



ORACLE | Partner

BONUSWISE

COMMISSION SOFTWARE TO 3X REVENUE PERFORMANCE*

Empower commission managers to automate any commission plan in seconds, and keep sales representatives productive by sharing transparency into commission earnings



Deloitte.
50 | Technology Fast 50
2024 CE LAUREATE

DIGITAL SPARK™

OUR PRESENCE

5 INDUSTRIES
12 COUNTRIES
105K USERS
0 CHURN RATE



Trusted by industry leaders and innovators

Hisense

gorenje

IQOS

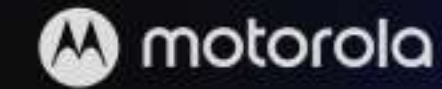
Galenika



SAMSUNG



HONOR



VIVO



TCL



TESLA



BONUSWISE

PRODUCT RANGE



COMPANY

/ SALES TEAM

/ Distribution

/ Retail

/ Frontline Employee



Our B2B SaaS
products

BonusWise

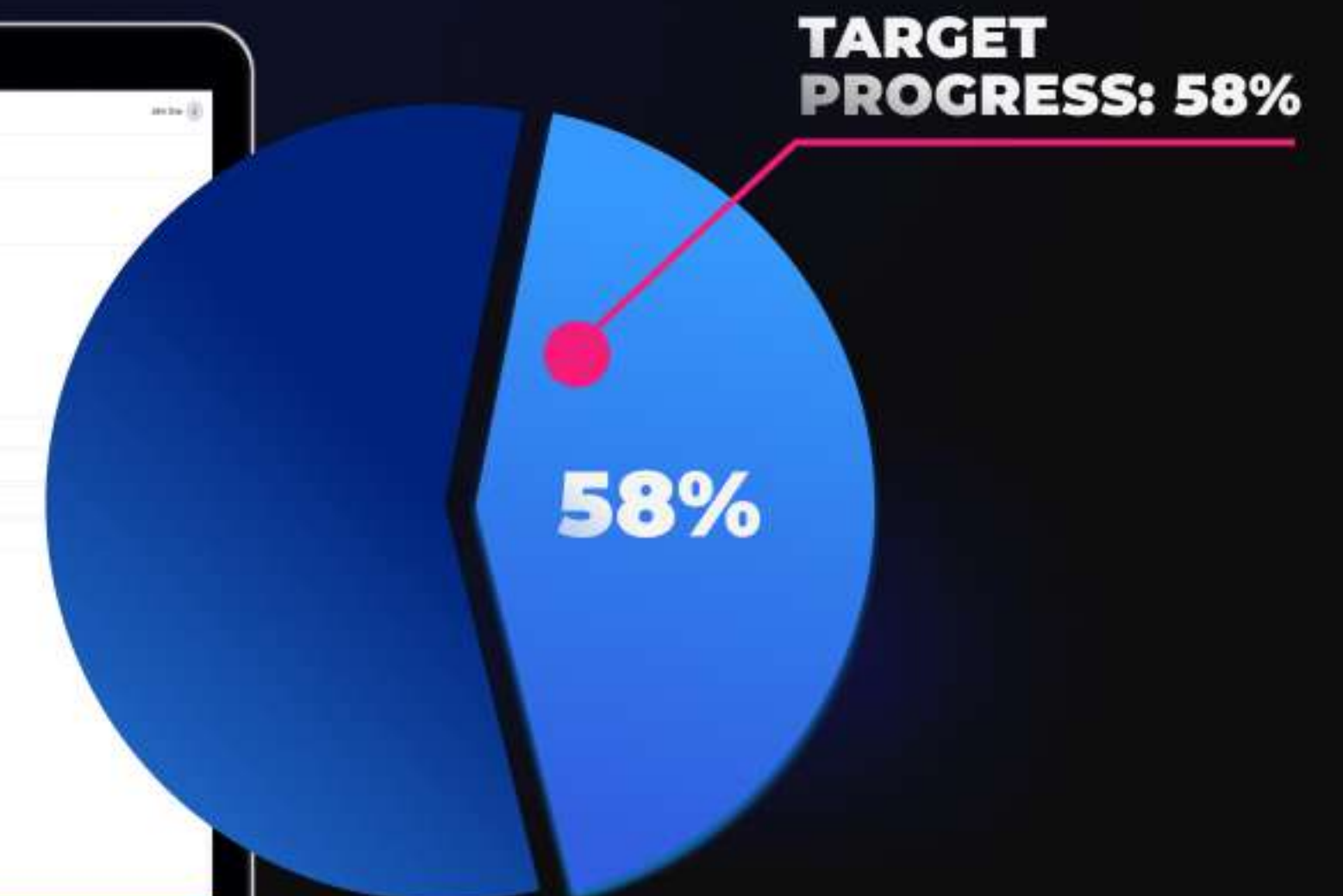
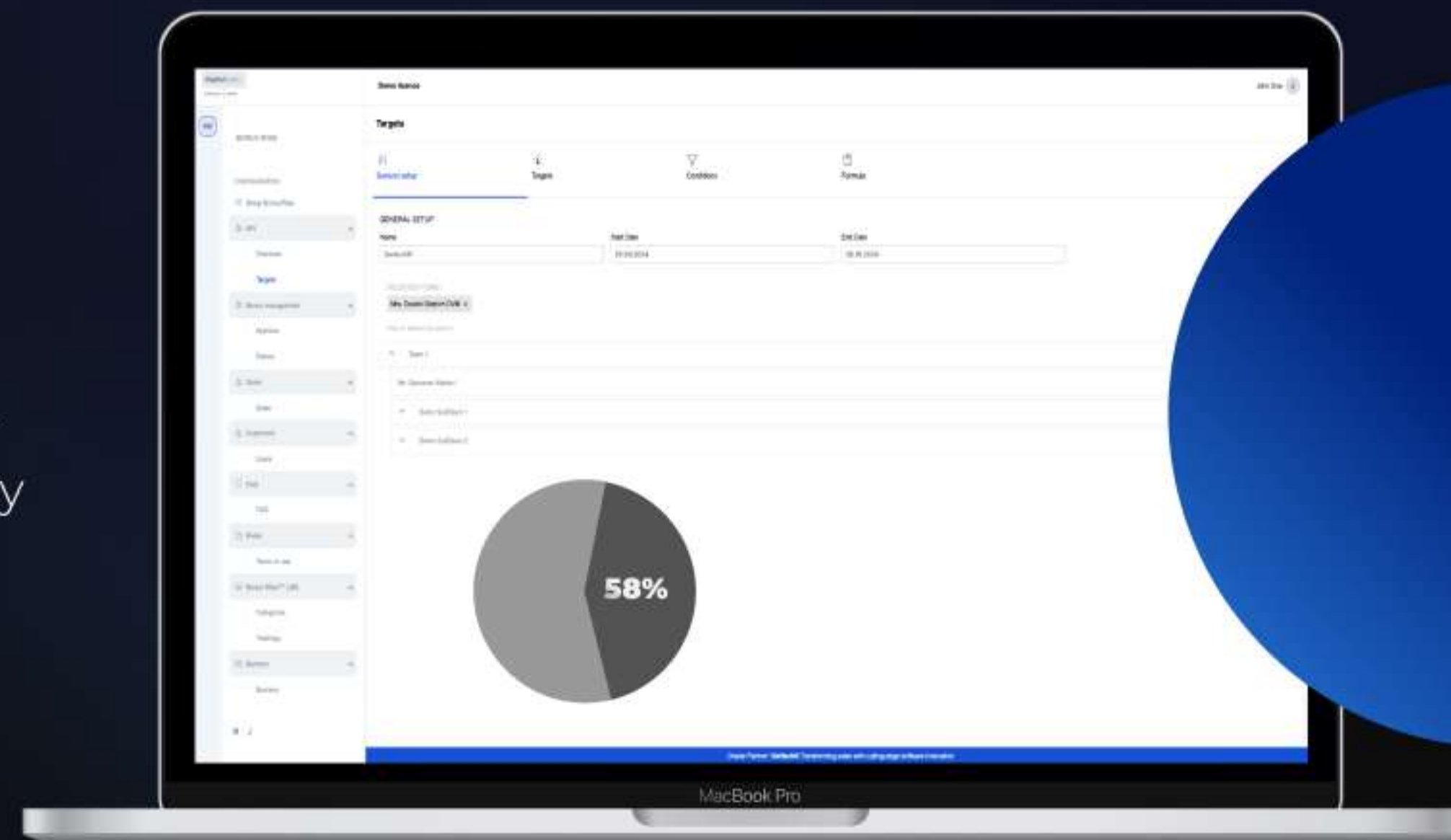
SmartMetrics

HyperCare

SalesDrive

BonusWise is a key product within our portfolio, designed as a standalone solution - an intuitive experience that puts you in control.

Quit relying on costly consultants for every minor plan update. Self-administer, model, and track any type of commission plan from start to finish.



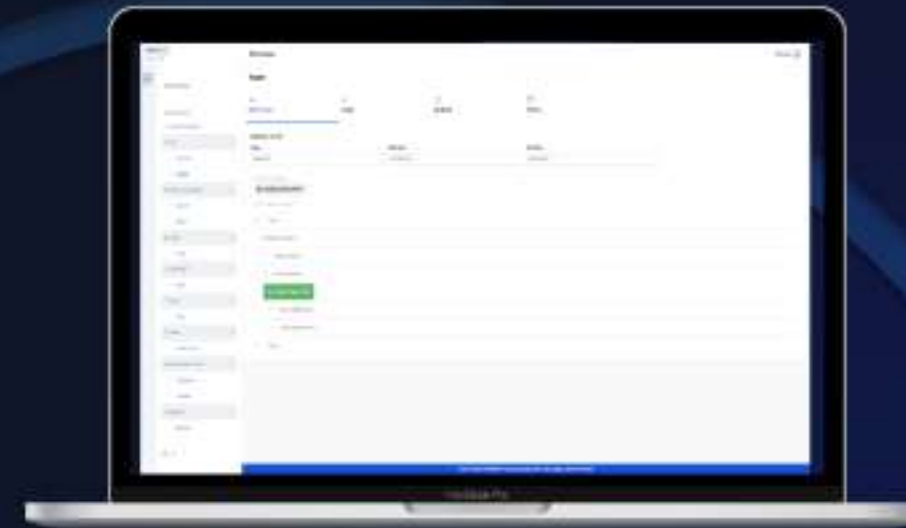
BONUSWISE

360° workaround solution
for sales commissions



1 BONUSWISE CONFIGURATION

/ Set up initial parameters, rules, and system preferences to tailor bonus calculations



2 TARGET DEFINITION

/ Establish sales targets and performance criteria for individuals or teams

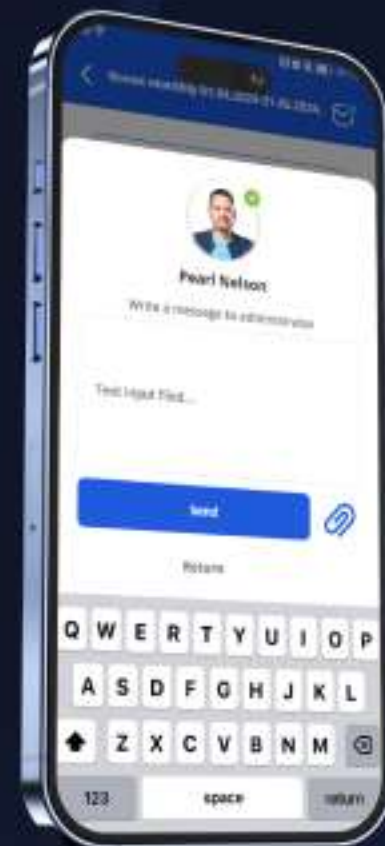
3 SALES ACHIEVEMENT

/ Monitor and record actual sales against the predefined targets



4 BONUS CALCULATION

/ Automatically compute bonus amounts based on sales performance



5 APPROVAL WORKFLOW

/ Implement a review process for validating calculations

6 BONUS DISTRIBUTION

/ Finalize and execute payments to eligible employees once approved

HOW DOES IT WORK?



1 CREATE COMPANY STRUCTURE

/ Design your **organizational framework** to reflect your actual **hierarchy**, incorporating all essential **levels of management**.

2 CREATE PRODUCT RANGE

/ Organize your products as you typically do, **categorizing** them into product groups and categories down to **individual items**.

3 SET PRODUCT ATTRIBUTES

/ Customize and assign detailed attributes such as **specifications, descriptions, and other key features** to each group, category, or model.

4 SET KPIs

/ Define **sales targets** by setting KPIs for products, specifying **required units or amounts**, and selecting your **target user** group.

5 TRACK RESULTS

/ Track and use **real-time data** to refine bonus commission plans and **adjust sales strategies**.

KEY BENEFITS OF BONUSWISE



DRIVE STRATEGIC DECISIONS WITH REAL-TIME INSIGHTS

/ BonusWise delivers real-time data on sales and compensation, empowering leaders to make growth-focused, data-driven decisions.

ENHANCE RETENTION WITH TRUST AND FLEXIBILITY

/ With clear commission breakdowns and adaptable plans, BonusWise builds trust, reduces turnover, and aligns compensation with company needs.

BOOST ACCOUNTABILITY AND PERFORMANCE

/ BonusWise sets clear metrics, helping sales reps track progress in real time and stay motivated, while reducing bonus calculation errors.

STREAMLINE ADMINISTRATION AND SAVE TIME

/ BonusWise's intuitive admin panel simplifies target setting and bonus calculations, freeing your team to focus on growth.



STRATEGIC GROWTH DRIVER



Transform your largest sales expense into a revenue driver.

SAVE UP TO
720
HOURS



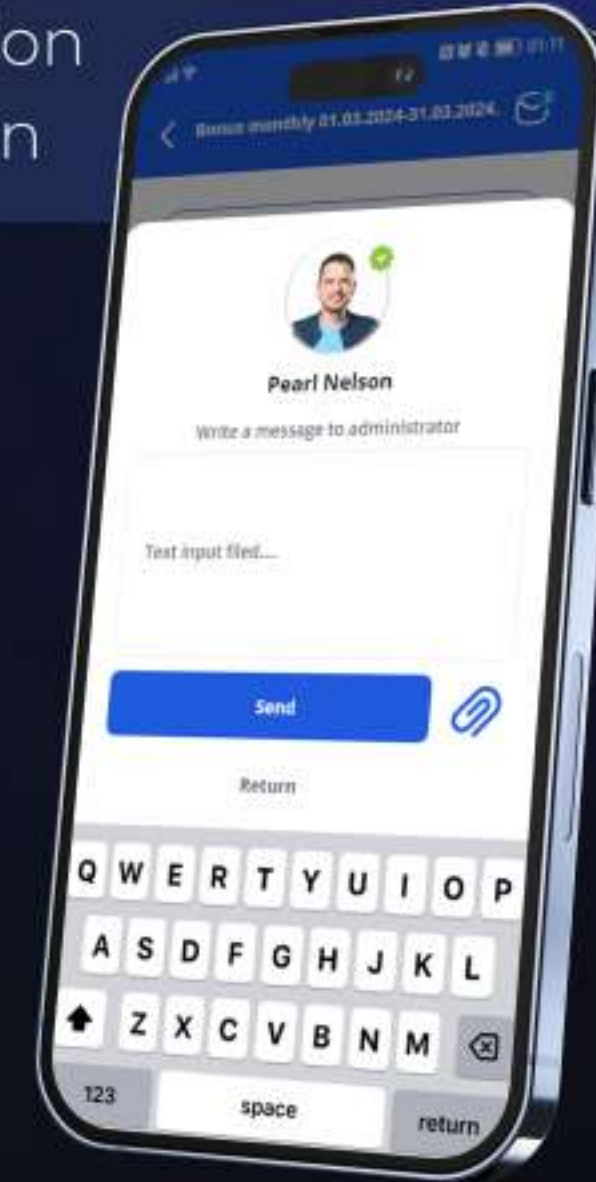
/ Average
time saved
monthly

/ Our solution outperforms
competitors by delivering
3x the revenue performance.

3x
TO REVENUE
PERFORMANCE

0 MINUTES
LOST

/ **No delays** in
commission
calculation



/ **Target implementation**
amongst enterprise
commissions solutions

UP TO **1**
HOUR

BONUSWISE



DATA DRIVEN INSIGHTS FOR EVERYONE

BonusWise isn't just for sales reps or sales comp admins, it's built to drive performance across the organization.

/ FOR SALES TEAMS

Sales Rep's application lets sales teams have a clear picture of their commissions and performance

/ FOR SALES COMP ADMINS

Simple reporting up and down your organization with an easy to use interface that is accurate and saves valuable time

/ FOR ACCOUNTING

Financial reporting and compliance making the audit process simple and accurate, specific functionality for payment integration

/ FOR C-SUITE EXECUTIVES

Dashboards, forecasting, expense reporting and data visualization to actively use commission data to drive performance



BONUSWISE

AUTOMATE BONUS CALCULATION

/ BonusWise **automates calculations** and enables plan verification, discrepancy flagging, and scheduling payments.

Eliminate debate on payments by detailed deal views.



78%

of Sales representatives believe they're not properly compensated.

WHY?

Many compensation plans overwhelm employees with unnecessary complexity, making it hard to understand their earnings. Companies need a system that's simple, fair, and easy to follow, where progress and commissions are always clear and accessible.

ORACLE

Partner

SECURITY

SCALABILITY

HIGHEST LEVEL OF PERSONAL DATA PROTECTION



We harness the power of Oracle infrastructure to deliver cutting-edge solutions that drive your business forward. Explore the robust security, limitless scalability and unparalleled benefits.

Softech, powered by Oracle, transform your business by leveraging the potential of sales transformation.

/BRING DATA FROM ANYWHERE, IN ANY FORMAT

BonusWise is the only commission software that can centralize and enrich data from disparate data sources into one powerful platform — a single source of truth that's ready for analysis.



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LET'S ELEVATE YOUR SALES— PERSONALIZE, TRACK, AND GROW!

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