

## SUCCESS STORY

# Doubles Revenue to \$12M and Boosts Bid Volume with Beam Al

Drastically cut down takeoff time & increased bid submissions

#### KEYWINS

**REVENUE GROWTH: \$6M TO** \$12M WITHIN A YEAR



BID TURNAROUND TIME: IMPROVED FROM 5 DAYS TO 2 DAYS



60% INCREASE IN



80% REDUCTION: IN TIME

With Beam Al, We've Doubled Our Revenue From \$6M To \$12M And Cut Our Bid Turnaround From Five Days To Just Two. Beam Al Has Been **Exceptionally Helpful!"** 

Case Study with Beam AI Takeoffs

Call us +1 (269)-468-0815



# ABOUT

### About Companies

Established in Bloomington, MN, specializes in Design-Build, Heating, Air Conditioning, Controls, and 24-Hour Service. With a commitment to high-quality service and innovative solutions, the company has been a trusted name in the mechanical contracting industry.

Now I'm able to focus on refining my estimates instead of spending hours on takeoffs.

System monitoring



Case Study with

### Breaking Down the Key Wins

Adopted Beam AI to automate their takeoff process, transforming the way they bid on projects:

## **KEY WINS**

Automated takeoffs reduced takeoff time by 80%. What once took 4 to 6 hours per page now only requires minutes of review time now.

allowing the team to focus on change orders and bid on more projects.

Improved productivity by 60%,

spot on, eliminating the guesswork and improving bid competitiveness.

**Enhanced accuracy:** Takeoffs are

Bid turnaround time improved: What used to take up to 5 days can now be done in 2 days, giving more time for strategic business activities.





CHALLENGES

process:

Before adopting Beam AI, faced significant

complexity.

inefficiencies and challenges in their estimating

Manual takeoffs were time-consuming:

Each takeoff took 4 to 6 hours per page

using Bluebeam, depending on

Limited bid capacity: Manual

opportunities untapped.

takeoffs restricted the number of

bids they could send, leaving many

**Turnaround time delays:** Completing takeoffs and preparing bids took 3 to 5 days, reducing the speed at which they could respond to bid requests.

# BUSINESS IMPACT

transformative results:

With Beam AI, experienced

Doubled revenue: Increased from \$6M to \$12M in just one year. Reclaim time to refine

estimates & value engineer Speak to suppliers and GCs Time spent on takeoffs

**Expanded bid capacity: More** bids sent and won, directly contributing to business growth.

#### Increased efficiency: Estimators now spend less

time on takeoffs and more on high-value tasks such as working on change orders and bidding on more projects.

FINAL WORD I highly recommend Beam Al. It's incredibly easy to use and has

doubled our revenue and improved our bidding process immensely!

saved us so much time. We've

Ready To Boost Your Bid Efficiency And Win More Projects?

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Beam AI Takeoffs

## 900+ CONTRACTORS

takeoffs and win more bids.

Trust Beam Al to automate their

Book a Demo with Beam Al

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to identify potential issues