

### SUCCESS STORY

# Big D Paving sends 5X more bids per month with Beam Al

Increased monthly bid output while prioritizing high-value work









Beam AI is saving us 60 hours a week. I'm bidding more jobs than ever, and still have time for everything else.



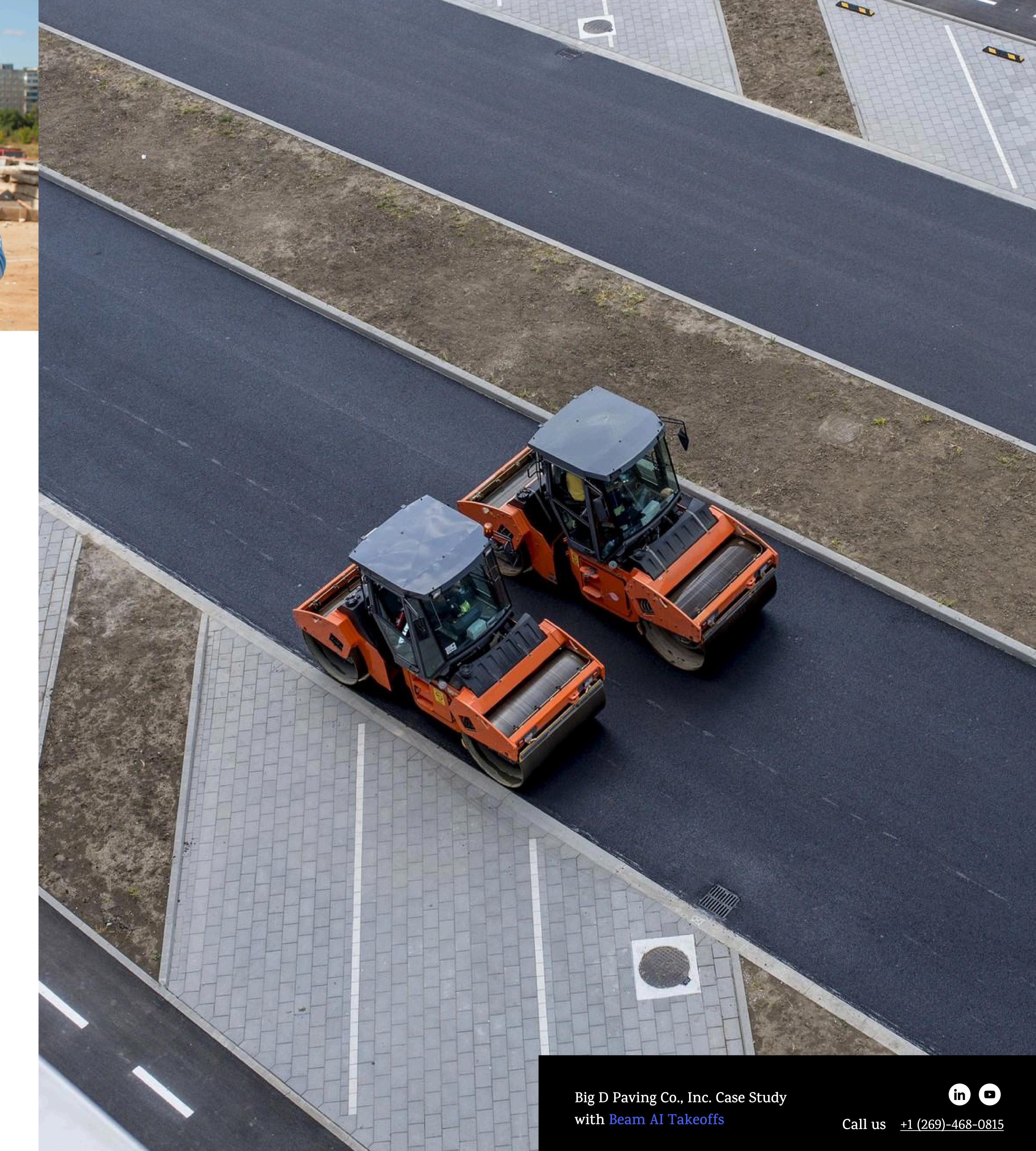




## ABOUT

#### Big D Paving

Big D Paving is Palm Beach County's premier asphalt paving contractor, serving residential, commercial, and industrial customers throughout South Florida and the Treasure Coast. The company specializes in paving, pavement management, concrete, excavation, and laser grading services. Their team has completed projects for schools, HOAs, municipalities, athletic facilities, shopping plazas, and more.





#### CHALLENGES BEFORE BEAM AI

Only one estimator managing all bids and ~25 hours/week spent on manual takeoffs using AGTEK

Estimating time was a bottleneck for scaling bid volume

Limited ability to prioritize high-value tasks like supplier coordination, pricing strategies, site visits, team oversight, and strategic planning

#### HOW BEAM AI TRANSFORMED THEIR WORKFLOW

Saved ~60 hours/week on takeoffs with just one estimator using Beam Al

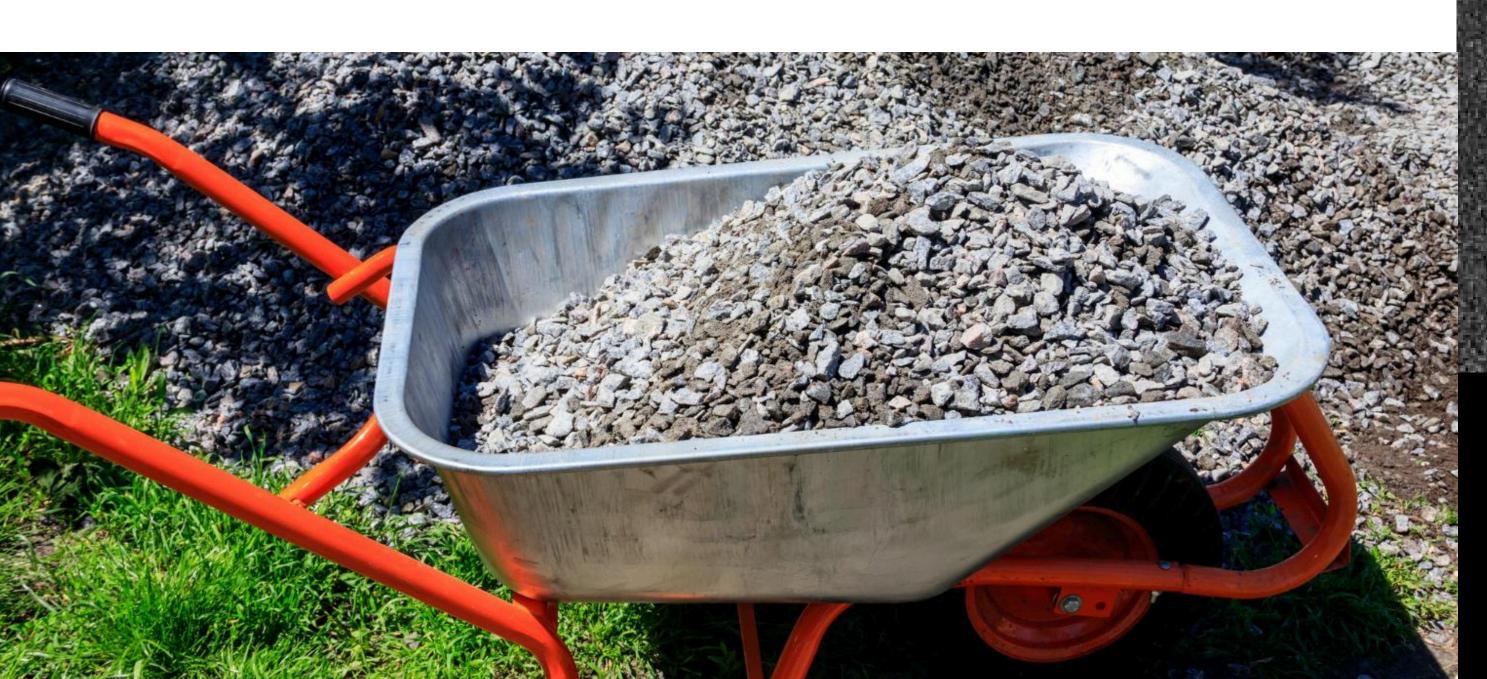
Increased bids sent from ~15/month to ~75/month - a 5X jump

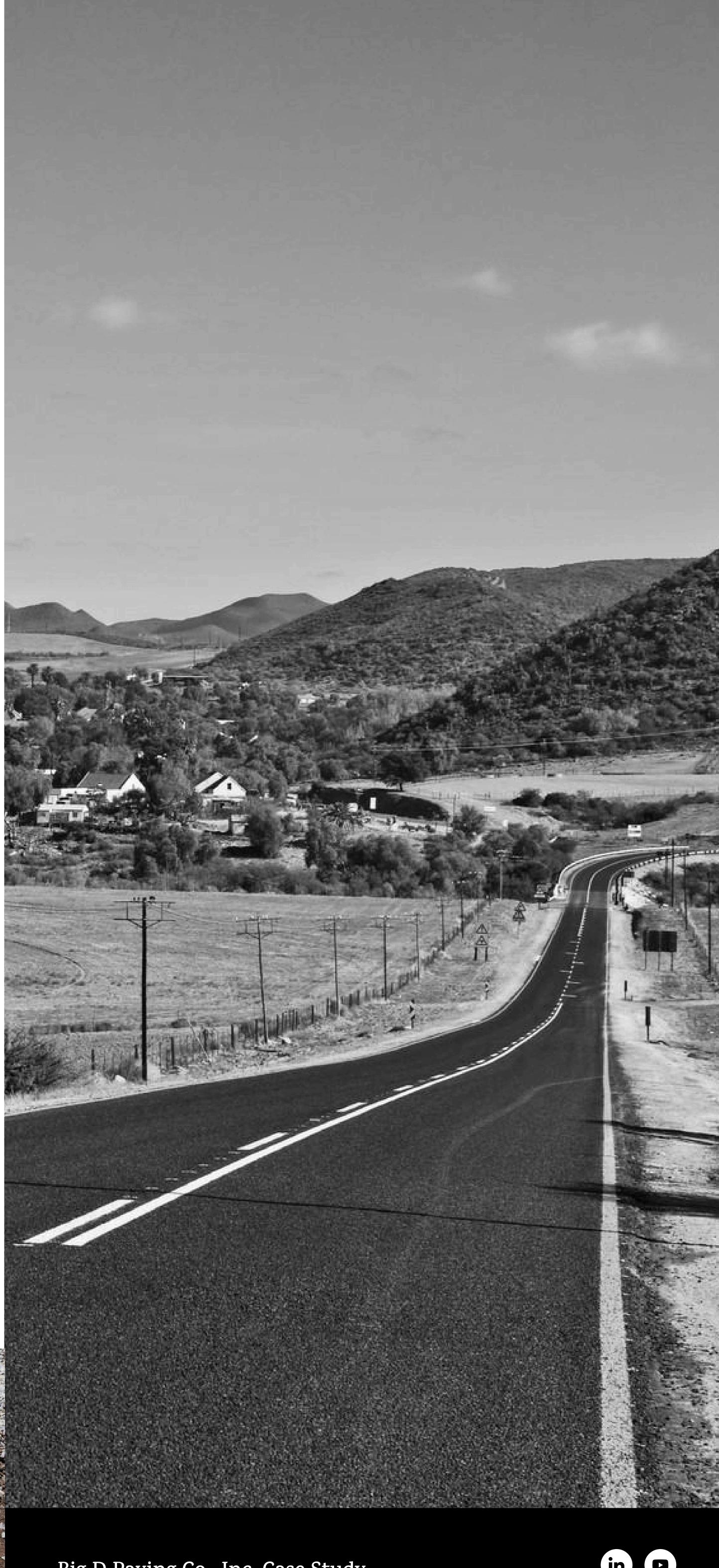
Automated takeoffs freed up time for higher-value activities like site visits, talking to GCs, and optimizing bid strategies

Auto-detection of keyed notes and spec details helped Rick locate scope items he might've missed manually

Customer service rated as responsive and highly effective

Software described as easy to use and navigate







# BUSINESS IMPACT

5X Increase in Bid Volume: Rick scaled from ~15 to ~75 bids/month, all as a one-person estimating team.

~60 Hours Saved per Week:
Beam Al drastically cut down
time spent on takeoffs, creating
capacity for more bids and less
burnout.

More Time for Strategic Work:
With estimating on autopilot, Rick
has more time for site visits,
supplier coordination, and GC
conversations.



Beam AI allows me to take off more projects at the same time, and still get everything else done.



# Ready to multiply your bids without adding headcount?

Join the growing number of paving contractors using Beam Al to take estimating off their plate.

Schedule a demo today