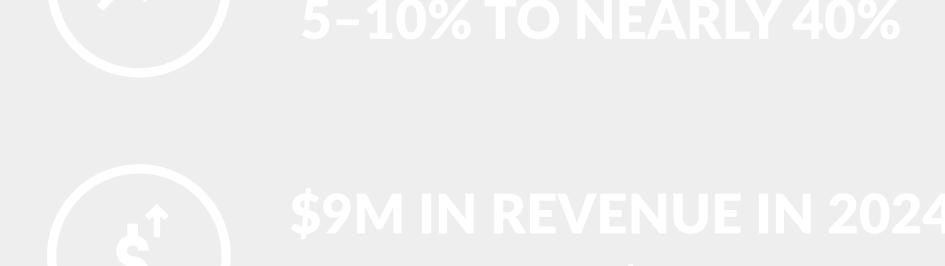
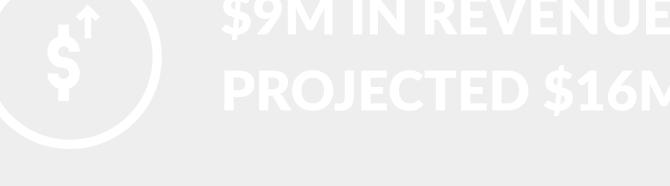




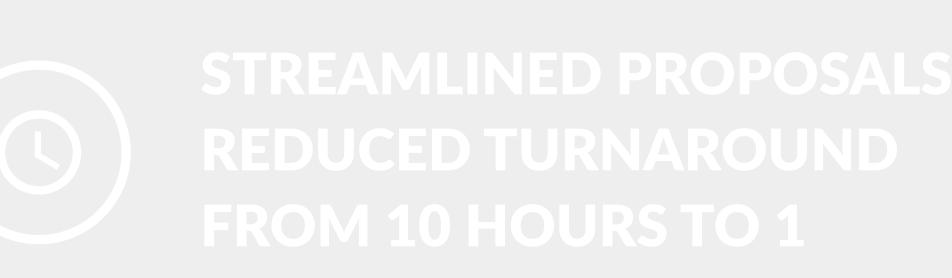
SUCCESS STORY

JBW Installations Inc. Increases Bids 5X and Wins 40% More Jobs with Beam Al Takeoff Software

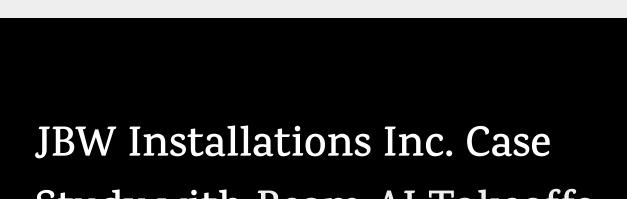










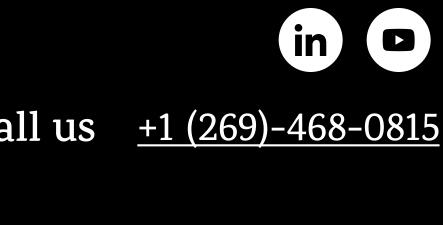


JBW Installations Inc. Case

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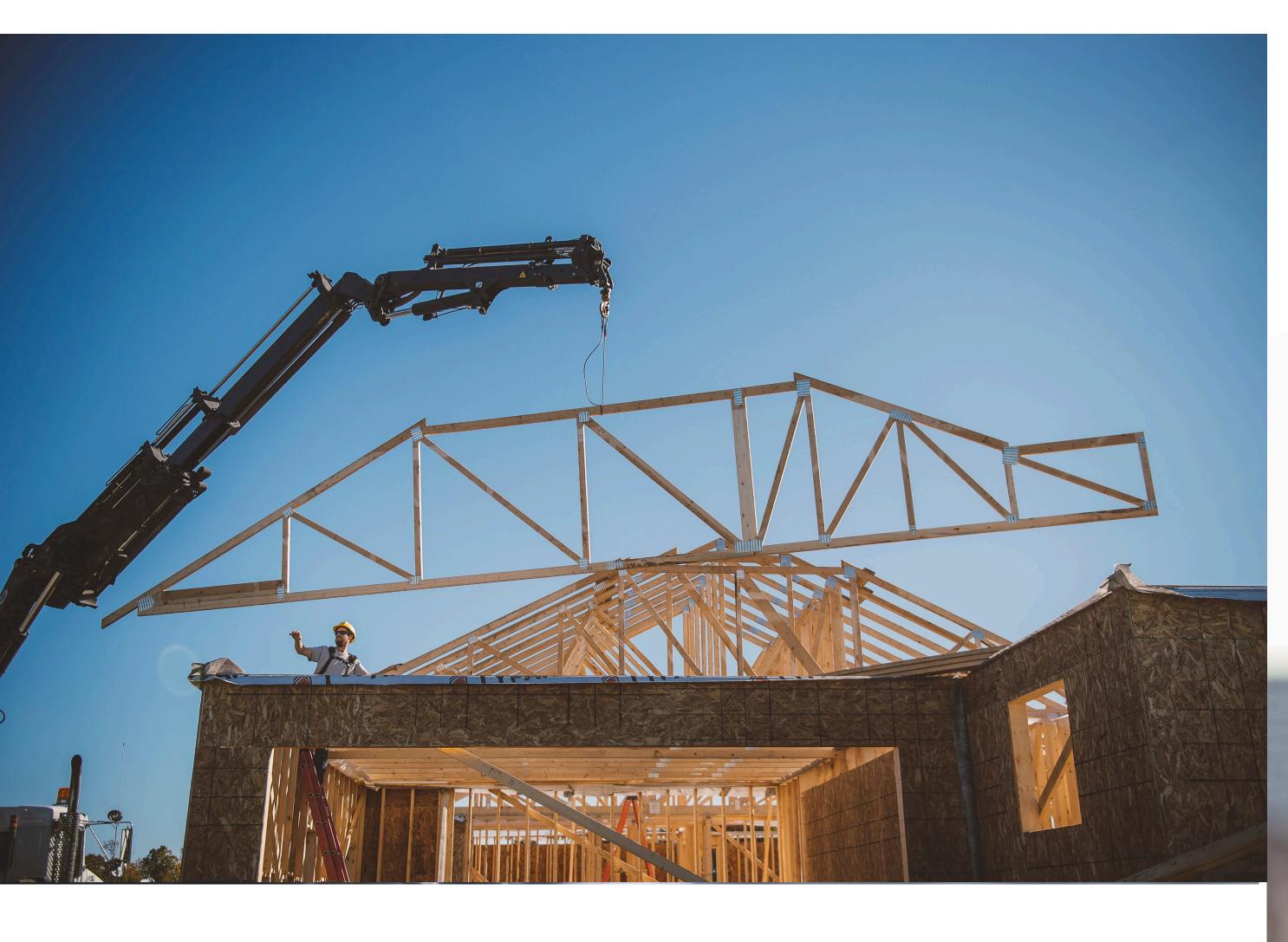
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ABOUT

JBW Installations Inc.

A masonry and siding subcontractor specializing in commercial and multifamily residential projects across the Southeastern US. The firm manages a team of four full-time estimators, eight full-time employees, and a network of 150 subcontractors, generating \$15-\$18M in annual revenue.



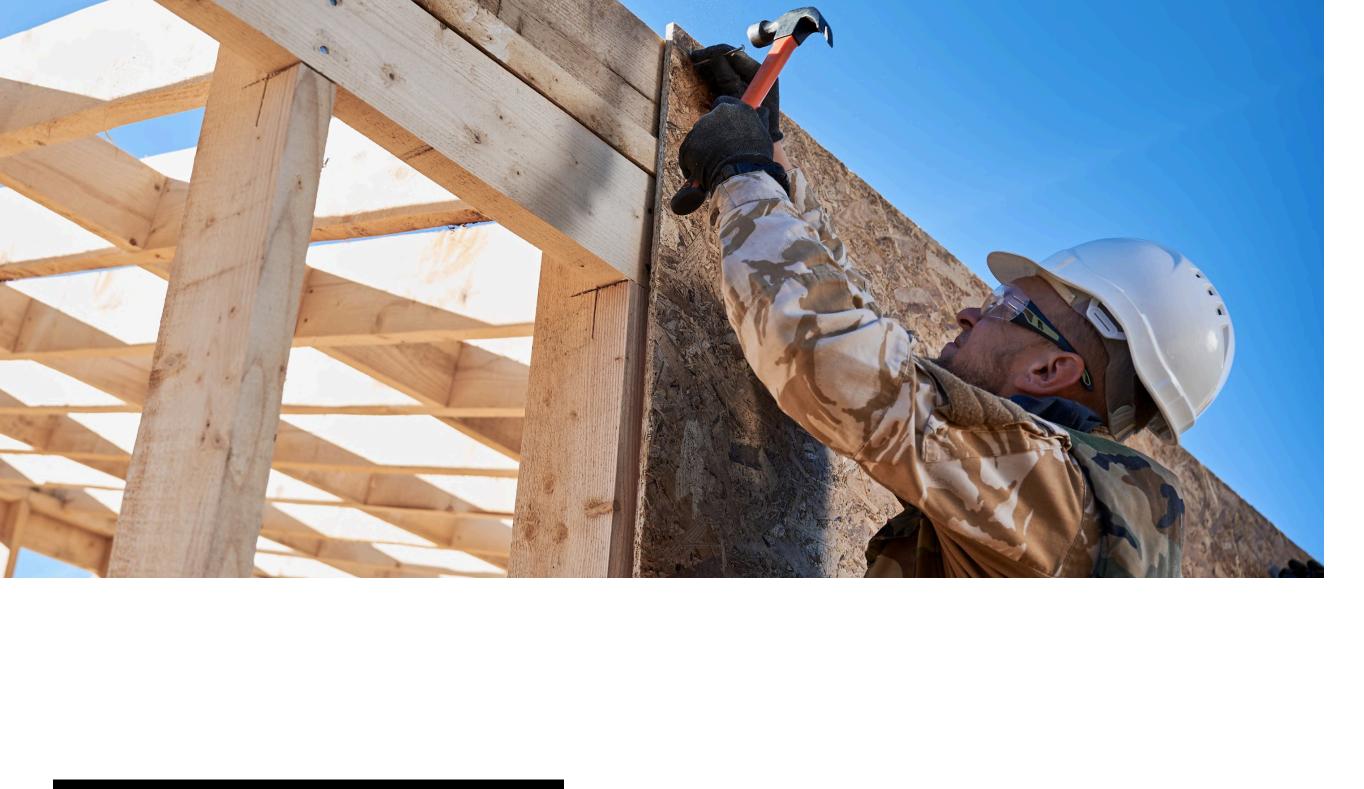
Up to 40 proposals monthly Estimators now submit 5–10 proposals per week, significantly expanding project opportunities and

boosting job wins.

Improved bid accuracy and efficiency Beam Al automates detailed measurements for siding, trim, and flashing, enabling 99% material accuracy and virtually eliminating leftover materials.

Time saved for strategic work Estimators now spend less time on takeoffs (1 hour per bid vs. 45–60 hours previously), allowing them to focus on material procurement, verifying shipments, and vendor pricing checks.

Better bid decision-making Beam AI enables quick assessment of project viability, helping the team avoid low-probability bids and focus only on projects with strong chances of success.



CHALLENGES

for takeoffs. Typical challenges in the bid process looked like:

Before adopting Beam AI, the firm was using STACK

were submitted monthly. Significant material waste led to extra

Manual takeoffs took 45-60 hours per

project; as a result, only 4-8 proposals

and hence reduced margins.

labor, fuel, and transportation costs,

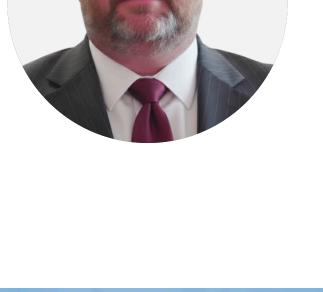
Estimators were burdened with takeoffs, with limited focus on strategic tasks.

Win rate of around 5-10% due to effort-heavy process.



FINAL WORD

Beam Al paid for itself many times over just by reducing our labor costs. The accuracy is incredible, and the time we save allows us to focus on the jobs we can win. I recommend Beam AI to everyone I know in this industry.



JBW Installations Inc.

Keith Wright

Vice President

BUSINESS IMPACT

to nearly 40%.

Increased win rate from 5–10%

projected \$16M in 2025.

\$9M in revenue in 2024,

despite substantial growth.

No additional hires needed

Streamlined, consistent proposal process, reducing turnaround

from 10 hours to 1 hour.





Ready To Increase Your

can drive your business growth.

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