





SUCCESS STORY

JZ Demolition Scales Bid Volume, Expects \$1.5M Added Revenue, and Saves 6 Hours/Day with Beam Al Takeoff Software

Sped up bid turnaround & eliminated missed bid opportunities

KEYWINS

4-6 HOURS SAVED DAILY ON TAKEOFFS AND PROPOSALS



ABILITY TO SUBMIT PROPOSALS FOR **EVERY KEY JOB**



NEARLY DOUBLE YEAR-OVER-YEAR ADDENDA AND REVISIONS PROCESSED

REVENUE GROWTH PROJECTED TO

With Beam Al, I'm Saving 4-6 Hours A Day And Am No Longer Stuck Behind A Screen. Now, I Can Focus On Clients, Visit Job Sites, And Grow The **Business Instead Of Just** Keeping It Running. I No Longer Miss Viable Opportunities—Every Proposal I Want To Get Out, Gets Out



Christopher Carter Vice President

JZ Demolition

JD Demolition Case Study with Beam AI Takeoffs

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ABOUT

JZ Demolition

JZ Demolition specializes in interior and total demolition projects, focusing on commercial, industrial, institutional, and government construction across the South Florida region. With over 40 years of leadership experience in both public and private sectors, the Hispanic-owned company is known for its precision, professionalism, and a diverse workforce committed to safety and operational excellence.

With Beam Al, we are saving 4-6 hours a day while doubling our weekly bid output.



Breaking Down the Key Wins

By adopting Beam AI, the team at JZ Demolition made a clean break from inefficiency:

KEY WINS

Saved 4-6 hours a day, especially on days with multiple proposals.

Chris now able to respond to nearly every opportunity.

Doubled weekly bid output, with

Enabled real-time customer engagement, jobsite visits, and new client acquisition.

Auto-detection of spec details and wall heights eliminated the need for frequent site visits.

addenda, saving hours on plan comparisons.

Efficiently handled revisions and



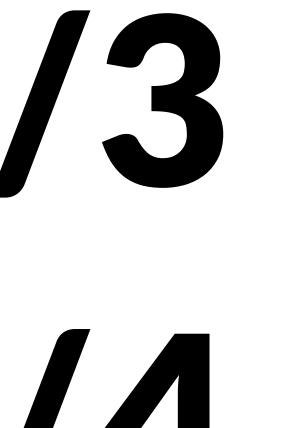
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CHALLENGES

time-consuming, limiting bandwidth for new bids.

due to desk-heavy workflows.

Estimates were accurate but

Before adopting Beam AI, JZ Demolition's estimating

Used manual workflows,

larger-scale projects.

Takeoffs consumed 3-5 hours per job,

with added time for budget sheets and

which slowed down turnaround on

process was manual, slow, and resource-intensive:

Client interactions and job site visits took a backseat

proposals.

BUSINESS IMPACT Since switching to Beam AI, JZ Demolition

has accelerated both estimating and revenue growth:

Bids are submitted faster, with higher confidence.

Business grew from \$1.6M to a projected \$3M, thanks in part to

increased bid volume. Revisions are quicker, with less

manual effort for tracking changes.

Customer service from Beam Al is standout, enabling fast, customized support.

FINALWORD

Beam AI has completely changed how I work - more time for clients, less time stuck in takeoffs.

It's intuitive, fast, and a must-have for any estimator managing multiple projects 11

Christopher Carter

Vice President

JZ Demolition

Ready To Transform Your Estimating Process?

200+ CONTRACTORS Trust Beam Al to automate their

takeoffs and win more bids.

Book a Demo with Beam Al

and see how automation can help you bid faster, win more, and grow your business.

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