



Georgia Institute of Technology Director of Athletics

About Georgia Institute of Technology

Founded on October 13th, 1885, the Georgia School of Technology opened in 1888. During its first 50 years, the school grew from a narrowly focused trade school to a regionally recognized technological university. In 1948, the school's name was changed to the Georgia Institute of Technology (Georgia Tech) to reflect a growing focus on advanced technological and scientific research. In recent years, Georgia Tech has been a national leader in managing the global transition from an industrial economy to an information economy. With \$1.4 billion annually in research awards in fields such as biomedical technology, artificial intelligence, energy sustainability, and more, Georgia Tech is among the nation's most research-intensive universities. Ranked among the top 20 for research and development spending, Georgia Tech is a pioneer in shaping the future.

Spanning 400 wooded acres in the heart of Atlanta, Georgia Tech's campus is a comfortable yet stimulating living and learning environment for 32,000 undergraduate and graduate students with virtually every amenity close at hand. Insulated inside Atlanta's midtown district, Georgia Tech combines the serenity of a traditional college campus with the excitement of a sprawling metropolis. Atlanta is home to 16 Fortune 500 Company headquarters and 5 major league sports teams. Georgia's capital city also boasts many titles such as An Economic Engine, A Mecca of Music, A Foodie Heaven and the Capital of College Football.

Georgia Tech serves over 53,000 students through top-tier programs in engineering, computing, science, business, design, and liberal arts. With a mission to develop leaders who advance technology and improve the human condition, Georgia Tech has focused on preparing its students to use their innovative skills and strong work ethic to solve real-world problems and improve the lives of people around the globe. With over 600 clubs and organizations, there are many ways for students to get involved on campus at Georgia Tech. Whether in Student Media, Student Events, Greek Life, Student Government Association, or Service and Leadership Opportunities, Georgia Tech encourages students to pursue their passion and interests outside of the classroom, alongside those with similar interests.

About Georgia Tech Athletics and Position Overview

Georgia Tech Athletics is a proud member of NCAA Division I and competes in the Atlantic Coast Conference (ACC), offering a tradition of excellence both on and off the field. With 17 varsity sports teams, including nationally recognized programs in football, men's golf, baseball, softball, volleyball, and track and field, Georgia Tech emphasizes high performance, integrity, and student-athlete development. The department is committed to fostering a culture of innovation, resilience, and academic success, aligning with the Institute's broader mission of preparing leaders in a technological world. Georgia Tech Athletics strives to create a welcoming environment that engages the campus, alumni, and broader community while upholding the values of sportsmanship and institutional pride.

Reporting to the President, the Director of Athletics at Georgia Tech serves as the chief administrator for the Institute's athletics program. This executive role involves overall management of the department, strategic leadership, financial stewardship, and operational management to ensure the success and integrity of Georgia Tech Athletics. The Director of Athletics must also ensure full compliance with Institute, ACC, and NCAA rules and regulations governing intercollegiate athletics and all applicable State rules and laws.

Every member of the USG community is required to adhere to the USG Statement of Core Values – Integrity, Excellence, Accountability, and Respect – that form and guide the daily work of the organization.

Integrity – We will be honest, fair, impartial, and unbiased in our dealings both with and on behalf of the USG.

Excellence – We will perform our duties to foster a culture of excellence and high quality in everything we do.

Accountability – We firmly believe that education in the form of scholarship, research, teaching, service, and developing others is a public trust. We will live up to this trust through safeguarding our resources and being good stewards of the human, intellectual, physical, and fiscal resources given to our care.

Respect – We recognize the inherent dignity and rights of every person, and we will do our utmost to fulfill our resulting responsibility to treat each person with fairness, compassion, and decency.

Duties and Responsibilities:

- Develop and implement long-term plans that align with Georgia Tech's mission and vision, fostering a culture of excellence among student-athletes, coaches, and staff.
- Foster, Champion, and Lead department in achieving goals related to the Institute's Strategic Plan and our priority to develop the full competitive potential of Georgia Tech Athletics.
- Oversee the athletic department's budget, allocating resources effectively to support team operations, facilities, scholarships, and staff.
- Engage in fundraising efforts to supplement departmental revenue.
- Lead the department in fostering a culture of academic achievement, sportsmanship, mutual respect, integrity, and a strong sense of community where everyone feels valued and included.
- Ensure budgetary and fiscal accountability of the athletics department to adhere to a balanced budget.
- Oversee the student-athlete revenue sharing model, the cap management process, and NIL programming.
- Oversee revenue generation strategies including sponsorships, licensing, ticketing, and fundraising.
- Lead capital project planning for athletic facilities and infrastructure improvements.
- Ensure adherence to NCAA, ACC, and institutional regulations, including Title IX requirements, maintaining the department's integrity and eligibility.
- Lead the hiring, training, supervision, and evaluation of coaching and administrative staff, promoting professional development and a collaborative environment.
- Build and maintain relationships with alumni, donors, faculty, and the broader community to enhance support and visibility for Georgia Tech Athletics.
- Serve as the primary spokesperson of the Department, promoting the philosophy and mission of the intercollegiate athletics program with faculty, staff, students, alumni, media and the general public.
- Work collaboratively with cross campus units to provide strategic leadership for the department in alignment with the Institute's mission.
- Perform additional job-related duties as assigned.

Qualifications:

- Bachelor's degree required, advanced degree preferred.
- 10 years of experience in an intercollegiate athletics department, with at least 5 in an administrative role.
- Extensive experience managing and hiring staff and coaches.
- Strong fiscal management skills.
- Excellent written interpersonal and oral communication skills and ability to communicate effectively across a wide range of external stakeholders.
- Demonstrated success in fundraising and/or revenue generation.
- Collaborative leadership style with a proven history of fostering belonging, fairness, and respect, along with working knowledge of Title IX.
- Demonstrated knowledge and understanding of the evolving landscape of intercollegiate athletics.

- Record of effective compliance with NCAA, conference, and related rules, regulations, and procedures.
- Preferred experience in a high academic environment with the ability to help student-athletes balance their academic responsibilities while supporting them in their athletic success.
- Alignment with the institute's core values, traditions, and institutional goals.

Application Process

Georgia Tech invites nominations and applications or expressions of interest to be submitted to the search firm assisting the Institute. Applications should include a cover letter, current resume or curriculum vitae, and a list of professional references. For full consideration, application materials should be submitted to Parker Executive Search's [website](#). Confidential review of materials will begin immediately and continue until the appointment is made.

For additional information, please contact:

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Equal opportunity and decisions based on merit are fundamental values of the University System of Georgia ("USG") and Georgia Tech. Georgia Tech prohibits discrimination, including discriminatory harassment, on the basis of an individual's race, ethnicity, ancestry, color, religion, sex (including pregnancy), national origin, age, disability, genetics, or veteran status in its programs, activities, employment, and admissions. Further, Georgia Tech prohibits citizenship status, immigration status, and national origin discrimination in hiring, firing, and recruitment, except where such restrictions are required in order to comply with law, regulation, executive order, or Attorney General directive, or where they are required by Federal, State, or local government contract.

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