports

## Other Board Members



**Max Duckworth Managing Partner**, **MaSa Partners** 

- · Impact investor who serves on board of several private companies
- · Former senior executive at Constellation Energy (Fortune 500 energy company)





- · Member of Management Committee overseeing \$15B in investments
- Served on board of 7 different public & private companies
- · Formerly at Goldman Sachs; Orion Power Holdings; and TPG
- · B.A Colgate University



**Nels Friets Director, Fullerton** 

- · Former head of securities for the Singapore Stock Exchange
- · Advisor and board member to numerous fintech startups
- · BS Yale University



#### **Dorien Nunez** Co-founder & President, **Omniresearch group**

- · Accomplished business and investment consultant and business development expert
- · Over 50 years of experience on Wall Street
- · B.A. MBA Harvard Business School

## **Existing Products**

## **Goods Unite Us App (iOS, Android)**

- · Provides basic political data on brands & companies
- · Enables users to quickly search brands
- Creates platform for communication between brands & consumers
- Allows consumers to engage & debate w/each other
- · Used for lead generation for other products

#### **ETFs**

- · Goods first ETF, DEMZ, was launched on November 2, 2020 to capitalize on a market opening and offer a rigorous, rules-based ETF product for politically minded investors
- · DEMZ is built and managed by Reflection Asset Management (RAM) using Goods data to track the
- · 500 using only the Democratic-leaning companies in the S&P 500 (beta ~ 1.03)
- · DEMZ was ranked in the top 5% of its asset class for financial performance by Morningstar and has a maximum five-globe sustainability rating, low carbon risk score, and high ESG ratings from Morningstar
- Goods is in talks with potential investors to launch a GOP version and has plans to license its data to other **ETFs**





## **Custom Research Products**

- · Research reports on large companies provide a deeper look
- · In-depth analysis of executive political contributions and social activities
- Benchmarked against sector and competition
- Includes risk analysis of public statements made by executives
- · Details vulnerabilities exploitable by industry competitors
- · Details vulnerabilities of competition
- · Can be white-labeled by clients

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