



SUCCESS STORY

MGT Enterprises Doubles Bid Output and Cuts Takeoff Time by 70% with Beam Al Takeoff Software

Improved bid turnaround and reinvested saved time into other high-value tasks.

70% reduction in takeoff time



>2X more bids on GC projects (from 1–2 to 4–5 weekly)



Better bid accuracy



Faster project turnaround and greater revenue opportunity

With Beam Al, we're saving about 70% of the time we used to spend on takeoffs. That extra time is now going toward sales follow-ups and other key priorities. It has helped us pursue more work without growing the team.



Mike Thomas Vice President MGT Enterprises

MGT Enterprises with **Beam AI** Takeoffs

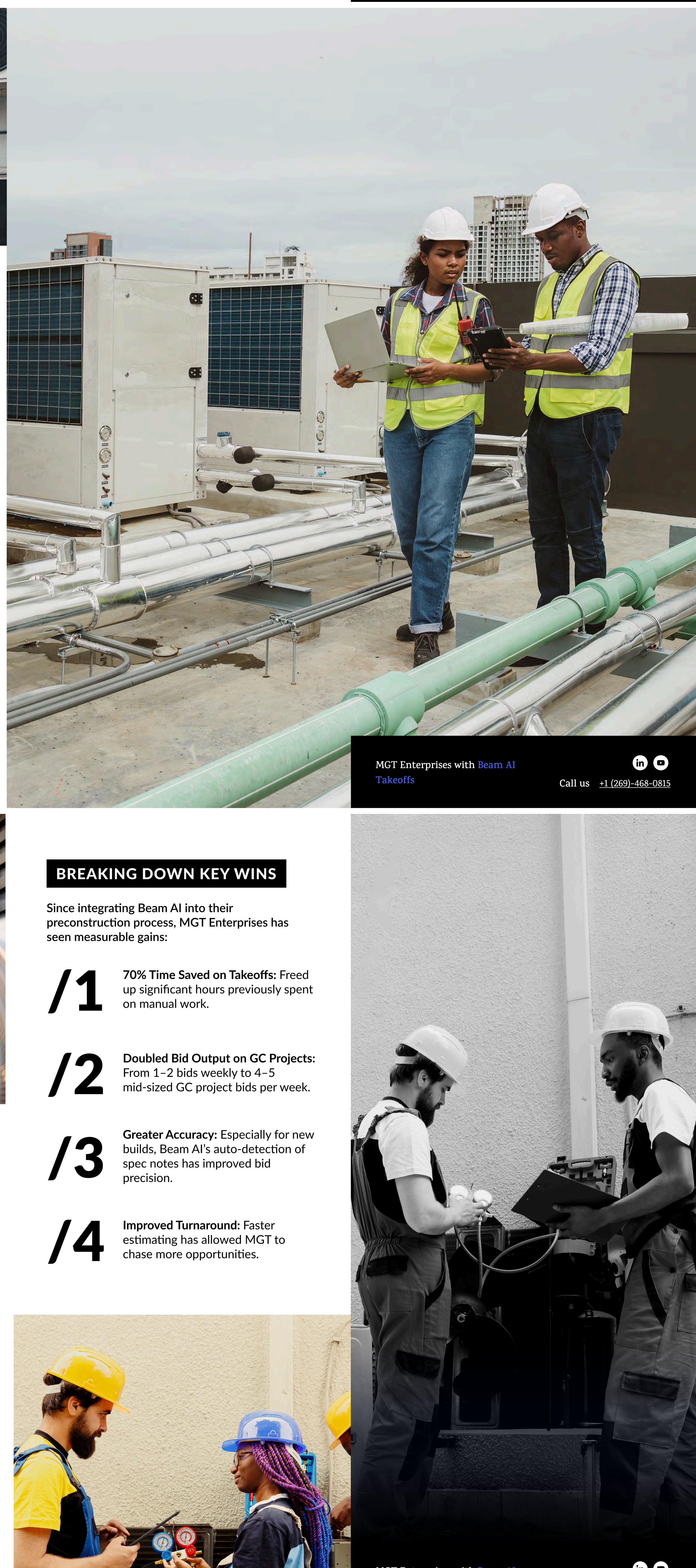


ABOUT

MGT Enterprises

We are a Texas-based HVAC contractor with 30+ years of experience delivering high-quality mechanical and plumbing systems. Their projects span new construction, remodeling, and commercial builds.

We're doing 3 to 4x more bids than before. That alone makes **Beam worth it.**





CHALLENGES

Before adopting Beam AI, MGT Enterprises faced several roadblocks in their takeoff and estimating workflows:

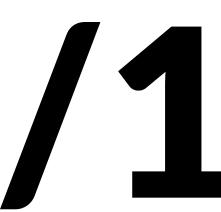
Existing takeoff tools like Togal.Al didn't produce complete takeoffs, forcing teams to still do manual work.

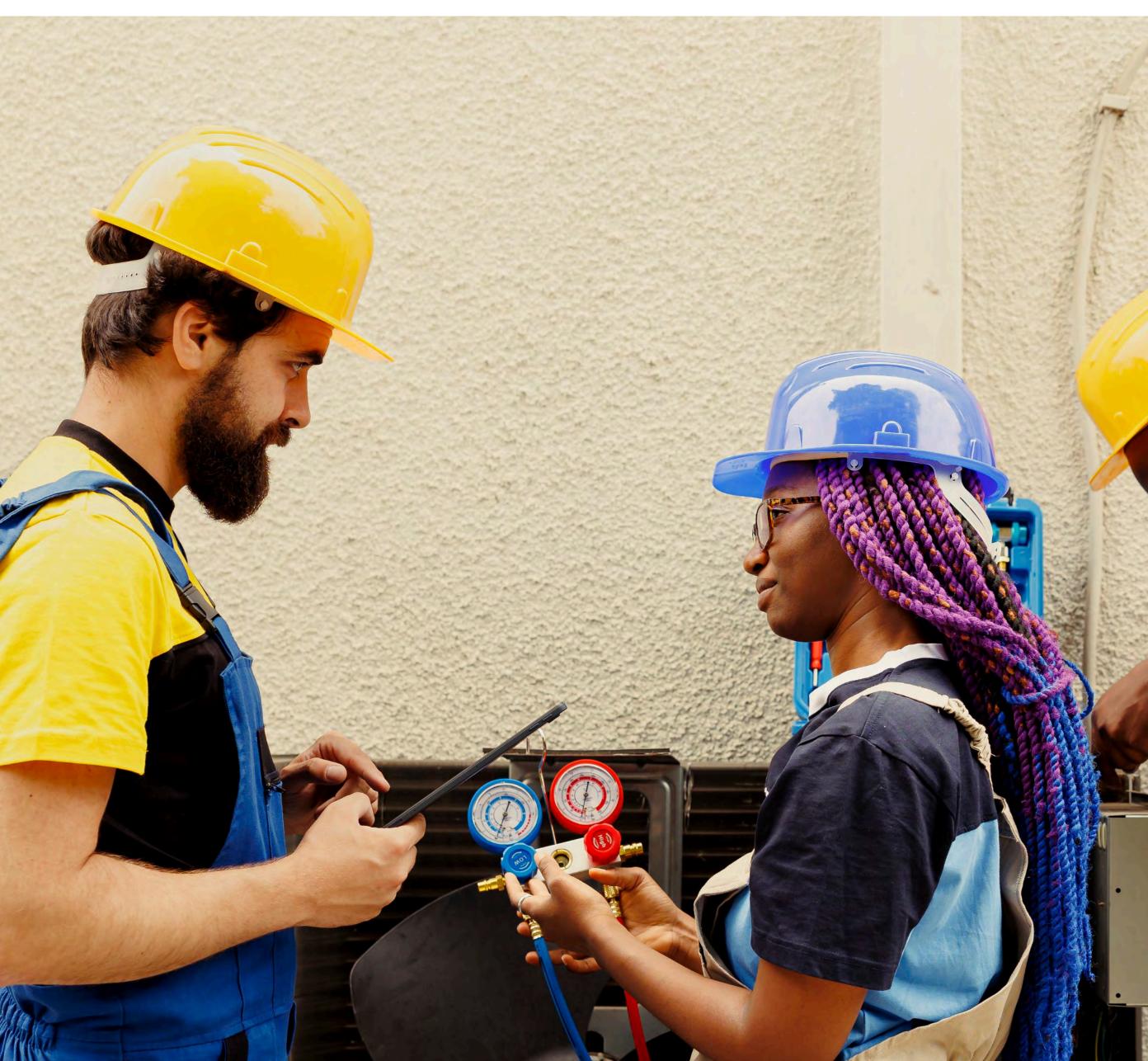
Time spent on takeoffs pulled estimators away from sales and other high-impact tasks.



Bid volume was limited, especially for GC-scope projects, where they could only manage 1–2 per week.

Remodel jobs presented additional complexity due to incomplete or unclear plans.





MGT Enterprises with **Beam AI** Takeoffs



BUSINESS

Increased weekly bid volume, especially on GC scopes.

Reduced turnaround time to respond faster to opportunities.

Reinvested saved time into sales, follow-ups, and business development.

Witnessed a clear uptick in business growth, with revenue expected to have increased.

Beam Al Lets Us Bid More Without Growing The Team. It's One Of The Best Tools I've Used, And I've Tried A Lot Of Them.



Mike Thomas Vice President MGT Enterprises

Ready To Bid 2X More Jobs?

Book a demo with Beam AI and discover how automated takeoffs can unlock more revenue and faster workflows.

Schedule a Demo

MGT Enterprises with **Beam AI** Takeoffs