





SUCCESS STORY

JBG Flooring Cuts Takeoff Time and Submits More Competitive Bids with Beam Al Takeoff Software

Drastically reduced takeoff time & improved bid turnaround



Boosted bidding capacity



Improved scope of stakeholder collaboration

With Significantly Less Time Spent On Takeoffs, We Can Focus On Other Critical Aspects Of The Project—Getting Pricing From Suppliers, Checking Material Availability, And Ensuring Bid Competitiveness.



JBG Flooring with Beam

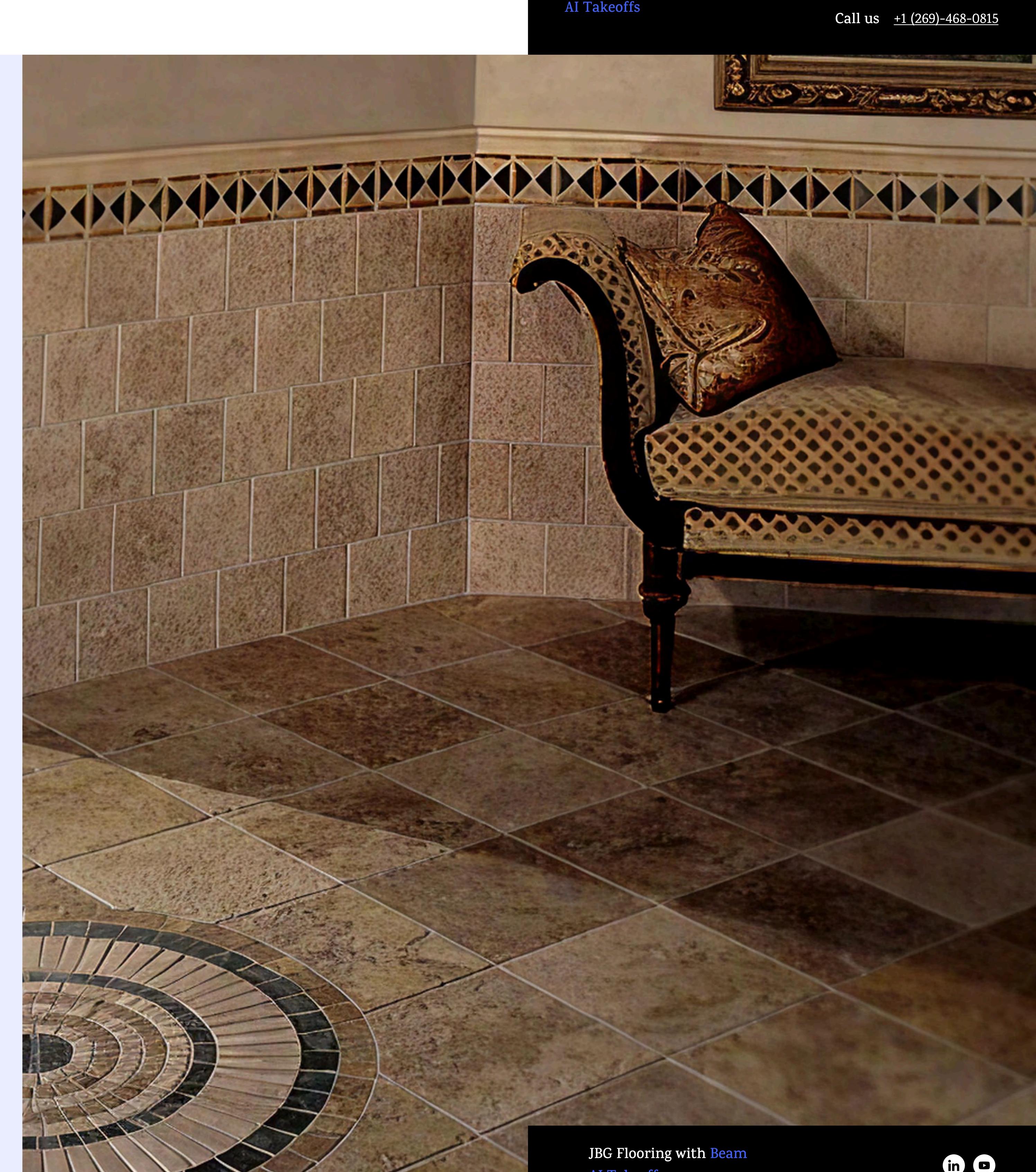
Laura De Sanctis Assistant Director JBG Flooring and Installation Ltd.

ABOUT

JBG Flooring

Founded in 1968 and headquartered in Toronto, Ontario, JBG Flooring & Contracting has been a trusted leader in the flooring industry for over 40 years. As a family-owned and operated business, JBG Flooring combines "old world" craftsmanship with "new world" workmanship, delivering high-quality flooring solutions with precision and expertise.

Beam Al helps us submit bids with more speed and accuracy, ensuring we meet deadlines and remain competitive in our industry.



optimized its estimating process and improved efficiency:

By integrating Beam AI, JBG Flooring has

HOW BEAM AI HELPED

JBG FLOORING

Significant time savings on takeoffs, allowing for faster bid preparation.

time, leading to an increase in submitted proposals.

Improved bid turnaround

More time for value-driven tasks, such as securing competitive supplier pricing and evaluating material availability.

Beam Al is easy to use, making the adoption within the estimating team seamless.



CHALLENGES

Before adopting Beam AI, JBG Flooring faced several inefficiencies in their estimating process:

time-consuming, reducing the speed of bid preparation.

Manual takeoffs were

Limited bid capacity, leading to missed opportunities.

Less time to focus on supplier pricing and material availability.



BUSINESS IN PACT

time spent on manual tasks.

Faster takeoff process, reducing

User-friendly interface, making adoption seamless for the estimating team.

More bids submitted, enabling JBG Flooring to remain

competitive in the market.

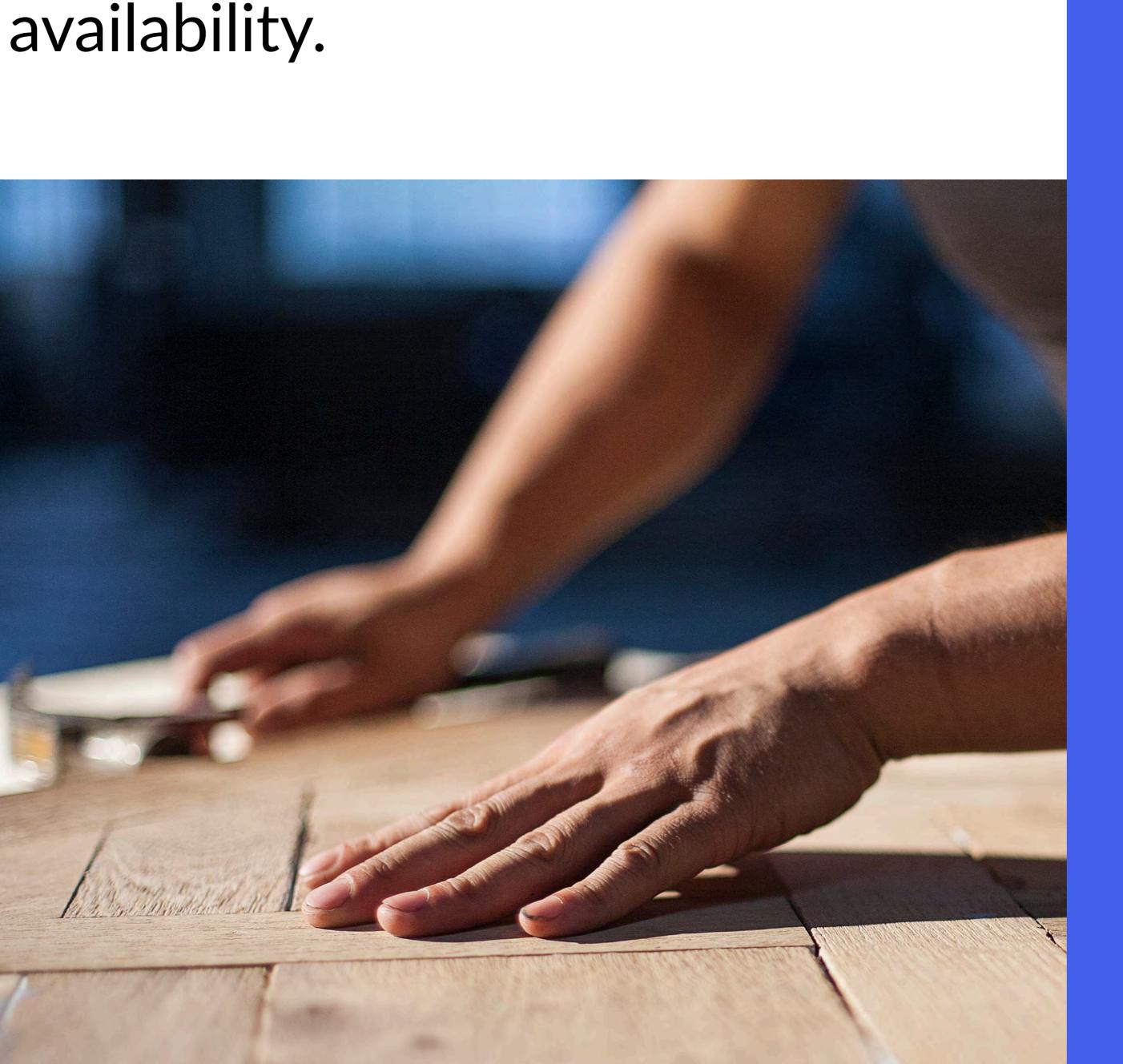
Key Results

Reduced takeoff time, leading to faster bid preparation.

with improved turnaround time.

Increase in bids submitted

Enhanced ability to engage with suppliers for pricing and material availability.



The Beam AI team has been amazing—very prompt, always responding to our emails and inquiries, and readily available to schedule calls when needed.



Assistant Director JBG Flooring and Installation Ltd.

Laura De Sanctis

Ready To Power Your Bidding Process With Al?

Book a demo with Beam Al and see how automated takeoffs can help you win more projects.

Schedule a Demo