





SUCCESS STORY

Cart Construction Cuts Bid Turnaround Time and Grows Revenue Potential with Beam Al Takeoff Software

Automated takeoffs enable faster bids and increased job wins without expanding the team.

KEYWINS

COMPLETING TAKEOFFS IN JUST 1-2 DAYS



INCREASED OVERALL REVENUE



HIGHER TEAM AVAILABILITY AND

FASTER TURNAROUND ON REVISIONS

Beam Al Has Completely

Transformed How We Do Takeoffs. It's Faster, More Accurate, And Incredibly Efficient. We're Winning More Jobs, Growing The Business, And Doing It All Without **Expanding Our Team. It's** Become An Essential Part Of How We Operate.



Cast Construction Case Study with Beam AI Takeoffs

Call us +1 (269)-468-0815



ABOUT **Cart Construction**

Cart Construction is a locally owned business based in Des Moines, Iowa, with over a decade of experience in fulfilling clients' commercial and residential flooring needs. Specializing in tile, VCT, vinyl, carpet, and wood installations, the company is committed to delivering top-quality finishes and exceptional service.

Beam Al has helped us send more bids in less time, and our wins have improved as well."





CHALLENGES

Before adopting Beam AI, Cart Construction faced several challenges in their estimating process:

on manual takeoffs, limiting the number of bids they could submit.

The team spent 10 hours to a few days

The manual takeoff process hindered the team's ability to respond quickly to bid invitations and revisions sent by general contractors.

The **team relied on traditional takeoff** techniques and CAD to read and review drawings, which was repetitive and time-intensive.

Limited time for high-impact activities like client communication, pricing, fine-tuning bids, and following up with general contractors.

Key Wins with Beam Al

Since implementing Beam AI, Cart Construction has experienced significant improvements:

Reduced takeoff time: With Beam AI, Cart Construction completes takeoffs in just 1–2 days, enabling more bids without sacrificing accuracy.

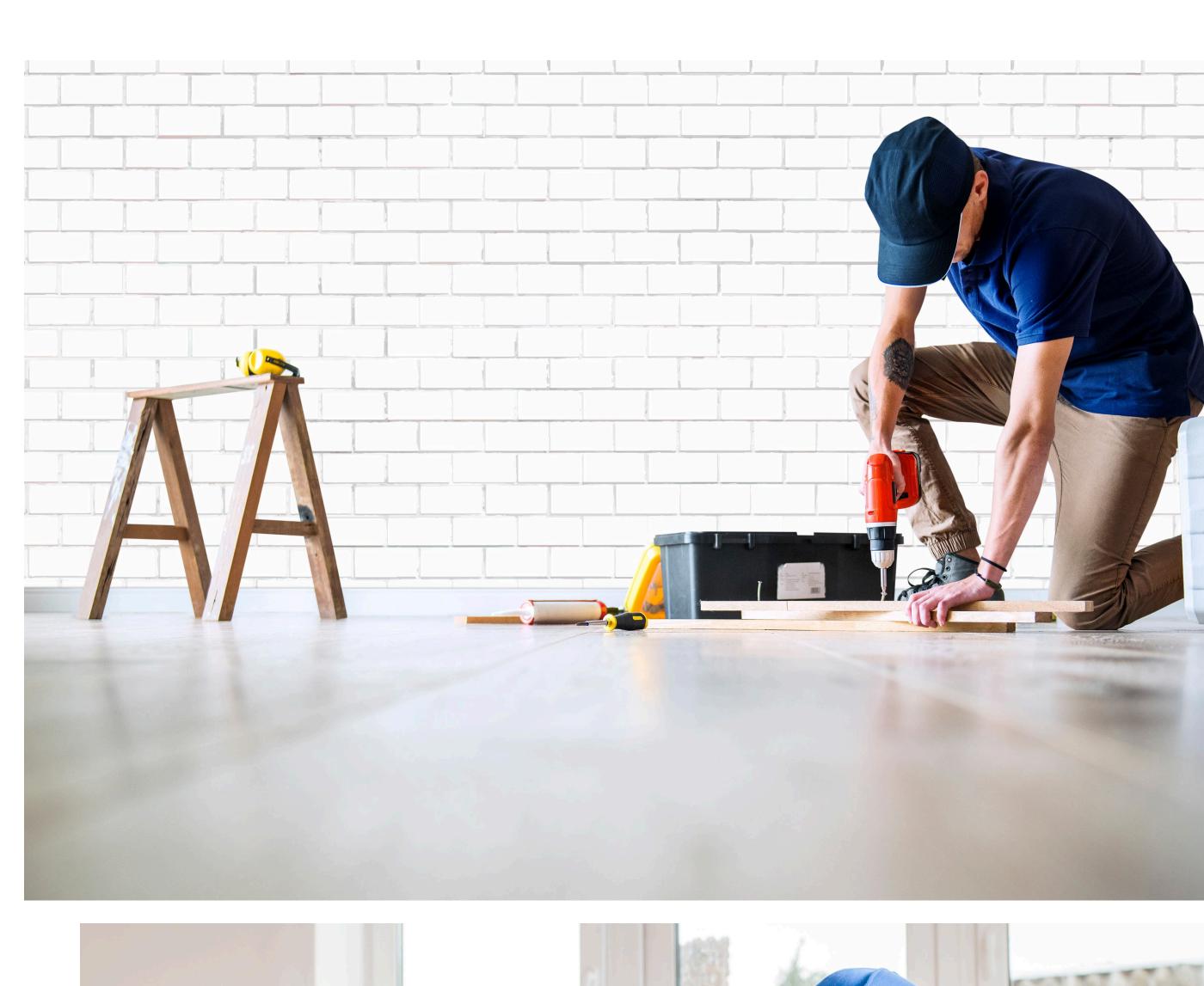
more accurate bids have helped Cart Construction close more jobs, driving a noticeable increase in revenue, without additional hires.

Faster turnaround on revisions:

Revenue growth underway: Faster,

Beam Al auto-detects specs and addenda changes, helping the team submit accurate revisions and cut bid turnaround time.

Enhanced client communication: With time saved, estimators can focus more on bidding strategy, client interactions, and tailoring proposals to be more competitive.





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BUSINESS IMPACT

Revenue growth: The efficiency gained from Beam AI has increased revenue, as the team can close more deals within the same timeframe without additional hires.

Improved win rate: With faster, more accurate estimates, the team is submitting bids more confidently and seeing those efforts reflected in increased win rate.

Resource optimization: With automated takeoffs freeing up time, the team can allocate bandwidth to strategic activities, such as

fine-tuning pricing and following up

with general contractors.

FINAL WORD

With Beam AI, we're saving several hours—and in some cases, even days-per estimate. It's a huge improvement in efficiency and allows us to keep up with a higher volume of bids without sacrificing accuracy.

Viri Ramirez

Cart Construction

Co-owner,

Ready To Take Back Your Time And Bid Smarter?

900+ Businesses Trust Beam Al to automate their

takeoffs and win more bids.

Book a demo with Beam Al

Schedule Your Demo

and see how automated takeoffs can transform your estimating process.

Talk To Us To Get Your First

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