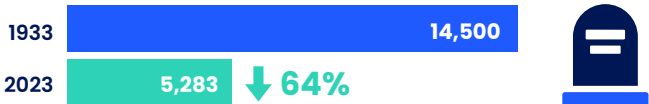


The Compliance Journey: How Progress at Any Level Impacts Safety KPIs

Prequalification and compliance programs are foundational to workplace safety. While compliance delivers the strongest results, Avetta’s latest data shows that measurable improvements in key safety KPIs begin even before suppliers reach full compliance. Even early engagement — through prequalification participation and completion — helps suppliers reduce risk, strengthen safety practices, and build the foundation for lasting operational change.

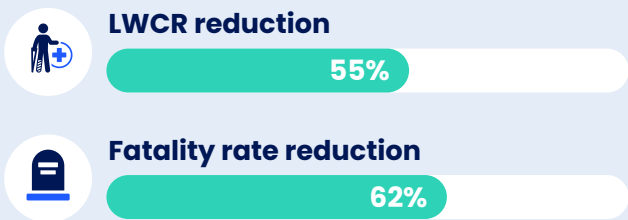
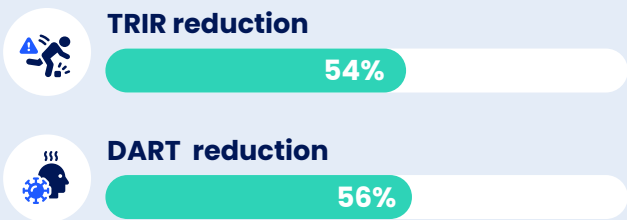
Despite the U.S. workforce expanding from 39 million in 1933 to 161 million in 2023, the establishment of OSHA and the implementation of enforceable safety standards and regulations led to a significant drop in **workplace fatalities**:



Compliance, The Gold Standard in Safety Performance

Full compliance with client requirements drives the strongest safety outcomes and often reflects high safety maturity. It represents an enduring operational shift, enabling suppliers to internalize best practices and embed risk management and incident prevention into their daily operations.

- Improved practices evolve from required actions to normalized routines
- Worker habits shift toward safer, more proactive decision-making
- Executive decisions align with long-term risk reduction and safety goals



Building Towards Compliance

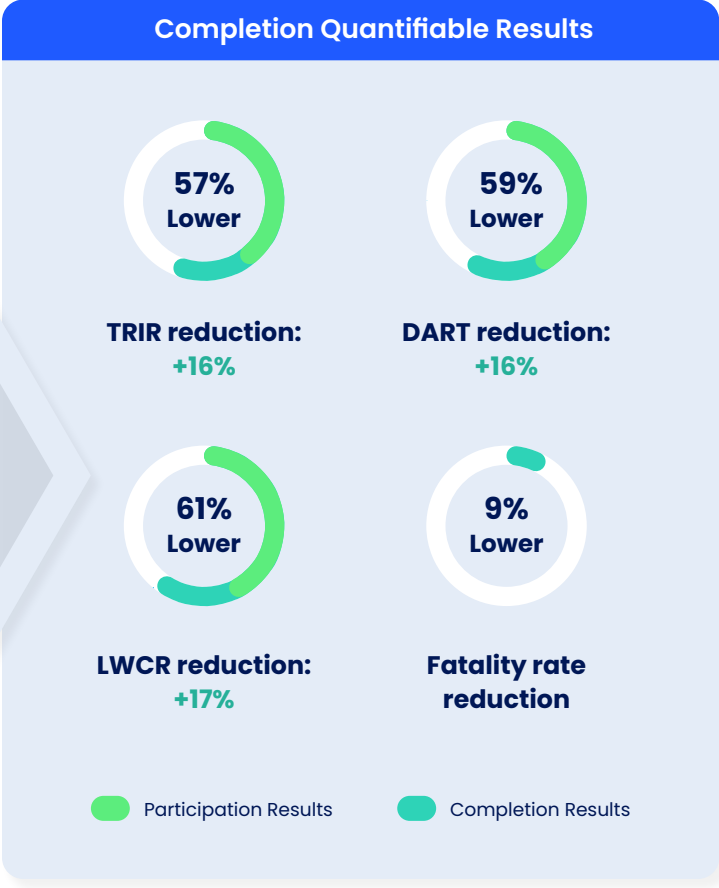
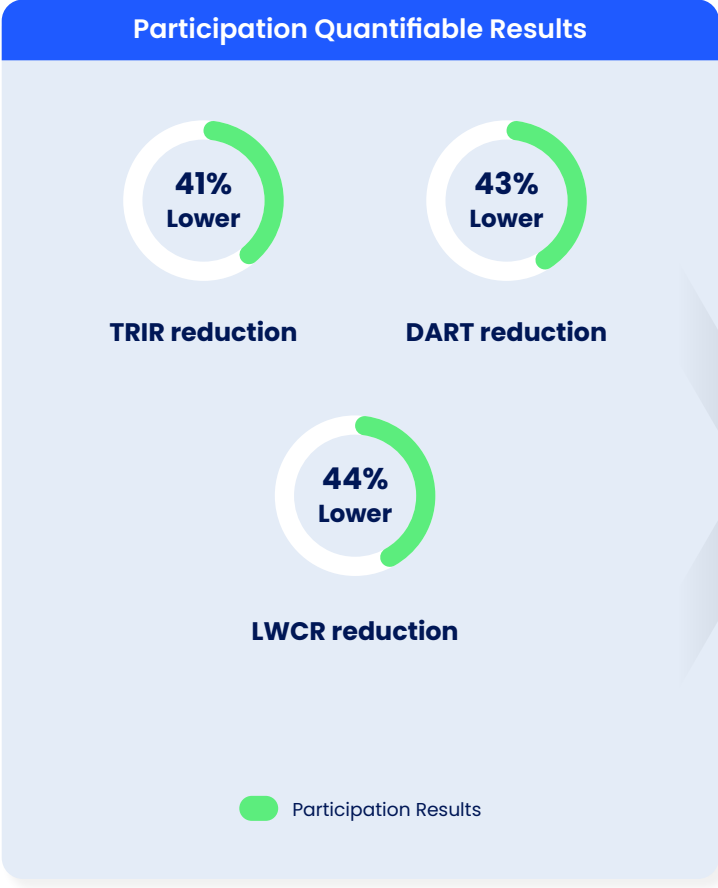
But improvements don’t begin at the finish line. Suppliers who begin engaging with prequalification programs — even before reaching full compliance — can still achieve measurable gains in safety performance that lead to stronger outcomes over time.

Prequalification Participation

- Prequalification programs enhance safety awareness, even when suppliers do not complete the process or reach full compliance. Participation helps suppliers understand:
- Critical safety metrics and compliance standards
 - Typical client requirements and industry best practices
 - The importance of self-assessment and proactive safety improvement to create safer processes

Prequalification Completion

- Completing prequalification further improves safety outcomes by offering a clear view of a supplier’s top safety risks. It helps suppliers:
- Identify risk areas and safety gaps
 - Uncover concrete improvement opportunities
 - Gain actionable insights to strengthen safety processes



Conclusion

Safety is never static. It evolves with systems, processes, and people as they grow, change, and mature. That’s why a structured, data-informed approach to prequalification and compliance is more important than ever. As industry expectations rise, so too must our standards — and that begins with meaningful engagement throughout supply chains.

Download the full Avetta Insights & Impact Report 2025 to discover deeper insights into the power of prequalification and compliance.

Financial Impacts

Compliance delivers significant cost savings — **up to \$120,000 annually by reducing DART, \$80,000 from lowering LWCR, and \$1.46M per avoided workplace fatality.**

