

DECEMBER 2025



THE GEE GROUP SOCIAL

THE MONTHLY NEWSLETTER

Hey There!

December is here, and with it comes the perfect excuse to sip hot cocoa, cozy up in warm sweaters, and soak in the holiday spirit (with maybe a little extra patience for the seasonal hustle and bustle).

We've been savoring every chilly day outside, enjoying twinkling lights, and testing out our favorite holiday recipes—it's hard to believe the year is almost behind us!

As we wrap up the year, there's so much to celebrate this month. Let's embrace all the festive fun happening in Utah and kick off the holiday season with joy, cheer, and a little sparkle!





UTAH'S HOUSING MARKET AT A Glance

WASATCH FRONT MLS MARKET UPDATE
SOURCE WFRMLS 11/24/2025

\$529,000

MEDIAN
SALES PRICE

1,858

HOMES
SOLD

2,973

NEW
LISTINGS

47

MEDIAN DAYS
ON MARKET

Happy Birthday this month to the one and only **Lori Gee!**

If you know Lori, you know she is truly *one of a kind*. As the fearless and phenomenal leader of the Gee Group team, she inspires everyone around her with her energy, passion, and heart. She's the ultimate motivator—the kind of person who can lift your spirits, push you forward, and still make you laugh along the way.

When she's not leading like a boss, she's being the world's coolest grandma, dominating the family group chats, binge-watching TikTok like a pro, and cheering on her beloved Green Bay Packers with unmatched enthusiasm. And of course, no one can forget her love for Post Malone—she's proof that great taste knows no age.

Lori, thank you for being amazing in every way—your leadership, your humor, your kindness, and your spark make the world a brighter place.

Here's to another year of joy, success, good music, winning seasons, and TikToks that make us all laugh. 🍷🎉

Happy Birthday, Lori! 🎂🌟

Happy
Birthday!



UPCOMING CLIENT APPRECIATION EVENTS



MARK YOUR CALENDARS! WE HAVE SOME GREAT EVENTS COMING UP AND WE'D LOVE TO SEE YOU THERE!

MARK YOUR CALENDARS

The Gee Group has fantastic client events happening throughout the year! Here's a rundown on what you can look forward for the remainder of the year.



Winter 2025

Photos with Santa

KW UTAH REALTORS
KELLEY WILLIAMS
Presents

PHOTOS WITH SANTA

13TH
D E C

10 AM - 1 PM
1265 E FORT UNION BLVD
SUITE 300

BRING YOUR FAMILY AND PETS
TO ENJOY DONUTS AND HOT COCOA!

The graphic is a festive Christmas-themed poster. It features a dark blue background with white snowflakes and pine branches. At the top, it says 'KW UTAH REALTORS' and 'KELLEY WILLIAMS' in white, with 'Presents' in red. The main title 'PHOTOS WITH SANTA' is written in large, white, bold letters. Below the title, there are several wrapped gifts in red and gold, and a large, glowing white moon. At the bottom, the date '13TH D E C' is written in red, and the time and location '10 AM - 1 PM 1265 E FORT UNION BLVD SUITE 300' is written in white. The bottom line of text says 'BRING YOUR FAMILY AND PETS TO ENJOY DONUTS AND HOT COCOA!' in white.



ACTIVE LISTINGS

INTERESTED IN ONE OF OUR LISTINGS?
REACH OUT! WE'D LOVE TO SHOW YOU IT!

DECEMBER 2025 LISTING IVENTORY





UNDER CONTRACT

HELPING DREAMS COME TRUE,
ONE HOME AT A TIME!



NOVEMBER CONTRACTS



West Point
Seller Represented

South Jordan
Buyer Represented

Alpine
Buyer & Seller Represented





SOLD PROPERTIES

SOLD! TURNING KEYS AND MAKING DREAMS REALITY.

CONGRATULATIONS TO OUR NOVEMBER BUYERS & SELLERS



EVENTS ALONG THE WASATCH FRONT THIS MONTH

NEVER MISS A BEAT ON LOCAL EVENTS
HAPPENING THIS MONTH!



Candlelight Christmas

This Is The Place Heritage Park, Salt Lake City, UT
Step back into pioneer times with carolers, live nativity scenes, visits with Father Christmas, and holiday activities in historic homes.

UMFA Holiday Market

Utah Museum of Fine Arts, Salt Lake City, UT
Shop for handcrafted gifts from local artists — jewelry, fiber art, candles — while enjoying live music and exploring the museum galleries.

Festival of Trees – Utah Cultural Celebration Center

West Valley City, UT
Wander through beautifully decorated trees that celebrate various cultures and family traditions.

Festival of Lights

Canyon View Park, Spanish Fork, UT
Take a family drive-through of animated holiday displays illuminated with millions of lights in a magical, festive setting.



December Bucket List

- **VISIT A FESTIVE WINTER MARKET:**
Explore the German-style Christkindlmarkt at This Is The Place Heritage Park in Salt Lake City.
- **WALK THROUGH THE TEMPLE SQUARE LIGHTS:**
Experience the dazzling Christmas light display and nativity scenes on Temple Square.
- **GLIDE ON ICE:**
Go ice skating at the outdoor rink at Gallivan Center, downtown Salt Lake.
- **RIDE THE NORTH POLE EXPRESS:**
Take the magical Heber Valley Railroad train ride to the North Pole — complete with hot cocoa and a visit from Santa.



THINKING OF PRESSING PAUSE ON THE HOUSE HUNT THIS DECEMBER?? HERE'S WHY YOU SHOULDN'T

Real estate is cyclical, and having traveled around the calendar many times, here's what I consistently see in the last month of the year:

• Fewer buyers in the market • Greater negotiating power for buyers • Sellers eager to close ASAP

With that in mind, here are a few questions to ask yourself or your agent during your December house hunt:

• Are the driveways and walkways well-maintained? Does the exterior of the property exude a welcoming and well-lit ambiance? • Has the home been adequately insulated, and is the HVAC system in sound working order? What is the age of the HVAC system? • How is the natural light in the home? Given the shorter winter days, ample natural light can significantly enhance your emotional well-being and overall mood. • Is there any evidence of storm damage within the property, such as water spots, frozen pipes, or roof issues? • Are the neighbors decorating their homes for the holidays? This is a good indicator of a warm and inviting community.

Collaborating with a seasoned real estate agent with lots of experience is always a smart idea. They can successfully guide you through the market and help you find the best deals this time of year.

If interested, reach out for more thoughts on the nuances of purchasing a home during the winter season!

Source: [How to choose the best lighting for your mental health and well-being - The Washington Post](#)

THIS MONTH'S HOME MAINTENANCE CHECKLIST

YOUR

December

HOME MAINTENANCE CHECKLIST

- ✓ Protect outdoor faucets and pipes by disconnecting hoses and adding insulation to prevent freezing.
- ✓ Replace or clean your furnace filter to keep your heating system running efficiently.
- ✓ Check and repair weatherstripping and door sweeps to reduce drafts and heat loss.
- ✓ Clear gutters and downspouts of debris so melting snow can drain properly.
- ✓ Test smoke and carbon-monoxide detectors to ensure they're working safely for winter.



Have questions about real estate?

Whether you're interested in purchasing your first home, moving up, downsizing or investing, the Gee Group is here as a resource for you.

Feel free to reply to this email if you have any questions! We're always here to help!!



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