



Intelligent Contract Management

2021 Overview

Current Contract Operations Are **Highly Manual, Risky, and Expensive**



Current Contract Operations Are **Highly Manual, Risky, and Expensive** with Multiple Systems

Pre-Signing

Contract Signed

Post-Signing

This **slows down deals**
and provides no
transparency to the
process

Mismanagement of
contracts **drive**
costly mistakes and
missed opportunities

A 5th System of Engagement in Business Contract Management

CRM	ERP	HCM	Finance/ Accounting
	 		 

● **CLM** could unify documentation across the 4 other systems ●



Legal Tech is a Quickly Growing, New, Massive Market

Enterprise
content
management

\$49B

CAGR 16.5%

DocuSign®

Market Cap

\$41B

80%

of companies
yet to adopt
CLM system

80% of Companies Do Not Have a CLM Because Traditional Solutions Fall Short

Gen 1

Legacy

Overview	Heavy, pro services, > 1 year implementation, >7 fig ACV, low NPS
Segment Focus	Fortune 100
End to End?	Yes
Manual Data Entry Required?	Yes

Gen 2

SaaS

Overview	Lightweight, workflow focused, point solutions
Segment Focus	SMB/Mid-Market
End to End?	No
Manual Data Entry Required?	Yes

The Contract Lifecycle Management (CLM) Industry Needs to be Completely Redefined

Evisort's No-Code, AI Platform **Redefines** The CLM Category



Evisort Creates a Very Compelling "AHA" Moment

Centralizes data
across different systems

Automatically extracts key
data from contracts

Deep, contextual insights
available across org



230+ Document Types

50+ Provisions, Clauses & Metadata

We Do What Enterprises Actually Want





Thank You