

evrica.app

### About Us

Smart Contracts for Smart People

Evrica is a traceable blockchain software that automates transactions with a user-friendly smart-contract constructor, and after execution, stores them as NFTs, saving both time and money with banks and lawyers.

Compose and execute. It's that simple.

## The Problem

Blockchain + SMB Concerns



### Code Heavy

Blockchain tools and resources are difficult to use



#### No Trust

Expensive and notoriously untrusted



#### Archaic

Ordinary contracts
don't perform or
self-execute

## Our Solution





Accessible

Intuitive user experience powered by blockchain technology



Automated

Customize how your contracts are signed and executed



Affordable

Draft, customize, and execute based on the needs of your business



Accountable

Contracts that are always accessible and verifiable at the click of a button

### Market Validation

25 million+ businesses, families and individuals use Rocket Lawyer.

More than 1 million small businesses use LegalZoom.

"The efficiency and speed of blockchain technology is benefitting hundreds of companies, but relatively inaccessible to the normal person." – Team **Blockdata** 





Source: <a href="https://bit.ly/3DloRIj">https://bit.ly/3DloRIj</a>

## Business Goals



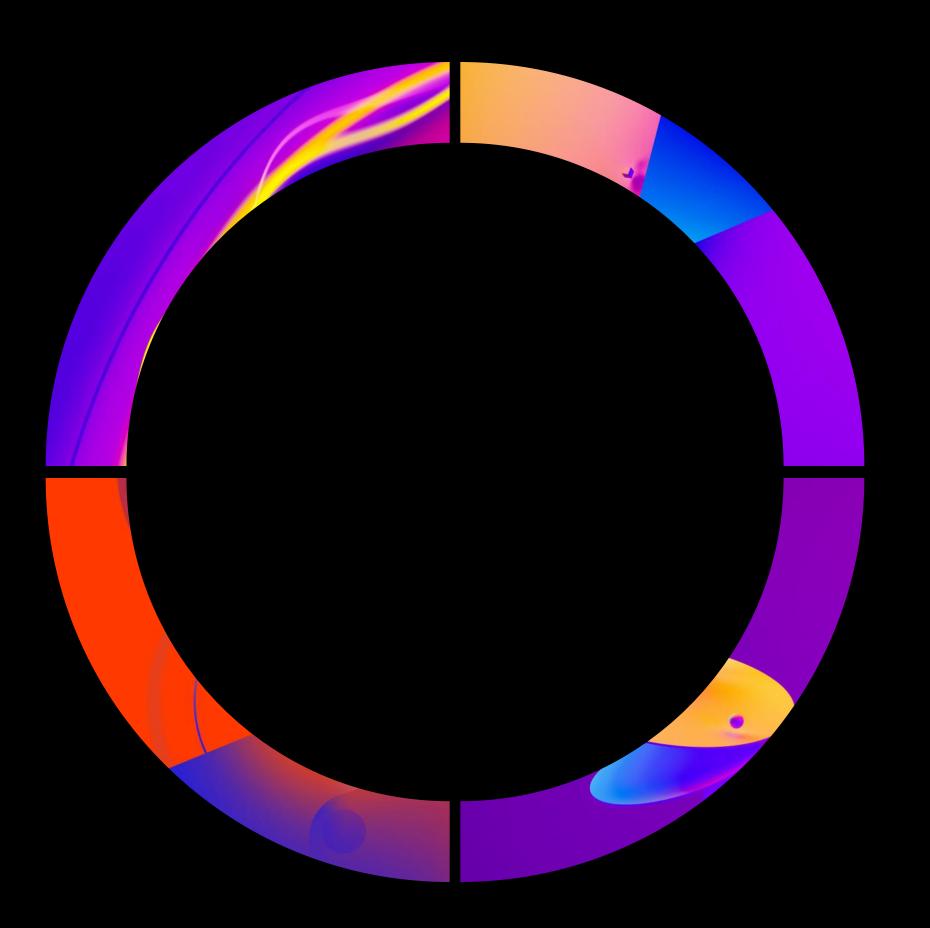
#### Blockchain Users

Targeting 10% of SME blockchain users (3M) - 5% in the first year



#### Revenue

30% annual increase with marketing efforts



#### Brand Identity

Leading the charge in modern, diverse employment and culture



#### Innovation

Build new cutting edge tools that support SMB



First to Market in the US

## Adoption Strategy

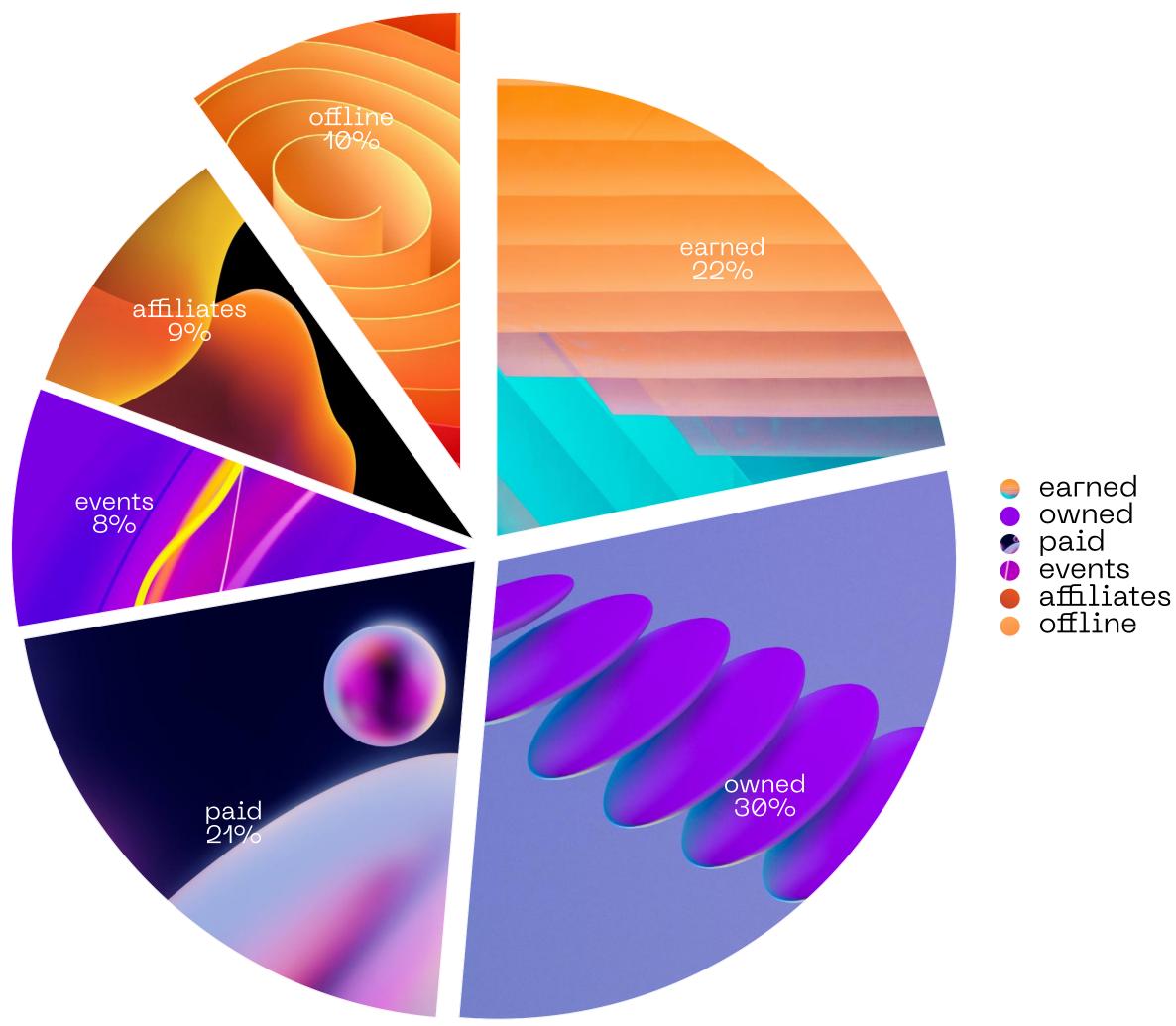
Marketing should be simple and fun. Here's how we're going to do it

Communicate the benefits and use cases of the smart contract platform to potential users

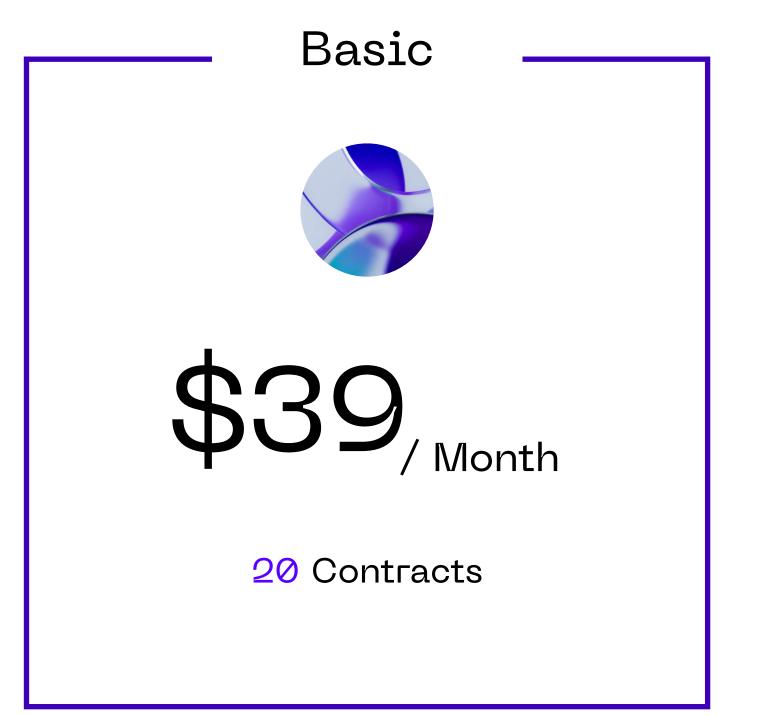
Form partnerships with companies that have a strong presence in the industry to increase the visibility and credibility of the platform

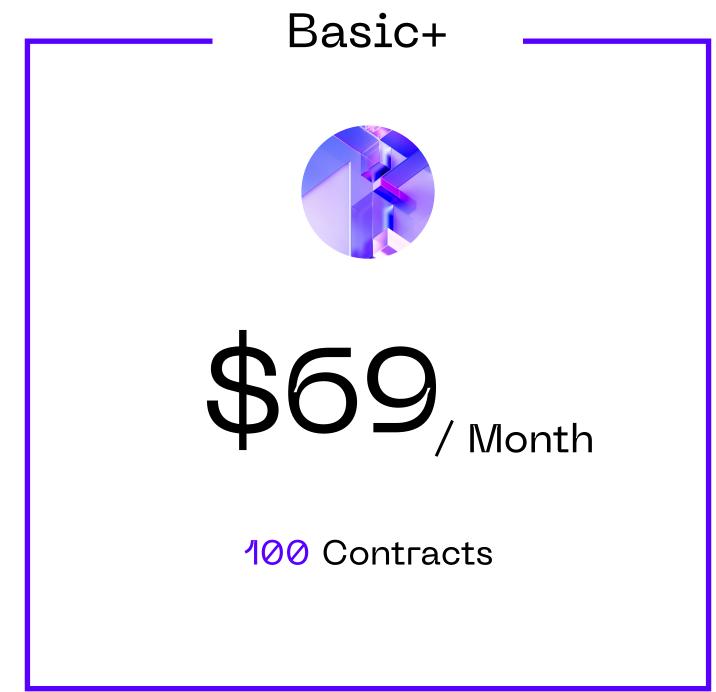
Develop tutorials, documentation, and other educational resources to help businesses

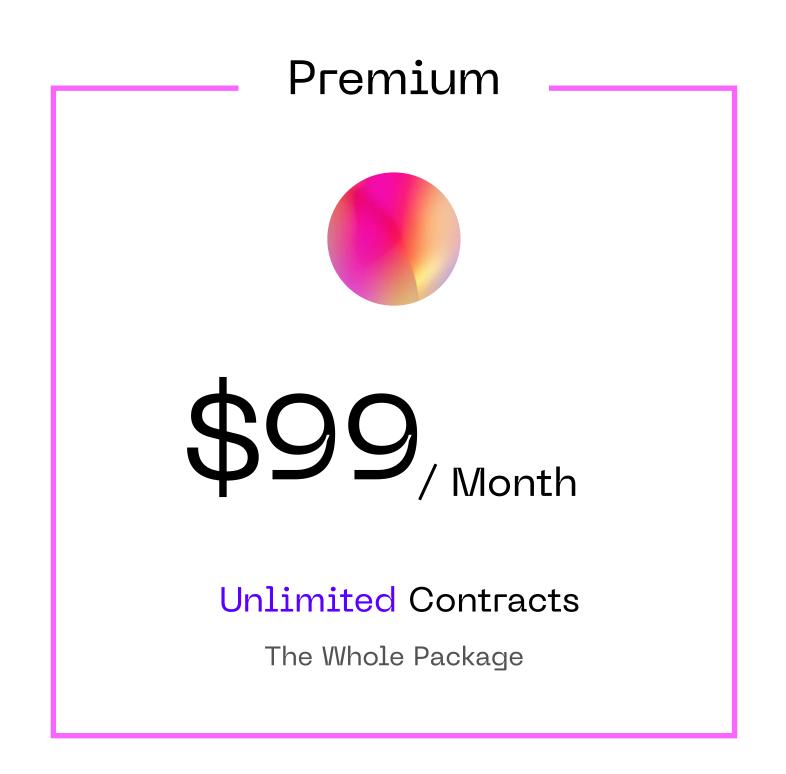




# Pricing







Separate costs for attorney consultations, registration of entities, filings, etc.

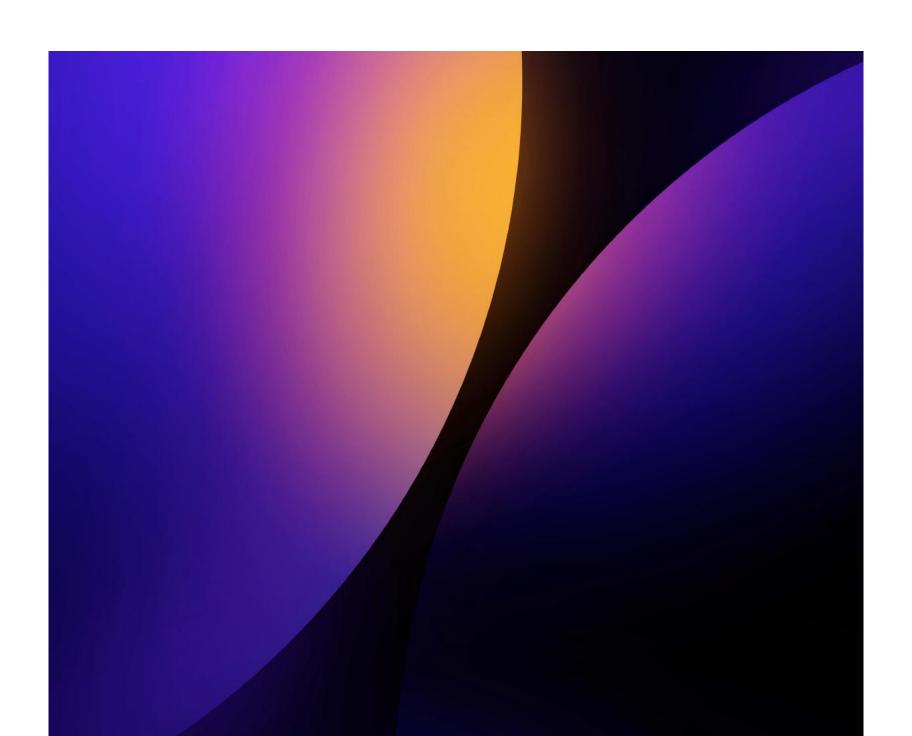
# Projections

### Key metrics:

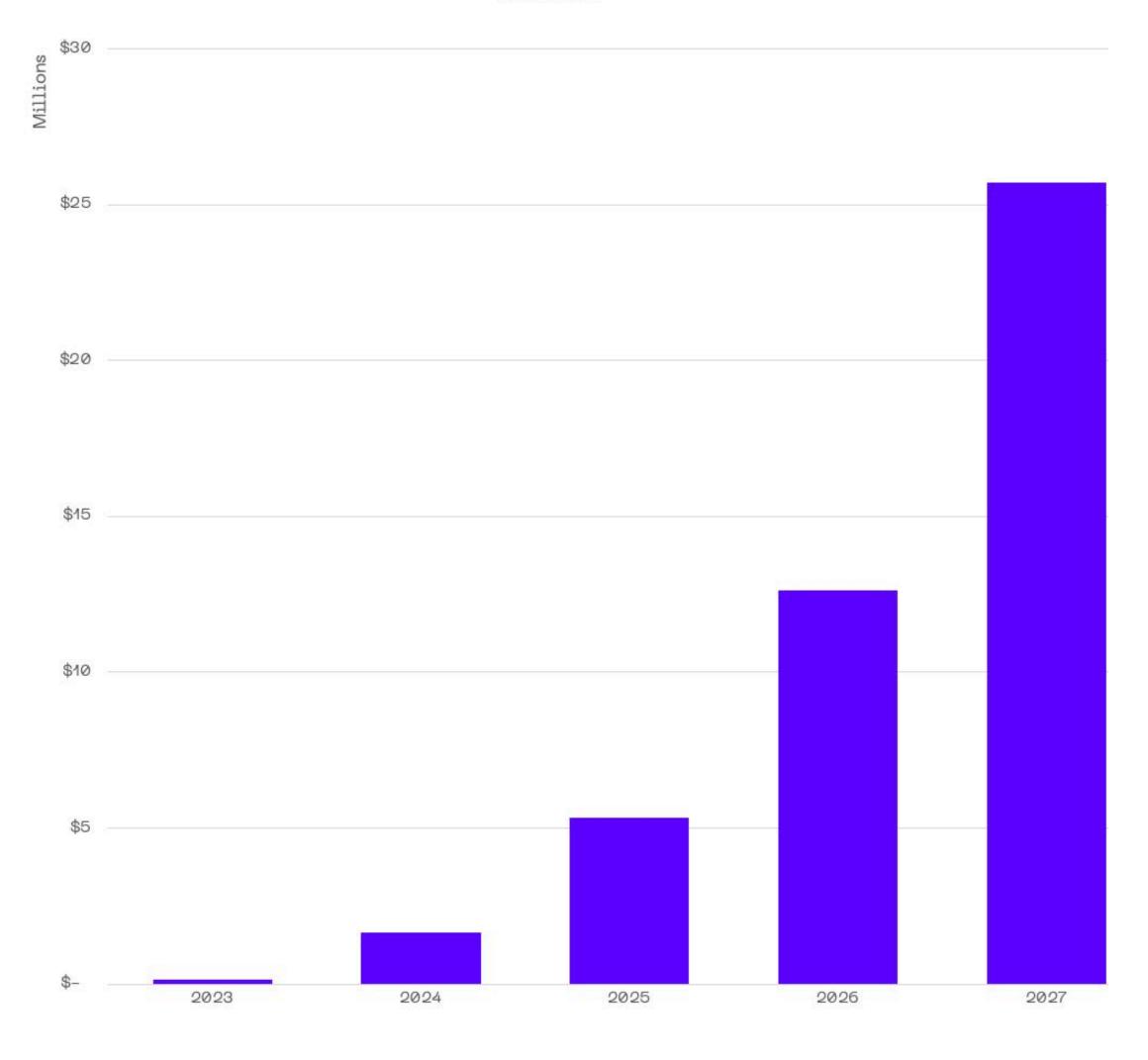
• CAC: \$9

• CAGR: 24.2%

• LTV: CAC 6







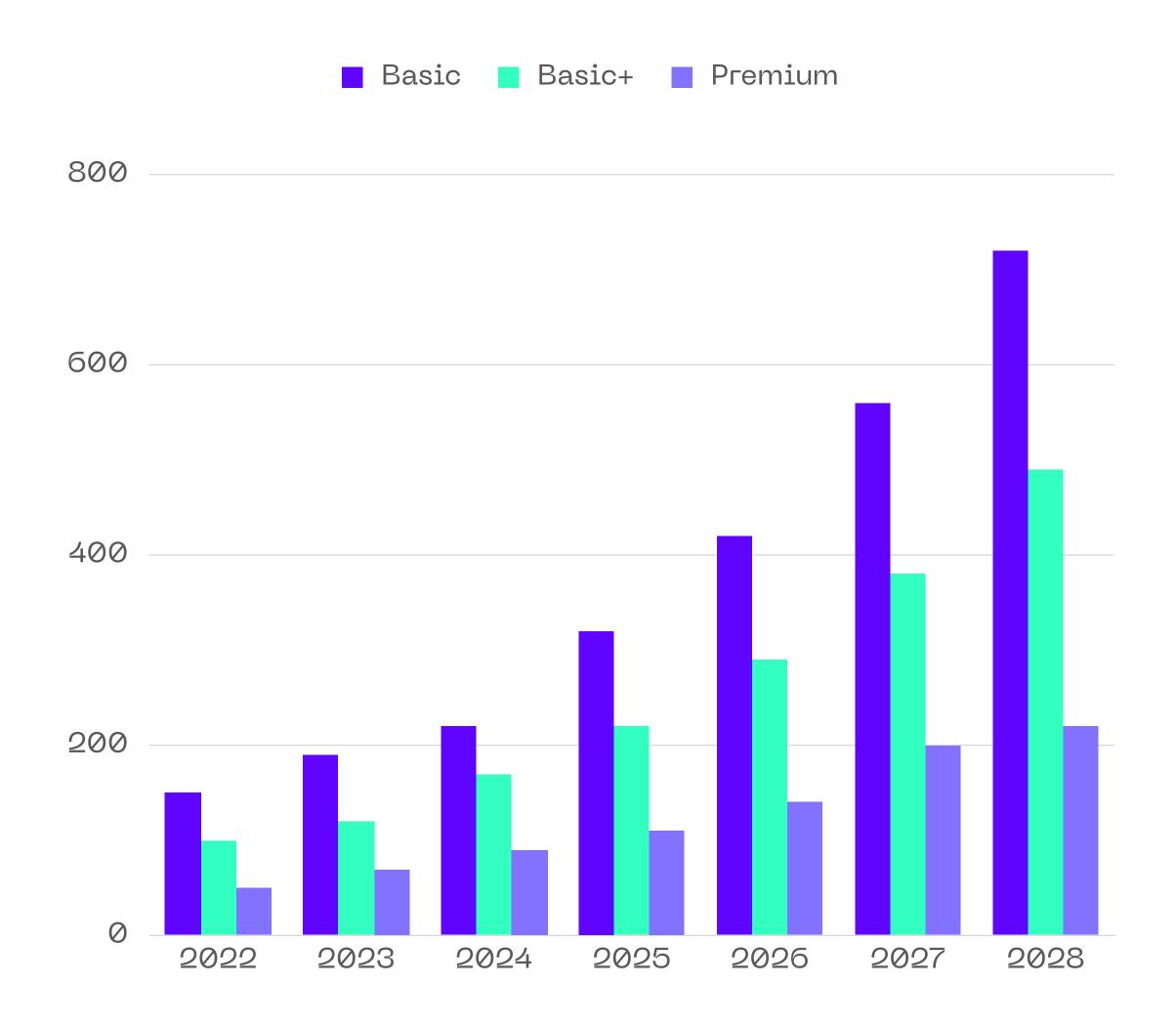
### Revenue Growth

SMEs currently adopting blockchain: 3M. 5 % targeted from start 150,000.

Annual demand increase by 24,2% CAGR +marketing 15%, average of 30% annual increase in demand

(considering arising competition, new market players)





## Timeline

### November 2022

Prototype of Alpha version ready



July 2022

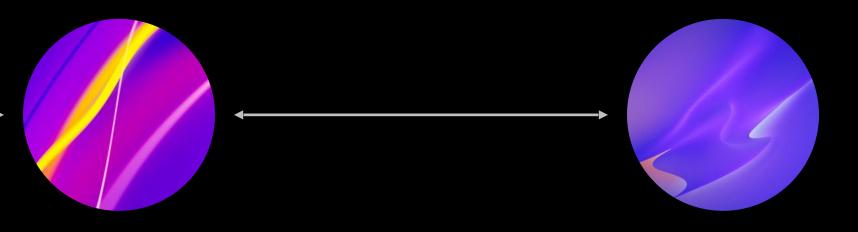
Evrica Corporation established



Patents filed with USPTO



Beta Version with Legal AI



January 2023

Seed funding

August 2023

Launch Party! 👸



### Our Ask

Seed Round: \$1.5 Million

**SAFE** Sheet

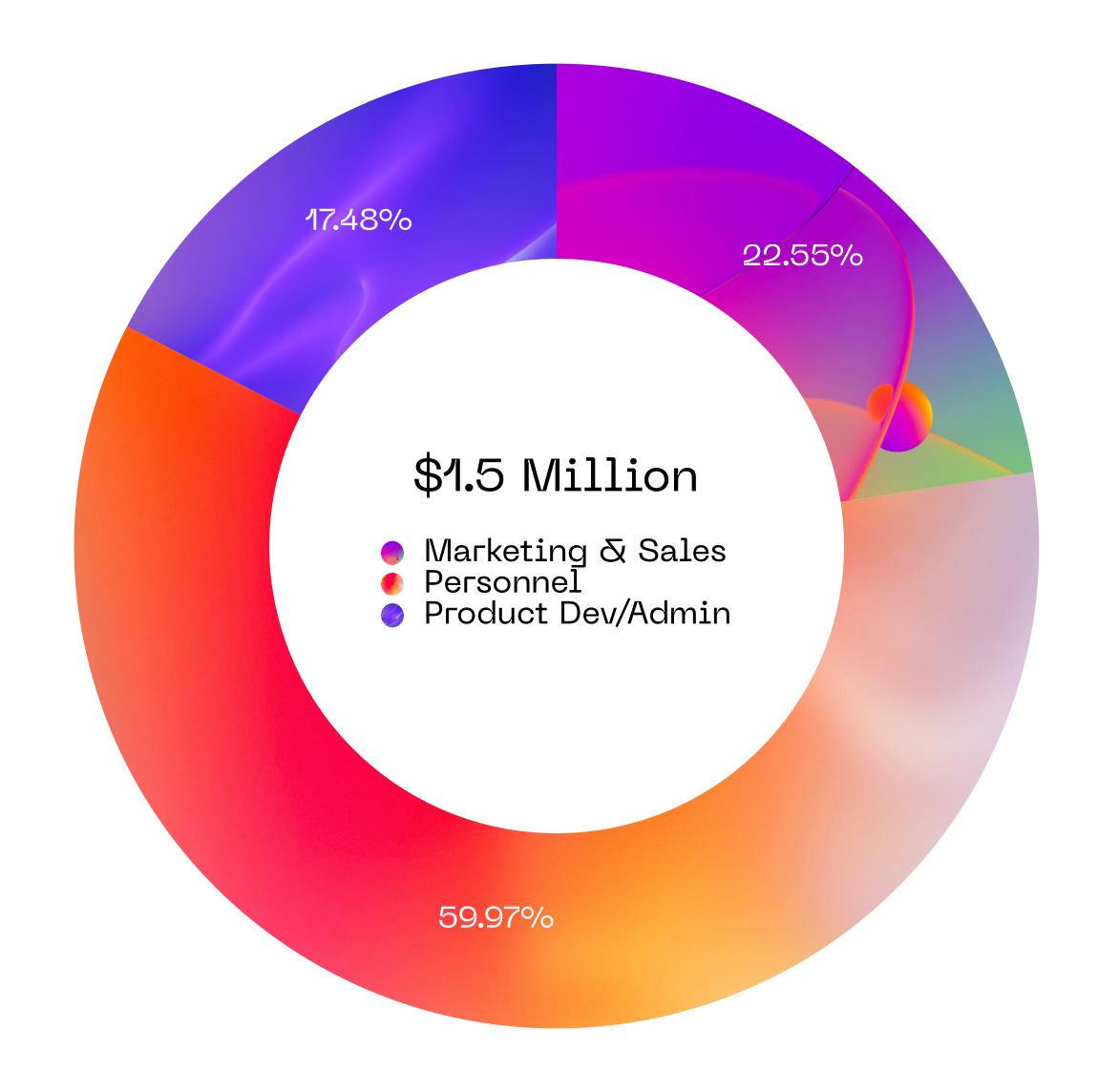
20% Discount

Marketing + Sales: 22.55%

Personnel: **59.97%** 

Product Dev/Admin: 17.48%

Based upon **\$1,496,631** total



# The Team

### Committed to change the future of contracts



Anna Sarkisyan CEO



Eugene Khromin VP



Tim Martinez
CDO



Blake Rice

### Thank You! 👋



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