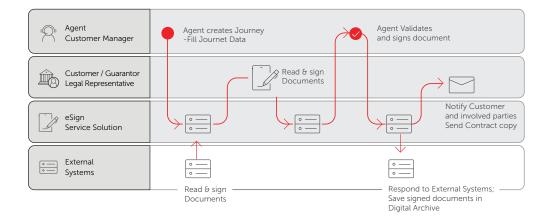


CASE STUDY

Sealing deals quickly with secure electronic signatures

Being a pioneer in Santander Group, Santander Portugal embarked on a paperless journey, seeking to simplify and dematerialise banking processes. A paperless bank is also a smart bank, being more agile in launching new business propositions due to a shorter time-to-market and ultimately reducing environmental footprint.



CHALLENGE

With paperless journeys and banking process simplicity in mind, Santander Portugal was looking for a solution to increase operational efficiency to enhance customer digital experience.

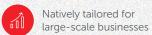
The goal was to become more proficient in addressing clients' needs and requirements, being better tunned with an "always-on" lifestyle.

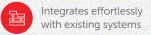
SOLUTION

Celfocus eSign is a digital eSignature suite that centralises all the signature options on a single platform, providing the toolset for all digital signing needs and allowing the collection of signatures in real-time. It's an unique solution to implement and manage a fully digital document signing process, aimed at being time and cost-effective while improving document traceability and security. Designed to be integrated in a consumer model to serve thousands or millions of customers.

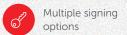
BENEFITS

With the adoption of this solution, Santander Portugal dematerialised the document signing procedure, making the whole process more agile, efficient, delocalised and sustainable. Consequently, time and costs were reduced, resulting in process simplification and optimisation, and customers were provided with more user-friendly and innovative services.

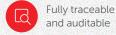














eSign Customers SAVE PER YEAR

















