

— A SIX-PART FRAMEWORK

# Is this time *different.*

*A framework for portfolio construction as one market regime ends and another begins.*

*I.*

THERE IS NO  
PERMANENT PORTFOLIO

*II.*

THE CONCENTRATION  
YOU DIDN'T CHOOSE

*III.*

THE MAG 7 STORY  
HAS CHANGED

*IV.*

THE MATH  
OF THE MOMENT

*V.*

THE QUIET WINNERS  
BEYOND THE MAG 7

*VI.*

THE  
REBALANCE

# A fifteen-year regime may be shifting. Is the portfolio that worked for it *still the right one* for what comes next?

*The 60/40 portfolio anchored in US large-cap worked for a long time because four conditions held: falling rates, low inflation, dependable diversification, and US exceptionalism. All four look different today.*

42 stocks

EFFECTIVE S&P 500 BREADTH, AN ALL-TIME LOW

\$690<sub>B</sub>

HYPERSCALER CAPEX BY 2026, EXCEEDS CASH FLOW

36<sub>x</sub>

S&P CAPE MULTIPLE, 97TH PERCENTILE SINCE 1926

+0.38

STOCK-BOND CORRELATION, FLIPPED FROM -0.50 IN 2022

## IMPLICATION

*We think it is worth considering tilts away from concentrated US beta toward real assets, healthcare, defense and space, the new industrials, and selective international. Same risk budget. Wider opportunity set.*

SOURCE Colter Lewis Investment Partners. Citations on individual slides.

## THE ARGUMENT, IN SIX MOVES

PARTS I TO VI

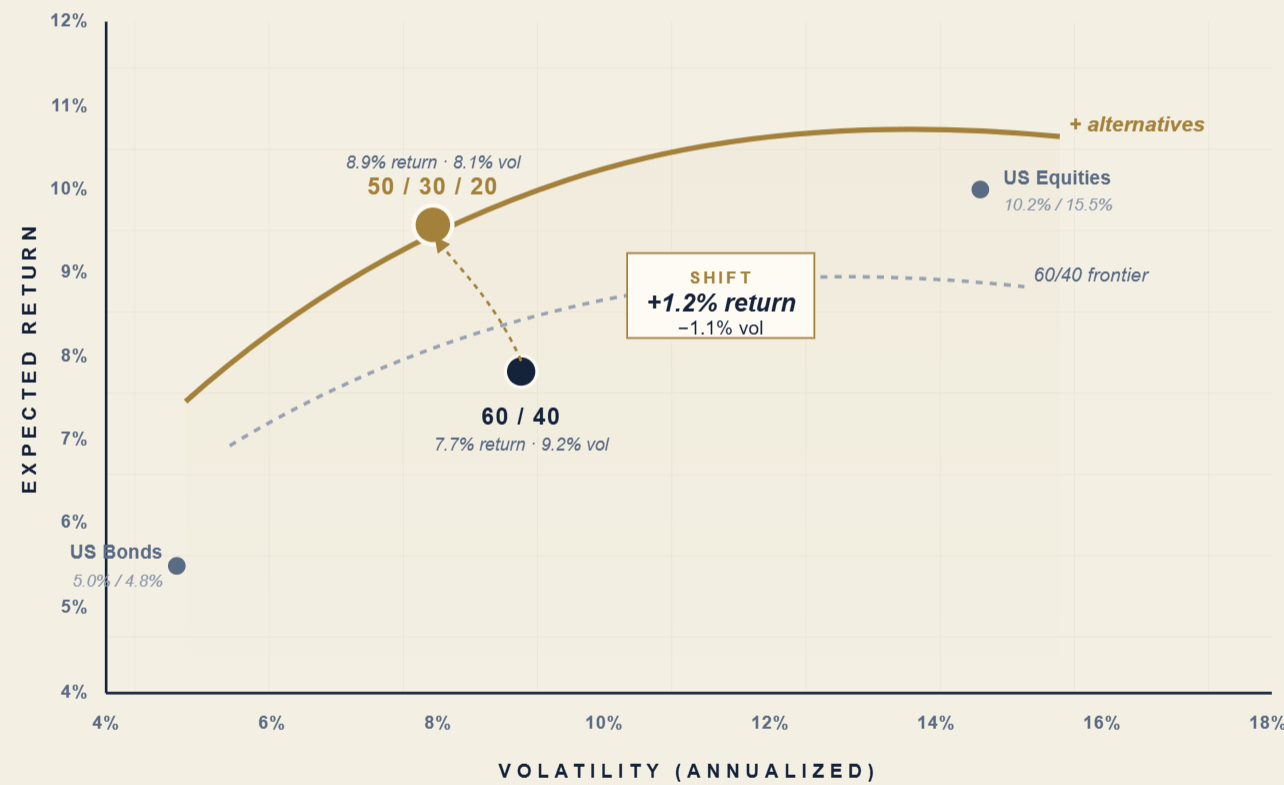
§	<b>OUR APPROACH</b> Diversification is core to what we do at Colter Lewis. The math is on its side.	p. 3
I.	<b>THERE IS NO PERMANENT PORTFOLIO</b> The optimal mix has changed in every decade since 1950.	p. 6
II.	<b>THE CONCENTRATION YOU DIDN'T CHOOSE</b> The S&P 500 now behaves like a 42-stock index.	p. 10
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IV.	<b>THE MATH OF THE MOMENT</b> High starting valuations and a positive stock-bond correlation may lower the bar.	p. 18
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VI.	<b>THE REBALANCE</b> A wider opportunity set pushes the frontier outward.	p. 24

# Diversification *first.*

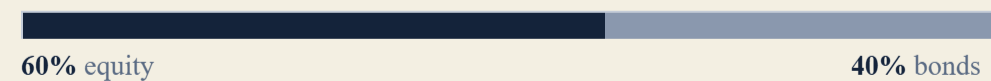
Before any view on what is expensive or what comes next, our starting point is portfolio construction: **we build allocations that do not depend on any single thesis being right.**

The pages that follow lay out our view of the current regime. This page is the discipline that holds in any regime.

**SAME RISK · MORE RETURN · LESS DRAWDOWN**



TRADITIONAL 60 / 40



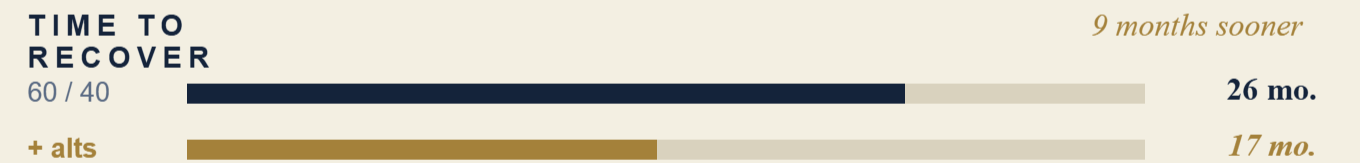
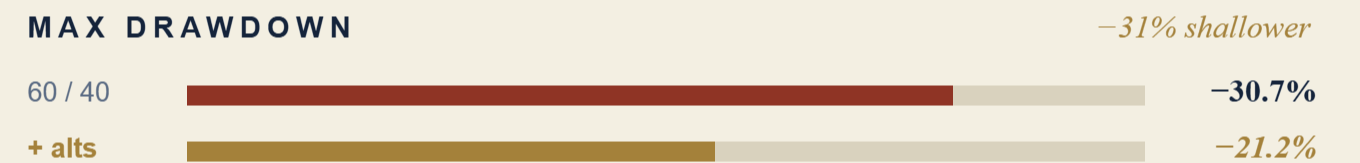
DIVERSIFIED 50 / 30 / 20



**SOURCE** BlackRock, Cambridge Associates, Burgiss, Bloomberg. 1990 to 2026; compounding figures illustrative.

Data as of April 2026.

**FOUR WAYS THE MATH IMPROVES**



**CORRELATION TO S&P 500** a wider toolkit



**COMPOUNDED OVER TIME**

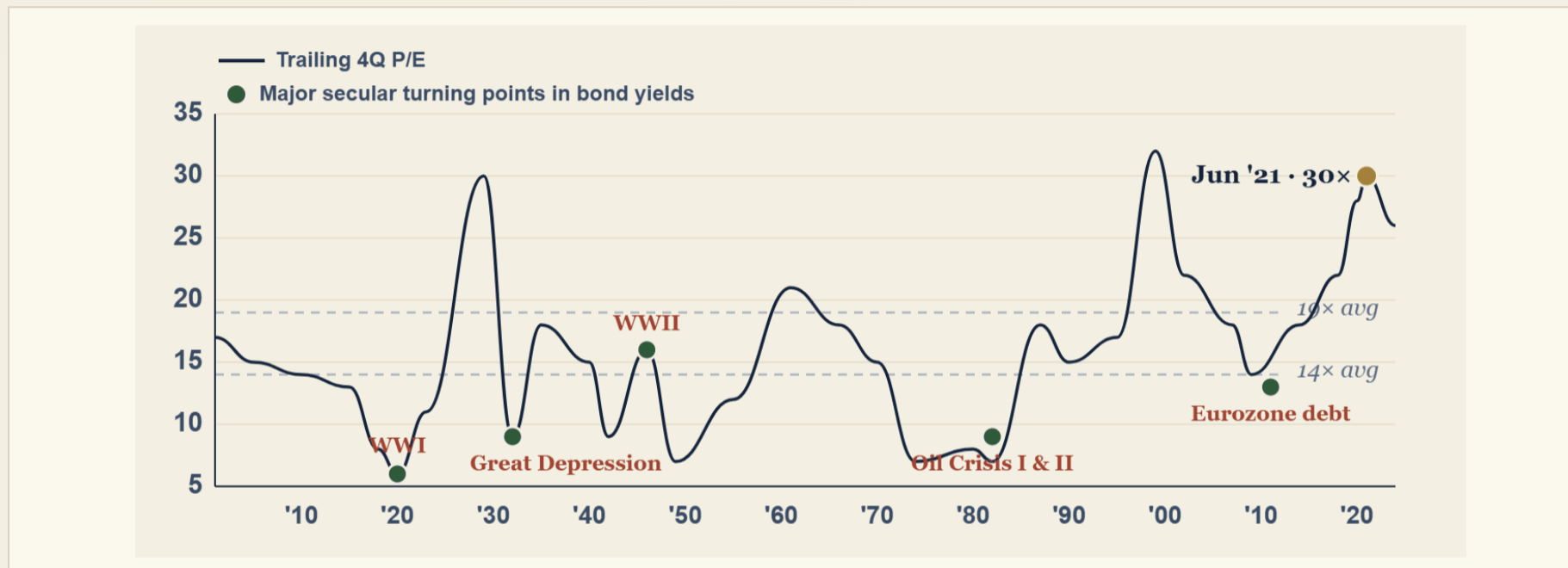
A 1.2% annual difference adds up. Over 30 years on a \$10M starting portfolio, the diversified mix grows to roughly **\$130M** versus **\$93M** for traditional 60/40. About 40% more, with smaller drawdowns along the way.

*The playbook most portfolios use today was written during the longest market regime in modern history. Its foundations are shifting.*

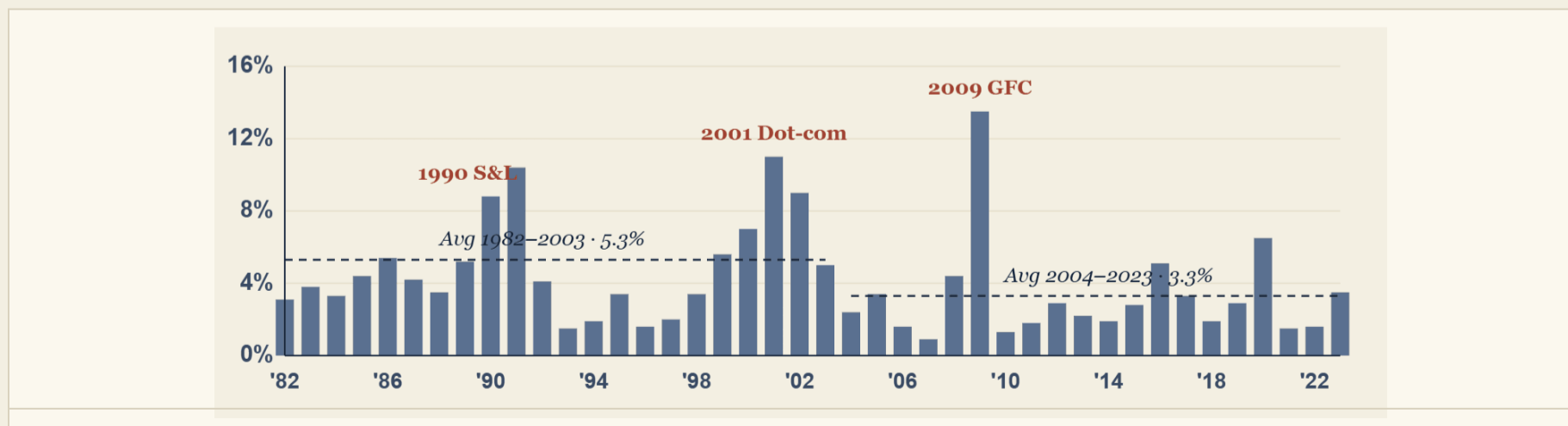
There is no  
permanent  
*portfolio.*

# Every regime ends when its *supporting conditions* change.

S&P 500 TRAILING P/E · 1901 → 2024



HIGH-YIELD DEFAULT RATE · 1982 → 2023



SOURCE Goldman Sachs, Bloomberg, Robert Shiller online data, Colter Lewis analysis.  
Data as of December 2024.

EIGHT CONDITIONS THAT SUPPORTED 2009, 2021

WHAT WORKED

WHERE WE ARE

<i>P/E expansion · 13x → 22x</i>	→	<i>Earnings must do the work</i>
<i>Equity risk premium 3 to 5%</i>	→	<i>ERP near zero (~0.8%)</i>
<i>Negative stock-bond correlation</i>	→	<i>Positive correlation (+0.38)</i>
<i>7 stocks · 31% of S&amp;P 500</i>	→	<i>Broadening required</i>
<i>Strong dollar · US exceptionalism</i>	→	<i>Dollar +2 std. dev. · mean-reversion ahead</i>
<i>Default rates 1 to 2%</i>	→	<i>Higher defaults, wider spreads</i>
<i>Zero rates · QE</i>	→	<i>Higher for longer</i>
<i>Globalization · fiscal austerity</i>	→	<i>Fiscal dominance · deglobalization</i>

# The optimal portfolio has *never* sat still.

*No decade has crowned the same winner twice. The assets that drive the next cycle are rarely the ones that drove the last.*

1970S LEADER

Gold ~60%

1980S LEADER

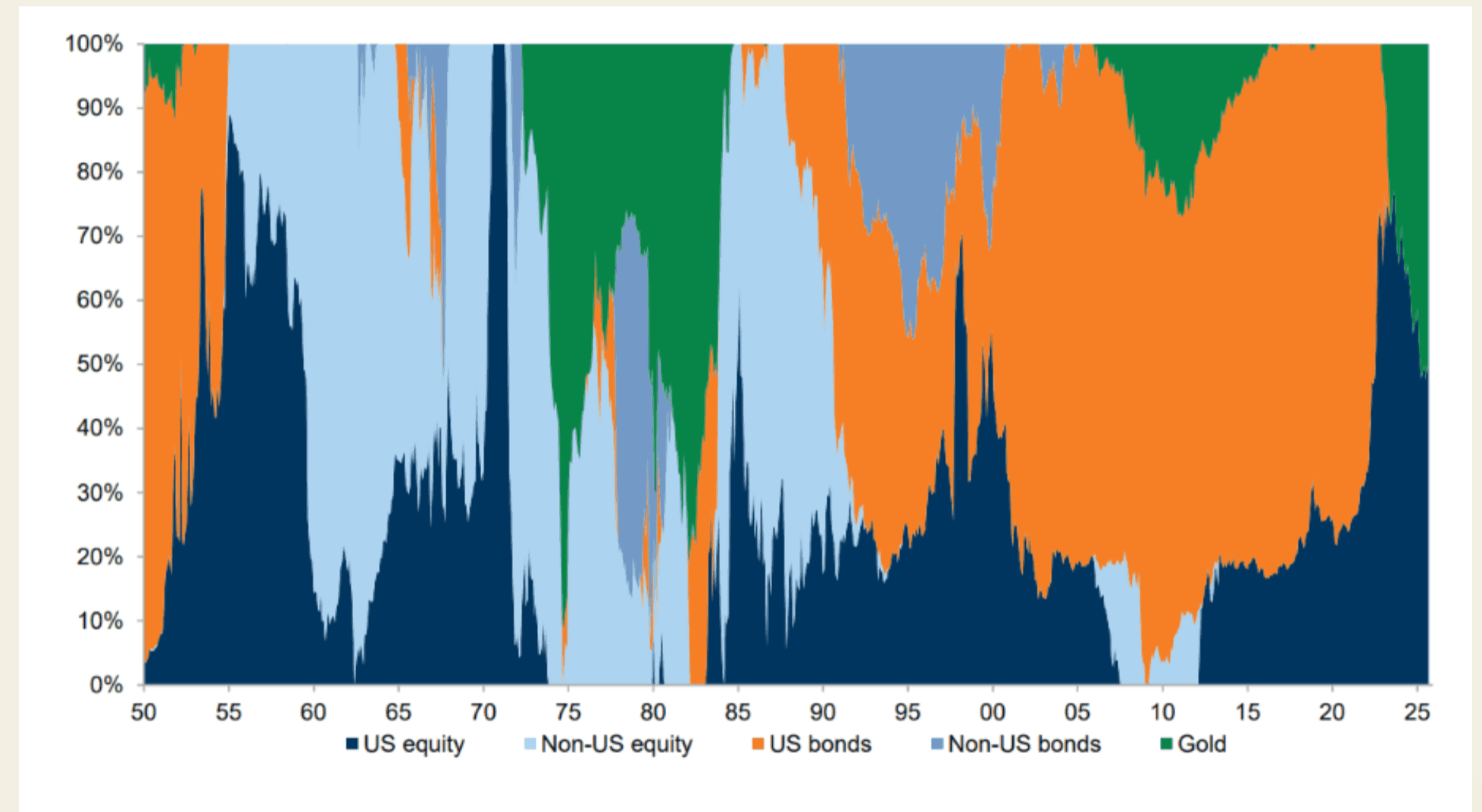
Non-US equities ~85%

2010S LEADER

US equities ~70%

**READ**

*No single asset class led for more than one cycle. Leadership rotated every time.*



SOURCE Goldman Sachs Global Markets Strategy.

Data as of December 2025.

*The S&P 500 no longer behaves like the S&P 500 most investors remember. Passive flows built a concentration no one chose.*

The concentration  
you didn't  
*choose.*



# Every peak rotated. The recovery can span *years or decades*.

<p>1972</p> <p><i>Nifty Fifty</i></p> <p><b>40%</b></p> <p>OF S&amp;P · 50 STOCKS</p> <hr/> <p>TIME TO RECOVER</p> <p><i>~8 yrs</i></p> <p><i>To prior relative high</i></p>	<p>1989</p> <p><i>Japan</i></p> <p><b>45%</b></p> <p>OF WORLD EQUITY CAP</p> <hr/> <p>TIME TO RECOVER</p> <p><i>34 yrs</i></p> <p><i>Nikkei reclaimed 1989 high in 2024</i></p>	<p>2000</p> <p><i>Technology</i></p> <p><b>33%</b></p> <p>OF S&amp;P</p> <hr/> <p>TIME TO RECOVER</p> <p><i>15 yrs</i></p> <p><i>Nasdaq back to 2000 high in 2015</i></p>	<p>2007</p> <p><i>Financials</i></p> <p><b>22%</b></p> <p>OF S&amp;P</p> <hr/> <p>TIME TO RECOVER</p> <p><i>~13 yrs</i></p> <p><i>Sector weight back to prior by 2020</i></p>	<p>TODAY · 2026</p> <p><i>Mag 7</i></p> <p><b>31%</b></p> <p>OF S&amp;P</p> <hr/> <p>HISTORICAL BASE RATE</p> <p><i>8 to 30 yrs</i></p> <p><i>To reclaim prior relative high</i></p>
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## READ

*Past unwinds have taken time. Japan: 34 years. The Nasdaq: 15. Owning the prior cycle's index has not been a fast way back to the high.*

**SOURCE** Bloomberg, MSCI, S&P Dow Jones Indices.  
*Data as of April 2026.*

# TMT and financials: from 22% of the index to 55%.

*Market-cap weighting quietly tilts the index toward whatever led most recently. If you own the index, you own that tilt.*

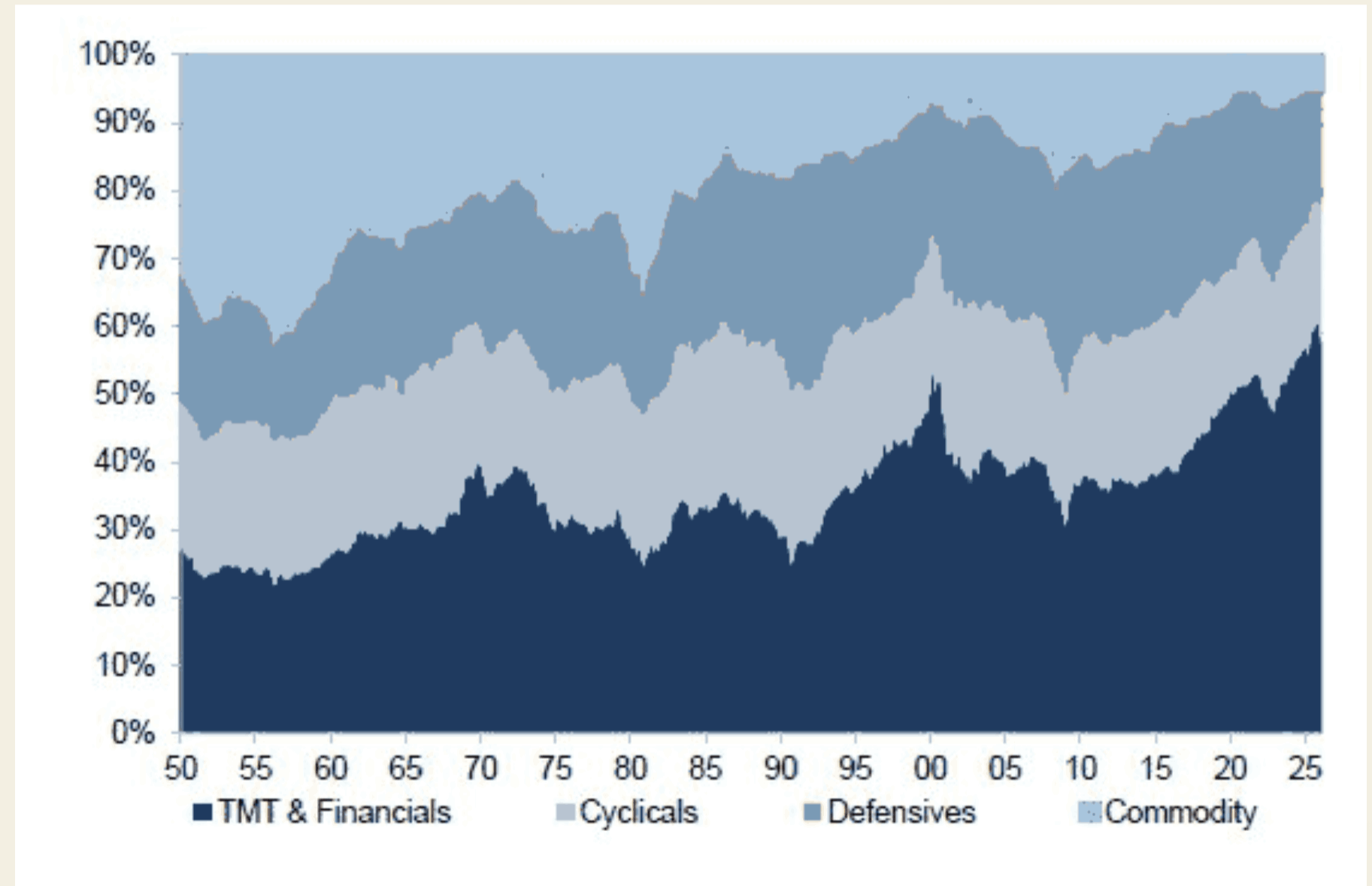
TMT & FINANCIALS 22% → 55%

COMMODITY SECTORS 30% → 8%

NET SHIFT +33 pp → asset-light

## READ

*Owning the index now means a structural underweight to real assets. That is what cap-weighting produces when technology leads.*



SOURCE Goldman Sachs Global Markets Strategy.

Data as of December 2025.

# A 42-stock index, trading at the same premium as 2000.

The index holds 500 names. It doesn't behave like 500 names. What has changed is the weight distribution, not the count.



**EFFECTIVE N · HERFINDAHL ANALYSIS**

Inverse Herfindahl Index ( $1 / \sum w_i^2$ ) · the count of equally-weighted stocks that would deliver today's diversification.

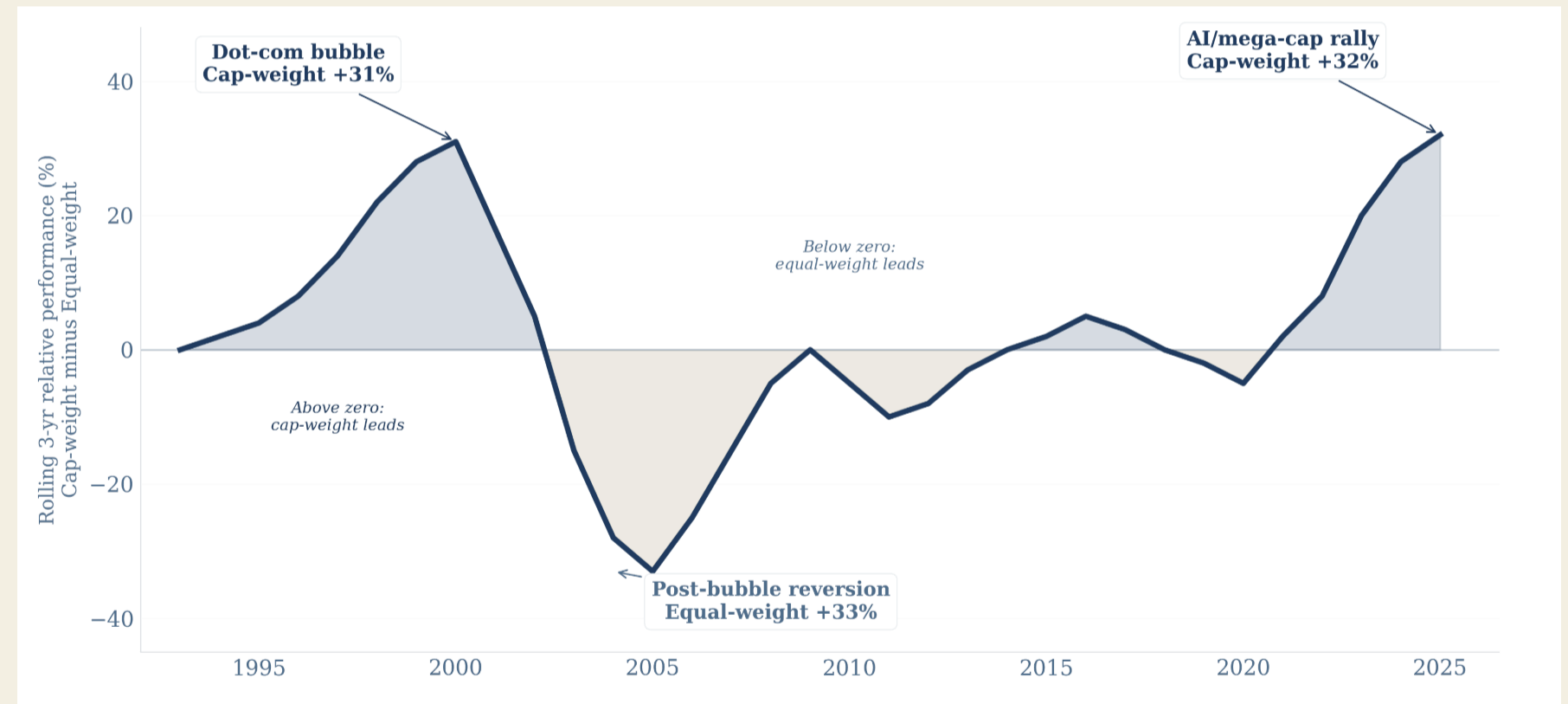
1929 peak	~70
1972 Nifty Fifty	95
2000 Dot-com	55
<b>Today</b>	<b>42</b>

**SOURCE** State Street, RBC Wealth Management, S&P Dow Jones Indices.

Data as of December 2025.

**WHAT HAPPENS NEXT · THE BASE RATE**

Concentration this severe has shown up in cap-weight performance twice before. In the years after each peak, equal-weight led by a wide margin.



**EQUAL-WEIGHT VS. CAP-WEIGHT IN MAJOR US DRAWDOWNS & UNWINDS**

<b>1974 – 1983</b> <i>After Nifty Fifty unwind</i> <b>+410%</b> Equal-weight total return vs. +173% cap-weight	<b>2000 – 2009</b> <i>The lost decade</i> <b>+65%</b> Equal-weight return vs. -9% cap-weight	<b>2022</b> <i>Tech-led drawdown</i> <b>-12%</b> Equal-weight return vs. -18% cap-weight
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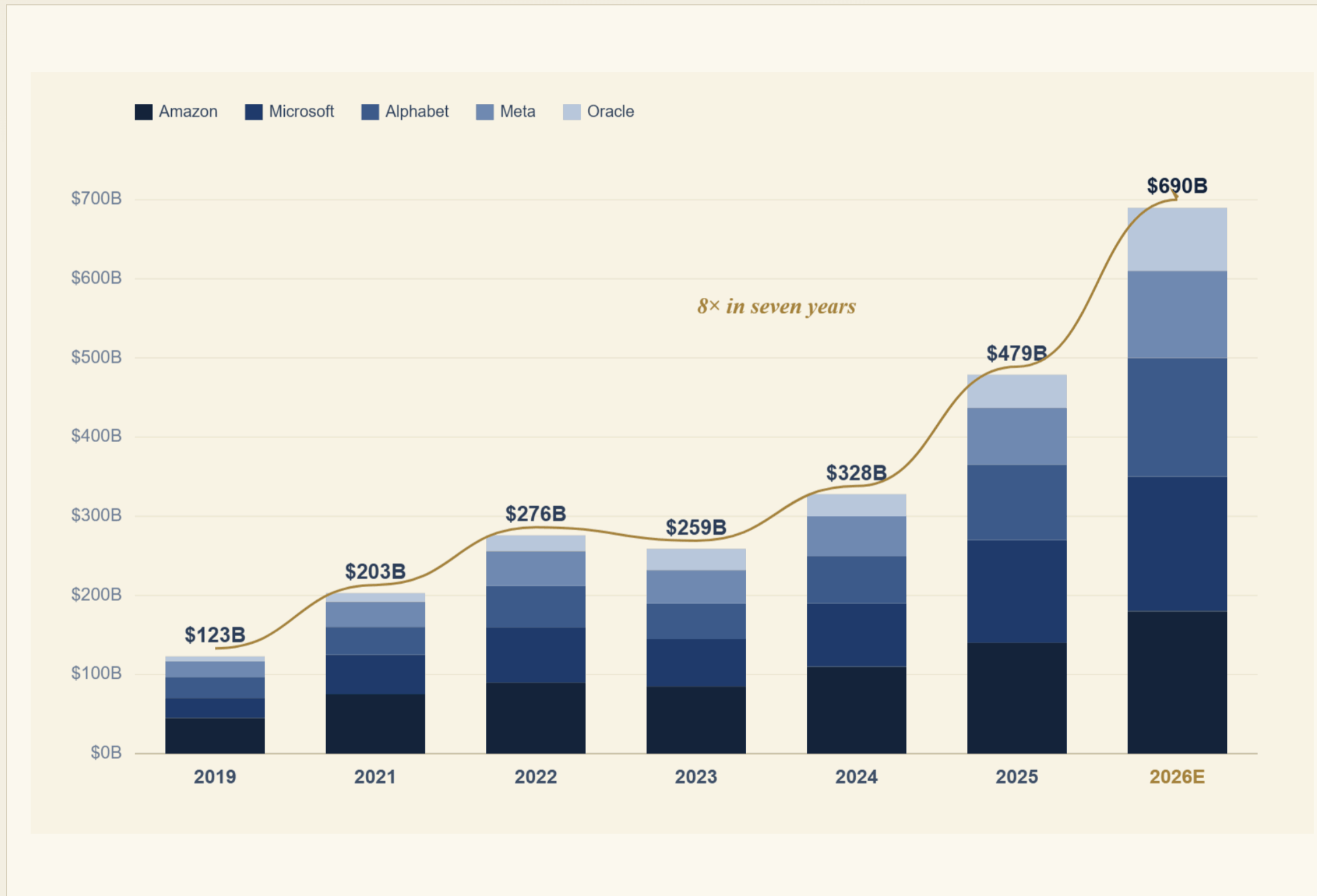
*Five years ago the Mag 7 were cash-rich compounders returning most of what they earned. Their capital profile today looks materially different.*

# The Mag 7 story has *changed.*



# Capex has grown 8×, now bigger than any *mega-project* in US history.

TOP 5 HYPERSCALER CAPEX · 2019 → 2026E · USD BILLIONS



2026E AGGREGATE CAPEX

## \$690<sub>B</sub>

Up from \$82B in 2019.  
Now 2.2% of US GDP.

PEAK CAPEX AS % OF US GDP

Manhattan Project · 1940s	0.4%
Apollo Program · 1960s	0.6%
Interstate Highway · 1960s	0.6%
Broadband Buildout · 2000s	1.2%
<b>Big Tech capex · today</b>	<b>2.2%</b>

*Manhattan, Apollo, Interstate, broadband. Each one had a sovereign or regulated utility behind it. This one rides on public equity capital.*

SOURCE CreditSights, company filings, Apollo Chief Economist, Goldman Sachs, BEA.

# Capex exceeds cash flow, and a *\$800B gap* to AI revenue.

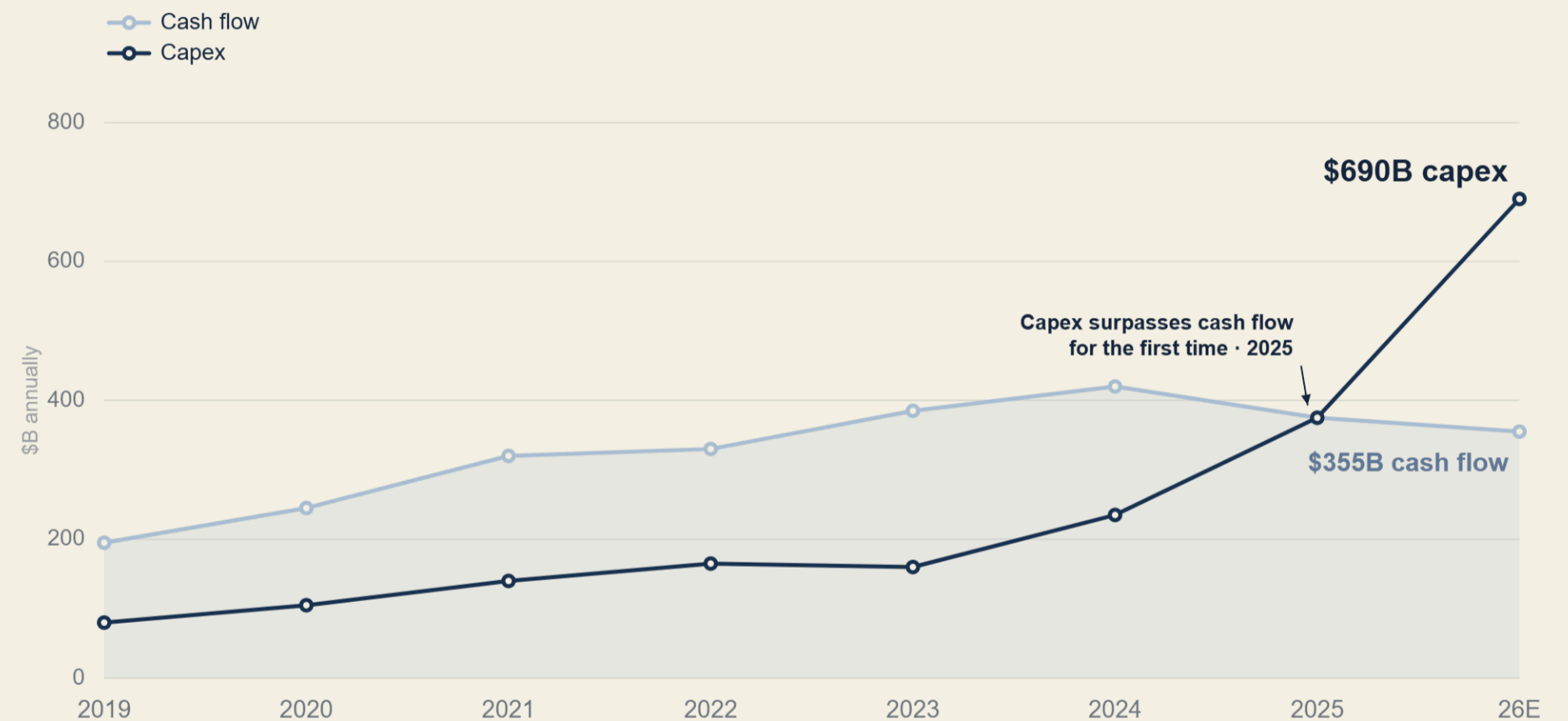
*For the first time, aggregate capex is projected to exceed aggregate cash flow. And the revenue needed to justify it is, on the best-case arithmetic, not yet visible.*

*Bain & Company estimates AI infrastructure will require roughly \$2 trillion in annual revenue by 2030 to fund projected compute spend, leaving an *\$800B shortfall* versus best-case AI revenue today.*

PEAK CASH FLOW · 2024 **\$420<sub>B</sub>**

CAPEX · 2026E **\$690<sub>B</sub>**

AI REVENUE TODAY **\$50<sub>B</sub>**



**SOURCE** Bain & Company, MUFG, CreditSights, company filings.

*Data as of April 2026.*

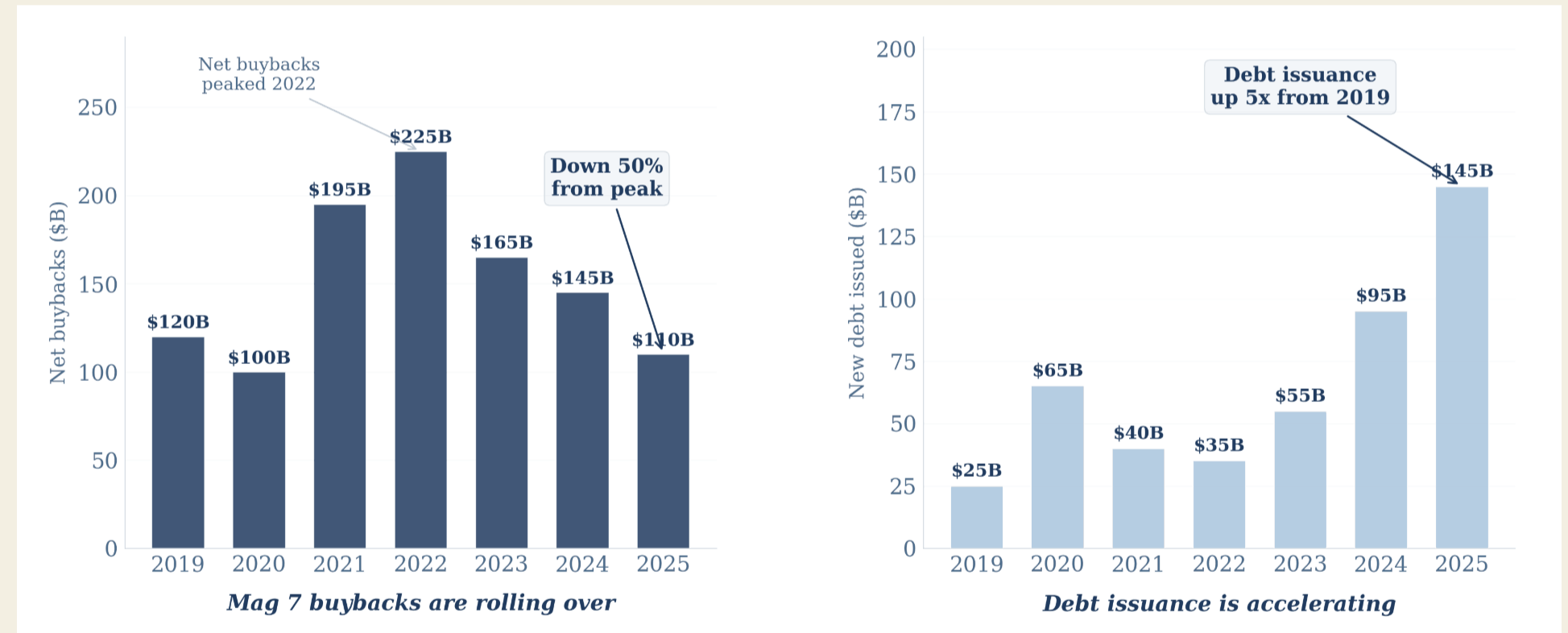
# Buybacks are *slowing*. Debt is *accelerating*.

*Capital that used to return to shareholders is now funding infrastructure. What operating cash cannot cover, debt does.*

NET BUYBACKS · PEAK 2022	\$225 <sub>B</sub>
NET BUYBACKS · 2025 · -50%	\$110 <sub>B</sub>
NEW DEBT · 2025 · 5× INCREASE	\$145 <sub>B</sub>

### CREDIT MARKET READ

*CreditSights projects \$1.5T of hyperscaler issuance over the coming years, a new class of investment-grade supply.*



SOURCE CreditSights, S&P Dow Jones Indices, company filings.

Data as of December 2025.

# Today's valuations require growth that is *historically rare*.

*Only 3% of S&P 500 companies have stayed in the top sales-growth quintile for three consecutive years.*

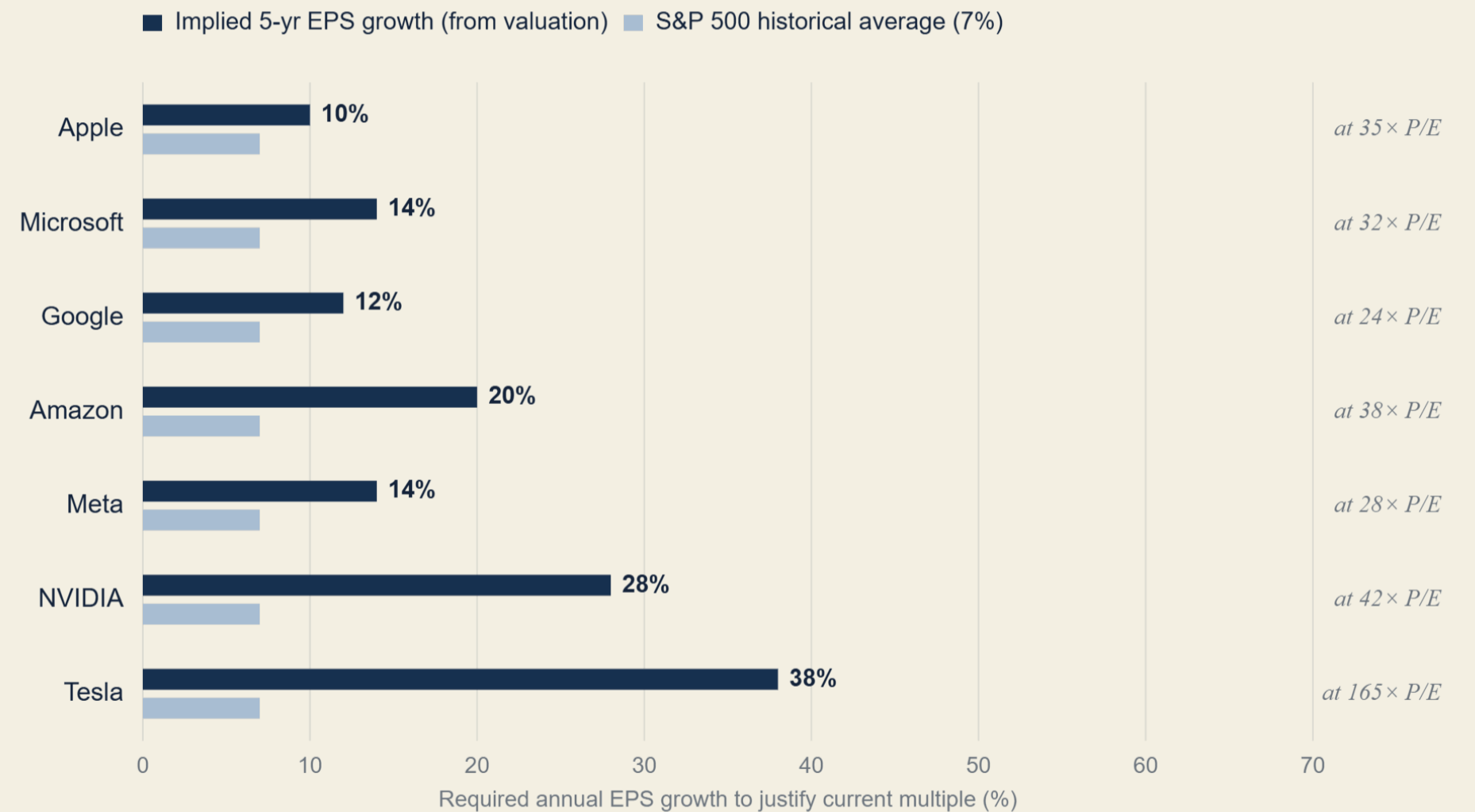
S&P 500 HISTORICAL AVG / YR **7%**

IMPLIED FOR NVIDIA **28%**

IMPLIED FOR TESLA **50%**

## THE BASE RATE

*The valuations assume outcomes that, at the market level, have happened 3% of the time in the last 30 years.*



SOURCE Invesco, FactSet, Bloomberg consensus estimates.

Data as of April 2026.

*Four of the quiet anchors of the last fifteen years have all moved at once: correlation, CAPE, the equity risk premium, and the dollar.*

# The *math* of the moment.

# NW

# Stock and bond correlation flipped *positive*, and stayed.

*For 25 years, bonds cushioned equity drawdowns. That relationship changed in 2022 and has not returned.*

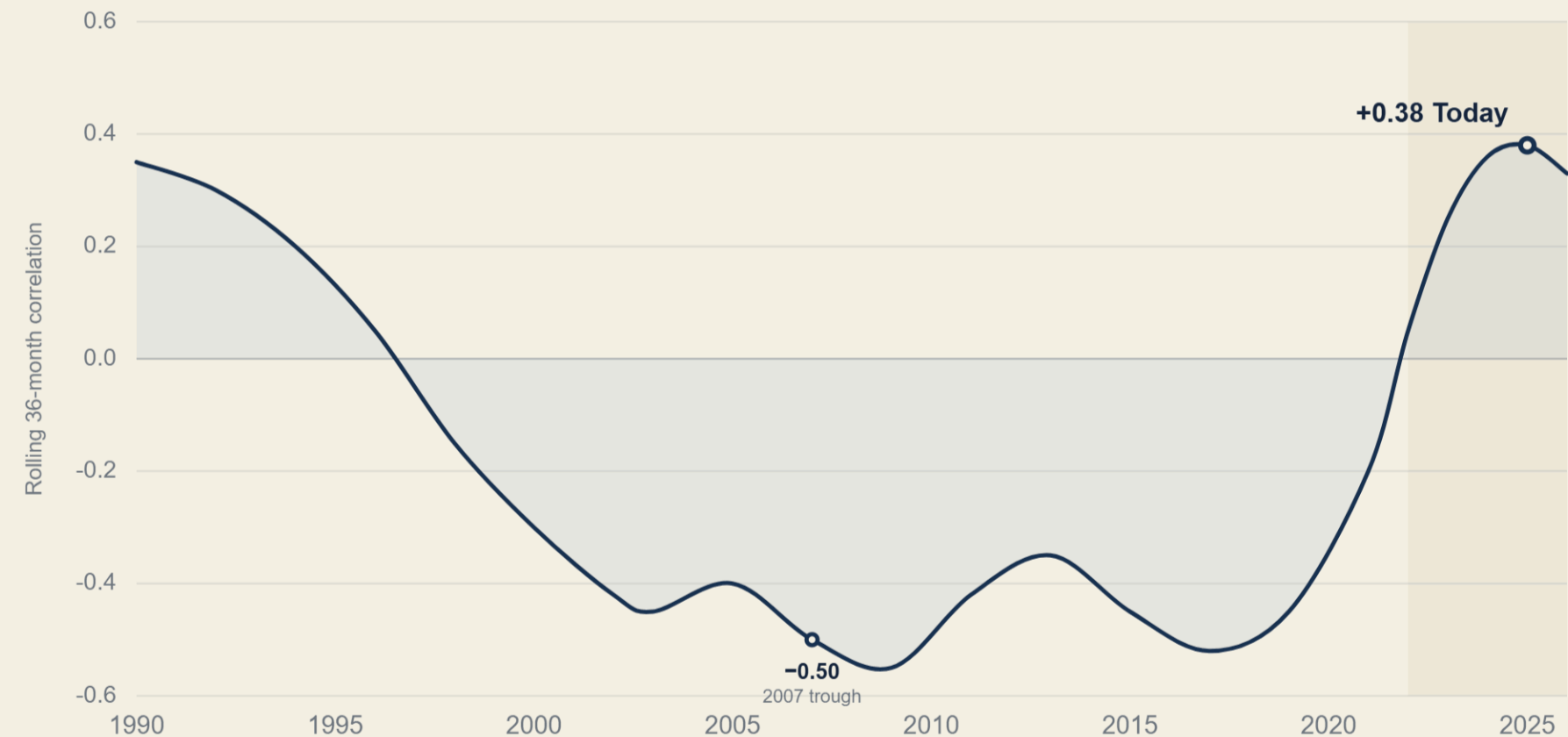
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TODAY	+0.38
2007 TROUGH	-0.50
PRIOR POSITIVE ERA	1965 to 1998

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## IMPLICATION

*Goldman estimates 2× wider 60/40 drawdowns under positive correlation. The last positive regime ran 33 years.*



SOURCE Bloomberg, Goldman Sachs.

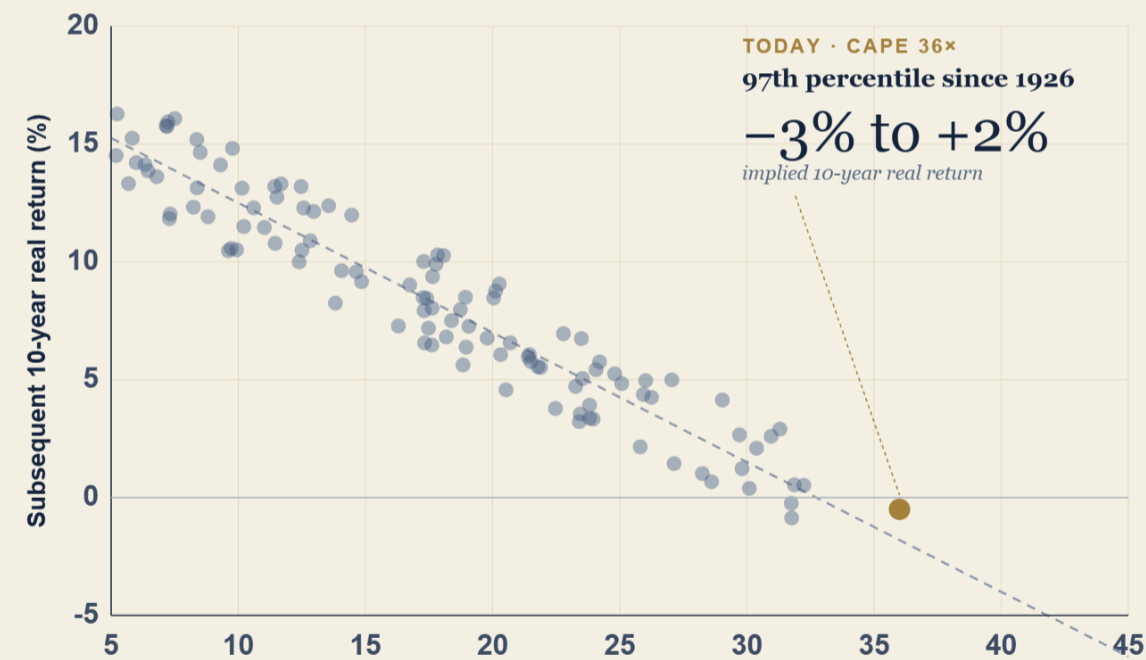
Data as of April 2026.

# Starting points are *stubborn*. Today's are near *extremes*.

## SHILLER CAPE · STARTING POINT VS. NEXT-DECADE RETURN

CAPE, Robert Shiller's Cyclically Adjusted P/E, divides today's price by the average of 10 years of inflation-adjusted earnings, smoothing out the business cycle.

Today's CAPE of 36× sits in the **97th percentile** since 1926, matched only by **1929** and **2000**.



Each dot is a rolling decade since 1926. Starting CAPE explains roughly 70% of the next decade's return variance.

**SOURCE** Robert Shiller, Goldman Sachs Global Markets Strategy, Federal Reserve. CAPE = Cyclically Adjusted P/E.

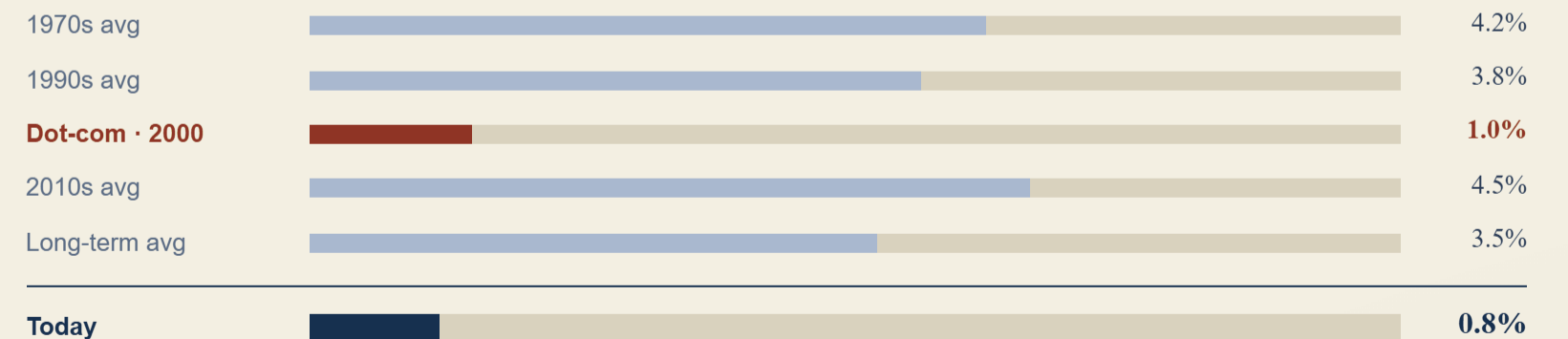
Data as of April 2026.

## EQUITY RISK PREMIUM · TODAY

# 0.8%

A 25-year low. Bonds offer a real return. Equities offer little premium over that.

### ACROSS REGIMES



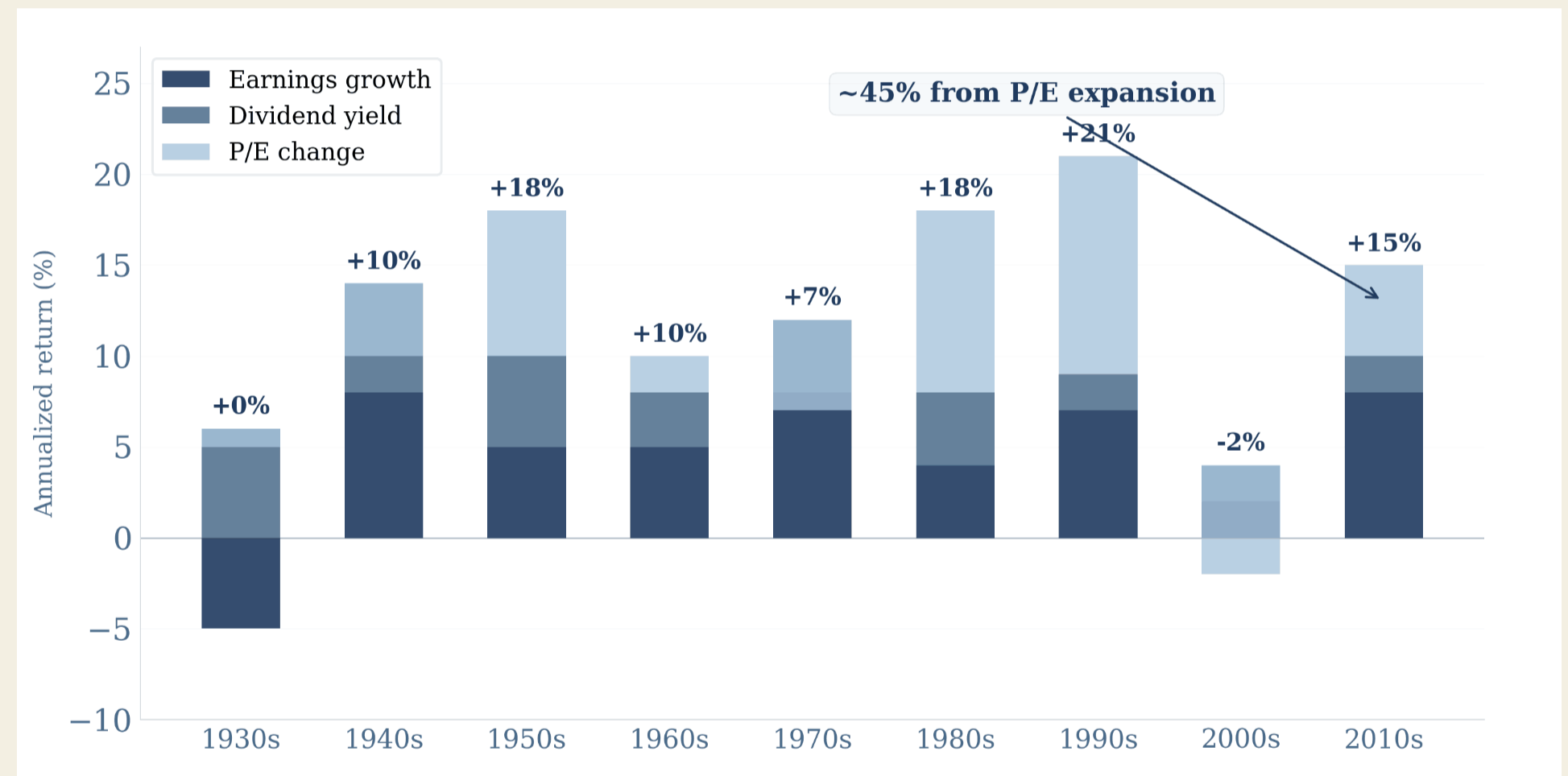
# Nearly half of 2010s returns came from *re-rating*.

*Strip out multiple expansion and the 2010s produced about 8% annualized returns, right at the 90-year average.*

2010S TOTAL RETURN / YR	+15%
FROM P/E EXPANSION	~45%
MULTIPLE · TODAY	21×

### IMPLICATION

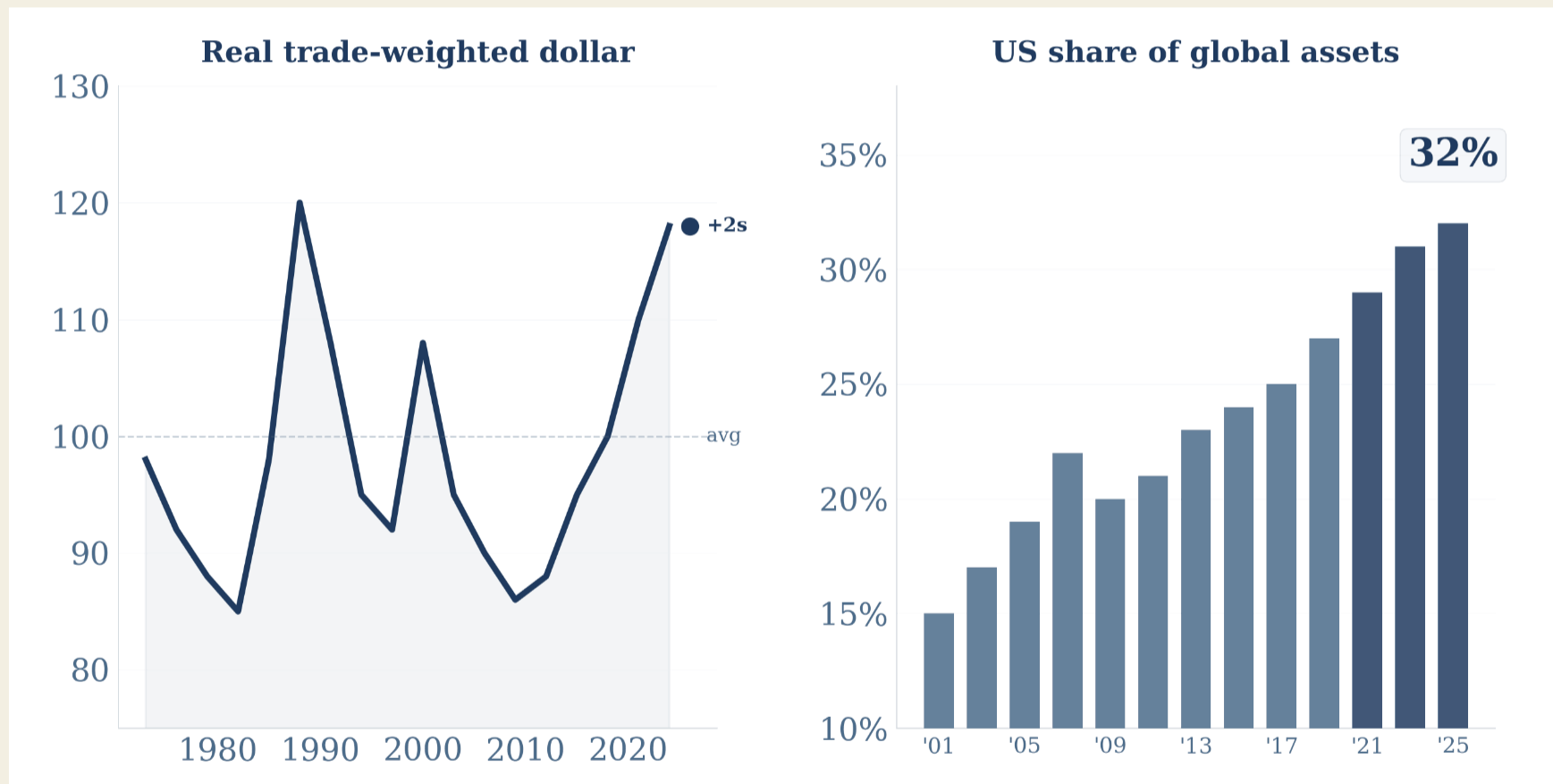
*From 21×, further multiple expansion is unlikely. Earnings and dividends will have to do the work from here.*



SOURCE Goldman Sachs Global Markets Strategy, BofA Global Research.

Data as of April 2026.

# Both the dollar and US share are at *multi-decade highs*.



+2 *std. dev.*

REAL DOLLAR · VS. 50-YR AVG

32%

US SHARE · GLOBAL ALLOCATION

*When the dollar is this extended, non-US equity has outperformed by ~3% annualized over the following decade.*

### 2025 ALONE

*The dollar was down 9%. That move alone added ~10 percentage points to MSCI EAFE returns for US-based investors.*

SOURCE BIS, Federal Reserve, IMF, Morgan Stanley.

Data as of December 2025.

*While the US market obsessed over seven names, the winners of the last three years were somewhere else entirely.*

# The quiet winners beyond the *Mag 7.*



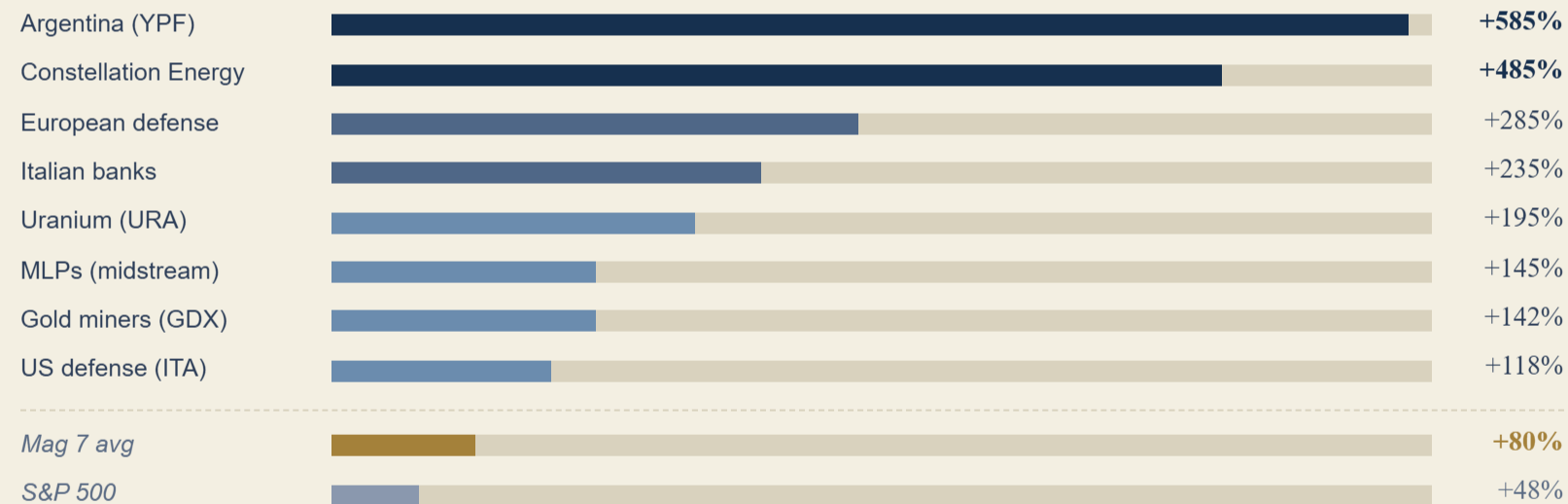
# While everyone watched the Mag 7, *the world ran further.*

BY THEME

14 themes tracked

## 12 of 14

thematic baskets beat the Mag 7 average over three years.

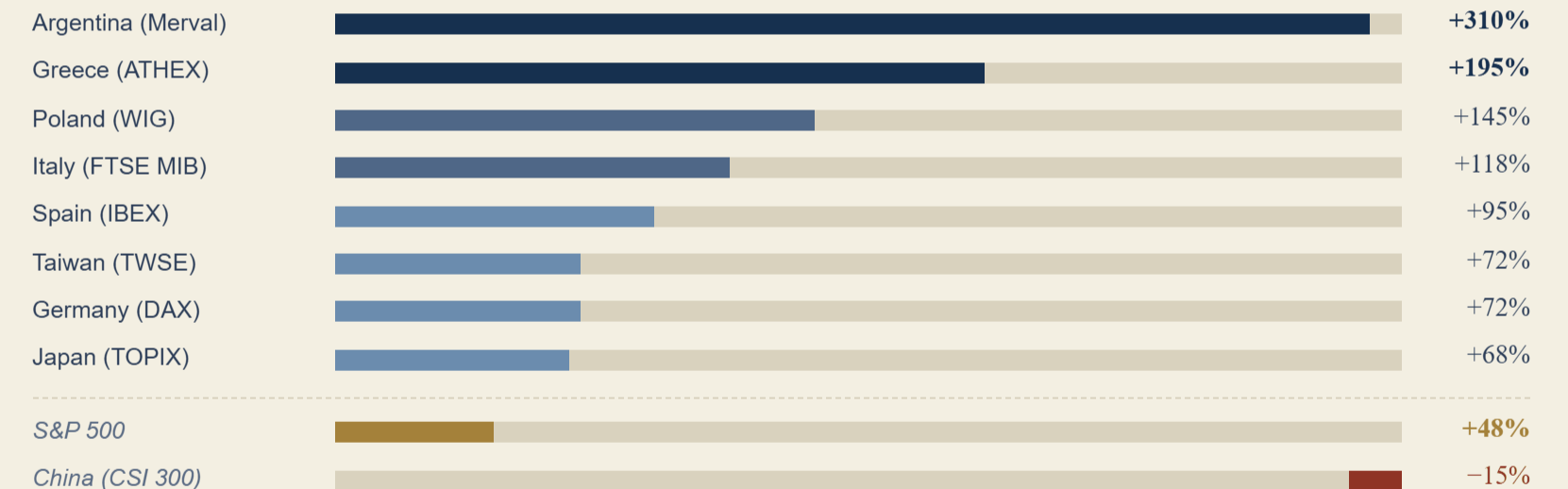


BY COUNTRY

15 non-US markets

## 10 of 15

non-US country indices beat the S&P 500, in USD.



THE HOLDINGS GAP

*Most investors we know have little to no exposure to these. Opportunity doesn't require prediction, just a wider lens.*

## 22 of 29

SOURCE Bloomberg, FactSet, MSCI. Total returns Feb 2022 through Apr 2026, USD terms.

Data as of April 2026.

*The portfolio that worked for fifteen years relied on eight supporting conditions. Each of them is now shifting.*

# The *rebalance.*

# WIN

# A broader opportunity set pushes the frontier *outward*.

*A 60/40 of stocks and bonds tops out around 8% returns. Adding alternatives, real assets, and non-US exposure pushes the ceiling higher.*

SAME RISK · EXTRA RETURN +1.2%/yr

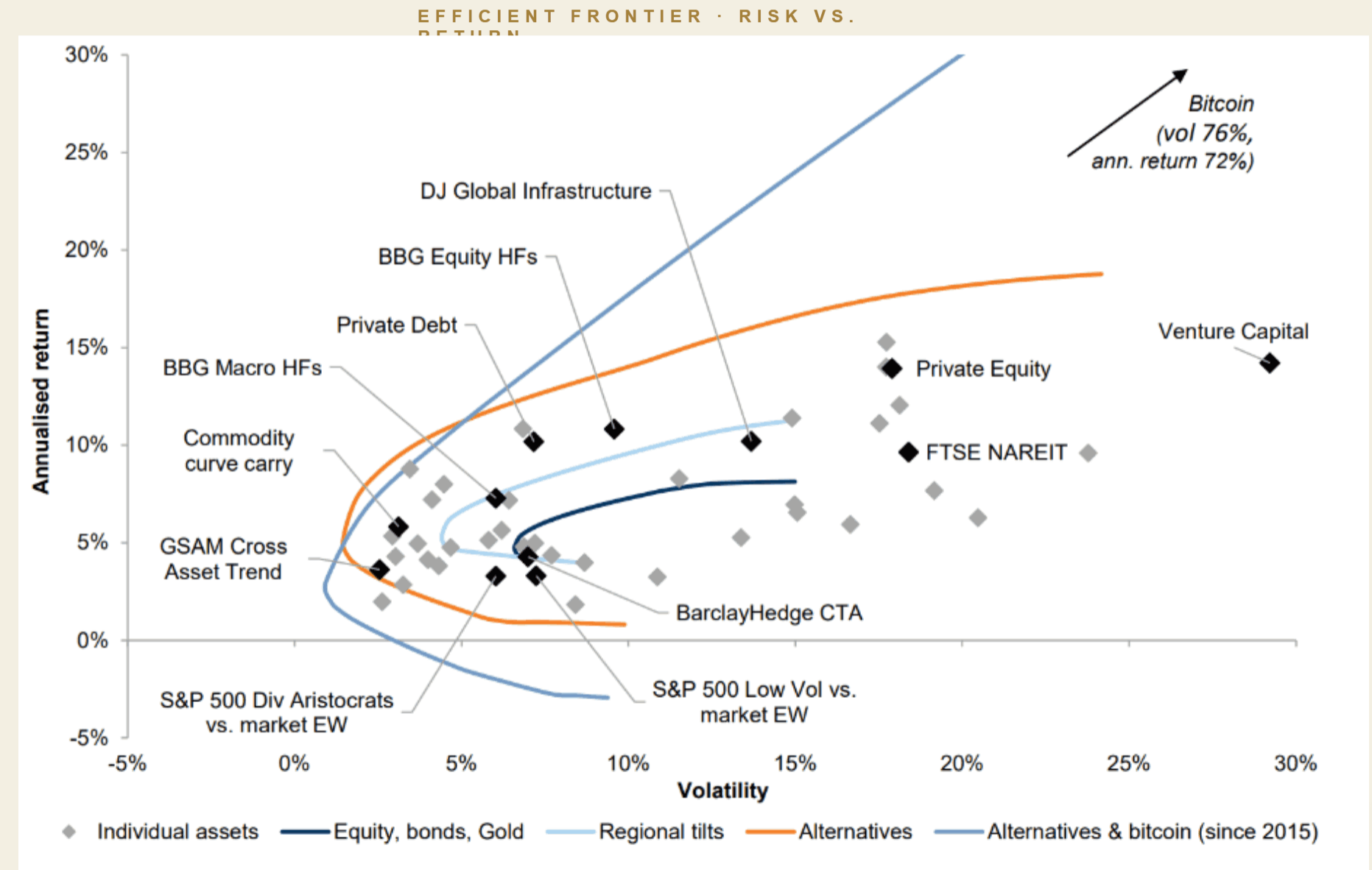
SAME RETURN · LESS VOL -1.1%/yr

### IMPLICATION

*A compressed equity risk premium alongside a positive stock-bond correlation means traditional 60/40 carries less of the diversification load it used to.*

SOURCE Goldman Sachs Asset Management.

Data as of April 2026.



# Five areas where we see opportunity.

## 01

REAL ASSETS

### Energy & power

US electricity demand grew <0.5% annually for two decades; it is now tracking ~2.5% as data centers, reshoring, and electrification compound. Grid capex must roughly double to \$1.4T per year by 2030, and the build-out is bipartisan, regulated, and largely contracted.

**\$1.4T**  
ANNUAL GLOBAL CAPEX BY 2030

## 02

SECULAR GROWTH

### Healthcare

The global 65+ population grows ~38% by 2035, adding ~280M people, and 80+ grows nearly twice as fast. An aging cohort consumes 3-5x the healthcare per capita of a working-age adult. AI applied across diagnostics, clinical workflows, and care delivery is forecast to unlock ~\$1T in annual value across the global healthcare system by 2030.

**+38%**  
GLOBAL 65+ POPULATION BY 2035

## 03

SOVEREIGN SPEND

### Defense & Space

Global defense spending hit ~\$2.7T in 2024, the steepest annual rise since the Cold War, with NATO members now committed to a 3.5% spending floor through procurement contracts that span administrations. Space, a ~\$650B industry today underpinning ~18% of OECD economic activity, is on track to grow ~5x to ~\$3.2T by 2035.

**\$3.2T**  
SPACE ECONOMY BY 2035

## 04

SUPPLY GAP

### Commodities

Data center build-out, EV adoption, and grid expansion drive structural demand for copper, lithium, nickel, and uranium. Copper demand alone roughly doubles by 2035, lithium tracks ~3x on EV penetration, and uranium inventories sit near multi-decade lows against 60+ reactors under construction. New mines take 15+ years to first pour, making commodities the binding constraint on the energy and power theme.

**2x**  
COPPER DEMAND BY 2035

## 05

BUILD-OUT

### AI picks & shovels

The four US hyperscalers will spend ~\$690B on AI capex in 2026, more than the combined R&D budgets of the S&P 100. Semicap equipment, power & cooling, and networking silicon capture the spend regardless of which model wins. Owning the build-out, not the winners.

**\$690B**  
HYPERSCALER CAPEX IN 2026E

# *A broader toolkit for what comes next.*

— FOLLOW-UP PRESENTATION

Part II · Implementation. A follow-up on how these themes translate into *actionable positioning* across public and private markets, covering manager selection and vehicle structure.

# Important Disclosures

*As of May 2026*

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