

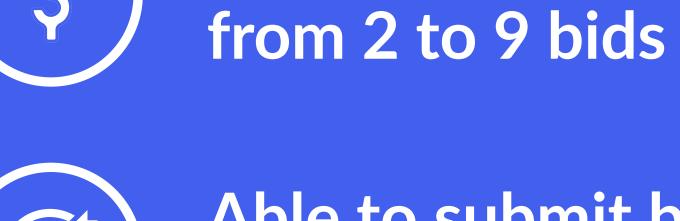
SUCCESS STORY

Harner Plumbing Witnesses 4.5X Increase in Bid Volume, and Saves a Week per Takeoff with Beam Al

Sped up bid turnaround & eliminated missed bid opportunities









Beam AI has helped us complete more bids by significantly reducing the time we spend on takeoffs each week.



Danell Zarrelli

Assistant Project Manager
Harner Plumbing

Infinity CIC with Beam AI
Takeoffs

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ABOUT

Harner Plumbing

A full-service plumbing company catering to residential and commercial clients in Northeast Ohio and surrounding areas. Known for reliable services, Harner Plumbing handles everything from routine plumbing needs to complex sewer and drain solutions. Their comprehensive services include residential and commercial plumbing, drain cleaning, storm drain maintenance, hydro jetting, and sewer video inspections. They also specialize in advanced trenchless technologies, including pipe lining and repair.



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Missed growth opportunities: Time spent on manual tasks left little bandwidth to manage jobs or take on more work.



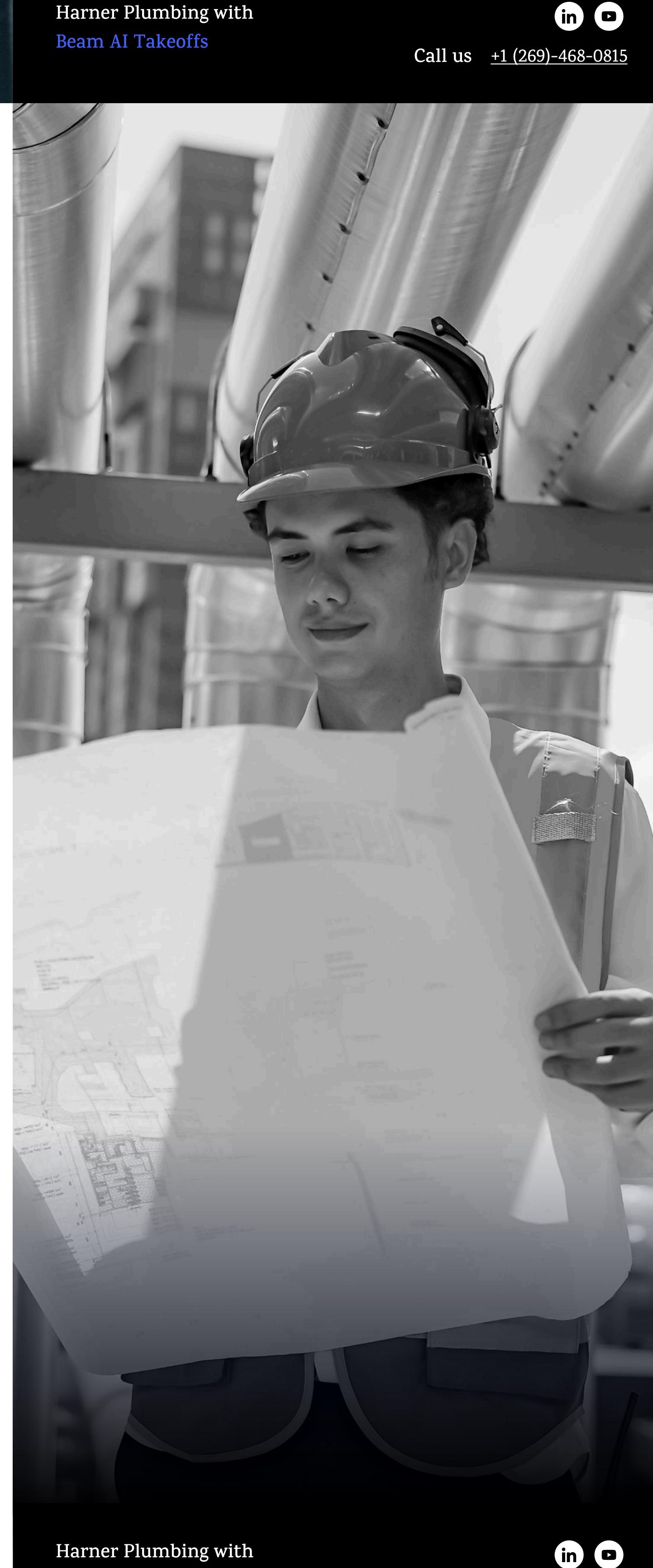
After implementing Beam AI Takeoff Software, the team at Harner Plumbing made a clean break from inefficiency:

Automated Takeoff Process: With Beam AI, takeoffs are now completed in just one day. The team is now able to complete more takeoffs in the same timeframe and send out significantly more bids each week.

Spot on Takeoff Accuracy:
The numbers are now right on the mark, leading to better competitive bids and helping Harner Plumbing win more jobs.

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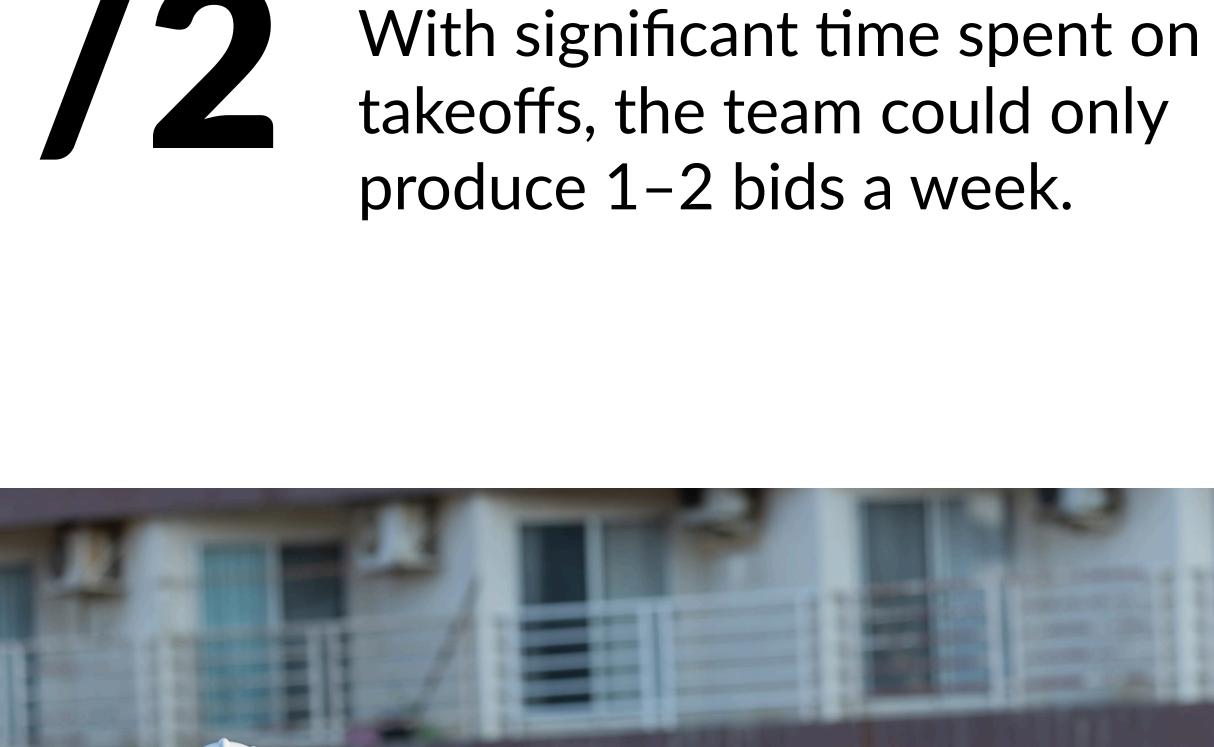
More Time for Strategic Tasks: Estimators are now able to manage ongoing jobs more effectively, consider more projects, and provide stronger support to project managers.



Harner Plumbing with
Beam AI Takeoffs

By adopting Beam AI, we are able to cut takeoff time in half while increasing bid

Call us +1 (269)-468-0815



CHALLENGES

resource-intensive:

Before adopting Beam AI, Harner Plumbing's

Time-consuming manual

Limited bid capacity:

takeoffs: Completing one bid

could take up to a week using

manual tools such as FastPIPE,

delaying other high-value tasks.

estimating process was manual, slow, and

Better time management: Estimators now have more time

to manage projects, support PMs, and contribute to bid strategy

BUSINESS

IMPACT 4.5x increase in bidding volume:

Went from 2 bids to 8–9 bids in the same timeframe, without growing the team.

Improved win potential:

Better accuracy and more bids
have helped Harner Plumbing
secure more jobs.



accuracy significantly. It is an important part of our business growth. Now, we are able to focus on project management, site visits, and sales initiatives, and collaborate with subcontractors.



Assistant Project Manager Harner Plumbing

Danell Zarrelli

Ready To Transform Your

Book a demo with Beam AI and see how automation can help you bid faster, win more, and grow your business.

Takeoff Process?

Schedule a Demo

Beam AI Takeoffs

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