# launchpad. strategy.





### prepare for launch.

#### growth begins here.

For agencies without a structured strategy or clear plan.

Define your ICP, sharpen your message, and build a campaign strategy aligned to revenue.

Our 5-step process. Your 🖸 launchpad.

## & campaign trajectory.

launchpad.

Strategic Essentials.

includes:

launchpad.

ignition.

Campaign Toolkit.
For in-house teams.

includes:

launchpad.
Sales Collateral
Campaign Optimisation

Iiftoff.

Sales Enablement.

includes:

includes:

launchpad
Sales Collateral
Campaign Optimisation
Sales Enablement Engine
Full Campaign Delivery
Tech Stack Setup

b&h +.

Sales Acceleration.

includes:

launchpad.
liftoff.
campaign accelerators.

# your launchpad. our 5-step launchpad process.

1 fuel up.

**Our discovery process**. Customised questions designed to target a deep dive into your agency's goals and vision. Igniting the build of our sales-first strategy.

2 data engine.

Feeding your insights into our system, we conduct **comprehensive analysis**. Including Including ICP development, competitor mapping, and persona research.

3 launch blueprint.

Translating data into action, we craft a **bespoke sales & marketing strategy**, supported by clear positioning, messaging, and funnel structure.

4 strategic orbit.

From strategy to launch, we build a **structured campaign implementation** guide, complete with channel focus and asset priorities.

5 3... 2...1... launch.

Your **Launch Document**, a complete strategy and execution guide. Presented by our team, **built to guide yours**.



## prepare for launch.

#### growth begins here.





#### Strategy & Positioning

- Discovery Questionnaire
- ICP Analysis
- Competitor Research
- Value Proposition
- Messaging Guidelines
- Channel & Tactic Recommendations
- Campaign Structure / Funnel Map
- Launch Document & Presentation

## continue your journey...















# bristow &hardy

speak to our team.

#### phone.

0161 885 3770

#### email.

hello@bristowandhardy.co.uk







