

SUCCESS STORY

Axion Saves 16 Hours/Week & Frees Up Time for On-Site Project Management with Beam Al

Turned hours of counting into strategic field time by automating takeoffs









Beam Al is very easy to use and incredibly user-friendly. It's saving me 16 hours a week and helping me spend more time out in the field



Dexter Turner Account Executive, Axion Specialty Contracting



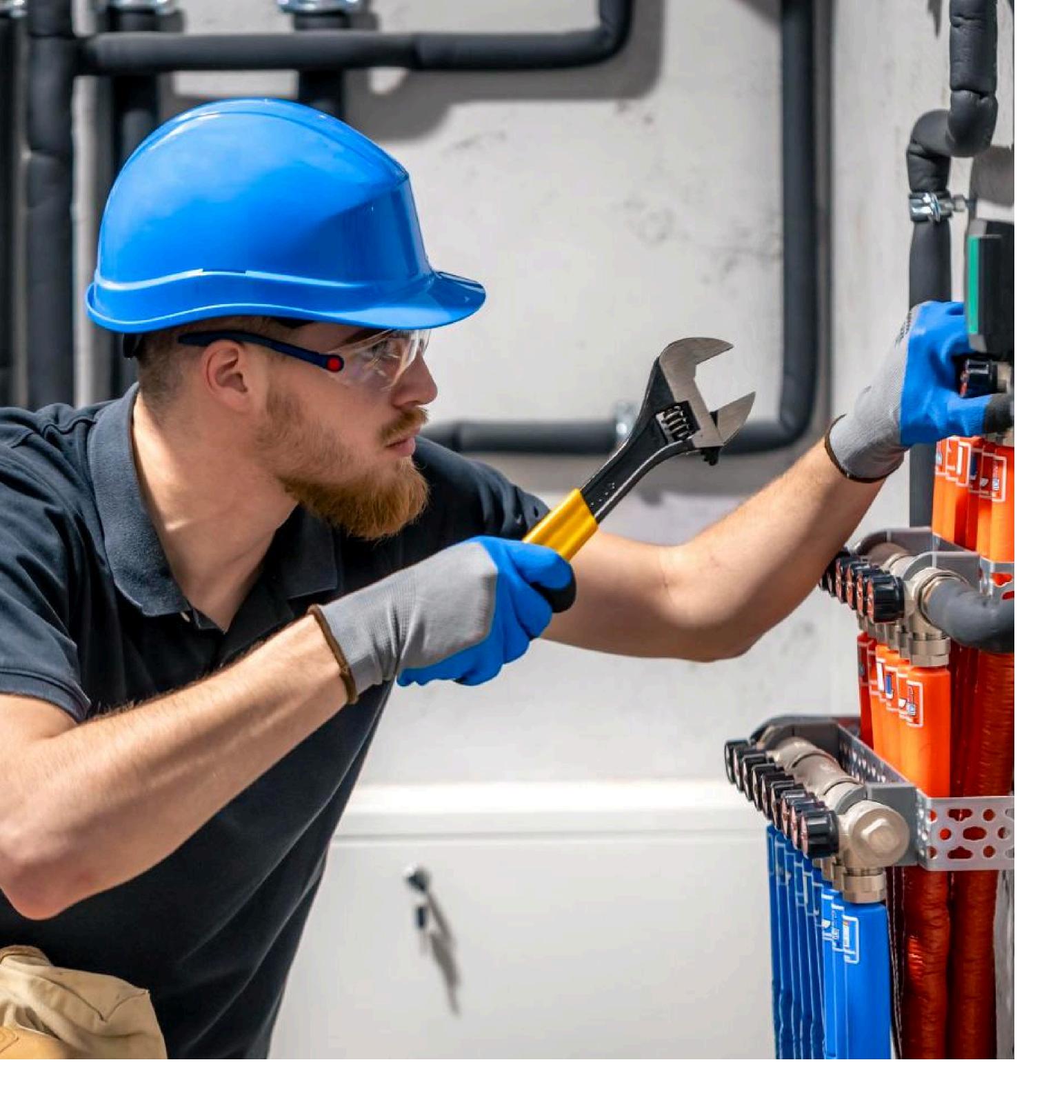


ABOUT

Axion Specialty Contracting

Axion Specialty Contracting
LLC is a Massachusetts-based
mechanical insulation
contractor that specializes in
designing, fabricating, and
installing insulation systems for
commercial, industrial, and
process infrastructure. Their
expertise spans thermal
insulation, heat tracing, and
mechanical system protection,
helping clients enhance energy
efficiency and system
performance.





CHALLENGES BEFORE BEAM AI

Dexter, the only estimator at Axion using Beam AI, was spending nearly 32 hours per week on takeoffs using digital but manual takeoff software.

With no dedicated support team, every bid had to be prioritized over project oversight, limiting Dexter's ability to stay engaged on active jobsites.

Addenda and plan revisions slowed things down even further, leading to repeated rework and tight turnaround cycles

HOW BEAM AI TRANSFORMED THEIR WORKFLOW

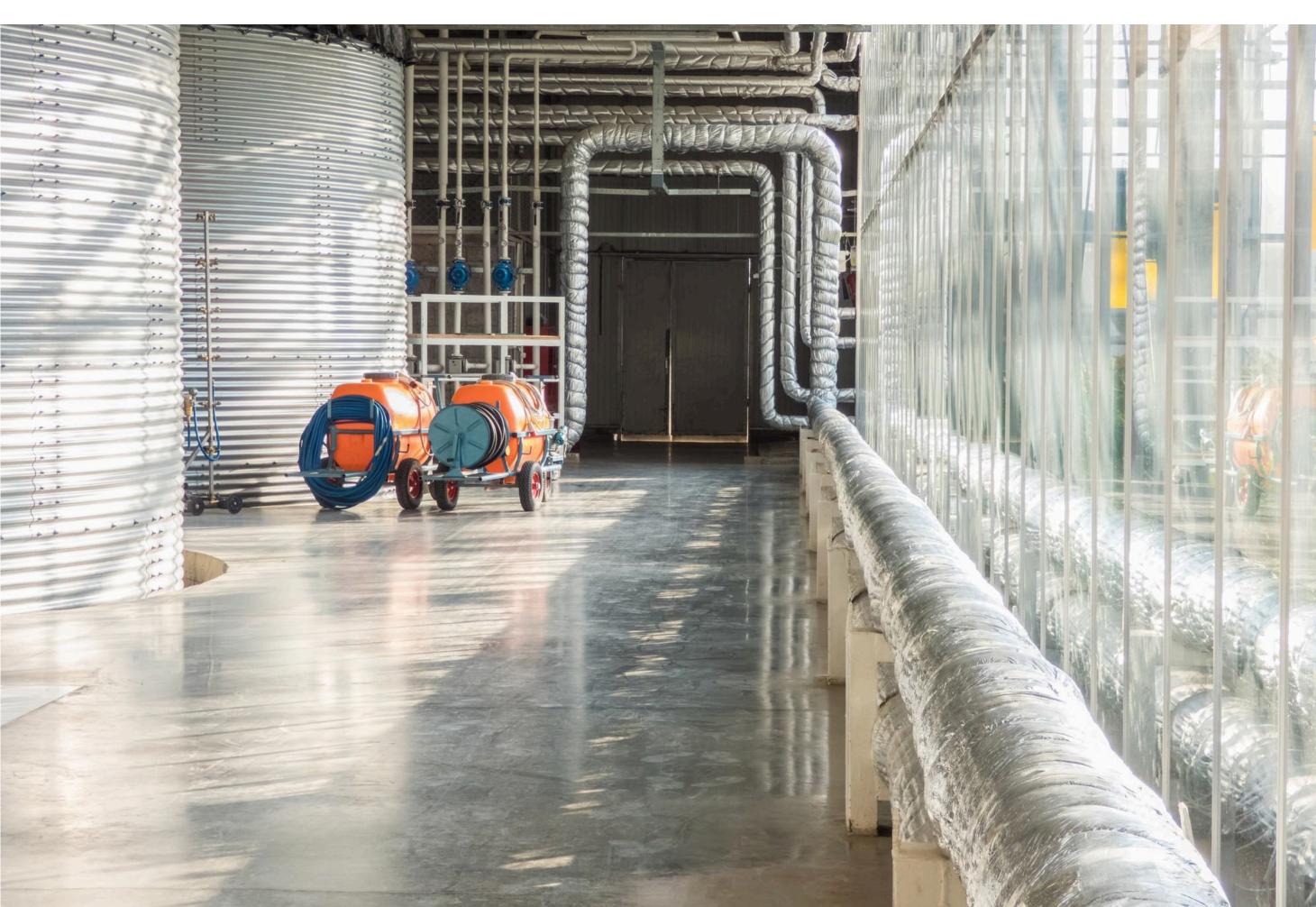
Saved ~16 hours/week by automating labor-intensive manual takeoffs

Faster turnaround on bids and revisions, even when plans included multiple addenda

Auto-detection of keyed notes and specs reduced the time spent interpreting sheets manually

Time freed up for Dexter to get back on-site, project managing and tracking details hands-on

No additional headcount required: Dexter now covers more ground solo, occasionally sharing takeoffs with teammates





Case Study with Beam AI Takeoffs



Quicker Revisions = Smoother Workflow: Addenda no longer stall proposals, Beam Al makes updates easy with auto-detected changes.

User-Friendly + Stellar Support:
Dexter praised Beam Al's intuitive interface and "fantastic" customer service experience, enabling easier adoption.

We're clearly able to do more with the same resources. Beam AI helps me stay closer to the field while still managing my estimating workload.



Dexter Turner

Account Executive,
Axion Specialty Contracting

BUSINESS IMPACT

16 Hours Saved per Week: Beam Al cut Dexter's estimating time in half, giving him two full extra workdays per week.

More Time in the Field: With estimating handled faster, Dexter now spends more time overseeing active projects.



Ready To Maximize Your Bandwidth?

Discover how Beam AI helps teams like Axion work smarter, not longer.

Book a demo