



Security, *wherever your data is...*



25+ patents



Fortanix is the data-first multicloud security company that decouples security from infrastructure. Its pioneering technology, Confidential Computing, enables data to remain secure and meet security compliance even when networks are breached or systems are compromised.

Mission: Solve cloud security and privacy.

125+ CUSTOMERS



PayPal



leidos



UCSF

Google

tgen



university of
 groningen



Ambuj Kumar
CEO and Co-founder



Anand Kashyap
CTO and Co-founder

225+
EMPLOYEES



COHESITY

50+ patents

20+ research
papers

AWARDS:



INVESTORS

intel
capital



Foundation
CAPITAL

NEOTRIBE

IQT
IN-Q-TEL

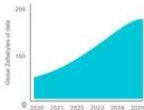
25+ PATENTS



Granted US patents: 10,911,538,
10,872,175, 10,810,136, 10,686,769,
10,609,006

The Challenges of Cloud-Scale Data Security

Data Growth



5x

increase in **data volume**
from 2020 to 2025

Source: IDC Data Age 2025 Study

Network architecture: 2019-2025

Cloud Data
Migration



50+%

of **enterprise data**
in public cloud by 2022

Source: IDC Data Age 2025 Study

Privacy
Regulations



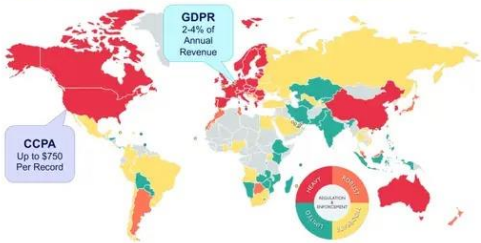
71%

of **Cloud Data**
is sensitive

Source: Oracle and RWQ Cloud Threat Report 2019



Risk Landscape: Data Privacy Regulations



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Source: DLA Piper Data Protection Laws of the World



Data-first Security

First-generation security

Focus of most of the security vendors



**SECURING ON-PREMISES
INFRASTRUCTURE**



**SECURING CLOUD
INFRASTRUCTURE**



SECURING DATA

Decouple security from
infrastructure





Data-First Multicloud Security

Secure data, wherever it is.

Even when

- Network is breached
- CSP is served govt papers
- Root users are compromised
- Sharing most sensitive data



Confidential Computing



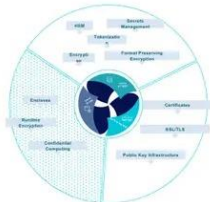
Fortanix is the pioneer and leading vendor of Confidential Computing. All major cloud providers and enterprise SaaS companies are Fortanix's partners in quest to solve cloud data security and privacy.



5 Granted Patents

- 10,911,538
- 10,872,175
- 10,810,136
- 10,686,769
- 10,609,006

+ 20
pending



SELECTED PARTNERS





**Centralized control for all your data across
cloud, SaaS, databases, and more**

Fortanix Data Security Manager™



Global Service – Multiple Regions



AMER

- Chicago
- Silicon Valley
- Washington DC

United Kingdom

- London 1
- London 2
- Slough

EU

- Amsterdam
- Frankfurt
- Paris

APAC

- Hong Kong
- Singapore
- Tokyo

Australia

- Sydney
- Melbourne
- Perth



Fortanix® Confidential AI™



SaaS platform to allow customers to perform AI with sensitive data

AI with sensitive data

Tabular data: Gradient Boost,
Random Forest
Images: PyTorch

Compliance

Meet data sovereignty and compliance (HIPAA, PCI) requirements while processing sensitive data

Data Provenance

Control and track who/what accessed data when and where

Secure Data Sharing

Train your AI with some else's sensitive/proprietary data



Key Strategic Partners

Intel

- Strategic investor
- The launch partner of Intel SGX, Ice Lake

Azure

- Microsoft Startups Program
- Co-sale ready, marketplace availability
- Both commercial and government cloud

AWS

- Marketplace availability; ISV accelerate
- The lead partner on AWS Nitro



Bringing You More Control: New Services for Data Security and Transparency

GCP

- The Lead partner for GCP EKMS service
- Google workspace encryption partner
- Marketplace availability



Strong Momentum

- 3 year growth trajectory of 522%
- Personnel growth of 70% Y/Y to now 225+ employees
- Strong ecosystem with almost 100 product integrations
- 125+ marquee global customers across verticals and federal agencies
- Strong intellectual property base with over 25 patents
- Significant use cases for on-premises and cloud; recently launched solution for Web 3.0 use cases
- Strong leadership team including recent additions of VP of Legal, CRO and CMO



