

hello,

It's nice to meet you.
We are **RoadRunner**.

who we are

We are an innovative & sustainable material management company built on world-class technology **For the Greener Good.™**

material management simplified



Our customers value seamless sustainable material management programs that fit their business

CUSTOMER BENEFITS

GUARANTEED
COST SAVINGS
– 15% ON
AVERAGE TO
DATE

INCREASED
RECYCLING –
10X INCREASE
VS. SOLID
WASTE
COMPANY

IMPROVED
SERVICE
QUALITY
VS. LEGACY
STANDARD

our company

RoadRunner is fueled by passion and purpose to reinvent recycling and transform the waste industry with sustainability top of mind. We do this through dedication, care, and expertise.



350

EMPLOYEES
AND COUNTING



17

MARKETS + EXPANSION



17

RECYCLING STREAMS
FLEETHAULED



\$40M+

SAVED FOR BUSINESSES



160K+

TONS RECYCLED

why we are different

We power the transformation of recycling systems that propel the waste industry, and our world, toward **a more sustainable future.**

an \$80b industry is broken



LACK OF
INNOVATION



CAPITAL-INTENSIVE
MODEL



CUSTOMER
EXPERIENCE GAPS



5 COMPANIES CONTROL
65% OF MARKET



ALL DEPENDENT ON LANDFILL FOR PROFIT

sustainability
is now
required
vs. preferred



**\$35+ TRILLION
GLOBAL
INVESTMENT**



**FORTUNE 500
COMPANIES
WITH AGGRESSIVE
CARBON GOALS**



**RIISING SUSTAINABILITY
INVESTMENTS &
GROWTH IN U.S.**



why we are different



CURRENT STATE:
NO RECYCLING

4%

NATIONAL
AVERAGE
EFFECTIVE
RECYCLING RATE

10x

ROADRUNNER AVERAGE
EFFECTIVE RECYCLING RATE

40%

FUTURE STATE:
CIRCULARITY

100%

RECYCLING RATE

traditional approach



collection

Traditional waste hauliers often use inefficient compaction trucks that get less than >3 mpg to pick up the mixed recycling materials.



sorting/materials recovery facility

- \$90/ton in direct sorting costs
- Additional transportation costs and emissions

landfill

- Recyclables sent to landfill due to contamination



recycling center

- We estimate that just 20% of original volume is recycled
- Recycling facility buys materials at spot market rate

ROADRUNNER

RoadRunner approach



collection

Emphasis on pre-sorting of materials to reduce need for sorting



direct routing

- Improve margins and reduced emissions
- RoadRunner will also use smaller vehicles that are less expensive to operate



recycling center

- RoadRunner claims that 99% of original volume is recycled
- Recycling facility buys materials at spot market rate

WHY WE ARE DIFFERENT

thanks'

Please reach out with any questions:

Marketing/Brand: Amy Jindra - ajindra@roadrunnerwm.com

Content/PR: Rachel Brown - rachel@roadrunnerwm.com

Creative: Nicholas Schlavensky - nschlavensky@roadrunnerwm.com

LET'S DO THIS TOGETHER

ROADRUNNER[®] 