

SUCCESS STORY

Pilkington Construction Co. Witnesses 1.5X Business Growth with Beam Al Takeoffs

Streamlined bidding process & sped up bid submissions



TO HOURS

2X FASTER BIDS - FROM DAYS

HIGHER ACCURACY - NO MISSED DETAILS, NO COSTLY ERRORS

MORE TIME FOR STRATEGY -

FOCUS ON VENDORS, CLIENTS, AND BETTER BIDS

1.5X BUSINESS GROWTH MORE BIDS, MORE WINS

With Beam AI, We're Saving A Week's Worth Of Time On Takeoffs And Streamlining The Entire Bidding Process.

Our Bid Turnaround Time Has Improved 100%, And We're Seeing 1.5x Business Growth!



Roy Cabrera

Estimator
Pilkington Construction Co.

Pilkington Construction Co. with Beam AI Takeoffs



ABOUT

Pilkington Construction Co.

Founded in 1985, Pilkington
Construction Co. has built a strong
reputation for delivering
high-quality commercial, industrial,
and institutional construction
projects. With decades of expertise,
they specialize in pre-construction
planning, design-build services,
general contracting, and
construction management.

With significantly less time spent on takeoffs, we can double-check GC estimates & focus more on coordinating with vendors.



BREAKING DOWN THE KEY WINS

By integrating Beam AI, Pilkington
Construction streamlined their takeoff and

bidding process:

A week's worth of time saved across takeoffs and overall estimating workflow per project.

100% improvement in bid turnaround time—what took days now takes hours reviewing takeoffs.

Enhanced accuracy with automated takeoffs, reducing the risk of missing details.

More time for strategic tasks,

including subcontractor coordination, client meetings, and refining estimates.

1.5x business growth—more bids submitted and greater deal closures.

CHALLENGES

Before adopting Beam AI, Pilkington Construction faced key inefficiencies in its estimating and bidding workflow:

Manual takeoffs consumed 3 to 4

to missed deadlines and limited bid

days per project, using tools like OST and Bluebeam.

The bidding process was slow, leading

capacity.

Estimators had less time for high-value tasks, such as engaging with subcontractors and refining bids.

Seamless navigation and ease of use, making adoption and training effortless.

BUSINESS IMPACT

Significantly faster takeoff process, cutting down on days of manual effort

Increased accuracy in bids, allowing them to double-check GC estimates and avoid errors.

KEY RESULTS



TASKS PER PROJECT

BID TURNAROUND TIME

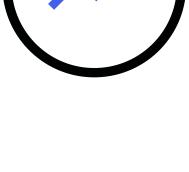
1.5X BUSINESS GROWTH

TAKEOFFS AND ESTIMATING

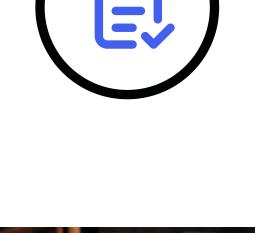
A FULL WEEK SAVED ON



IMPROVED BY 100%



MORE TIME FOR



SUBCONTRACTOR ENGAGEMENT AND STRATEGIC PLANNING



Beam Al Has Elevated Our Estimating Process. It Saves Us Time, Improves Accuracy, And Helps Us Focus On What Matters - Winning More Bids!



with Beam AI Takeoffs

Estimator
Pilkington Construction Co.

Roy Cabrera

Call us +1 (269)-468-0815

Ready To Power Your Bidding Process With A!? Book a demo with Beam Al and

see how automated takeoffs can help you win more projects.

Schedule a Demo

with Beam AI Takeoffs

Call us +1 (269)-468-0815