



NOVEMBER 2025

THE GEE GROUP SOCIAL

THE MONTHLY NEWSLETTER

Hey There!

November is here, and with it comes the perfect excuse to eat more pie, wear stretchy pants, and practice our gratitude (and maybe a little patience with the holiday chaos).

We've been enjoying as much time outside as possible and testing out some holiday recipes - We can't believe we're already here!

As the year winds down, there's plenty to celebrate this month. Let's dive into all that's happening in Utah as we kick off the start of the holiday season!





UTAH'S HOUSING MARKET AT A *Glance*

WASATCH FRONT MLS MARKET UPDATE
SOURCE WFRMLS 010/2025

\$5820,,000

MEDIAN
SALES PRICE

3,368

HOMES
SOLD

4,994

NEW
LISTINGS

43

MEDIAN DAYS
ON MARKET

'TIS THE SEASON TO SHOP LOCAL...

A few of my favorite local shops, stores, and restaurants to support

For the homebody: @DownEastHome and @TheHiveMarketSLC

For the foodie: @OrsonGygi and @CaputoDeli

For the creative: @WorkshopSLC and @HelloMaypole

For the wellness lover: @Purusha.People and @LumosYogaAndBarre

For the adventurer: @Cotopaxi and @Backcountry

'Tis the season to shop local ✨

Here are just a few of my favorite Utah shops, makers, and restaurants to support this holiday season! 🏠❤️



UPCOMING CLIENT APPRECIATION EVENTS



MARK YOUR CALENDARS! WE HAVE SOME GREAT EVENTS

MARK YOUR CALENDARS

The Gee Group has fantastic client events happening throughout the year! Here's a rundown on what you can look forward for the remainder of the year.



Winter 2025

Gee Group End of Year Movie Event



A REAL ESTATE AFFORDABILITY HACK WORTH KNOWING...

Our clients have been securing lower monthly payments on their new homes. How? We're negotiating mortgage rate buy-downs.

A **FIXED-RATE** buy-down is when extra money is paid upfront to permanently lower your mortgage interest rate for the entire life of the loan. (It's like pre-paying some interest to get a better rate forever.)

A **TEMPORARY** buy-down is when extra money is paid upfront to reduce your interest rate for the first few years of your mortgage.

Want to know which option could work for you?

Choose fixed-rate buy-down if:

- You plan to keep your house long-term
- You don't expect to refinance soon (because rates are not likely to drop.)
- You want permanent savings
- You have extra cash at closing

Choose temporary buy-down if:

- You expect to refinance soon (because you think rates are likely to drop.)
- The seller or lender is open to negotiating
- You want lower payments, immediately

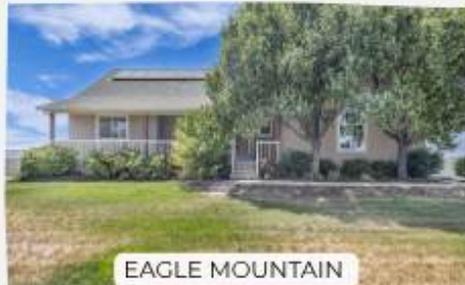
Bottom line? Ask your agent about buy-downs - it's something they can help you negotiate with the seller or lender that can significantly lower your monthly mortgage payment.



ACTIVE LISTINGS

INTERESTED IN ONE OF OUR LISTINGS?
REACH OUT! WE'D LOVE TO SHOW YOU IT!

NOVEMBER 2025 LISTING IVENTORY





UNDER CONTRACT

HELPING DREAMS COME TRUE,
ONE HOME AT A TIME!





SOLD PROPERTIES

SOLD! TURNING KEYS AND MAKING DREAMS REALITY.

CONGRATULATIONS TO OUR OCTOBER BUYERS & SELLERS





EVENTS ALONG THE WASATCH FRONT THIS MONTH

NEVER MISS A BEAT ON LOCAL EVENTS
HAPPENING THIS MONTH!



1 November

Main Street Stroll

Downtown Bountiful, UT

Kick off the holiday season with this festive stroll featuring local vendors, live entertainment, and a visit from Santa.

8 November

Hairy Horse Show

Golden Spike Event Center, Ogden, UT

Experience the unique "Hairy Horse Show," showcasing the talents of horses and their handlers in a fun and engaging way.

13-15 November

Salt Lake Family Christmas Gift Show

Mountain America Expo Center, Sandy, UT

Discover a wide array of holiday decor, gifts, and treats at this annual market, perfect for early holiday shopping.

22 November-31 December

Christmas in the Village

Gardner Village, West Jordan, UT

Experience the magic of the season with festive displays, twinkling lights, and visits from Santa's elves in this charming village setting.



November Bucket List

VISIT A LOCAL MARKET:

Explore the seasonal goodies at Salt Lake City's Downtown Farmers Market or Provo Farmers Market.

ORDER A SEASONAL DRINK:

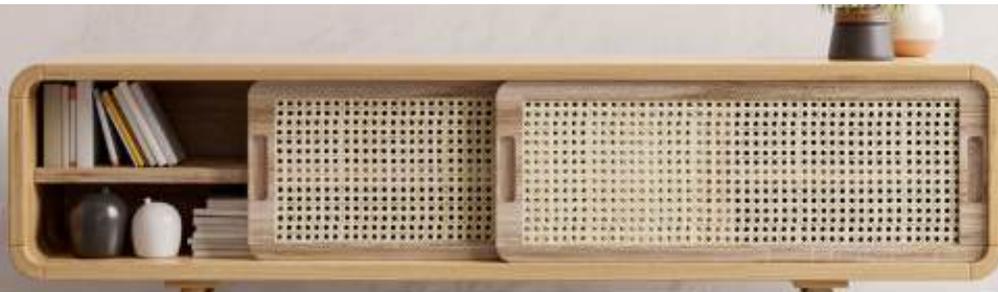
Sip on a peppermint mocha or gingerbread latte from The Rose Establishment.

CHECK OUT A HOLIDAY MARKET:

Hunt for gifts and festive finds at The Christmas Market at Thanksgiving Point or The Winter Market at Gateway Mall.

TAKE A WALK AND SEE THE LIGHTS:

Wander along Main Street, Park City or Downtown Salt Lake City to admire sparkling holiday lights and decorations.



WHEN YOU REACH OUT ABOUT BUYING A HOME, HERE'S WHAT HAPPENS NEXT...

We'll hop on a call (Or meet for coffee) & chat through your questions, the process of buying, your budget & timeline.

We will connect you with a few lenders This is a free, no-pressure connection to help you narrow in your price range & get pre-approved. (Or you can simply get a sense for your numbers & continue saving!)

We'll think about a must-have list Getting clear on the non-negotiables early on will make decision-making easier down the line.

We'll narrow down location and think through areas that fit your budget, lifestyle, and long-term plans. This could look like commute times, schools, and nearby amenities.

We're here to be a resource - Whether you're thinking about a move in 2 months or 2 years, we'd love to help you get there with confidence.

THIS MONTH'S HOME MAINTENANCE CHECKLIST

YOUR

November

HOME MAINTENANCE CHECKLIST



- ✓ Clean out gutters to prevent build up
- ✓ Check windows and doors for drafts and seal as needed.
- ✓ Service your HVAC system to ensure efficient performance.
- ✓ Test smoke and carbon monoxide detectors for safety.
- ✓ Touch up exterior paint or power wash to keep your home looking fresh.



Have questions about real estate?

Whether you're interested in purchasing your first home, moving up, downsizing or investing, the Gee Group is here as a resource for you.

Feel free to reply to this email if you have any questions! We're always here to help!!



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