



SUCCESS STORY

Big D Paving sends 5X more bids per month with Beam AI

Increased monthly bid output while
prioritizing high-value work



60 HOURS SAVED
WEEKLY



FASTER TAKEOFFS AND
TURNAROUND



5X INCREASE IN BID
VOLUME



BIDDING MORE JOBS
WITHOUT GROWING THE
TEAM



Beam AI is saving us 60 hours a week. I'm bidding more jobs than ever, and still have time for everything else.



Rick South II
Vice President,
Big D Paving Co., Inc.



ABOUT

Big D Paving

Big D Paving is Palm Beach County's premier asphalt paving contractor, serving residential, commercial, and industrial customers throughout South Florida and the Treasure Coast. The company specializes in paving, pavement management, concrete, excavation, and laser grading services. Their team has completed projects for schools, HOAs, municipalities, athletic facilities, shopping plazas, and more.





HOW BEAM AI TRANSFORMED THEIR WORKFLOW

/1 Saved ~60 hours/week on takeoffs with just one estimator using Beam AI

/2 Increased bids sent from ~15/month to ~75/month - a 5X jump

/3 Automated takeoffs freed up time for **higher-value activities** like site visits, talking to GCs, and optimizing bid strategies

/4 Auto-detection of **keyed notes** and **spec details** helped Rick locate scope items he might've missed manually

/5 Customer service rated as **responsive and highly effective**

/6 Software described as **easy to use and navigate**

CHALLENGES BEFORE BEAM AI

/1 Only one estimator managing all bids and ~25 hours/week spent on manual takeoffs using AGTEK

/2 Estimating time was a bottleneck for scaling bid volume

/3 Limited ability to prioritize high-value tasks like supplier coordination, pricing strategies, site visits, team oversight, and strategic planning





BUSINESS IMPACT

5X Increase in Bid Volume:

Rick scaled from ~15 to ~75 bids/month, all as a one-person estimating team.

~60 Hours Saved per Week:

Beam AI drastically cut down time spent on takeoffs, creating capacity for more bids and less burnout.

More Time for Strategic Work:

With estimating on autopilot, Rick has more time for site visits, supplier coordination, and GC conversations.

“Beam AI allows me to take off more projects at the same time, and still get everything else done.”

RS

Rick South II

Vice President,
Big D Paving Co., Inc.

**Ready to multiply your
bids without adding
headcount?**

Join the growing number of paving contractors using Beam AI to take estimating off their plate.

[Schedule a demo today](#)