# Australia's most openminded lender

BIZCAP

bizcap.com.au/partner-up | partners@bizcap.com.au | 1300 922 223

### Partner with us

### Fast, flexible SME loans

Bizcap is dedicated to empowering small and medium businesses with fast and flexible loans. With our superior partnership relations and streamlined loan processing function, we can approve SME loans from \$5,000 to \$7.5 million in as little as three hours and fund them that day.

Since Bizcap's inception in 2019, we've funded more than 42,000 small business loans across Australia and New Zealand, totalling \$1.9 billion and launched our award-winning solutions and customer service in the United Kingdom and Singapore.

At Bizcap, we understand that running a business can be hard. Rather than being deterred by SMEs' bumps in the road, we look for ways to say "yes" to a deal, drawing on our extensive underwriting experience and unique approach to credit assessment to support businesses when we believe they face a viable opportunity.

In recognition of brokers' expertise and the valuable role they play, we offer our partners industry-leading commissions and provide them with full transparency over the deal flow.

\$1.9B+

42K+

4.9/5

in loans funded

small business loans

**Trustpilot rating** 



## Fast facts

Case study

**Business:** Plumbing

**Staff:** 35

**Goal:** Paying wages and suppliers **Challenges:** Overdraft, ATO debt **Solution:** Small Business Loan

Loan amount: \$325,000

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#### The challenge

Jake owns a plumbing business with 35 staff that services large commercial projects. A major shopping centre project was delayed by four months, rendering Jake unable to pay staff salaries and suppliers. He approached Bizcap for a loan.

### The Bizcap difference

When assessing his application, Bizcap noted his existing overdraft facility with Westpac and ATO debt, but also saw that he had a long-standing business with relatively good cash flow and account conduct, as well as a healthy credit score. We granted him a loan of \$325,000.

#### The outcome

Thanks to Bizcap's help, Jake didn't have to lay off any staff and was able to pay his suppliers on time. He paid off the loan once his business resumed earning an income. Over the course of a year, Jake's business took out five loans totalling more than \$1.13 million, which helped his business stay above board during tough times, develop strong relationships with his suppliers thanks to punctual invoice payments, and grow his business from a monthly turnover low of \$350,000 to a high of \$900,000.

We probably wouldn't still be around if it wasn't for the loans and help we got from Bizcap. - Jake S, plumbing business owner



