





SUCCESS STORY

Rocky Mountain Steel Saves 15 Hours/Week & Boosts Bid Volume with Beam Al Takeoff Software

Improved bid turnaround and saved hours on doing takeoff revisions



and efficiency

Increased bid capacity



with auto-detected specs

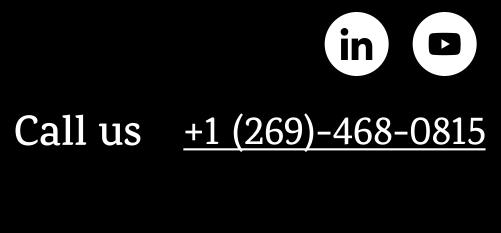
Super-accurate takeoffs

With Beam Al, we're saving up to 2 days on takeoffs, and it has become a part of our growth plans. Our bids are becoming more accurate and faster, allowing us to take on more bids.



Dylan Wiman CEO & President Rocky Mountain Steel, Inc



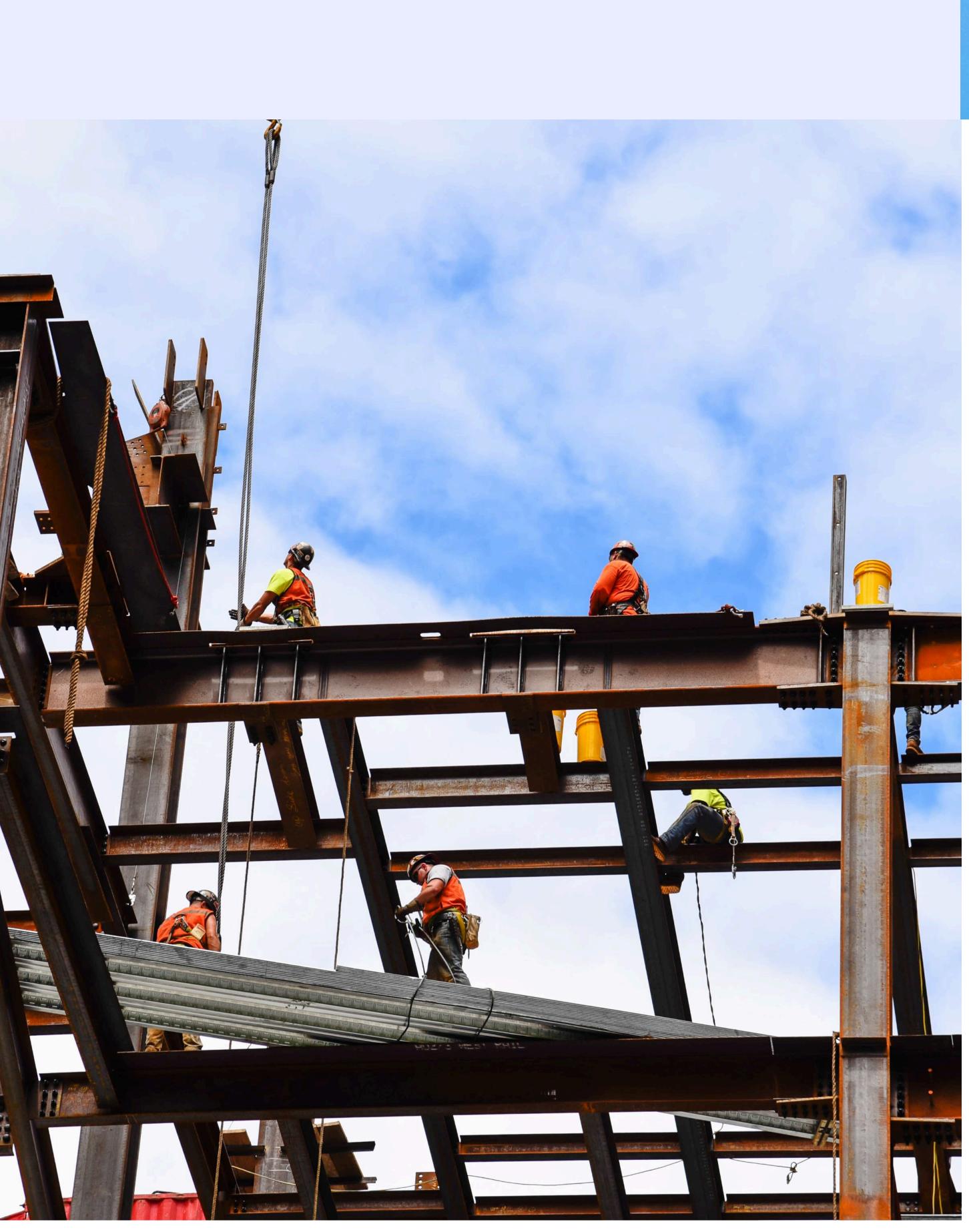


ABOUT

Rocky Mountain

Established in 1997, Rocky Mountain Steel, Inc. specializes in fabricating, supplying, and installing structural and miscellaneous steel for a wide range of construction projects. From commercial and industrial developments to educational institutions, healthcare facilities, airports, and residential buildings, they proudly serve Colorado and neighbouring states with precision and expertise.

With Beam Al, we improved our competitiveness through faster bid responses.



Time-consuming takeoff processes diverted attention from project management and

strategic growth. While bids were accurate, they

weren't as fast and efficient enough to drive an increase in revenue.

BREAKING DOWN KEY WINS

After integrating Beam AI, Rocky Mountain Steel, Inc transformed its estimating workflow:

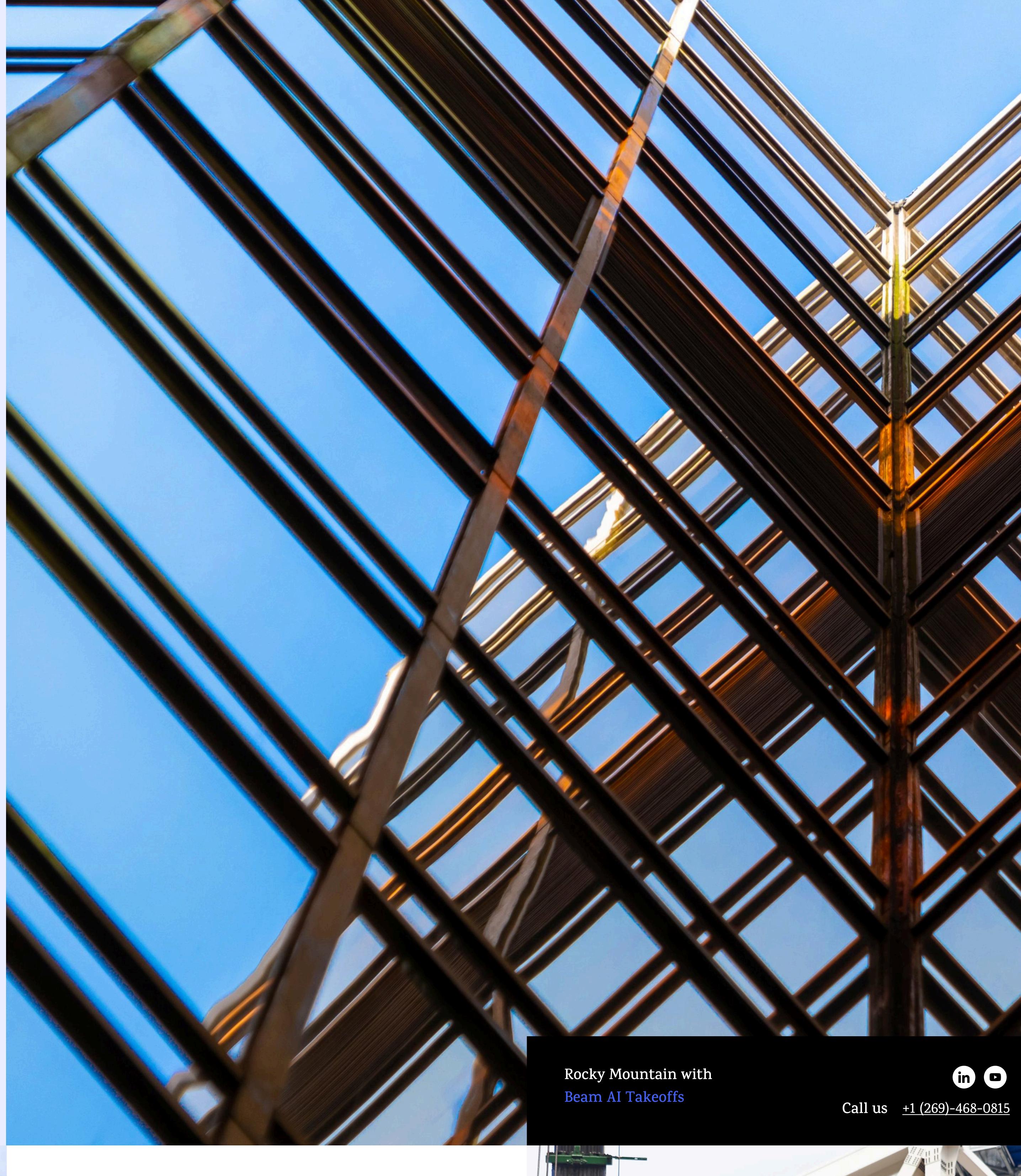
week, significantly reducing takeoff time.

Saved 1-2 workdays per

Enabled estimators to focus on project management and take on more bids.

Delivered faster bids through auto-detection of specs and keyed-in notes.

Quick adaptation to addendums, ensuring seamless bid updates.



Rocky Mountain with

Beam AI Takeoffs

CHALLENGES

Before implementing Beam AI, Rocky Mountain Steel, Inc. faced multiple challenges in its takeoff bidding processes:

Manual takeoffs took 2-3 days for standard projects and up to 5 days for large-scale ones.

Limited bid capacity, restricting the number of projects they could take on.

BUSINESS

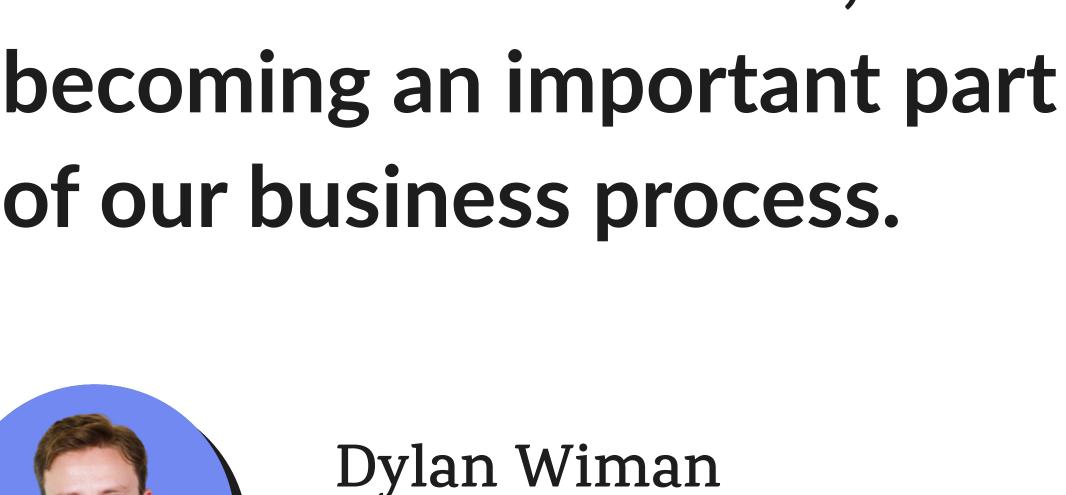
More efficient bidding process, allowing them to win more projects

Increased competitive edge with

faster bid response times. Improved estimator efficiency, enabling them to focus on

high-value tasks.

Beam Al is helping Rocky Mountain Steel modernize our business and becoming a key part of our bidding process. It's easy to navigate, saves us valuable time, and is becoming an important part of our business process.



CEO & President

Rocky Mountain Steel, Inc

Ready To Transform Your Bidding Process? Discover how Beam Al can

streamline your takeoff process, increase bid accuracy, and boost your revenue.

Schedule a Demo

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