



SUCCESS STORY

MLC Services LLC. Saves 8 Hours/Takeoff and Improves Bid Accuracy with Beam Al Takeoff Software

Increased bid capacity while reducing time spent on takeoffs.



We were spending 3-4 days on takeoffs before Beam Al. Now, we're saving a full day. That time back has been a game changer for our estimating team.



Justin Eden Senior Project Manager MLC Services LLC.

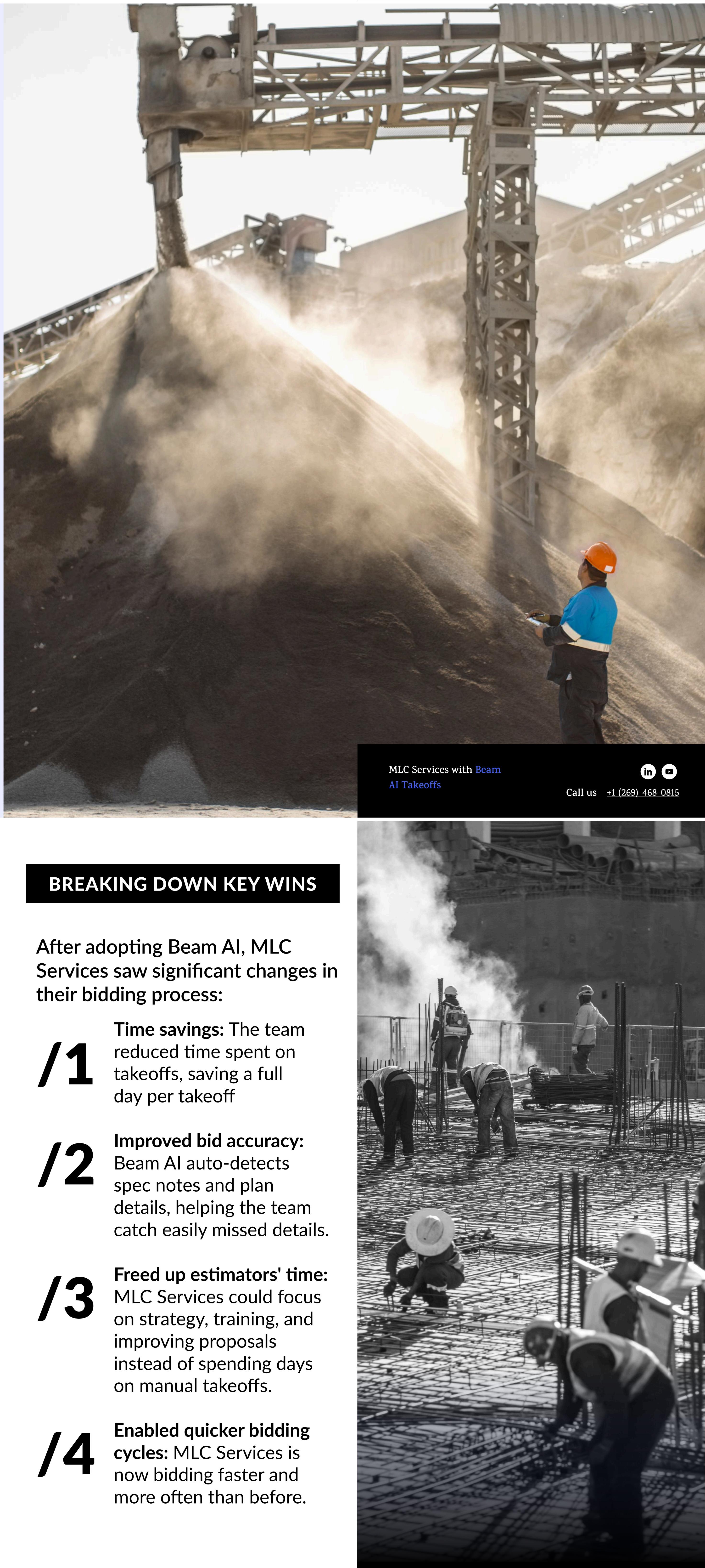
MLC Services with **Beam** AI Takeoffs

ABOUT

MLC Services LLC.

MLC Services is a Gilbert and Miami, Arizona-based contractor specializing in heavy civil, mining, commercial, residential, and environmental construction. The company offers water/ wastewater, utility construction, and earthwork services.

Beam AI has helped us bid faster and more accurately. We're now able to focus on fine-tuning our proposals, training our team, and positioning ourselves to win more work. It's been a solid upgrade.



CHALLENGES

Before adopting Beam AI, MLC Services relied on fully manual takeoffs:

Time-Intensive Process: Estimators spent 3–4 days per takeoff with no dedicated software tools.

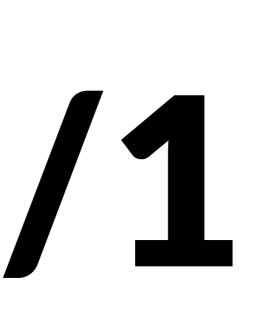
Limited Capacity: Takeoffs were time-consuming, which restricted the number of bids the team could prepare.



Accuracy concerns: With manual takeoffs, there was always a risk of missing key notes and details buried in the plans.



Lack of Bandwidth for Strategic Work: The team had little time left for high-value tasks like value engineering, proposal fine-tuning, or training.









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BUSINESS IMPACT

MLC Services was able to submit more bids without hiring additional team members.

Time once lost to repetitive, manual work is now used for strategic, growth-oriented tasks. Accurate takeoffs helped the team position itself to win more work with stronger proposals

The software is easy to use, and the support team is always on top of things. There is no steep learning curve, just a tool that makes the job easy.



Justin Eden Senior Project Manager MLC Services LLC.

Ready To Take Back Your Time And Bid Smarter?

900+ businesses across US & Canada trust Beam Al with their takeoffs.

Schedule a Demo

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